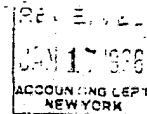


PROFIT AND LOSS STATEMENT - ESTIMATED

DECEMBER, 1935

WHITE LEAD



		MONTH	YEAR TO DATE
<u>SALES</u>			
East Chicago	568,500	\$ 34,941.75	\$ 360,845.65
Agencies	218,050	14,322.88	276,342.11
		49,264.63	637,187.76
Freight		3,209.13	41,144.69
		46,055.50	596,043.07
Cost of Goods Sold		40,616.28	466,394.02
Gross Profit		5,439.22	129,649.05
Selling Expense		1,118.07	13,854.82
		4,321.15	115,794.23
<u>Other Deductions</u>			
Agency Stock Expense	\$ 432.58	\$ 7,534.00	
Discounts Allowed	382.02	5,259.40	
Miscellaneous Selling	125.00	939.60	1,500.00
			14,292.40
Net Sales Profit		3,381.55	101,501.83
Other Income*		3,800.00	12,577.03
Total Profit before Depreciation		218.45	114,078.86
Less: Depreciation		1,691.08	21,473.08
NET PROFIT		\$ 1,909.53	\$ 92,605.78
			=====
	<i>Longley & Co. 1.20</i>		
	<i>Cy. Station 95.03</i>	96.88	
Pounds Sold		786,550	9,987,478.5
	<i>Profit</i>	1.6	
Profit per Pound		.243	.927

*Includes adjustment of Income on
Bismuth transferred to A. C. M. Co.
Account.

1/15/36
lf

N11575

PNYC00009561

AMACORDA LEAD PRODUCTS COMPANY

EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

NOVEMBER, 1935

WHITE LEAD

RECEIVED
DEC 14 1935
ACCOUNTING DEPT.
NEW YORK

SALES		MONTH		YEAR TO DATE
East Chicago	673,612	\$ 41,843.43	\$	\$ 325,905.00
Agencies	225,500	14,294.71		262,019.23
	<i>7.0.0.0</i>			
Freight		56,138.14		567,923.13
		3,686.34		37,967.94
Cost of Goods Sold		52,422.80		546,955.19
		43,195.38		423,777.74
Gross Profit		9,255.22		124,177.45
Selling Expense		1,275.22		12,759.23
		7,980.00		111,428.22
<u>Other Deductions</u>				
Agency Stock Expense	\$ 494.50		\$ 7,173.48	
Discounts Allowed	432.20		4,877.78	
Miscellaneous Selling	125.00	1,061.70	1,375.00	13,486.26
Net Sales Profit		6,983.30		93,011.96
Other Income		1,200.00		16,517.64
Total Profit before Depreciation		8,183.30		114,529.60
Less: Depreciation		1,933.09		19,762.00
NET PROFIT		\$ 6,195.21		\$ 94,747.60

Less
H.C. N.Y. 192.04
Apr. 27 1935 *75.05* *257.12*
809.112
579.09.09
X 1275
745.00
Profit per Pound *800.00*
5,108.09

Pounds Sold 9,200,923.5

Profit per Pound 1.030

12/12/35

12

N11575.01

PNYC00009562

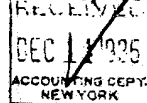
ANACONDA LEAD PRODUCTS COMPANY

ACCOUNTING DEPARTMENT



EAST CHICAGO, INDIANA

December 12, 1935

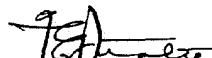


Mr. Jas. Dickson, General Auditor
Anaconda Lead Products Company
25 Broadway
New York, New York

Dear Sir:

We are enclosing, in duplicate, statement showing
Estimated Profit and Loss on November Sales of White
Lead.

Yours very truly,


F. B. Stolte,
Cashier

mes

INTERDEPARTMENTAL CORRESPONDENCE

N11575.02

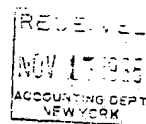
PNYC00009563

ANADONDA LEAD PRODUCTS COMPANY

EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

OCTOBER, 1935

WHITE LEAD

		MONTH	YEAR TO DATE
<u>SALES</u>			
East Chicago	400,035	\$ 24,729.90	\$ 284,060.47
Agencies	<u>409,800</u>	<u>26,770.02</u>	<u>247,724.52</u>
Freight		51,493.92	531,784.99
		<u>3,563.27</u>	<u>34,245.39</u>
Cost of Goods Sold		47,936.65	497,539.80
		<u>39,749.86</u>	<u>362,581.16</u>
Gross Profit		8,186.79	114,968.44
Selling Expense		<u>1,107.19</u>	<u>11,482.78</u>
		7,079.60	103,495.66

