

PLAINTIFF'S EXHIBIT

GP-1345

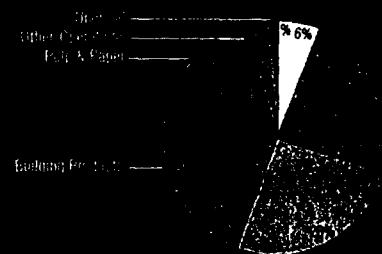


GEORGIA-PACIFIC

Georgia-Pacific Corporation is one of the world's largest forest products companies. Founded in Augusta, Georgia, in 1927 as a wholesaler of hardwood lumber, G-P has diversified its original lumber business to include a comprehensive assortment of building materials. Our building products distribution system, with 142 branches in 47 states, is the most extensive in the industry.

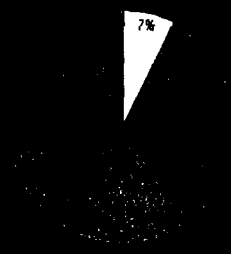
In the 1950s, G-P expanded its business to include the production of pulp and paper, and in the late 1950s we began to produce chemicals related to our forest products.

To help supply 221 production facilities with raw materials, G-P is a major landholder with 5.4 million acres of timber under management in North America, as well as substantial reserves of gypsum, coal and natural gas.



Assets (Percent of Total)

Contract and Operations	
Building Products	\$ 363
Pulp & Paper	118
Other Operations	31
Real Estate	19
	\$ 531
Financial and Insurance	201
Debt & Equity	312
Other	22
	\$ 766



Sales (Percent of Total)

Contract and Operations	
Building Products	\$ 363
Pulp & Paper	118
Other Operations	31
Real Estate	19
	\$ 531

Georgia-Pacific papers used in this report: cover: Legendry; White, 80 lb. cover; Text: Tapestry; Smooth, Bright White, 80 lb. text.

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H I G H L I G H T S

(Dollar amounts and shares are in millions)

	1984	1983	Percent Change
Net sales	\$ 6,682	\$ 6,040	11
Income from continuing operations	253	75	237
Net income	119	105	13
Per common share—fully diluted			
Income from continuing operations	2.24	.54	315
Net income	.97	.82	18
Depreciation and depletion	282	289	(2)
Cash provided by continuing operations	521	453	15
Cash dividends paid	86	76	13
Total assets at year end	4,785	4,732	1
Return on beginning common equity ¹	12.6%	3.8%	232
Cash dividends declared per share of common stock	\$.70	\$.60	17
Shares of common stock outstanding at year end	103	102	1
Number of common shareholders of record	79,000	80,000	(1)
Number of employees	40,000	39,000	3

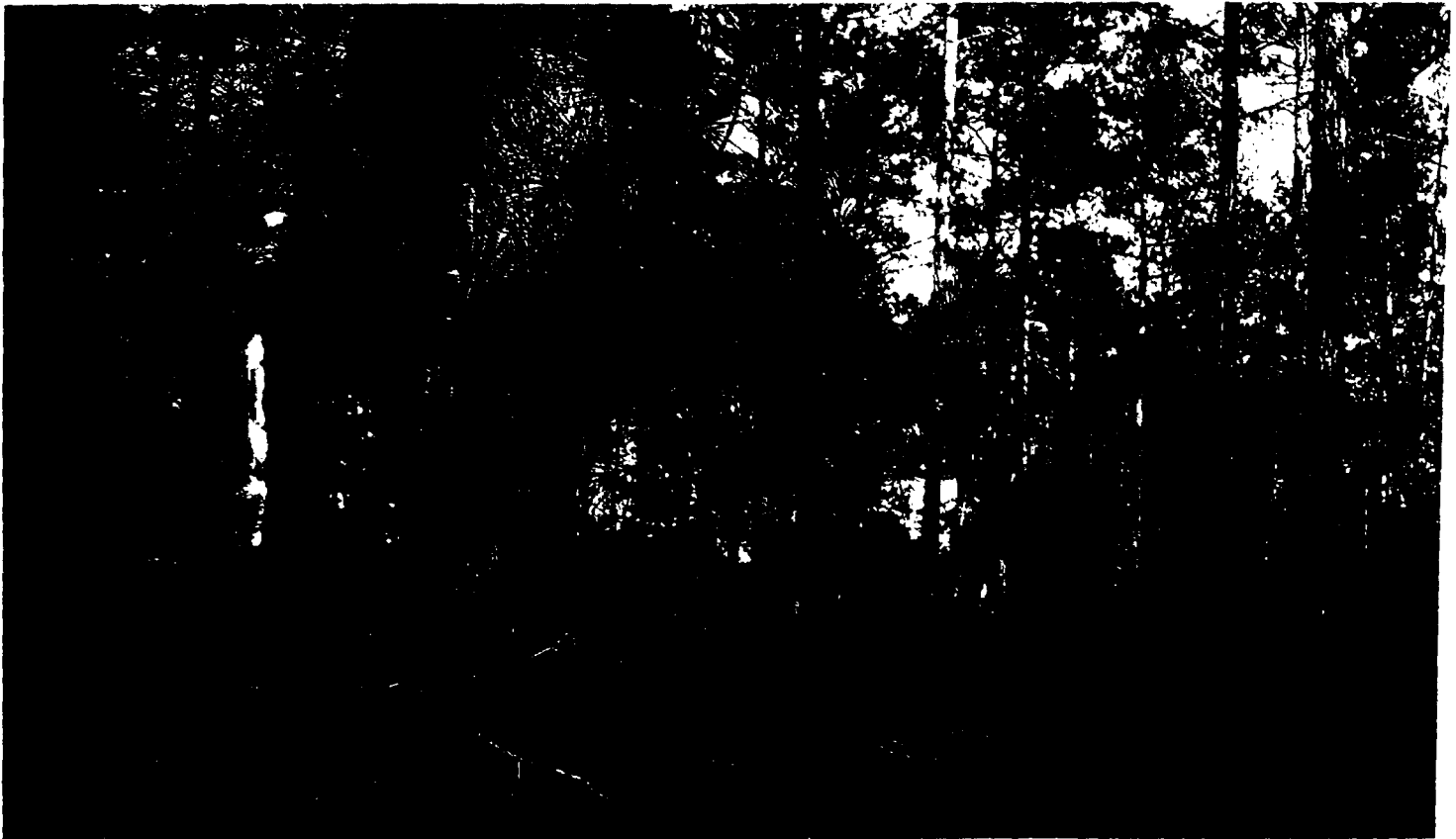
¹Income from continuing operations

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LETTER TO SHAREHOLDERS



Georgia-Pacific's performance during 1984 continued to improve and reflected progress in our program to increase returns and to build a base for more stable earnings. During the year we sold, or undertook to sell, a number of assets and acquired or invested in others that are better suited to our corporate strategy. We also further increased the proportion of more profitable specialties in our product mix and reduced our dependence on variable rate debt.

Our primary objective continues to be to increase the return to our shareholders. In this connection, we were pleased that in the third quarter, the Board of Directors approved an increase in the quarterly dividend to 20 cents per share from 15 cents.

Sale of our commodity chemicals segment, including our oil and gas subsidiary, Exchange Oil & Gas Corporation, is expected to generate a substantial amount of cash for reinvestment in other areas of the business. The commodity chemicals business was sold for \$192 million in cash (and securities valued at approximately \$70 million) to the executive group that had been managing the operations. We will retain our thermosetting resin business, which is closely related to our plywood and wood panel operations. Those chemical by-products derived from the papermaking process will also be retained.

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*Marshall Hahn at a Georgia-Pacific
loblolly pine plantation in central Georgia.*



Our income from continuing operations rose to \$253 million in 1984, more than three times the \$75 million in 1983. Included in the 1984 results is a non-operating pre-tax gain of \$19 million from the sale of our office building in Portland, Oregon. The 1983 results from continuing operations included a \$135 million pre-tax charge from asset disposals and write-downs.

During 1984, we recorded an after-tax loss of \$134 million from discontinued operations, including \$160 million from the sale of our commodity chemicals business and the planned sales of Exchange Oil & Gas and other chemical facilities. This lowered 1984 net income to \$119 million, compared with the \$105 million reported in 1983.

Looking to the future, we plan to develop our pulp and paper business to a size and profitability comparable to our building products segment. A better balance between these two sectors will allow us to make more efficient use of our timber resources and also help reduce further our exposure to the residential construction cycle.

We took several important steps toward this objective during 1984, including a major acquisition of linerboard and corrugated container capacity and several important capital projects at existing facilities. In July, we acquired a modern, world-class linerboard mill at Monticello, Mississippi, approximately 275,000 acres of timberlands,

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16 corrugated container plants and other related assets, including working capital, for approximately \$360 million. This acquisition added linerboard capacity in the Eastern United States to complement our production at Toledo, Oregon, and serve our sizable Eastern container operations.

The acquired timberlands will be of particular benefit to Georgia-Pacific because of their location. We can use the larger timber first for building products, its highest-value application, and then utilize the lower-value residuals in our pulp mills. The acquisition also enhanced our position in the corrugated container business, where we have a history of successful operation and expansion.

In addition to this major acquisition, we undertook or continued several major projects at existing pulp and paper mills. The equipment conversion program at our Palatka, Florida, and Crossett, Arkansas, mills moved us further into higher-margin grades of bleached paper and board. We also announced plans to install one of the world's largest white paper machines at our Port Hudson, Louisiana, pulp mill.

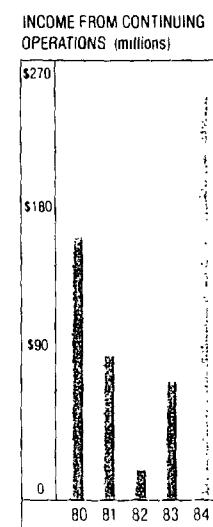
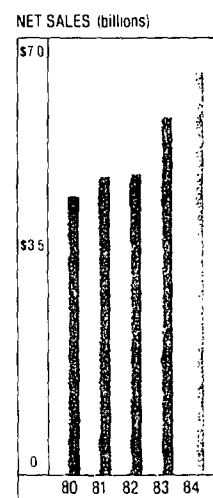
The paper business was strong for much of 1984, although domestic demand for some grades softened when the economy slowed after mid-year and many paper markets weakened near year-end. The strong dollar put U.S. producers at a competitive disadvantage to foreign competitors in export markets, but markets for pulp, printing and writing papers, kraft, linerboard and containers were generally stronger than in 1983. This strength and Georgia-Pacific's increased focus on higher-value-added products enabled us to report record operating profits in our pulp and paper business—\$202 million in 1984, up from \$71 million in 1983.

