

Anaconda Copper Mining Company

25 BROADWAY

OFFICE OF THE
EXECUTIVE VICE PRESIDENT

NEW YORK, December 21st, 1938.

RECEIVED

DEC 21 1938

JAS. DICKSON

Mr. James Dickson, Comptroller,
Anaconda Copper Mining Company,
B u i l d i n g .

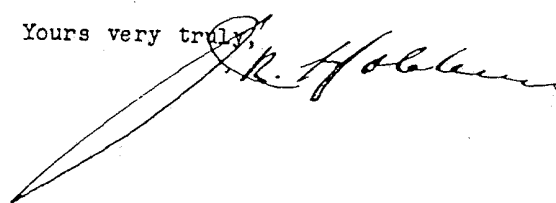
Dear Jim:

A number of companies in the lead industry have
joined together in a campaign of national advertising.

Mr. Case has been authorized to have the Inter-
national Smelting and Refining Company participate in
a one year program. His estimate of our participation
for the one year program approximates \$10,800.00. ✓

Mr. Case will advise you as to the details and
to whom, and when, and in what installments the payments
are to be made.

Yours very truly,

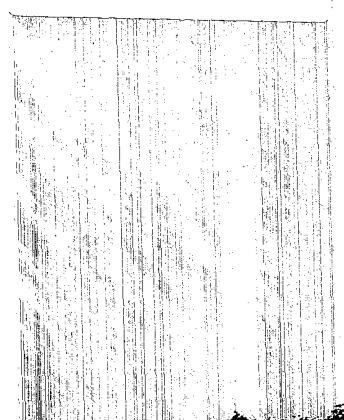


JRH/T

CC-Mr. R. E. Dwyer
Mr. F. Laist
Mr. F. O. Case.

PNYC00005777

N11053



INTERNATIONAL SMELTING & REFINING COMPANY

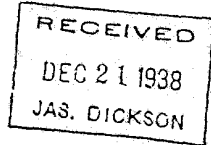
25 BROADWAY

NEW YORK

FREDERICK LAIST
VICE-PRESIDENT

December 21, 1938.

Mr. F. O. Case, Manager of Midwest District,
International Smelting and Refining Co.,
20 North Wacker Drive,
Chicago, Illinois.



Dear Frank:

I discussed your letter of December 12th, in which you recommend that we participate in the joint advertising campaign to be conducted by the Lead Industries Association, with Mr. Hobbins. Mr. Hobbins agrees that we should participate in this campaign for one year on behalf of the White Lead Department and the Lead Refinery. We will make no contribution for the Mining Department as we do not produce lead ores in consequential amounts. According to your letter, our donation would therefore be \$9,764.40 for the White Lead Department and \$1,040.00 for the Refinery, or a total of \$10,804.40. Please advise me whether this is correct or if not, what is the exact amount of the donation?

The payment should be made from the New York Office and we would like to have you advise Mr. Dickson of the amount to be paid and the dates on which payments should be made. We understand that the campaign of the Lead Industries Association is for a three year period, but we want it definitely understood that we are going along for only one year. At the end of the year we will decide whether to continue for another year or not. I will speak to Mr. McDonald about this matter but think you had better also get in touch with him so that there will be no slip-up as regards the Advertising Department.

Yours very truly,

Frederick Laist

FL/FW

CC-Mr. J. R. Hobbins
Mr. James Dickson ✓
Mr. J. R. McDonald
Mr. C. E. Wood

N11053.01

PNYC00005773

International Smelting and Refining Co.

F. O. CASE
MANAGER OF MIDWEST DISTRICT



30 N. WACKER DRIVE
CHICAGO, ILLINOIS

December 23, 1938

RECEIVED

DEC 27 1938

JAS. DICKSON

Mr. Frederick Laist,
Vice-President,
International Smelting & Refining Company,
25 Broadway,
New York City.

Dear Mr. Laist:

I want to thank you for your letter of December 21st which approves our participation for one year for the joint advertising campaign to be conducted by the Lead Industries Association. In making arrangements to carry on this work, I will be very specific and only guarantee to join the movement for one year.

Mr. McDonald is familiar with this proposition insofar as it has developed to date and when meetings are to be held, he has promised to attend them with me. I will keep in touch with him as fast as the situation warrants.