Other Deductions

Agency Stock Expense	\$ 847.87	\$ 6,830.44	
Discounts Allowed	471.48	4,445.58	
Miscellaneous Selling	<u>125.00</u>	<u>1,250.00</u>	<u>12,526.02</u>
Net Sales Profit		5,835.25	90,969.64
Other Income		<u>1,100.00</u>	<u>13,317.07</u>
Total Profit before Depreciation		6,935.25	104,286.71
Less Depreciation		<u>1,741.15</u>	<u>17,848.91</u>
NET PROFIT		\$ 5,194.10*	\$ 86,437.80

Pounds Sold

Profit per Pound

Less -

N.Y. S.E. 2/3.17

Cap Stock Pay 95.08 344.07

809,835

4,850.03

X 137.841

Lived In. Pay 700.00

Profit. 4,150.03

*Bismuth Profit for October not included.

11/13/35

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N11575.03

PNYC00009564

ANACONDA LEAD PRODUCTS COMPANY

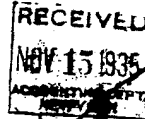
ACCOUNTING DEPARTMENT



EAST CHICAGO, INDIANA

November 13, 1935

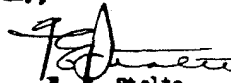
Mr. Jas. Dickson, General Auditor
Anaconda Lead Products Company
25 Broadway
New York, N. Y.



Dear Sir:

We are enclosing, in duplicate, statement
showing Estimated Profit and Loss on October Sales of White
Lead.

Yours very truly,


F. A. Stolte,
Cashier

INTERDEPARTMENTAL CORRESPONDENCE

N11575.04

PNYC00009565

EAST CHICAGO, INDIANA

SEPTEMBER, 1935

WHITE LEAD

RECEIVED
OCT 1 1965
ACCOUNTING DEPT.
NEW YORK

	MONTH	YEAR TO DATE
<u>SALES</u>		
East Chicago	554,320	
Agencies	494,850	
	<u>\$ 34,378.19</u>	\$ 259,330.57
	<u>32,314.33</u>	<u>220,954.50</u>
Freight	66,692.52	480,285.07
	<u>4,826.22</u>	<u>30,656.62</u>
Cost of Goods Sold	61,866.30	449,628.45
	<u>48,866.16</u>	<u>342,831.30</u>
Gross Profit	13,000.14	106,797.15
Selling Expense	<u>1,342.74</u>	<u>10,262.66</u>
	11,657.40	96,534.49
<u>Other Deductions</u>		
Agency Stock Expense	\$ 713.40	\$ 8,478.48
Discounts Allowed	517.90	3,974.10
Miscellaneous Selling	<u>125.00</u>	<u>1,125.00</u>
	1,356.30	11,577.58
Net Sales Profit	10,301.10	84,956.91
Other Income	<u>1,700.00</u>	<u>10,499.10</u>
Total Profit before Depreciation	12,001.10	95,456.01
Less Depreciation	<u>2,255.72</u>	<u>16,107.76</u>
NET PROFIT	\$ 9,745.38	\$ 79,348.25
	=====	=====
	<i>Less</i>	
	<i>July 28 E. 107.15</i>	
	<i>Aug. 12. 95.08</i>	<i>302.23</i>
Pounds Sold	1,049,170	7,491,921.5
Profit per pound	<i>7.443.15</i>	
	<i>7.375</i>	
	<i>.029</i>	1.05