Results from the acquired assets thus far have surpassed our expectations. We expect to realize increasing benefits from these investments, as well as from the upgraded and modernized equipment at key locations. We also expect that demand and prices for our tissue products will improve. Markets for pulp and some grades of our paper, however, are expected to be depressed.

While we have targeted our paper business for expansion, Georgia-Pacific continues as an industry leader in building products, with modern, efficient facilities and the industry's strongest distribution network.

We increased our penetration of the markets for materials for home remodeling, repair and additions, and for industrial and commercial uses. We were also able to direct more of our wood products into specialty markets and increase sales of oriented strand board and waferboard for use in commodity applications.

Performance in the building products sector was strong, despite the soft prices for lumber and plywood for a large part of the year caused by Canadian imports and excess manufacturing capacity in the industry. We reported operating profits in this segment of \$379 million, up from \$354 million in 1983.



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Your Board recently announced several new executive appointments which represent a step in our company's program of planned management succession and illustrate the depth of our management talent throughout Georgia-Pacific.

Robert A. Schumacher was elected president and chief operating officer. Bob has made excellent contributions to Georgia-Pacific's growth in the paper business during his 22 years as an executive with our company. Recently, he has been playing a central role in developing and implementing our strategy of expanding that business to balance our large building products operations. We are fortunate to have his talents available as president and chief operating officer.

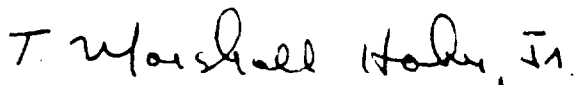
Conrad Schweitzer, previously group senior vice president—pulp and paper, succeeded Bob Schumacher as executive vice president—pulp and paper and joined the company's executive management committee.

In our building products business, Harold L. Airington, previously vice president—wood products sales, was elected group senior vice president—building products and also joined the executive management committee.

James C. Van Meter, executive vice president and chief financial officer, was given added responsibilities for the chemical operations retained after divesting our commodity chemicals business at the end of 1984, as well as for Exchange Oil & Gas until it is sold.

During the coming year, we expect a highly competitive environment in the markets we serve. We remain confident, however, of our ability to move your company forward toward our objective of improved returns.

I know you will join me in thanking all Georgia-Pacific employees for their fine efforts in helping to make our company productive and prosperous.



T. Marshall Hahn, Jr.
Chairman and Chief Executive Officer

February 15, 1985

SGP 0029999

FINANCIAL PERFORMANCE

During the past two years, Georgia-Pacific has implemented financial policies aimed at improving the return on our assets, reducing exposure to increases in interest rates and providing flexibility to take advantage of investment opportunities. The objective of these policies is to improve the return to shareholders. Key elements include:

- Review of the returns on existing operations and redeployment of assets where appropriate;
- Disciplined analysis of proposed capital expenditures and audits of completed projects;
- Creation of incentives for operating management to control working capital;
- Use of leverage which is aggressive, but at the same time ensures access to all major capital markets to take advantage of investment opportunities, and
- Use of a combination of fixed and floating rate debt appropriate for our business, which combines investments in resources and plants with a major distribution operation.

As a result of this approach, we made several large divestitures, a major acquisition and initiated about \$400 million in internal capital projects in 1984.

RESULTS

In 1983, we began an asset-review program and sold or wrote down \$135 million in assets that were underperforming or did not fit with our core forest products businesses. This review and the asset disposals that resulted from it marked the beginning of our move to simplify our business by concentrating on areas where we can best achieve superior returns.

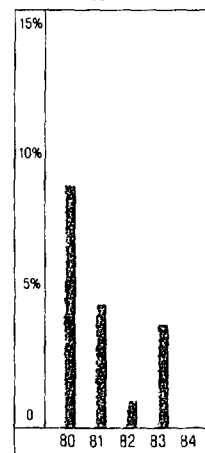
During 1984, we realized \$192 million in cash and securities valued at about \$70 million from the sale of our commodity chemicals business and anticipate raising a substantial amount of cash in 1985 from the sales of Exchange Oil & Gas and certain other chemical facilities.

To enhance profitability in our key areas of operation, we invested \$710 million in capital expenditures during 1984. This included \$308 million for a major acquisition, improvements at the acquired locations, \$137 million in our building products sector and \$185 million in our pulp and paper business.

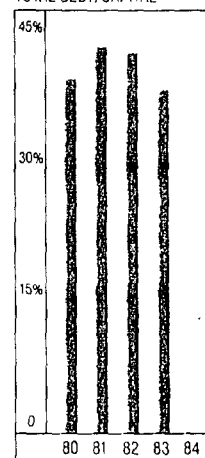
At year-end, we were close to our target total debt-to-capital range of 30-35 percent, and expect to achieve that level early in 1985. This will give us the financial flexibility to take advantage of internal or external investment opportunities.

By year-end 1984, our variable-rate debt was \$284 million, compared with \$599 million a year earlier, and interest expense was down to \$156 million, a reduction of 16 percent from the peak of \$186 million recorded in 1982.

RETURN ON BEGINNING COMMON EQUITY



TOTAL DEBT/CAPITAL



PERFORMANCE MEASUREMENT

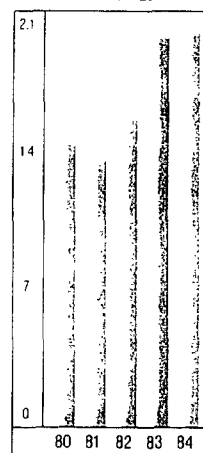
We believe that the most important measurement of a corporation's performance is the return realized on shareholders' equity. We publish a number of ratios which measure our returns including return on beginning common equity. In 1984, that ratio climbed to 12.6 percent from 3.8 percent in 1983. This rise is due to our improved profitability in building products, pulp and paper in 1984. Return on beginning common equity equals our income from continuing operations divided by common shareholders' equity at the beginning of the year.

1985 PLANS

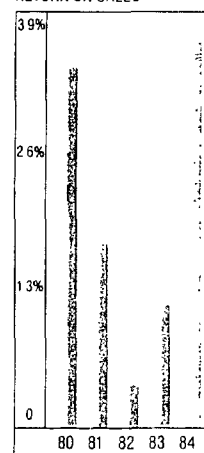
During 1985, we anticipate spending approximately \$700 million on capital projects. More than 65 percent of that amount will be spent on our pulp and paper plants, as we continue to expand that segment. We anticipate that our cash flow from operations and available financing sources, together with proceeds we expect to realize from asset sales, will be sufficient to cover these expenditures.

Today's cost of equity and debt capital is high, and we do not believe that this situation is temporary. Because of this, business enterprises must realize higher returns than in years past. Georgia-Pacific is committed to developing high-return investments and earning an appropriate return for our shareholders.

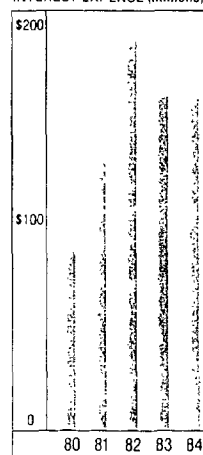
CURRENT ASSETS/
CURRENT LIABILITIES



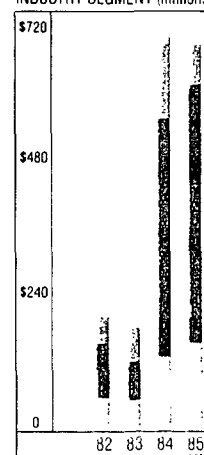
RETURN ON SALES



INTEREST EXPENSE (millions)

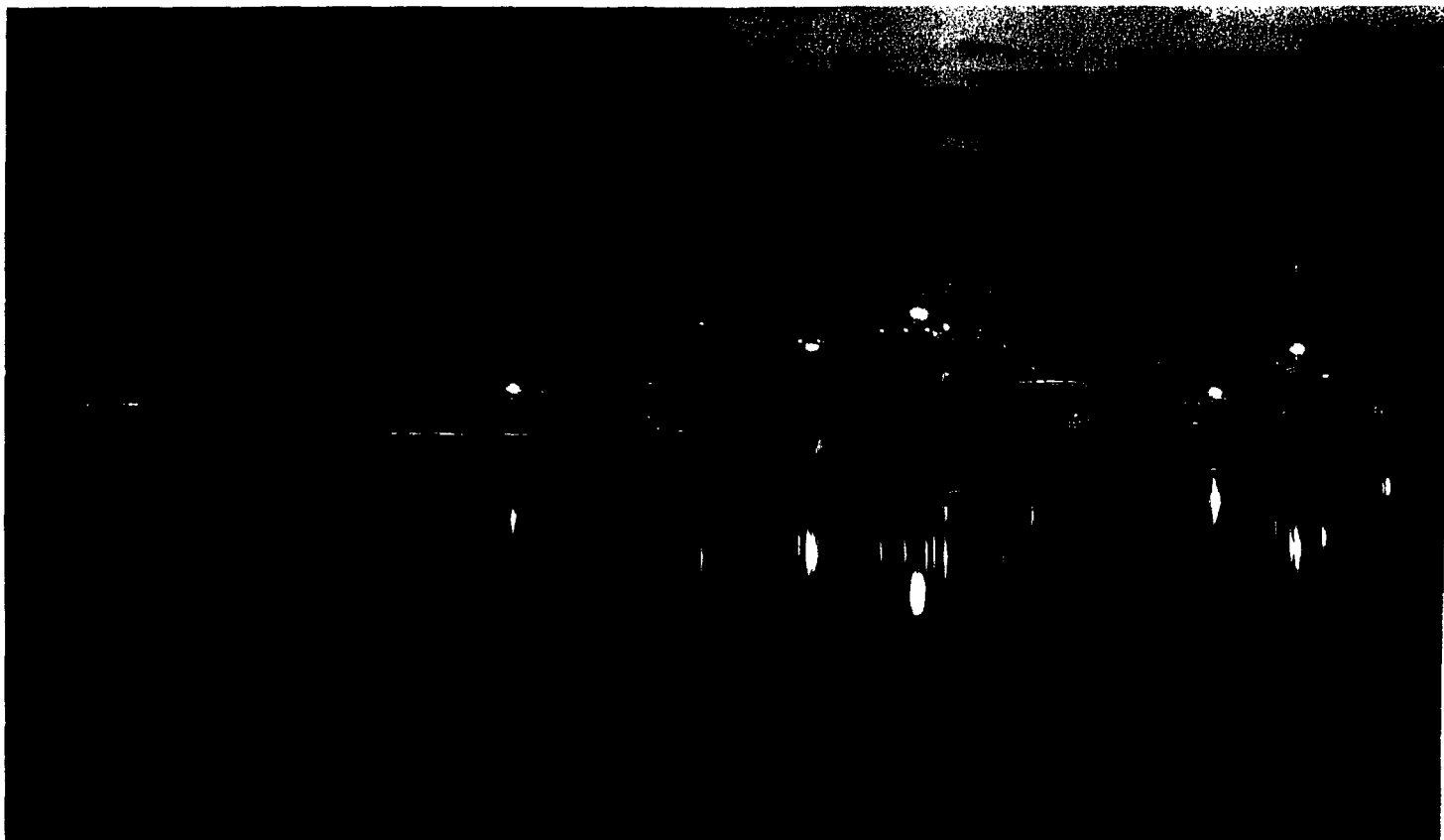


CAPITAL EXPENDITURES BY
INDUSTRY SEGMENT (millions)



