

ORGANIZATION CHART
FABRICS & FINISHES DEPARTMENT
FINISHES DIVISION

Director	J. A. Klagsmann
Marketing Director - Automotive & Refinish	S. R. Miller
Automotive Sales - National Manager	R. G. Brown
Assistant National Manager	S. E. Leighton
Manager Central Office Activities	T. J. Moore
Manager Field Sales	J. J. Gallagher
Manager West Coast Sales	W. Watkins
Manager Sales Service	J. P. Caulley
Manager Color Marketing	N. J. Mooney
Refinish Sales - National Manager	J. D. Fern
Assistant National Manager	R. E. Aitken
Manager - Central Region	M. J. O'Leary
Manager - Cleveland Region	R. H. Melka
Manager - Northeast Region	J. E. Bourke
Manager - Southeast Region	E. C. Orrell, Jr.
Manager - Southwest Region	F. M. Hoopes, Jr.
Manager - West Region	J. E. Lynch
Manager Marketing Services	E. W. Rowe
Product Manager	T. R. Louer
Technical Manager - Automotive & Refinish	T. R. Matthews
Marketing Director - Trade & Industrial	J. C. Richards
Trade Sales - National Manager	P. J. Grunwald
Consumer Paints - National Sales Manager	C. O. Davison
Regional Marketing Manager - North Central	A. H. Shipp
Regional Sales Manager - North Central	L. H. Wilman
Regional Marketing Manager - Northeast	M. L. Gordon
Regional Sales Manager - Northeast	J. B. Reynolds
Sales Manager - Chain	C. J. Mann
Regional Marketing Manager - South	R. R. Atkinson
Regional Sales Manager - South	R. H. Hughes
Regional Marketing Manager - West	P. C. Sikkell
Regional Sales Manager - West	S. P. Tixerrell
Consumer Paints - Product Manager	J. R. Turnure
Planning Manager	J. A. Thatcher
Product Development Coordinator	J. B. McKay
Sales Promotion Manager	W. E. Tobin
Maintenance Finishes - National Manager	J. A. Graham
National Sales Manager	P. L. Truka
Regional Sales Manager - Northeast	J. H. Donaldson
Regional Sales Manager - North Central	W. J. Fleming
Regional Sales Manager - South	H. L. Norton
Regional Sales Manager - Southwest	J. K. Cassidy, Jr.
National Accounts Manager	J. F. Mulvey
Product Manager	R. L. Manley
Transportation Equipment Finishes - National Manager	F. P. Smith
Sales Manager	J. G. Kreuer
Product Manager	R. A. Sprout
Industrial Sales - National Manager	N. Pappas
Manager - General Industrial Sales	L. A. Hoellen
Sales Manager - East (Wynnewood)	H. E. Batsan
Sales Manager - Midwest (Lincolnwood)	H. R. Graef
Product Manager (Wynnewood)	R. S. Le Bleu
Sales Manager - Appliance Finishes Sales	A. Waterer
Sales Manager - Coil Coatings Sales	F. G. Thomas
Sales Manager - Wood Finishes Sales (Greensboro)	J. H. Lowe
Manager - Packaging Materials Sales	W. E. Crauner
Product Manager	K. E. Johnson
Field Sales Manager	J. L. Palermo
Manager - "Teflon" Finishes Sales	J. D. Lee
Field Sales Manager	H. P. Kocien
Marketing Manager - Industrial Finishes - West Region (Burlingame)	R. J. Kluberton
Manager - New Product Development & Marketing (Wilmington)	R. E. Pike
Project Manager - Shelter Industries	W. S. Woods
Technical Manager - Trade & Industrial	R. W. Lurrell
Transfers	H. E. Matter
Powder Coatings - National Manager	J. T. Geochagan
Assistant Manager	R. H. Fay
Manufacturing Manager	J. W. Okonos
Special Assignment	D. P. Sullivan
Divisional Training Manager	J. S. Amery
Assistant Divisional Training Manager	R. G. Kennedy