10/14/35

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N11575.05

PNYC00009566

WHITE LEAD

RECEIVED
SEP 13 1955
ACCOUNTING DEPT.
NEW YORK

	MONTH		YEAR TO DATE
<u>SALES</u>			
East Chicago	479,300	\$ 29,985.80	\$ 224,952.38
Agencies	428,300	<u>28,043.13</u>	<u>186,840.17</u>
Freight		58,028.93	413,562.55
		<u>4,211.25</u>	<u>25,893.86</u>
Cost of Goods Sold		53,817.68	387,698.69
		<u>38,569.68</u>	<u>263,965.14</u>
Gross Profit		15,228.00	98,733.55
Selling Expense		<u>1,165.70</u>	<u>8,625.15</u>
		14,062.30	84,908.40
<u>Other Deductions</u>			
Agency Stock Expense	\$ 508.26	\$ 5,646.93	
Discounts Allowed	504.29	3,456.60	
Miscellaneous Selling	<u>125.00</u>	<u>1,137.55</u>	<u>10,103.53</u>
Net Sales Profit		12,924.75	74,804.87
Other Income		<u>3,500.00*</u>	<u>8,931.86</u>
Total Profit before Depreciation		16,424.75	83,736.72
Less Depreciation		<u>1,951.34</u>	<u>13,862.04</u>
NET PROFIT		\$ 14,473.41	\$ 69,874.68
		<u>331.17</u>	
Pounds Sold		207,600	6,442,811.5
Profit per pound		<u>1.508</u>	1.068

*Bismuth Sales not included.

9/11/35

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12197.68 Part 1
1951.34 2nd
1948.56 3rd

16.09358.

Feb 20, 1954. 56

Profit 12,197.68.

N11575.06

PNYC00009567

ANACONDA LEAD PRODUCTS COMPANY



EAST CHICAGO, INDIANA

September 11, 1935

Mr. Jas. Dickson, General Auditor
Anaconda Lead Products Company
25 Broadway
New York, N. Y.



Dear Sir:

We are enclosing, in duplicate, statement showing
Estimated Profit and Loss on August Sales of White Lead.

Yours very truly,


J. Stelick
Cashier

INTERDEPARTMENTAL CORRESPONDENCE

N11575.07

PNYC00009568

AMALGAMATED LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA
PROFIT AND LOSS STATEMENT - ESTIMATED
JULY, 1935
WHITE LEAD

RECEIVED
AUG 1 1935
ACCOUNTING DEPT.
NEW YORK

	<u>MONTH</u>		<u>YEAR TO DATE</u>
<u>SALES</u>			
East Chicago	528,925	\$ 33,047.79	\$ 194,966.58
Agencies	<u>540,000</u>	<u>35,796.78</u>	<u>160,597.04</u>
Freight		68,844.57	355,563.82
		<u>3,869.52</u>	<u>21,476.35</u>
		64,975.05	334,087.27
Cost of Goods Sold		<u>44,783.90</u>	<u>255,375.43</u>
Gross Profit		20,191.15	78,711.84
Selling Expense		<u>1,383.85</u>	<u>7,539.48</u>
		18,807.30	71,172.36
<u>Other Deductions</u>			
Agency Stock Expense	\$ 833.74	\$ 5,415.65	
Discounts Allowed	601.26	2,940.99	
Miscellaneous Selling	<u>125.00</u>	<u>1,560.00</u>	<u>9,231.64</u>
Net Sales Profit		17,247.30	61,940.72
Other Income		<u>725.00*</u>	<u>4,497.01</u>
Total Profit before Depreciation		17,972.30	66,437.73
Less Depreciation		<u>2,298.20</u>	<u>11,900.72</u>
NET PROFIT		<u>15,674.10</u>	<u>54,537.01</u>
Pounds Sold		1,068,925	5,535,211.5
Profit per pound		1.466	.885

*Bismuth Sales not included

8/12/35

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Handwritten:
A.C. 7225
C.P. 553 794.38
14,877.72
X.1375
2,050.00

N11575.08

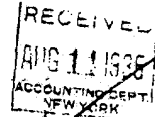
PNYC00009569

ANACONDA LEAD PRODUCTS COMPANY



EAST CHICAGO, INDIANA

August 12, 1935



Mr. Jas. Dickson, General Auditor
Anaconda Lead Products Company
25 Broadway
New York, New York

Dear Sir:

We are enclosing, in duplicate, statement showing
Estimated Profit and Loss on July Sales of White Lead.

Yours very truly,


F. E. Stolts,
Cashier

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Enc.