- Building Products
- Pulp & Paper
- ▨ Corporate & Other
- ▤ Timber & Timberlands

R E S O U R C E S A N D O P P O R T U N I T I E S



From its founding, Georgia-Pacific has been characterized by innovation, adaptability, and the foresight and determination to be where the action is and to get there early. We started as a wholesaler of hardwood lumber shortly before the Great Depression. Despite the economic conditions of those times, we successfully began manufacturing wood products that our marketing experience indicated would have good growth potential.

In the early 1950s, we made a major geographic move toward our industry's newest and most promising frontier when we relocated our corporate headquarters from Georgia to the Pacific Northwest. At that time, the young Douglas fir plywood industry was experiencing rapid growth. As we anticipated, plywood soon became an industry staple and Georgia-Pacific grew to become a major force in the forest products industry. In the years following that move to the heart of our industry's growth area, Georgia-Pacific ranked high among the nation's fastest-growing corporations, adding pulp and paper through construction of new facilities and many acquisitions.

To take advantage of rapidly developing market opportunities, we soon began to acquire timberlands and to locate the bulk of our manufacturing facilities in the rapidly growing Sunbelt. Georgia-Pacific created the next major wood product opportunity by pioneering the development of Southern pine plywood. This provided our company with a strong competitive edge in a new growth sector.

*A new day dawns at our Crossett, Arkansas, pulp
and paper mill, where two paper machine
conversions will add value and profitability.*

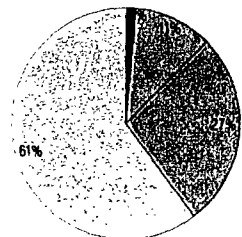


Pine plywood also established the foundation for a substantial new Southern industry and played an important role in shifting the focal point of the forest products industry southward. By the late 1970s, most of our business was east of the Rockies and, in 1978, we announced a headquarters move to bring management closer to our principal operations and markets.

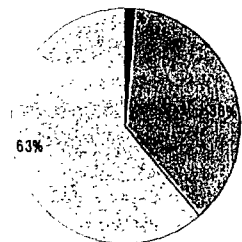
The relocation has been extremely effective in improving our ability to focus on the most promising growth areas. Since that time, we have taken strong action to adapt to the business environment of the 1980s, which is characterized by high cost of capital and intense competitive pressures. This has included significant divestitures, write-downs and a large acquisition, with other acquisitions that fit our growth strategy anticipated in the future.

Our strategy is focused on one primary objective—to increase the value of Georgia-Pacific to our shareholders. We are accomplishing this objective by simplifying our business, by operating in our areas of expertise and strength and by efficiently producing quality products that will fulfill customer needs today and in the future.

RECONFIGURATION



1983 SALES (billions)



1986 SALES (estimated)

☐ Building Products
☒ Pulp & Paper
☒ Chemical
☐ Other

P U L P A N D P A P E R



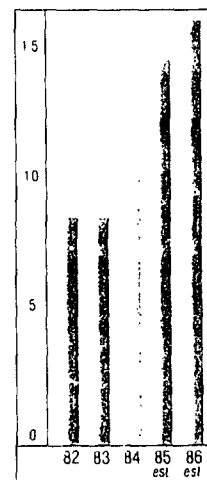
As the industry leader in building products, G-P's decision to expand our pulp and paper segment makes good business sense. By complementing our large building products business with pulp and paper operations of similar size, we can better balance our financial performance and more effectively utilize our timber resources.

LINERBOARD AND CONTAINERS

At mid-year, we acquired one of the country's largest linerboard mills, 275,000 acres of timberlands, cutting rights on an additional 50,000 acres and 16 corrugated container plants. This achieved our long-stated objective of adding linerboard capacity in the East to complement our Western production at Toledo, Oregon, and also further advanced our position as a major national supplier of corrugated packaging. Located in Monticello, Mississippi, this mill is strategically situated to ship linerboard economically throughout the Sunbelt and central United States, as well as to export markets.

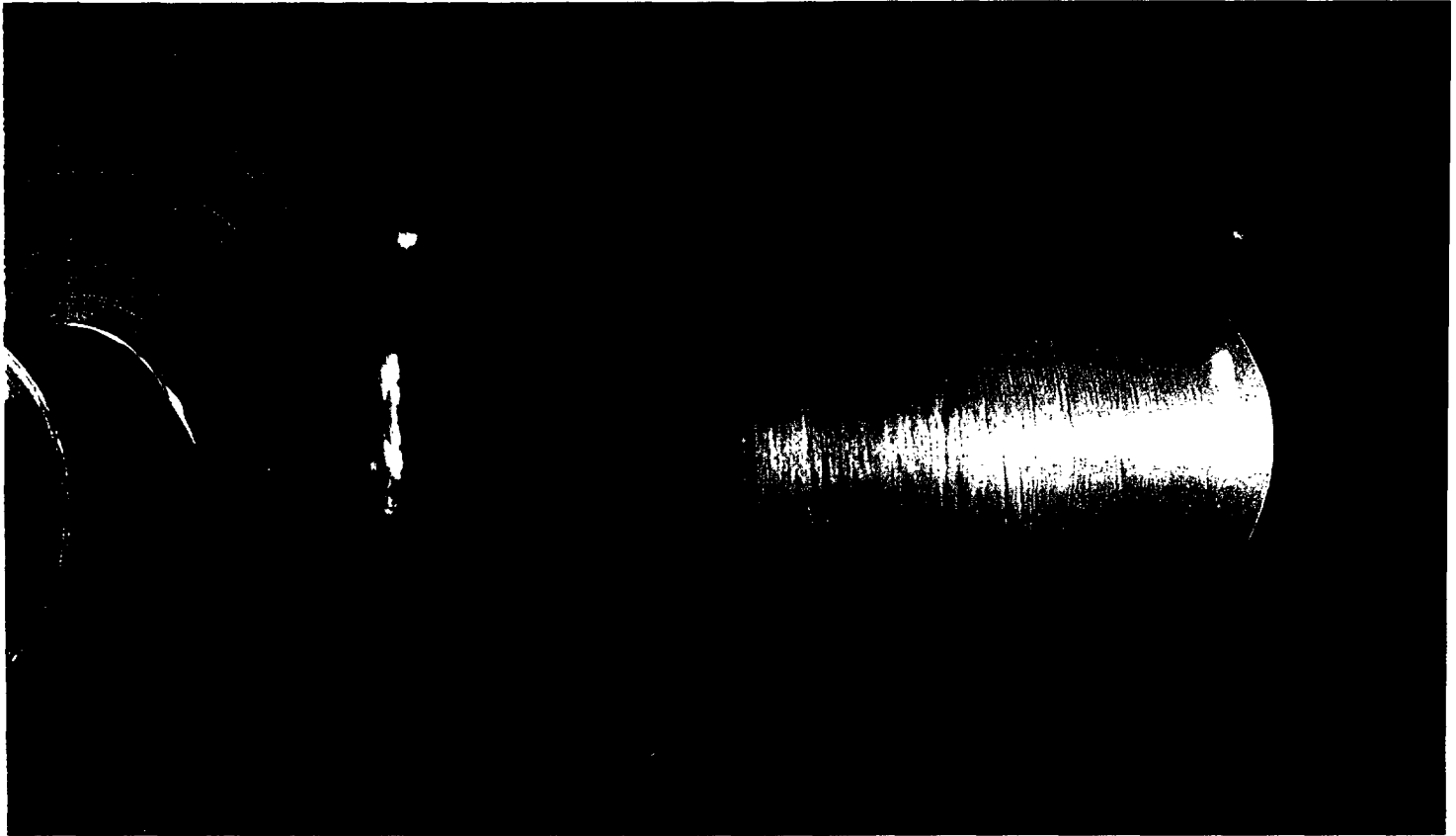
During the 1960s and 1970s, Georgia-Pacific gained a leadership position in the West Coast container industry. We became a national factor in 1981, when we acquired nine corrugated container facilities in the East. The box plants acquired in 1984 brought our total to 31 facilities nationwide. Our plants have grown steadily in production volume and are among the industry's lowest-cost producers.

CONTAINERBOARD
(millions of tons)



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Georgia-Pacific's newly acquired pulp and paper mill at Monticello, Mississippi, more than triples our linerboard capacity, moving us from a net buyer to a net seller of containerboard.

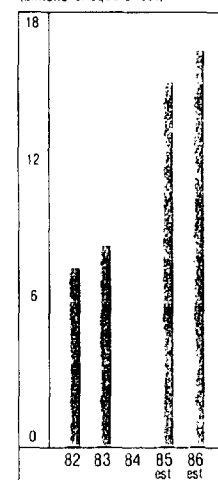


Today, we are aggressively developing our capabilities to take advantage of the higher profit margins available for specialty containers. Much of our corrugated box output in the West has been developed to meet the customized needs of our agribusiness customers. We produce specialty containers made from E flute, triple wall and wax impregnated board, as well as lithograph Coralure®. Many of these specialty containers sell for a higher price per ton than fine papers. Last year we began a major modernization and expansion at five of our existing container operations to allow increased production of specialties, and we will continue to improve our facilities in 1985.