When the bills for our portion of this work are received, they will be forwarded direct to Mr. Dickson as you instruct. I will also advise the Lead Industries Association that no assessment is to be made against our Mining Department.

Very truly yours,

F. O. Case

FOC:vlc

cc: Mr. J. R. Hobbins
Mr. James Dickson
Mr. J. N. McDonald
Mr. Clyde Weed

PNYC00005779

N11053.02

LEAD INDUSTRIES ASSOCIATION

Graybar Building
420 Lexington Avenue
New York, N. Y.

March 24, 1939

International Smelting & Refining Co.
Chicago, Ill.

RECEIVED

JAS. DICKSON

First Installment (20%) of 1939 Subscription to White Lead Promotion Program

\$1,520.80 X

Local Lead Operations	70.00	
to Chicago Refinery	70.00	
White Lead Dept.	1380.80	1520.80

App base
1520.80

1520.80

Tentative Rates-Subject to Correction

Mining	\$1.50 per ton
Smelting & Refining	.00 per ton
White Lead Manufacturing	1.00 per ton



N11053.03

PNYC0005780

INTERNATIONAL SMELTING AND REFINING COMPANY



HIGHEST DISTRICT

20 N. WACKER DR.
CHICAGO, ILLIN

March 31st, 1939

Mr. James Dickson,
Comptroller,
Anaconda Copper Mining Company,
25 Broadway,
New York City.

RECEIVE
MAR 3 1939
JAS. DICKSON

Dear Mr. Dickson:

On December 21st, Mr. Laist wrote you relative to his approval for one year for our participation in the promotional campaign concerning white lead that is being carried on by the Lead Industries Association.

I have just received the enclosed bill which has been approved and which should be paid. This bill is based on our 1938 figures and these tonnage figures will be corrected when the final data is available for last year. On a preliminary basis the lead smelting and refining department is being billed at 2-1/2¢ per ton on 28,010 tons. The present bill is based on twenty per cent of this amount or \$140.00. The white lead manufacturing is being billed on 6,904 tons at \$1.00 per ton for twenty per cent of this amount or \$1,380.80. This amounts to, as per the enclosed bill, \$1,520.80 and will without any correction to the above tonnage figures, amount for the year, to \$7,604.25. You will note that we have not been assessed for any mining operations, since they are relatively minor and since that agreement was had with the Lead Industries before we pledged our support for this year.

Very truly yours,

F. O. Case

FOC:vlc
cc: Mr. Frederick Laist
encl

PNYC00005781

N11053.04

INTERNATIONAL SMELTING AND REFINING COMPANY

25 Broadway, New York

April 3, 1939

Mr. F. O. Case, Manager of Midwest District,
International Smelting and Refining Company,
20 North Wacker Drive,
Chicago, Ill.

Dear Sir:

I received your letter of March 31st with bill
of Lead Industries Association amounting to \$1,520.80, covering
first instalment of our 1939 subscription to the promotion pro-
gram.

Payment is being made today to cover.

Yours very truly,

JAS. DICKSON,

COMPTROLLER.

JD:D

PNYC00005782

N11053.05



LEAD INDUSTRIES ASSOCIATION

Graybar Building
420 Lexington Avenue
New York, N. Y.

May 10, 1939

International Smelting & Refining Co.
Chicago, Ill.

RECEIVED

MAY 15 1939

JAS. DICKSON

Second Installment (20%) of 1939 Subscrip-
tion to White Lead Promotion Program

\$1,520.80

*In authorization
& correspondence
attached to No. 26084.*

JW

APPROVED

Jas. Dickson

Tentative Rates-Subject to Correction

Mining	\$.50 per ton
Smelting and Refining	.02½ per ton
White Lead Manufacturing	1.00 per ton



*Chg: Iselle Lead Operations \$ 70.00
E. Chicago Refinery 70.00
White Lead Dept \$ 1380.80
1.520.80*

PNYC00005783

N11053.06

INTERNATIONAL SMELTING AND REFINING COMPANY

Case
MIDWEST DISTRICT



20 N. WACKER DR
CHICAGO, ILLINOIS

May 13, 1939.

RECEIVE

MAY 17 1939

JAS. DICKSON

Mr. James Dickson,
Comptroller,
Anaconda Copper Mining Company,
25 Broadway,
New York, N. Y.