INTERDEPARTMENTAL CORRESPONDENCE

N11575.09

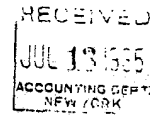
PNYC00009570

ARMSTRONG LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

JUNE, 1935

WHITE LEAD



	<u>MONTH</u>		<u>YEAR TO DATE</u>
<u>SALES</u>			
East Chicago	342,562.5	\$ 21,434.78	\$ 161,918.79
Agencies	<u>512,900</u>	<u>33,790.47</u>	<u>124,800.26</u>
		55,225.25	286,719.05
Freight		<u>3,627.15</u>	<u>17,494.53</u>
		51,598.10	269,224.58
Cost of Goods Sold		<u>35,519.98</u>	<u>210,591.55</u>
Gross Profit		16,078.18	58,632.97
Selling Expense		<u>1,112.00</u>	<u>6,080.44</u>
		14,966.18	58,612.53
<u>Other Deductions</u>			
Agency Stock Expense	\$ 906.75	\$ 4,703.37	
Discounts Allowed	496.53	2,340.15	
Miscellaneous Selling	<u>125.00</u>	<u>1,528.28</u>	<u>7,798.58</u>
Net Sales Profit		13,437.90	44,819.01
Other Income		<u>1,200.00</u>	<u>3,508.95</u>
Total Profit before Depreciation		14,637.90	48,327.96
Less Depreciation		<u>1,839.24</u>	<u>9,602.58</u>
NET PROFIT		<u>\$ 12,798.66</u>	<u>\$ 38,725.44</u>
Pounds Sold		855,462.5	4,466,286.5
Profit per pound		1.496	.86

7/11/35

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125.00
68.00 1/13.00
12605.66
X 13.75
1725.00

N11575.1

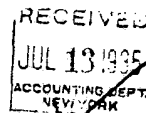
PNYC00009571

ANACONDA LEAD PRODUCTS COMPANY



EAST CHICAGO, INDIANA

July 11, 1935



Mr. Jas. Dickson, General Auditor,
Anaconda Lead Products Company
25 Broadway
New York, N. Y.

Dear Sir:

We are enclosing, in duplicate, statement
showing Estimated Profit and Loss on June Sales of White Lead.

Yours very truly,


F. E. Stolte,
Cashier

INTERDEPARTMENTAL CORRESPONDENCE

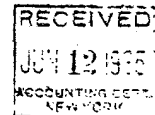
N11575.11

PNYC00009572

WHITE LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA
PROFIT AND LOSS STATEMENT - ESTIMATED

MAY, 1935

WHITE LEAD



	MONTH		YEAR TO DATE
<u>SALES</u>			
East Chicago	614,900	\$ 38,737.75	\$ 140,403.01
Agencies	361,000	<u>23,894.18</u>	<u>90,080.79</u>
		62,831.93	230,483.80
Freight		<u>3,911.43</u>	<u>13,796.77</u>
		58,720.50	216,687.03
Cost of Goods Sold		<u>47,856.62</u>	<u>174,379.06</u>
Gross Profit		10,861.88	42,307.97
Selling Expense		<u>1,394.23</u>	<u>4,870.61</u>
		9,467.65	37,437.36
<u>Other Deductions</u>			
Agency Stock Expense	\$ 1,073.40		\$ 4,125.95
Discounts Allowed	468.43		1,844.91
Miscellaneous Selling	<u>125.00</u>	<u>1,666.83</u>	<u>6,595.86</u>
Net Sales Profit		7,800.62	30,841.50
Other Income		<u>800.00</u>	<u>1,933.72</u>
Total Profit before Depreciation		8,600.62	32,775.22
Less Depreciation		<u>2,098.18</u>	<u>7,728.01</u>
NET PROFIT		<u>\$ 6,502.64</u>	<u>\$ 25,047.21</u>
Less:			
	NY-GEN. EXP. 429.71		
	CAP. STOCK TAX 65.00	<u>507.71</u>	
Pounds Sold		975,900	3,594,424
		5.994.92	
Profit per pound		<u>x 1.375%</u>	.697
		<u>.666</u>	
	FED. IN. TAX. 825.00		

6/10/35

11

PROFIT 5,167.92

N11575.12

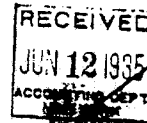
PNYC00009573

ANACONDA LEAD PRODUCTS COMPANY



EAST CHICAGO, INDIANA

June 10, 1935



Mr. Jas. Dickson, General Auditor,
Anaconda Lead Products Company
25 Broadway
New York, N. Y.

Dear Sir:

We are enclosing, in duplicate, statement
showing Estimated Profit and Loss on May Sales of White
Lead.

Yours very truly,


F. E. Stolte,
Cashier

Encl.