WHITE PAPER

During 1984, we continued to increase our production of bleached grades of paper, with new and converted equipment at several major facilities. We also announced plans to install one of the world's largest white paper machines at our Port Hudson, Louisiana, pulp mill. This new machine, associated working capital, related mill improvements and other costs will total approximately \$200 million. Start-up is scheduled for the third quarter of 1986, with production of approximately 650 tons per day of forms bond, offset and other printing grades, including cut-size bond. We are also installing a steam turbine-generator that is expected to produce a significant amount of Port Hudson's energy needs.

CORRUGATED CONTAINERS
(billions of square feet)



SGP 0030005



Last year, we also continued our \$100 million conversion program at Palatka, Florida, and Crossett, Arkansas, to produce more bleached grades and shift unbleached production to the most efficient equipment. Our two machines at Crossett are being converted from kraft to printing paper and bleached board.

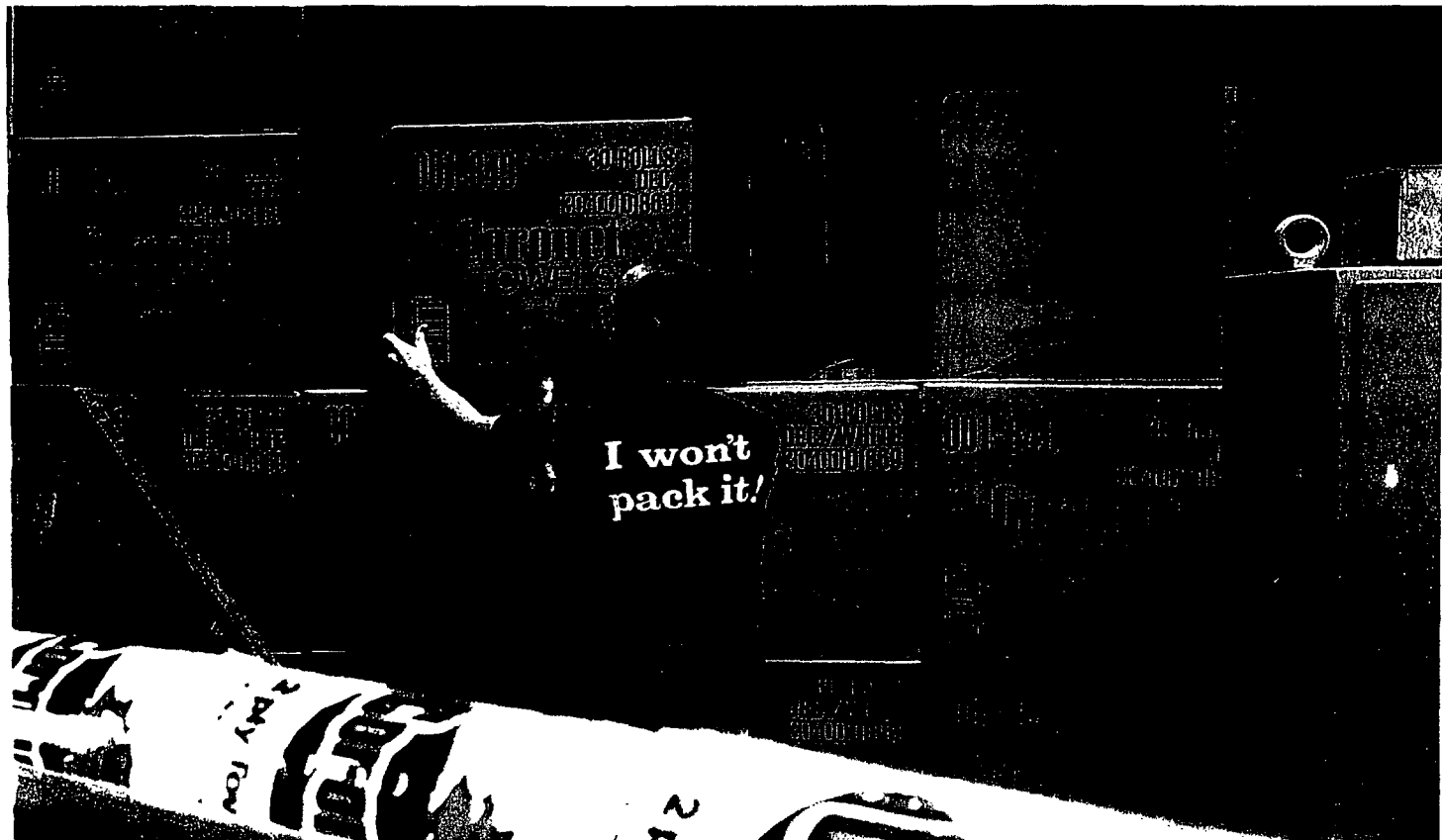
UNBLEACHED KRAFT

Demand for unbleached kraft has been declining in recent years because of growth in the use of plastics for bags and sacks. The Crossett/Palatka conversion reflects a realistic assessment of the kraft paper market as it will exist in the years ahead, as well as our commitment to redirect our mills to address that market.

Our kraft production will be consolidated at Palatka, where we have newer, faster and more efficient equipment for these grades and existing capacity that can accommodate customer demands. We will have the capacity to produce about 250,000 tons of kraft annually on two machines at Palatka, about 80 percent of which will be unbleached. We will convert approximately one half of this output into higher-value products at our bag and sack plants at Palatka and at Richmond, Virginia, as well as at our multiwall bag plants in Hamlet, North Carolina, and Pine Bluff, Arkansas. The remainder will be sold in U.S. and export markets.

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Our Coronet® tissue has been one of the fastest growing consumer tissue brand names for the past three years.



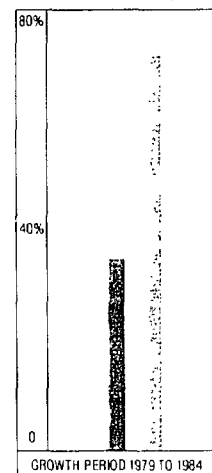
In line with this program, we are eliminating kraft paper production at the Monticello mill by converting the kraft machine to linerboard production. We have already changed the mix on that machine, increasing output of lightweight linerboard and reducing kraft.

TISSUE

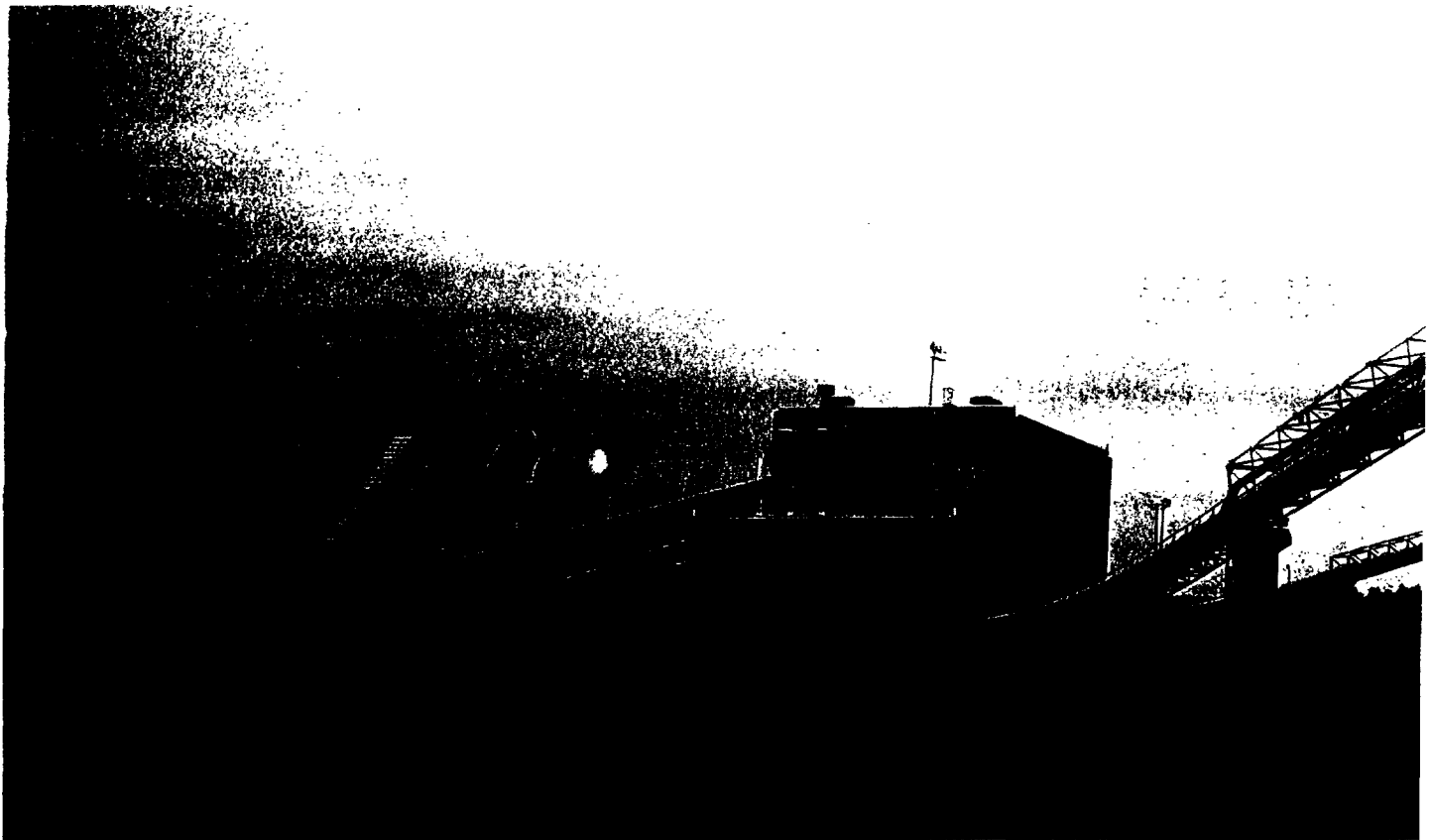
Georgia-Pacific again registered a strong performance in the tissue industry in 1984. Our consumer and commercial tissue businesses generated \$507 million in sales in 1984, up 13 percent from \$449 million in 1983. Those figures included impressive gains in our brand-name products—Coronet®, Delta®, Mr. Big®, Hudson® and MD®—as well as a strong increase in sales of our Cormatic® line through our commercial systems division to the "away-from-home" markets. Coronet has been one of the nation's most rapidly growing consumer tissue products over the past three years.