Dear Mr. Dickson:

I am enclosing the Lead Industries Association's invoice of May 10th covering the second installment of the 1939 subscription to the White Lead Promotion Program. This invoice is for \$1,520.80 and has been approved for payment. Will you kindly arrange to have it taken care of.

The invoice covering the first installment was sent to you with my letter of March 31st.

With kind personal regards, I am,

Very truly yours,

H. O. Case

PNYCC0005784

FOC:ajd

N11053.07

INTERNATIONAL SMELTING AND REFINING COMPANY

25 Broadway, New York

May 15, 1939

Mr. F. O. Case, Manager of Midwest District,
International Smelting and Refining Company,
20 North Wacker Drive,
Chicago, Ill.

Dear Sir:

I received your letter of May 13th with bill
of Lead Industries Association amounting to \$1,520.80, covering
second instalment of our 1939 subscription to the promotion
program.

Payment is being made today to cover.

Yours very truly,

JAS. DICKSON,

COMPTROLLER.

JD:D

PHYCOC005785
N11053.08

LEAD INDUSTRIES ASSOCIATION

Graybar Building
420 Lexington Avenue
New York, N. Y.

June 27, 1939

International Smelting & Refining Co.
Chicago, Illinois

*See authorization
+ correspondence*

Attached to Vo. 26084

RECEIVED

JUL 3 1939

JAS. DICKSON

Third Installment (20%) of 1939 Subscription
to White Lead Promotion Program

\$1,534.80

Balance due on ad-
justment of previous
subscriptions

28.00

\$1,562.80

Chg:

Trade bad operation

E. & C. Refining

Whitehead Dept.

\$ 1562.80

\$ 91.00

\$ 4.00

\$ 4.00

\$ 1380.80

PAID

JUL 5 '39

CASHIER'S DEPT.

VO. NO. 26306

Note: Subscriptions in 1939 are based on the
following rates:

\$.02-3/4 per ton of lead smelted
and refined - 28,010 tons
\$1.00 per ton of white lead
shipments - 6,904 tons



PNYC00005786

N11053.09

770.00

6904.00

7674.00

200.

1534.80

F. O. CASE
MANAGER OF MIDWEST DISTRICT



20 N. WACKER DRIVE
CHICAGO, ILLINOIS

June 30, 1939.

RECEIVED
JUL 3 1939
JAS. DICKSON

Mr. James Dickson,
Comptroller,
Anaconda Copper Mining Company,
25 Broadway,
New York, N. Y.

Dear Mr. Dickson:

I am enclosing the Lead Industries Association's invoice of June 27th covering the third installment of the 1939 subscription to the White Lead Promotion Program. You will note that there has been an increase in the assessment for the lead smelted and refined from \$0.02-1/2 to \$0.02-3/4 per ton. The invoice amounts to a total of \$1,562.80 and has been approved for payment. Will you kindly arrange to have it taken care of.

With kind personal regards, I am,

Very truly yours,

N11053.1

PNYC00005787

PNYCC00005788
N11053.11

AMERICAN LEAD INDUSTRIES ASSOCIATION AND REFINING COMPANY

25 Broadway, New York

July 5, 1939

Mr. F. O. Case, Manager of Midwest District,
International Smelting and Refining Company,
20 North Wacker Drive,
Chicago, Ill.

Dear Sir:

I received your letter of June 30th
with bill of Lead Industries Association amounting
to \$1,562.80 covering the third instalment of our
1939 subscription to the promotion program.

Payment is being made today to cover.

Yours very truly,

JAS. DICKSON,

COMPTROLLER.

LEAD INDUSTRIES ASSOCIATION

City Hall Building
410 Lexington Avenue
New York, N.Y.

Aug. 21, 1939

International Smelting & Refining Co.
Chicago, Illinois

See enclosures
Correspondence
attached to Vol. 2617

Fourth installment (20%) of 1939 subscription
to White Lead Promotion Program

\$1,534.80

Clk.
Torch Lead Operations 77.00
C. Chicago Refinery 77.00
White Lead Dept. 1380.80
1534.80

APPROVED

[Signature]

Note: Subscriptions in 1939 are based on the
following rates:

\$1.53 per ton of lead smelted and
refined 28,010 tons

1.00 per ton of white lead shipments
6,904 tons PAID



SEP 11 '39

CASHIER'S DEPT.