INTERDEPARTMENTAL CORRESPONDENCE

N11575.13

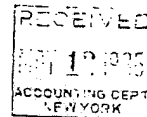
PNYC00009574

ANACONDA LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

APRIL, 1935

WHITE LEAD



	<u>MONTH</u>		<u>YEAR TO DATE</u>
<u>SALES</u>			
East Chicago	487,900	\$ 30,452.50	\$ 101,665.26
Agencies	421,305	<u>27,610.79</u>	<u>66,186.61</u>
		58,063.29	167,851.87
Freight		<u>3,409.52</u>	<u>10,028.01</u>
		54,653.77	157,823.86
Cost of Goods Sold		<u>43,751.31</u>	<u>125,520.43</u>
Gross Profit		10,902.46	32,303.43
Selling Expense		<u>1,167.51</u>	<u>3,418.98</u>
		9,734.95	28,884.45
<u>Other Deductions</u>			
Agency Stock Expense	\$ 1,091.17		\$ 3,197.07
Discounts Allowed	410.83		1,343.55
Miscellaneous Selling	<u>125.00</u>	<u>1,627.00</u>	<u>500.00</u>
			5,040.62
Net Sales Profit		8,107.95	23,843.83
Other Income		<u>40.00</u>	<u>513.63</u>
Total Profit before depreciation		8,147.95	24,357.46
Less Depreciation		<u>1,954.79</u>	<u>5,629.83</u>
NET PROFIT		\$ 6,193.16	\$ 18,727.63
		=====	=====
Less:			
N.Y. GEN. EXP.	\$222.00		
CAP. STOCK TAX	<u>68.00</u>		
		290.00	
		<u>5,903.16</u>	
		<u>13.75%</u>	
Pounds Sold		909,205	2,618,524
Profit per pound		FED. IN. TAX 811.80	
		.661	.71

PROFIT 5,092.16

5/10/35

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N11575.14

PNYC00009575

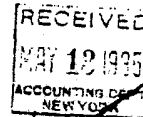
ANACONDA LEAD PRODUCTS COMPANY



EAST CHICAGO, INDIANA

May 10, 1935

Mr. Jas. Dickson, General Auditor,
Anaconda Lead Products Company
25 Broadway
New York, N. Y.



Dear Sir:

We are enclosing, in duplicate, statement
showing Estimated Profit and Loss on April Sales of White
Lead.

Yours very truly,


F. H. Stolte,
Cashier

lf

Enc.

N11575.15

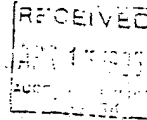
PNYC00009576

ANACONDA LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

MARCH, 1935

WHITE LEAD



	<u>MONTH</u>		<u>YEAR TO DATE</u>
<u>SALES</u>			
East Chicago	541,185	\$ 34,159.98	\$ 71,212.76
Agencies	251,284	<u>16,514.57</u>	<u>38,575.82</u>
Freight		\$ 50,674.55	109,788.58
		<u>2,932.15</u>	<u>6,297.65</u>
		47,742.40	103,490.93
Cost of Goods Sold		<u>38,349.23</u>	<u>81,769.12</u>
Gross Profit		9,393.17	21,721.81
Selling Expense		<u>1,018.40</u>	<u>2,239.40</u>
		8,374.77	19,482.41
<u>Other Deductions</u>			
Agency Stock Expense	\$ 800.00	\$ 1,967.81	
Discounts Allowed	372.79	932.72	
Miscellaneous Selling	<u>125.00</u>	<u>1,297.79</u>	<u>3,275.53</u>
Net Sales Profit		7,076.98	16,206.88
Other Income		<u>550.00</u>	<u>575.52</u>
Total Profit before Depreciation		7,626.98	16,782.40
Less Depreciation		<u>1,703.81</u>	<u>3,875.04</u>
NET PROFIT		\$ 5,923.17	\$ 13,107.36
	<u>Less:</u>	208.97	208.97
	N.Y. GEN 248.91	276.91	276.91
	C. 57. 65.10	5,646.26	5,646.26
	276.91	792,488	792,488
		<u>776.36</u>	
Pounds Sold			1,709,319
Profit per pound		.747	.767
	F.I.T.		
	Profit	4,869.90	

4/12/35

gs

N11575.16

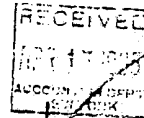
PNYC00009577

ANACONDA LEAD PRODUCTS COMPANY



EAST CHICAGO, INDIANA April 12, 1935

Mr. Jas. Dickson, General Auditor,
Anaconda Lead Products Co.,
25 Broadway,
New York, N. Y.



Dear Sir:

We are enclosing, in duplicate, statement
showing Estimated Profit and Loss on February Sales of
White Lead.

Yours very truly,


F. E. Stolte
Cashier

db
Enc.