Almost two-thirds of Georgia-Pacific's sales are brand-name consumer tissue products, and that proportion is increasing. Tissue sales tend to resist economic fluctuations, and our progress in this sector helps stabilize our earnings.

CORONET® BRANDS
SALES GROWTH (percent
increase in dollar volume)



□ Coronet *
▨ Industry Average *
*Source: SAMI



The fastest-growing components of our tissue business are sales of napkins, food wrap and other paper accessories to the fast food industry. Last year, sales of these products increased nearly 30 percent.

MARKET PULP

Pulp markets were satisfactory during early 1984, following a Canadian strike which reduced supply significantly. However, prices weakened quickly during the second half of the year as the Canadian strike was settled, substantial new capacity came on line worldwide and the dollar continued its rise against foreign currencies. We will be reducing our market pulp exposure during 1985 and 1986 as our white paper projects are completed.

PULP MILL BY-PRODUCTS

The new and converted equipment at our major pulp mills will allow Georgia-Pacific to upgrade more of our own pulp production to higher value-added paper products. In addition, we will also continue to upgrade the by-products from the pulpmaking process into specialty chemicals.

Our Woodland, Maine, whole-tree-chip handling and screening facility typifies Georgia-Pacific's pulp and paper capital improvement emphasis.



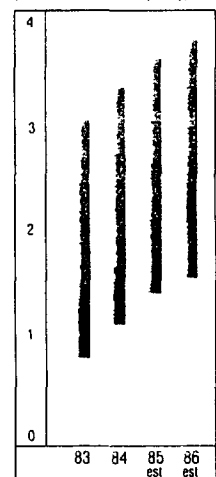
For example, our Southern pine pulping operations at Crossett, Palatka, Port Hudson and Monticello yield soap skimmings that we convert into crude tall oil. We distill this crude product into five fractions and upgrade the rosin acid fraction into rosin size for papermaking. After further refining, the other fractions can be used to make such products as adhesives, waxes, synthetic rubber, paints, lacquer and inks.

At Bellingham, Washington, our sulfite pulp facility also yields a variety of useful chemical products, including ethanol and lignosulfonates, which are used in the manufacture of products such as oil well drilling mud additives, and binders for road surfaces and animal feed pellets.

OUTLOOK

We expect to continue to benefit from the many investments we are making in the pulp and paper segment of our business. While markets for pulp and some grades of paper are expected to be weak in 1985, our current production capabilities and our plans to take advantage of promising opportunities that meet our return standards, will help generate superior returns from this segment for Georgia-Pacific's shareholders.

PULP & PAPER GROUP
GROWTH & RECONFIGURATION
(millions of tons of capacity)



- Market Pulp
- Course Kraft
- Tissue & Sanitary
- Printing & Fine Paper
- Paperboard

B U I L D I N G P R O D U C T S



Georgia-Pacific is a leader in the building products industry, and during 1984 moved aggressively to assure continued leadership in this important sector. With the majority of our productive facilities and natural resources located in the South, we are strategically positioned in our nation's major growth area. We also benefit from the industry's largest and most successful building products distribution network which serves this demand and capitalizes on changes and opportunities in the marketplace.

Our building products operating profits increased to \$379 million in 1984, up seven percent over 1983. Sales of \$4.5 billion in 1984 were up eight percent over 1983. This improvement was achieved despite flat housing starts compared with 1983 and low prices for major wood products such as plywood and lumber because of excess industry manufacturing capacity and, in the case of lumber, competition from Canadian imports. The increased profitability was primarily attributable to our ability to manage costs, our penetration of non-housing markets, strong markets for gypsum wallboard, and a greater focus on higher-profit product lines.

Marketing strength and flexibility from Georgia-Pacific's Building Products Distribution Division generated nearly \$4 billion in sales during 1984.

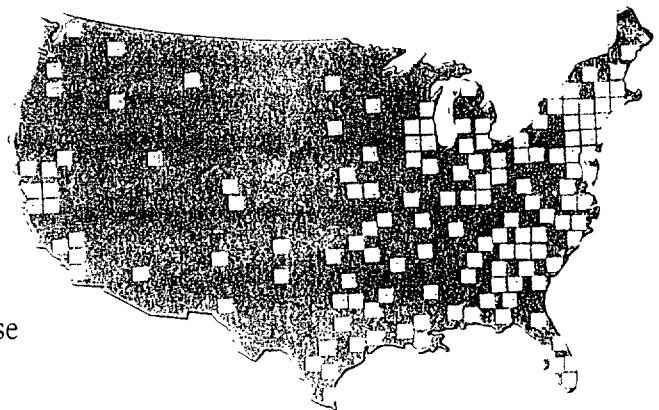


DISTRIBUTION

The Distribution Division comprises 142 branches covering every major metropolitan market. It gives us the ability to move our products to our customers and provides information on the changing pattern of demand for building products. During 1984, this division generated \$3.7 billion in sales, or more than \$14 million each day, up seven percent over 1983.

For the third consecutive year, we sold more building products for home remodeling, repair and additions than for new residential housing construction. We expect this trend to continue. During 1984, 45 percent of our Distribution Division's sales went to this remodeling/repair market.

The professional installer and the do-it-yourself homeowner who make up the remodeling and repair market purchased over \$24 billion in building products last year, and trends indicate continued growth. Because this market is less interest-sensitive than new housing,



BUILDING PRODUCTS DISTRIBUTION CENTERS



it provides additional balance and stability to our financial performance. Gains in commercial and industrial markets in 1984 further decreased our dependence on new home construction. Sales to the housing market accounted for 34 percent of the division's sales last year.

We are currently examining new higher-margin products that would further balance our business and improve profitability. Over the years, management has consistently added new items to broaden our product line for existing customers and to attract new ones.

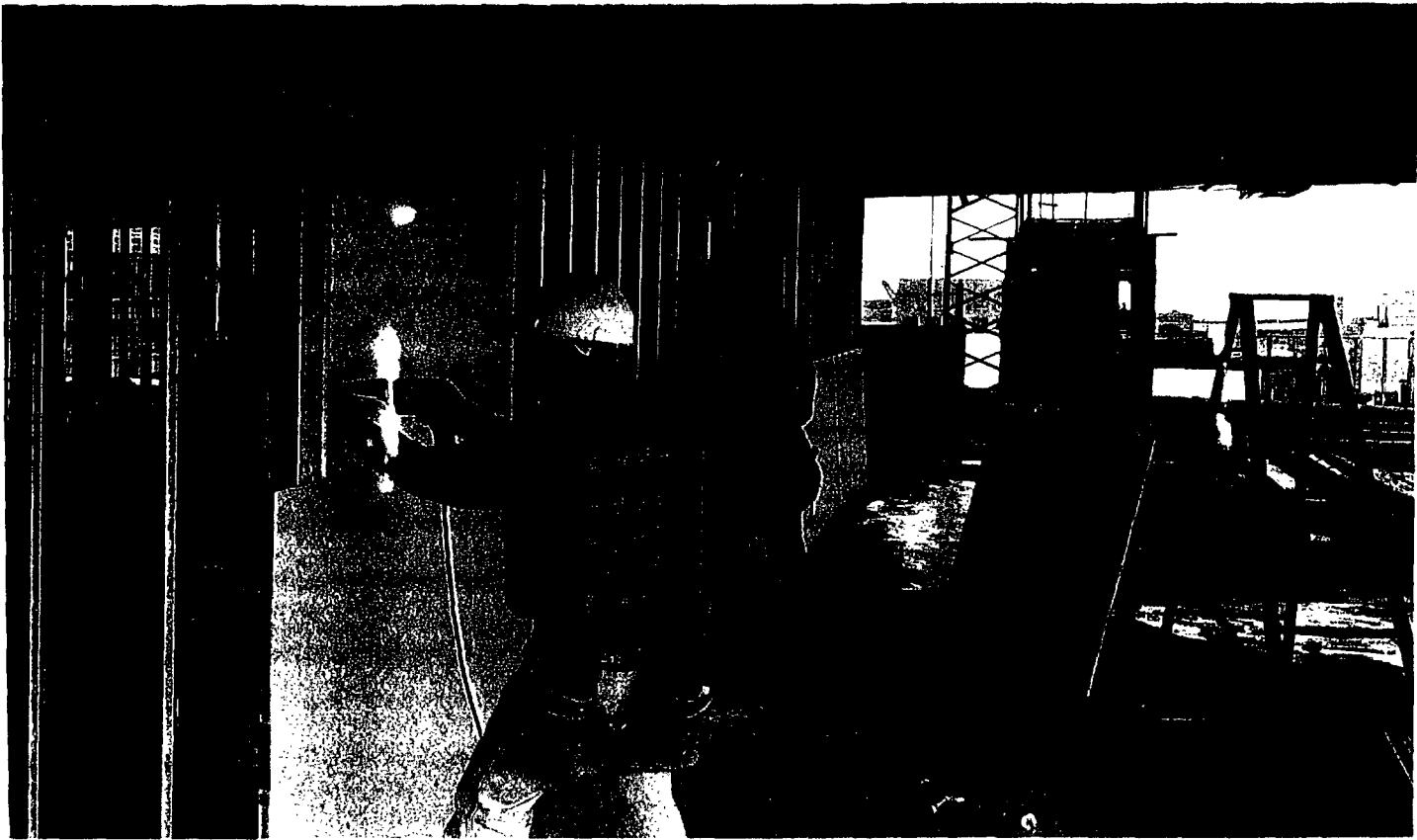
To further control costs and increase efficiencies in our distribution system, last year we consolidated operations of our branches at Tacoma, Washington, and Texarkana and Beaumont, Texas, into larger neighboring centers. These consolidations brought the number of G-P distribution centers to 142 nationwide. Similar consolidations of 12 distribution centers in 1982 demonstrated the benefits of serving customers from larger centers in some locations.

GYPSUM DIVISION

Georgia-Pacific's Gypsum Division results improved substantially during 1984, reflecting increased market demand for gypsum products. Because of weight considerations, gypsum products are impractical to ship long distances, and Georgia-Pacific's gypsum

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For the second year in a row gypsum wallboard was one of Georgia-Pacific's most profitable product lines due to strong demand and new uses.



wallboard facilities are located primarily east of the Rockies, where market demand is greatest. Responding to the greater demand for gypsum wallboard products in late 1983, we reopened our facility at Grand Rapids, Michigan, increasing our 1984 manufacturing capacity by seven percent.

