

Certain-teed Products Corporation
VALLEY FORGE, PENNSYLVANIA 19481

R. W. MILTZ
VICE PRESIDENT - MATERIALS MANAGEMENT
PIPE & PLASTICS GROUP

August 5, 1973

Mr. W. J. W. Smith
Vice President, Sales
Bell Asbestos Mines Ltd
P. O. Box 99
Thetford Mines, Quebec
CANADA

Dear Bill:

In reply to your letter of July 4 and your request for our estimate of our fiber requirements for 1976, we have developed the following figures. Based on our present production forecast for 1976, we anticipate our total requirements will be 38,300 short tons. Of this, 3,800 short tons will be Blue fiber and the balance of 34,500 tons will be in crysotile fibers.

I would prefer to wait until our September 4 meeting with Jack Christian before we furnish any more specific details on our crysotile requirements. We will continue to figure on Cassiar for our base requirements and tonnage from other sources will be dependent on the Cassiar tonnage.

At this time, we do not anticipate a need for Havelock fibers in 1976. We have appreciated very much the Havelock tonnage that we have received in 1973, but unfortunately, our lower forecasted production for 1976 will, of course, require less fiber.

It is also difficult to be able to be more detailed at this time because of continued strike at Thetford. I would like very much to meet with Mel Carson during our September 4 visit to Montreal to get some idea from him about possible tonnage for next year.

I will keep in mind Michael's request for long-term requirements and hope to have that information to you during the first half of October.

Best personal regards.

Sincerely,


R. W. Miltz

RM:b
cc: Mr. Michael Howe

PK 25-18