N11575.17

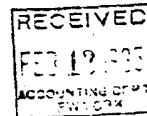
PNYC00009578

ALUMINUM LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

JANUARY, 1935

WHITE LEAD



MONTH

SALES

East Chicago	296,250	\$ 18,647.08
Agencies	182,800	12,207.44

Freight

\$ 30,854.92
1,896.43

Cost of Goods Sold

23,968.09
23,968.09

Gross Profit

5,968.00

Selling Expense

629.00

5,340.00

Other Deductions

Agency Stock Expense	\$ 335.20
Discounts Allowed	278.88
Miscellaneous Selling	125.00

739.08

Net Sales Profit

4,600.92

Other Income

150.00

Total Profit before Depreciation

4,450.92

Less Depreciation

1,029.53

NET PROFIT

\$ 3,421.39

Pounds Sold

478,880

Profit per Pound

.715

2/11/35

lf

N11575.18

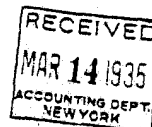
PNYC00009579

ANACONDA LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

FEBRUARY, 1935

WHITE LEAD



<u>SALES</u>	<u>MONTH</u>		<u>YEAR TO DATE</u>
East Chicago	291,200	\$ 18,405.70	\$ 37,062.78
Agencies	<u>146,800</u>	<u>9,853.81</u>	<u>22,061.25</u>
Freight		\$ 26,859.51	59,114.03
		<u>1,598.71</u>	<u>3,400.80</u>
Cost of Goods Sold		26,660.80	58,713.23
		<u>20,430.80</u>	<u>45,419.89</u>
Gross Profit		6,230.00	12,293.34
Selling Expense		<u>565.50</u>	<u>1,194.48</u>
		5,664.50	11,098.86
<u>Other Deductions</u>			
Agency Stock Expense	\$ 425.00	\$ 849.29	
Discounts Allowed	281.06	569.93	
Miscellaneous Selling	<u>125.00</u>	<u>831.06</u>	<u>1,668.22</u>
Net Sales Profit		4,833.45	9,440.64
Other Income		<u>106.00</u>	<u>61.08</u>
Total Profit before Depreciation		4,787.45	9,501.72
Less Depreciation		<u>942.70</u>	<u>1,971.23</u>
NET PROFIT		\$ 3,785.75	\$ 7,530.49
Pounds Sold			
		438,000	916,860
Profit per pound			
		.864	.821

3/12/35

lf

N11575.19

PNYC00009580

ANACONDA LEAD PRODUCTS COMPANY

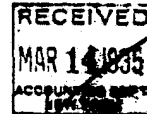
ACCOUNTING DEPARTMENT



EAST CHICAGO, INDIANA

March 12, 1935

Mr. Jas. Dickson, General Auditor
Anaconda Lead Products Company
25 Broadway
New York, N. Y.



Dear Sir:-

We are enclosing, in duplicate, statement showing Estimated Profit and Loss on February Sales of White Lead.

Yours very truly,


F. M. Stolte,
Cashier

INTERDEPARTMENTAL CORRESPONDENCE

N11575.2

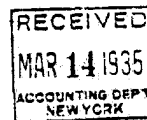
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EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

FEBRUARY, 1935

WHITE LEAD



<u>SALES</u>		<u>MONTH</u>	<u>YEAR TO DATE</u>
East Chicago	291,200	\$ 18,405.70	\$ 37,052.78
Agencies	<u>146,800</u>	<u>9,853.81</u>	<u>22,061.25</u>
Freight		\$ 28,259.51	50,114.03
		<u>1,598.71</u>	<u>3,400.80</u>
		26,660.80	55,713.23
Cost of Goods Sold		<u>20,430.80</u>	<u>43,419.89</u>
Gross Profit		6,230.00	12,293.34
Selling Expense		<u>565.50</u>	<u>1,194.48</u>
		5,664.50	11,098.86
<u>Other Deductions</u>			
Agency Stock Expense		\$ 425.00	\$ 848.29
Discounts Allowed		281.05	559.93
Miscellaneous Selling		<u>125.00</u>	<u>250.00</u>
		831.05	1,658.22
Net Sales Profit		4,833.45	9,440.64
Other Income		<u>106.00</u>	<u>61.08</u>
Total Profit before Depreciation		4,727.45	9,501.72
Less Depreciation		<u>941.70</u>	<u>1,971.23</u>
NET PROFIT		\$ 3,785.75	\$ 7,530.49
		<u>708.56</u>	<u>13.75</u>
		<u>2,077.19</u>	<u>123.11</u>
		<u>438,000</u>	
Pounds Sold		916,850	
Profit per pound		.864	.821