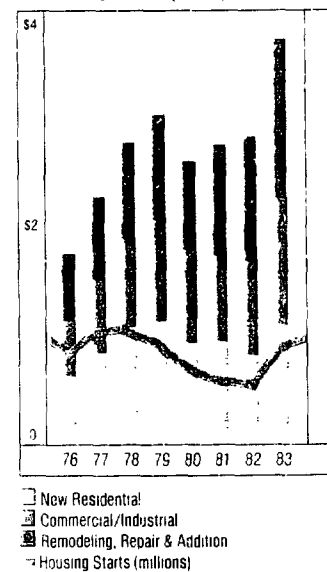
Our Gypsum Division has developed and has a patent pending on a new gypsum wallboard product designed for use in the fast-growing exterior insulation systems industry. The product, Dens-Glass™ is scheduled for release in 1985. It will be used for exterior sheathing and in applications where moisture is a potential problem.

STRUCTURAL PANELS

Our plywood plants continued to improve productivity with installation of the latest technology such as computerized log-positioning devices and powered backup rollers.

We continued to improve the efficiency of our use of timber resources by expanding production and distribution of oriented strand board (OSB) and wafer-board for commodity uses such as roof and floor decking and sidewall sheathing and converting the production of our plywood plants to higher-margin specialties. In 1980, only 30 percent of our Southern pine plywood production

BUILDING PRODUCTS SALES TRENDS
BY MARKET CATEGORY (billions)





was used in specialty items such as siding, concrete form and Sturd-I-Floor® rated plywood. In 1984, that proportion had doubled to approximately 50 percent.

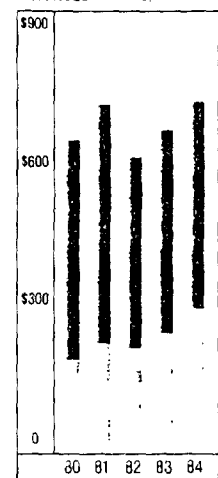
OSB and waferboard, structural panels made from small wood strands or wafers, continue to receive excellent reception from homebuilders as well as from the do-it-yourself market. For some uses, these products are preferred over plywood because of performance characteristics and attractive prices. Last year, our sales of these new-generation structural panels were \$92 million, a 100 percent increase over 1983.

During 1984, we continued construction on two large OSB facilities at Skippers (near Emporia), Virginia, and Grenada, Mississippi, each of which will have annual capacity of approximately 250 million square feet. These plants are expected to begin operation in mid-1985. The company already operates an OSB plant at Dudley, North Carolina, and a waferboard plant at Woodland, Maine. During 1984, we also announced our intention to build a fourth OSB facility.

RESIN DIVISION GROWTH

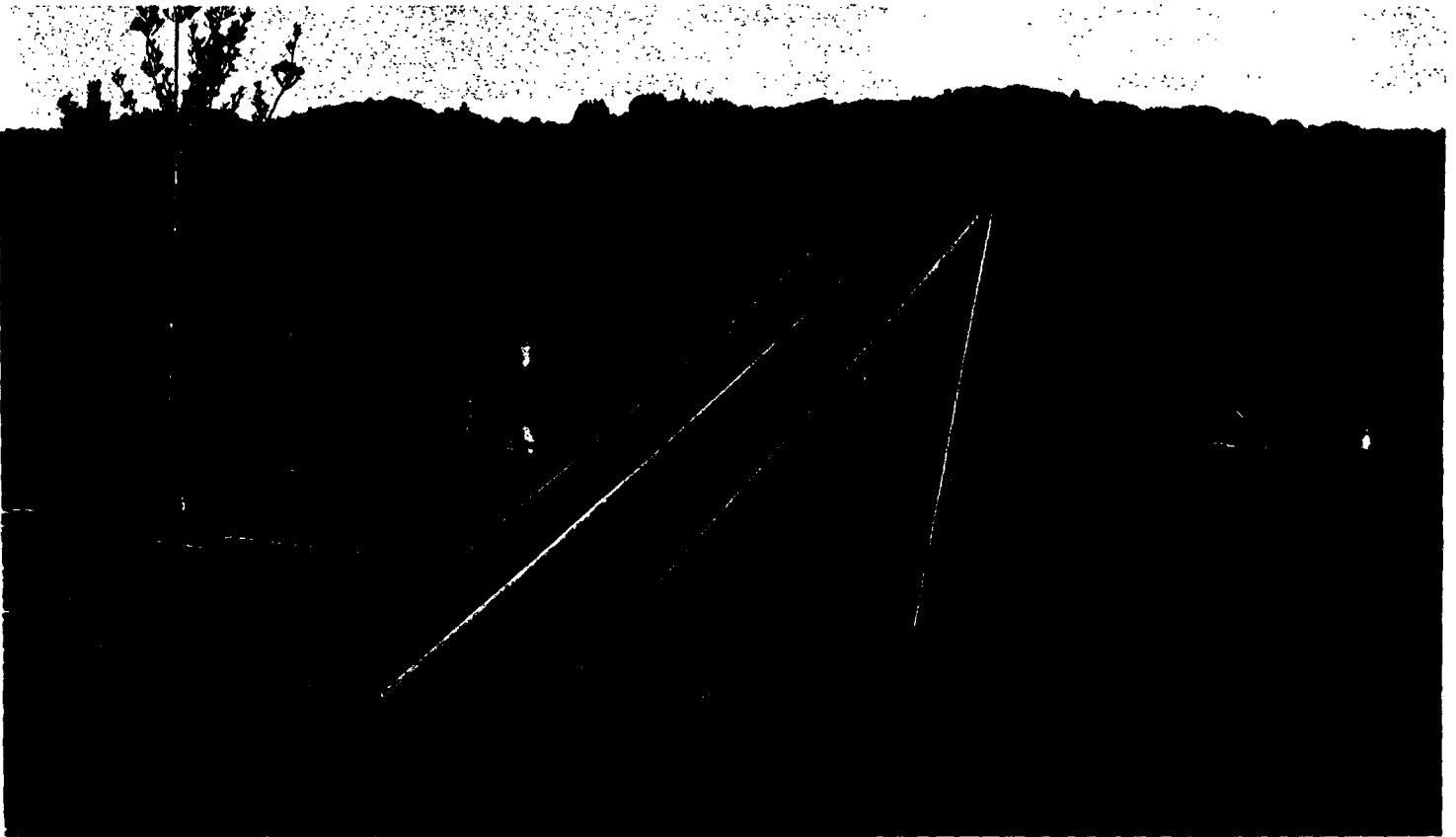
In conjunction with our development of structural panels, we began operation of a facility at Crossett, Arkansas, to make powdered thermosetting resin for use in the manufacture of waferboard. Using state-of-the-art technology, this plant is the first in the U.S. dedicated to the rapidly growing waferboard industry. We expect to produce

CHEMICAL SEGMENT
REVENUES (millions)



□ Continuing Operations
■ Discontinued Operations

Georgia-Pacific sales into the remodeling, repair and additions market, of which the "do-it-yourself" segment is the largest component, exceeded new residential sales for the third year in a row.



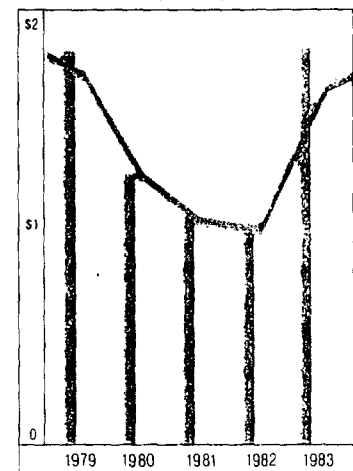
approximately 22 million pounds per year of spray-dried resin and anticipate that this new facility will help maintain our leadership position in wood products adhesives.

Our resin division—consisting of 14 plants—fits well with our wood panel manufacturing and marketing operations, and we have excellent research and development facilities to help us take advantage of the many opportunities in this business.

OUTLOOK

Georgia-Pacific has efficient, well-located manufacturing facilities, the industry's strongest distribution network and the ability to use these assets profitably. During 1985, we expect further progress in our building products business as we continue to lessen our dependence on the residential building market and improve the profitability of our product mix. Although our planning assumes housing starts will decline slightly in 1985 to approximately 1.65 million from 1.75 million, Georgia-Pacific has a strong presence in the Sunbelt where the greatest housing activity is expected to occur.

BUILDING PRODUCTS SEGMENT EARNINGS
PER HOUSING START (hundreds)

