

**PLAINTIFF'S
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As regards your enquiry as to why different end products require certain grades of Amosite rather than others I would explain that either grade can be used in the production of the heat insulation materials mentioned above. No.3 grade is more expensive, but gives rather more volume per ton and as you will observe from the figures The Washington Chemical Company's consumption is predominantly KD. If no No.3 were available

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available, The Washington Chem. Co. Ltd. would not be seriously prejudiced but if only No. 3. were available and supplies of 1D could not be obtained Washington's products would cost more, without having any extra value as a result.

As far as the United States' interest in the use of Amosite fibre is concerned, I would explain that unless they have changed their policy since the beginning of the war the United States manufacturers of magn insulation do not normally use Amosite fibre as is our custom here, was the custom of most of them until the outbreak of war to utilize a spinning grade of fibre in order to obtain the necessary length, and from our point of view such a practice was extravagant.

I hope you will not find it necessary to transmit to the United States the actual figures which I have given you in this letter and I would particularly request that the information which I have supplied should be communicated to the Cape Asbestos Co. Ltd., who, in addition to being our suppliers of Amosite fibre, are competitors in the manufacture of insulation materials manufactured therefrom.

Yours sincerely,

(S) W.H.P. SUTHERLAND