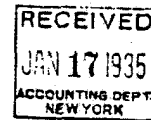
Handwritten notes:
 J.E.G. 6/10/56
 Exp. Stock 65.00
 RES. F.I.T.
 13.75

3/12/35

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N11575.21

PNYC00009582

PROFIT AND LOSS STATEMENT - ESTIMATEDDECEMBER, 1934WHITE LEAD

		<u>MONTH</u>	<u>YEAR TO DATE</u>
<u>SALES</u>			
East Chicago	299,510	\$ 18,854.36	\$ 317,649.54
Agencies	153,600	10,221.78	193,535.05
Freight		\$ 29,076.14	511,184.59
		1,789.74	31,766.99
Cost of Goods Sold		27,286.40	479,417.60
		21,630.39	384,313.07
Gross Profit		5,656.01	95,104.53
Selling Expense		735.28	11,156.08
		4,920.73	83,948.45
<u>Other Deductions</u>			
Agency Stock Expense	\$ 405.00	\$ 5,018.55	
Discounts Allowed	148.04	5,885.85	
Miscellaneous Selling	125.00	678.04	12,404.40
Net Sales Profit		4,242.69	71,544.05
Other Income		215.00	21,513.41
Total Profit before Depreciation		4,457.69	93,057.46
Less Depreciation		974.19	17,284.20
NET PROFIT		\$ 3,483.50	\$ 75,773.26
		-----	-----
Pounds Sold		453,110	8,039,160
Profit per pound		.769	.943

1/15/35

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PNYC00009583

ANACONDA LEAD PRODUCTS COMPANY

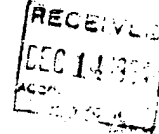
ACCOUNTING DEPARTMENT



EAST CHICAGO, INDIANA

December 12, 1934.

Mr. Jas. Dickson, General Auditor,
Anaconda Lead Products Company,
25 Broadway,
New York, N. Y.



Dear Sir:

We are enclosing in duplicate, statement
showing Estimated Profit and Loss on November Sales of
White Lead.

Yours very truly,


F. E. Stelte,
Cashier

INTERDEPARTMENTAL CORRESPONDENCE

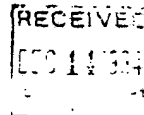
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PNYC0000958

**WHITE LEAD COMPANY
EAST CHICAGO, INDIANA**

PROFIT AND LOSS STATEMENT - ESTIMATED

WHITE LEAD



<u>SALES</u>	<u>MONTH OF NOVEMBER, 1934</u>		<u>YEAR TO DATE</u>
East Chicago	195,313	\$ 12,119.81	\$ 298,795.18
Agencies	246,100	15,954.69	183,313.27
		<u>28,074.50</u>	<u>482,108.45</u>
Freight		1,955.23	30,074.04
		<u>26,119.27</u>	<u>452,034.41</u>
Cost of Goods Sold		<u>20,239.27</u>	<u>362,682.68</u>
Gross Profit		5,880.00	89,351.73
Selling Expense		<u>874.00</u>	<u>10,480.88</u>
		5,206.00	78,870.91
<u>Other Deductions</u>			
Agency Stock Expense	\$ 401.67	\$ 4,613.20	
Discounts Allowed	268.33	5,737.81	
Miscellaneous Selling	<u>125.00</u>	<u>785.00</u>	<u>11,726.01</u>
Net Sales Profit		4,411.00	67,204.90
Other Income		<u>300.00</u>	<u>21,456.46</u>
Total Profit before Depreciation		4,711.00	88,661.36
Less Depreciation		<u>949.04</u>	<u>16,310.01</u>
NET PROFIT		\$ 3,761.96	\$ 72,351.35

+ 9.47.04 - Dep

x 13 1/4 %

517.27 Fed. in. - 1/4

Pounds Sold

441,413

7,566,050

Profit per pound

.862

.954

12/12/34

N11575.24

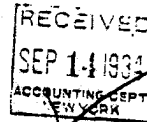
PNYC00009585

ANACONDA LEAD PRODUCTS COMPANY
ACCOUNTING DEPARTMENT



EAST CHICAGO, INDIANA

September 12th, 1934.



Mr. Jas. Dickson, General Auditor
Anaconda Lead Products Company
25 Broadway,
New York, N. Y.

Dear Sir:

We are enclosing in duplicate, statement
showing Estimated Profit and Loss on August sales of
White Lead.