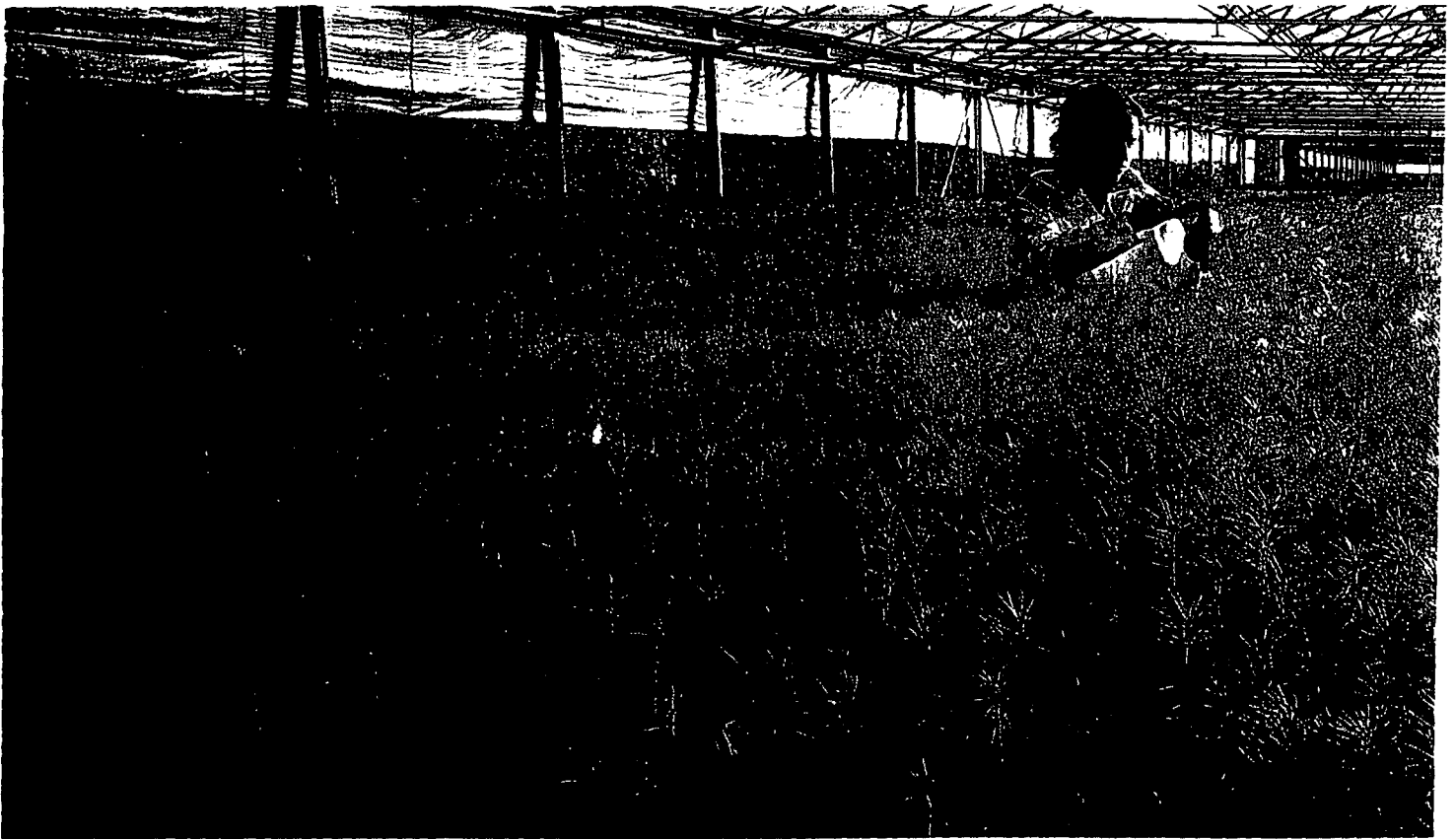


■ Georgia-Pacific*
□ Nine Leading Producers (average)**
△ Housing Starts (millions)

*Excluding Resin Earnings

**Source: Paine Webber

R E S O U R C E S



Georgia-Pacific has been a leader in resource management since acquiring timberlands in the early 1950s to assure long-term supplies at our plants and mills. Today, we manage 5.4 million acres of timberland in North America under a comprehensive program to improve utilization of this valuable renewable resource through the application of technology and use of materials formerly regarded as waste.

We own mineral rights on most of our timberlands and receive royalty income from coal, oil and gas which underlie much of our Appalachian and Southern forests. We also own 121 million tons of recoverable gypsum rock—52 years' supply at our 1984 production rate.

During 1984, we acquired 275,000 acres of prime Mississippi timberland in connection with our acquisition of the Monticello, Mississippi, linerboard mill. These lands will provide sawtimber and pulpwood for our nearby building products facilities, as well as the paper mill.

The program to enlarge our paper business to a scale comparable with our large building products operations will help improve timber utilization. We will use our larger

Georgia-Pacific continues to improve fiber productivity with advanced tree improvement genetics at seed orchards and seedling greenhouses strategically located nationwide.



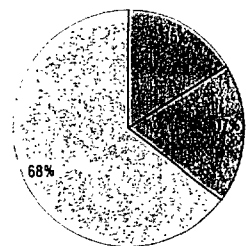
timber for building products. The remaining smaller-diameter timber, combined with our manufacturing residuals, will provide a low-cost and dependable supply of material for our pulp and paper mills.

To promote better growth on our timberlands, we conduct tree-genetics programs in each of our forest management regions. Last year, we grew more than 15 million "superseedlings" chosen for genetic qualities that result in superior growth, conformation and disease resistance.

In the Northwest, our second-growth Douglas fir is in various stages of maturity. This "stair-step" forestry is designed to provide mature timber for our plants and mills on a continuous basis.

Georgia-Pacific's 5.4 million North American acres provide about half of our fiber requirements. We view this balance of fee-ownership with open market purchases as a hedge against timber market fluctuations.

TIMBER RESOURCE BASE



North America (acres)	
Owned in Fee	4,920,000
Controlled	480,000
	5,400,000

Regional Timber Distribution

-  Eastern U.S. and Canada
-  Southern U.S.
-  Western U.S.

MANAGEMENT'S DISCUSSION AND ANALYSIS

LIQUIDITY AND CAPITAL RESOURCES

Cash provided by continuing operations increased to \$52.1 million in 1984 from \$45.9 million in 1983, as a result of a recovery for the forest products industry which began in 1983 continued during 1984. The Corporation had this strong cash flow, the proceeds from asset sales and its available financing sources to fund \$740 million of capital expenditures (including the acquisition of certain properties from St. Regis Corporation), to pay a net \$95 million of debt and preferred stock and pay dividends of \$36 million.

The Corporation relies primarily on short-term borrowings to finance seasonal fluctuations in accounts receivable and inventory levels. Cash requirements for normal capital expenditures are usually generated from operations, with long-term borrowings used to finance major capital additions and acquisitions of new businesses and to extend the maturity of debt. Management believes cash provided by operations, committed lines of credit and current funding capabilities are adequate to meet the operating and liquidity needs of the Corporation for the foreseeable future. Depending on market conditions and its assessment of the Corporation's needs, management may decide to issue additional securities in 1985.

The Corporation had \$700 million available from its various lines of credit which was being used to support approximately \$275 million of commercial paper and senior note borrowings outstanding at December 31, 1984. The Corporation's composite rate on its variable debt has been reduced in 1984 to \$324 million from \$599 million. This reduction was accomplished through a combination of fixing the rate on approximately \$100 million of debt through interest rate exchange agreements and issuing fixed rate long term debt.

On April 2, 1984, the Corporation accepted tender offers for 323,333 shares of Series A Adjustable Rate Convertible Preferred Stock at \$39 per share. The purchase of the shares was financed initially with short term borrowings. On August 1, 1984, the Corporation issued \$100 million of 16 3/4% Notes due August 1, 1991, under a shelf registration statement and \$50 million of 13 1/2% Senior Notes due August 1, 1987, through a private placement. The net proceeds from the sales of the 16 3/4% Notes and the 13 1/2% Senior Notes were used to reduce short-

term debt, including debt incurred in connection with the purchase of Series A preferred stock and the acquisition of properties from St. Regis Corporation. In the 1984 fourth quarter approximately \$5 million in tax exempt revenue bonds were issued on behalf of the Corporation.

The Corporation is increasing its investment in the pulp and paper segment. On July 16, 1984, the Corporation completed the acquisition of certain assets from St. Regis Corporation for approximately \$160 million. The acquired properties included a linerboard and craft paper mill, 16 corrugation and/or plans, a folding carton plant, 133,000 acres of lands and logging contracts located in Mississippi and certain current assets related to those operations.

The Corporation's management reached a decision in 1984 to dispose of certain lines of business. Commodity chemicals, oil and gas, and other noncellulose lines of business unrelated to the Corporation's core forest products businesses have either been sold or are the subject of negotiations or are presently being marketed for sale. The thermosetting resins and certain specialty chemical lines which are related to core businesses are being retained.

In this regard, on December 31, 1984, the Corporation completed the sale of its commodity chemicals subsidiary, Georgia-Pacific Chemicals, Inc. (GPC), to Georgia Gulf Corporation, a company formed by the Corporation for marketing that business, for cash of \$192 million and debt, preferred stock and warrants with an estimated present value of \$70 million. The major assets owned by GPC included a chemical complex at Plaquemine, Louisiana, a urethane plant near Houston, Texas, a phenol operation in New Jersey, salt domes located in Louisiana and polyvinyl chloride (PVC) compounding operations in Mississippi, Tennessee and Delaware. On January 31, 1985, the Corporation executed an agreement, subject to the purchaser obtaining the necessary financing, for the sale of its Exchange Oil & Gas Corporation subsidiary (Exchange) to an unrelated third party for \$180 million in cash. The agreement contemplates a closing by the end of the second

quarter of 1985, however, management is unable to estimate the purchaser's ability to obtain financing.

The Corporation is also marketing other facilities from its chemicals segment. GPC Exchange and these other operations together constituted the commodity chemicals and oil and gas operations included in the Corporation's previously reported chemicals segment.

In the fourth quarter of 1984, the Corporation recorded an aggregate after-tax loss of \$160 million from disposition of its chemicals segment, which is being reported as a discontinued operation in 1984. All prior periods presented in the financial statements have been restated to reflect this treatment.

The Corporation's capital expenditures were \$740 million in 1984, including the acquisition of properties from St. Regis. Acquisitions of land and timberlands amounted to \$135 million with an additional \$575 million spent on property, plant and equipment. The Corporation is projecting estimated capital expenditures of \$700 million in 1985, excluding any major acquisitions. The Corporation has begun a two-year, \$200 million capital investment project to restructure the production line at its Port Hudson, Louisiana, facility, including the installation of one of the world's largest white paper

machines. Major equipment conversion programs are also under way at the Corporation's Palatka, Florida, and Crossen, Arkansas, papermills, which will result in greater emphasis on more profitable bleached grades. These conversion programs should be completed during 1985. Two oriented strand board plants are presently under construction, which are also expected to be completed during 1985. These and other budgeted projects are expected to be funded from cash generated from operations, credit sources currently available and the cash proceeds from the disposition of the remaining discontinued operations.

At the end of 1984, working capital was \$753 million and the guarantee ratio was 2.1 to 1, compared with the 1983 levels of \$643 million and 2.0 to 1, respectively. This increase in working capital is attributable to increased sales and the acquisition of inventories and accounts receivable from St. Regis Corporation. The total debt to capital ratio was 33% at the end of 1984 compared to its 1983 level of 38%. Total debt to capital should be within management's 30-35% goal once the proceeds from the sales of the remaining discontinued operations are received in 1985.

SALES BY INDUSTRY SEGMENT (in \$ millions)



1984 COMPARED WITH 1983

Georgia-Pacific's consolidated net sales reached \$6.7 billion in 1984, an increase of 11% over 1983 net sales of \$6.0 billion. Income from continuing operations increased to \$253 million in 1984 (\$2.23 per share on a primary basis) from \$75 million in 1983 (\$.63 cents per share). After recognition of the \$134 million loss from discontinued operations, the Corporation reported net income of \$119 million in 1984. Net income of \$105 million in 1983 included income from discontinued operations of \$30 million. Included in the 1984 results of continuing operations was a \$19 million pre-tax gain on the sale of the Georgia-Pacific building in Portland, Oregon.