VO. NO. 26173

PNYC0005789

N11053.12

**Lead Industries Association,
430 Lexington Avenue,
New York, N. Y.**

Order No. 26173
We enclose herewith our

Class No. _____
 In evidence of service of above notice
 No. _____ of _____
 documents of date _____
 If evidence is not satisfactory, please
 return document and check.

PNYC00005790

N11053.13

International Sealing and Labeling Company

for four installments (\$25) or 1959 subscription to White Lead Promotion Program.

\$1,536.80

Charges

Smallers Lodger	\$ 77.00
L.R. & Z.O.	\$ 77.00
Unit Load	\$ 1,580.80

Not previously sold—Discharge Cases;

Concedere—Excedere!

Approved: _____

Johnston

177 out

Approved:
R. D. Brown

LEAD INDUSTRIES ASSOCIATION

320 Lexington Avenue

New York, N.Y.

RECEIVED

1939

JAS. DICKSON

Sept. 22, 1939

*See attachment attached
to VO 26084*

International Smelting & Refining Co.
Chicago, Illinois

Last Installment (20%) of 1939 subscription
to White Lead Promotion Program

PAID \$1,534.80

Oct. 4 '39

CASHIER'S DEPT.

VO. NO.

Note: Subscriptions in 1939 are based on the
following rates:

\$.53 per ton of lead smelted and refined - 28,010

\$ 1.00 per ton of white lead shipments - 8,904

Chas. E. Jones



*Lead Refining
Chicago Refining
White Lead Co.*

PNYC00005791

N11053.14

INTERNATIONAL SMOELTING AND REFINING COMPANY
SUMMARY OF CONTRIBUTIONS TO ADVERTISING CAMPAIGN
OF LEAD INDUSTRIES ASSOCIATION

YEAR 1939

		CHARGED TO		
		White Lead Department	Tocelo Lead Operations	Chicago Refinery
1st	Installment	\$1,380.80	\$ 70.00	\$ 70.00
2nd	"	1,380.80	70.00	70.00
3rd	"	1,380.80	91.00	91.00
4th	"	1,380.80	77.00	77.00
Final	"	1,380.80	77.00	77.00
		\$6,904.00 (1)	\$385.00 (2)	\$385.00 (2)

Assessment based on estimated sales for 1939:
 \$6,904.00 (1) (Actual Sales \$7,268.00)

Assessment based on estimated lead production for 1939:
 28,010 tons @ 2-3/4¢ (Actual production 39,827 tons)

PNYC00005792

N11053.15

INTERNATIONAL SMELTING AND REFINING COMPANY



O. CASE
MANAGER OF HIGHEST DISTRICT

February 11, 1940.

Mr. James Dickson,
Comptroller,
Anaconda Copper Mining Company,
25 Broadway,
New York, N. Y.



Dear Mr. Dickson:

We have agreed to subscribe for another year to the white lead promotional campaign that is being carried on by the Lead Industries Association.

An invoice covering the first installment of our 1940 subscription has just been received and I have approved same for payment. This invoice has been rendered on exactly the same basis as our 1939 subscription. Adjustments will be made later when the Lead Industries Association receives complete data as to the tonnage of lead mined, smelted and refined by the various members. In the meantime will you kindly arrange to have this invoice passed on for payment.

With kind personal regards, very truly yours,

Very truly yours,

H. A. Case

PNYC00005793

N11053.16

N11053.17

LEAD INDUSTRY ASSOCIATION
200 N. LAKE ST.
CHICAGO, ILL.

MARCH 22, 1940

International Smelting & Refining Co.
Chicago, Ill.

Second Installment (20%) of the 1940
Subscription to White Lead Promotion
Program

PAID

PAID

APR 11 1940

CASHIER'S DEPT.

VO. NO. 26931

Tentative Rates - Subject to Correction

Mining
Smelting & Refining
White Lead Manufacture

\$1.53 per ton
\$02-3/4 per ton
\$1.00 per ton

W. J. C.

APPROVED

Robert J. C.