Yours very truly,

[Signature]
L. E. Stolte,
Cashier

gs

Encl.

INTERDEPARTMENTAL CORRESPONDENCE

N11575.25

PNYC00009586

ANACONDA LEAD PRODUCTS COMPANY
EAST CHICAGO, INDIANA
PROFIT AND LOSS STATEMENT - ESTIMATED

WHITE LEAD

AUGUST, 1934

RECEIVED
SEP 14 1934
ACCOUNTING DEPT.
NEW YORK

			<u>MONTH</u>	<u>YEAR TO DATE</u>
<u>SALES</u>				
East Chicago	304,550	\$ 19,424.92		\$ 258,371.58
Agencies	304,332	<u>19,813.99</u>		<u>134,386.78</u>
Freight			\$ 39,238.91	<u>392,758.34</u>
			<u>2,642.55</u>	<u>24,070.76</u>
Cost of Goods Sold			38,596.36	368,687.58
			<u>27,866.39</u>	<u>300,344.12</u>
Gross Profit			8,729.97	68,343.43
Selling Expense			<u>836.50</u>	<u>8,395.91</u>
			7,893.47	59,947.55
<u>Other Deductions</u>				
Agency Stock Expense		\$ 396.00	\$ 3,353.86	
Discounts Allowed		370.60	4,801.19	
Miscellaneous Selling		<u>125.00</u>	<u>891.60</u>	<u>9,155.05</u>
Net Sales Profit			7,001.87	50,792.50
Other Income			<u>2,000.00</u>	<u>17,467.38</u>
Total Profit before Depreciation			9,001.87	68,259.88
Less Depreciation			<u>1,309.10</u>	<u>13,332.45</u>
NET PROFIT			7,692.77	54,927.43
			+ 1,192.03	*****
			8,884.80	
			- 1,192.03	
			7,692.77	
Pounds Sold			608,882	6,201,139
Profit per Pound			1.263	.886

9/12/34

62

x 8,177.3
13 3/4
1,192.03 - 1,192.03

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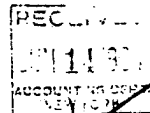
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ANACONDA LEAD PRODUCTS COMPANY

ACCOUNTING DEPARTMENT



EAST CHICAGO, INDIANA



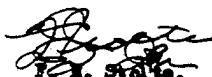
June 12, 1934

Mr. Jas. Dickson, General Auditor,
Anaconda Lead Products Company
25 Broadway
New York, N. Y.

Dear Sir:-

We are enclosing, in duplicate, statement
showing Estimated Profit and Loss on May Sales of White
Lead.

Very truly yours,


F. M. Stalle,
Cashier

INTERDEPARTMENTAL CORRESPONDENCE

N11575.27

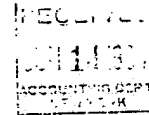
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EAST CHICAGO, INDIANA

PROFIT AND LOSS STATEMENT - ESTIMATED

MAY, 1934

WHITE LEAD



	MONTH		YEAR TO DATE
<u>SALES</u>			
East Chicago	784,688	\$ 48,736.83	\$ 189,736.21
Agencies	375,750	<u>24,951.60</u>	<u>74,375.96</u>
		73,688.43	264,112.17
Freight		<u>4,328.43</u>	<u>16,159.60</u>
		69,360.00	247,952.57
Cost of Goods Sold		<u>52,537.70</u>	<u>208,841.65</u>
Gross Profit		16,822.30	39,110.92
Selling Expense		<u>1,631.05</u>	<u>5,733.11</u>
		15,191.25	33,377.81
<u>Other Deductions</u>			
Agency Stock Expense	\$ 499.00	\$ 1,950.28	
Discounts Allowed	733.40	3,036.13	
Miscellaneous Selling	<u>125.00</u>	<u>1,357.40</u>	<u>5,611.41</u>
Net Sales Profit		13,833.85	27,766.40
Other Income		<u>3,100.00</u>	<u>10,449.04</u>
Total Profit before Depreciation		16,933.85	38,215.44
Less Depreciation		<u>2,494.95</u>	<u>9,052.55</u>
NET PROFIT		\$ 14,438.90	\$ 29,162.89
		+ 2,494.95	
		<u>16,933.85</u>	
		1,937.22	
		<u>14,996.63</u>	
Pounds Sold		1,160,438	4,210,485
Profit per Pound		1.244	.693

6/12/34

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N11575.28

PNYC00009589