PNYC00005795

N11053.18

INTERNATIONAL SMELTING AND REFINING COMPANY

25 BROADWAY, NEW YORK, N. Y.

Voucher No. **25431**

We enclose herewith our

Check No. **11111111**
in payment of account as shown below:
No. (acknowledgment) to account, **11111111**
document (of check) (concerning) **11111111**
If (payment) to (not) (satisfactory), please
return account and check.

International Smelting and Refining Company

Lead Industries Association,
1201 Lexington Avenue,
New York, N. Y.

For second installment (20%) of our 1940
Subscription to White Lead Promotion
Program

\$1,534.00

PNYC00005796

N11053.19

GAP SHEET

There is an inadvertent gap in the numbering
sequence from:

PNYC00005797 to PNYC00005798

Lead Industries Association,
450 Lexington Avenue,
New York, N.Y.

Check No. _____
in payment of account as shown herein
No. (attached) to account of _____
amount of (check) (amount) (date)
if (amount) is (not) satisfactory, please
return check and check
International Building and Planning Company

Fourth installment (20%) of the
1940 subscription to the Lead
Program, your bill June 10, 1940

\$1,634.80

JUN 19 1940

Order No. 15010
Invoice No. 2270
C.O.D. No. 7510

International Building and Planning Company

By *William C. ...* Cash

Corrected

William C. ...

Approved

William C. ...

Manager

5800

PNYC00005799

N11053.2

GAP SHEET

There is an inadvertent gap in the numbering
sequence from:

PNYC 00005800 TO PNYC 00005800

INTERNATIONAL SENSITIVE AND READING COMPANY
SUMMARY OF CONTRIBUTIONS TO ADVERTISING CAMPAIGN
OF LEAD INDUSTRIES ASSOCIATION

YEAR 1960

	CALCULATED TO		Total
	White Lead & Specialty Lead	Lead Charge	
	Department of Operations & Marketing		
February	\$1,380.80	\$ 77.00	\$1,534.80
March	1,380.80	77.00	1,534.80
April	1,380.80	77.00	1,534.80
May	1,380.80	77.00	1,534.80
June	1,380.80	77.00	1,534.80
July	1,380.80	77.00	1,534.80
August	1,380.80	77.00	1,534.80
September	1,380.80	77.00	1,534.80
October	1,380.80	77.00	1,534.80
November	1,380.80	77.00	1,534.80
December	1,380.80	77.00	1,534.80
Total	\$17,433.00	\$103.00	\$18,249.00

PNYC00005801

N11053.21

LEAD INDUSTRIES ASSOCIATION

210 Lexington Avenue

New York, N. Y.

JAN. 22, 1941

International Smelting & Refining Co.
20 North Wacker Drive
Chicago, Illinois

**First Installment (50% of the total
Subscription to the Long-Term Financing
Program) \$1,648.00**

Tentative Rates—Subject to Correction

Mining	\$4.47 per ton
Smelting & Refining	.02 per ton
White Lead	1.00 per ton

*Approved
1/10/41*



PNYC00005802

N11053.22

INTERNATIONAL SMELTING AND REFINING COMPANY

20 North Wacker Drive, Chicago, Ill.



January 25, 1941

RECEIVED

JAN 25

JAS. D.

Mr. Jas. Dickson,
Secretary and Treasurer,
Anaconda Copper Mining Company,
25 Broadway,
New York, N. Y.

Dear Mr. Dickson:

It has been agreed that we will participate for another year in the promotional campaign concerning white lead that is being carried on by the Lead Industries Association.

The attached invoice, covering the first installment for 1941, is on the same basis as last year's subscription. I have approved the invoice and will appreciate your passing it through for payment.

Very truly yours,

John C. Case

FOC:ajd
Encls.

APPROVED

John C. Case

PNYC00005803

N11053.23

January 31, 1941

Mr. F. C. Case, Manager of Midwest District,
International Smelting and Refining Company,
20 North Wacker Drive, Chicago, Illinois.

Dear Mr. Case:

I received your letter of January 28th
enclosing statement covering first assessment of 20%
of the 1941 subscription to the White Lead Promotion
Program, amount \$1,649.80. Payment is being made
today to cover.

I note that the new assessment is for a
total of \$8,249.00 against a total of \$7,674.00 for
1940.

Very truly,

JAS. DICKSON,
Secretary & Treasurer.

J.D.R.

PNYC00005804

N11053.24