OPERATING PROFITS AND LOSS BY SEGMENT (in \$ millions)



The 1984 results of continuing operations include a pre-tax charge of \$175 million for asset disposals and write-downs to nonrealizable value, excluding the nonreusable items, pre-tax income from continuing operations increased 56% in 1984 to \$377 million from \$242 million in 1983.

Sales in the building products segment increased 74% to \$4.5 billion in 1984 from \$4.0 billion in 1983. Operating profits increased also to \$379 million in 1984 from \$54 million in 1983. The segment's performance benefited from strong housing construction in the first half of 1984, as well as improved technologies at our wood products facilities. Gypsum

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sales were strong throughout 1984 and helped offset soft prices for lumber, which were adversely affected by Canadian lumber imports, and soft plywood prices caused in part by excess industry capacity. Sales to the remodeling market again exceeded new residential construction sales. The Corporation anticipates continued pressure on plywood and lumber prices in 1985 and plans to continue to develop markets not directly related to residential housing.

The pulp and paper segment reported significantly higher sales and operating profits in 1984. Sales increased 19% to \$2.1 billion in 1984 from \$1.8 billion in 1983. Operating profits of \$202 million were almost three times higher than the 1983 level of \$71 million. Prices increased during 1984 for market

pulp, printing and writing papers, kraft, linerboard and corrugated containers, although some markets began to soften after mid-year with the slow down in the economy. The impact of a strong U.S. dollar on export markets, which put domestic producers at a competitive disadvantage to foreign competitors, and rising pulp inventories in domestic markets caused market pulp prices to decline in the second half of 1984. For 1985, the Corporation expects to further benefit from the assets acquired from St. Regis, as well as from new and converted equipment at key locations. Soft markets for pulp and some grades of paper are expected to continue in early 1985.

For a discussion of "Income Taxes" and the "Effects of Inflation," see Notes 7 and 16.

1985 COMPARED WITH 1982

Georgia-Pacific's consolidated net sales reached \$610 million in 1985 which was 21% higher than 1982 net sales of \$50 billion. Income from continuing operations improved to \$75 million in 1985 (53 cents per share on a primary basis) from \$20 million in 1982 (a one cent loss per share). The Corporation reported net income of \$105 million in 1985, which was a 102% improvement over 1982 since before extraordinary items and accounting change of \$52 million. Income from discontinued operations was \$50 million in 1985 and \$32 million in 1982.

The 1985 and 1982 results of continuing operations included pre-tax charges of \$165 million and \$30 million, respectively, for asset disposals and write-downs to net realizable value. Also included in the 1982 results of continuing operations were pre-tax credits of \$41 million and \$67 million, respectively, from the sales of certain tax benefits and royalty interests, which were partially offset by \$29 million expensed in connection with the relocation of four corporate offices to Atlanta, Georgia.

Excluding these unusual items, pre-tax income from continuing operations was \$242 million in 1985 as compared with a \$23 million loss in 1982. The building products and pulp and paper segments both reported significantly improved operating results in 1985.

Building products sales improved by 50% to a level of more than \$4.1 billion in 1985. Operating profits rose by 160% to \$354 million from the 1982 depressed levels. The housing market's rebound in 1985 coupled with stabilizing interest rates and firming prices contributed to this segment attaining the improved results. Major cost reduction and production improvement programs initiated during the past few years also contributed significantly to this segment's improvement. The Corporation also benefited from its emphasis on remodeling markets as sales in these markets out-paced sales for new residential construction.

The pulp and paper segment's sales were \$1.8 billion in 1985, an increase of 5% from the 1982 levels. Operating profits improved by 61% to \$71 million. Increases in prices, improved efficiencies in our manufacturing processes and increased sales of higher margin specialty grades allowed this segment to rebound from a 2.6% to a 4.0% return on net sales.

Interest expense was reduced 16% to \$157 million in 1985 from \$186 million in 1982, as the Corporation retired a net \$282 million of debt in 1985.

For a discussion of "Income Taxes" and the "Effects of Inflation," see Notes 7 and 16.

RESPONSIBILITY FOR FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT
SUPERVISORY

The financial statements prepared by the Georgia Pacific Corporation and its subsidiaries, through the period in connection with generally accepted accounting principles and the accounting principles applied to the management of the Georgia Pacific Corporation, are the responsibility of the management of the Georgia Pacific Corporation.

The management of the Georgia Pacific Corporation is responsible for the design and implementation of the internal control system and the accounting system. The management of the Georgia Pacific Corporation is responsible for the design and implementation of the internal control system and the accounting system. The management of the Georgia Pacific Corporation is responsible for the design and implementation of the internal control system and the accounting system.

An independent audit of the system was performed by the Georgia Pacific Corporation and its subsidiaries. The audit was performed by the Georgia Pacific Corporation and its subsidiaries. The audit was performed by the Georgia Pacific Corporation and its subsidiaries.

The audit committee consists of the Georgia Pacific Corporation and its subsidiaries. The audit committee consists of the Georgia Pacific Corporation and its subsidiaries. The audit committee consists of the Georgia Pacific Corporation and its subsidiaries.

The management of the Georgia Pacific Corporation is responsible for the design and implementation of the internal control system and the accounting system.

We have examined the balance sheet of the Georgia Pacific Corporation and its subsidiaries as of December 31, 1932, and the income statement for the year ended December 31, 1932, and the statement of changes in financial position for the year ended December 31, 1932. Our examinations were made in accordance with generally accepted auditing principles and standards, and we found that the financial statements are in conformity with the accounting principles and standards in the circumstances.

In our report, the financial statements referred to above are stated to be in conformity with the accounting principles and standards as of December 31, 1932, and the results of the operations and changes in financial position for the year ended December 31, 1932, are in conformity with the accounting principles and standards as of December 31, 1932, and the results of the operations and changes in financial position for the year ended December 31, 1932, are in conformity with the accounting principles and standards as of December 31, 1932.

Arthur Anderson & Co.

Arthur Anderson & Co.
January 15, 1933

STAFF DEVELOPMENT - CONTINUING

SGP 0030022

STATEMENTS OF CHANGES IN FINANCIAL POSITION

(Millions)	Year ended December 31		
	1984	1983	1982
Cash provided by (used for) continuing operations			
Income from continuing operations before extraordinary items and accounting change	255	\$ 75	\$ 20
Items in income not affecting cash			
Depreciation	247	238	229
Depletion	35	51	45
Deferred income taxes	90	23	(19)
Unusual items	(—)	135	30
Cash provided by (used for) working capital	625	502	306
Receivables	(86)	(31)	(54)
Inventories	(61)	(27)	21
Receivable income taxes	—	—	39
Prepaid expenses	2	2	(1)
Accounts payable and accrued liabilities	41	7	55
Cash provided by continuing operations	1101	1079	685
Cash provided by (used for) discontinued operations			
Income from discontinued operations and non-cash items and changes in working capital	114	117	114
Changes in net non-cash assets of discontinued operations	277	(89)	(75)
Cash provided by discontinued operations	291	28	39
Cash provided by (used for) extraordinary items and accounting change			
After non-employment act of 1982	—	—	(66)
Items in litigation settlement not affecting cash	—	—	39
Payment of litigation settlement	—	(94)	—
Cash on exchange of bonds	—	—	27
Change in cash on exchange of bonds not affecting cash	—	—	35
Face value of common stock issued from treasury	—	—	(62)
Change in accounting change not affecting cash	—	—	130
Cash provided by (used for) extraordinary items and accounting change	—	(94)	45
Cash provided by (used for) financing activities			
Payments on long-term debt	(375)	(255)	(330)
Additions to long-term debt	312	152	295
Net increase (decrease) in commercial paper and short-term notes	—	(35)	45
Preferred stock purchases offer	(62)	—	—
Cash used for financing activities	(95)	(138)	(90)
Cash provided by (used for) investment activities			
Capital expenditures	(575)	(126)	(164)
Property, plant and equipment	(135)	(62)	(45)
Acquisitions	(710)	(188)	(207)
Other	62	12	17
Cash (used for) investment activities	(638)	(164)	(255)
Cash dividends paid	(85)	(70)	(119)
Increase (decrease) in cash	(7)	7	6
Balance at beginning of year	45	36	30
Balance at end of year	\$ 38	\$ 43	\$ 36

The accompanying notes are an integral part of these financial statements.

SGP 0030023

GEORGIA PACIFIC CORPORATION

BALANCE SHEETS

	1967	1966
ASSETS		
Current assets:		
Cash	\$ 3,180	\$ 245
Receivables, less allowances of \$16 and \$11	1,655	1,034
Inventory	508	527
Prepaid expenses	217	13
	1,400	1,219
Plant and timberland, net:		
Land	849	85
Buildings, plant and equipment:		
Land, buildings, machinery and equipment, net	2,212	3,322
Accumulated depreciation	(2,002)	(1,154)
	210	1,193
Subsidiary discontinued operations	155	454
Other assets	111	69
	\$ 3,732	\$ 3,742

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:		
Accounts payable and other liabilities	\$ 1,110	\$ 1,110
Current portion of long-term debt	230	151
Accrued taxes	10	253
Accrued compensation	103	74
Accrued interest	242	16
Other current liabilities	121	215
	1,616	1,539
Long-term debt, excluding current portion	1,733	1,853
Deferred income taxes	505	415
Employee stock ownership plan	11	11
Deferred compensation		
Adjustable preferred stock, without par value		
Authorized 1,000,000 shares; 750,000 shares outstanding		
	100	100
Common shareholders' equity:		
Common stock, par value \$50; authorized 10,000,000 shares	330	330
Additional paid-in capital	1,016	1,016
Retained earnings	1,029	1,001
Total common stockholders' equity	(49)	(67)
Accumulated other comprehensive income	(24)	(13)
	\$ 3,732	\$ 3,742

The accompanying notes are an integral part of these financial statements.

SGP 0030024

STATEMENTS OF COMMON SHAREHOLDERS' EQUITY

Common Stock Shares		Available for Sale		Retained Earnings		Treasury Stock		Unrealized	
Issued	Outstanding	Initial	Subsequent	General	Special	Cost	Market	Gain/Loss	Adjustment
103,277,000	1,310,000	Balance at December 31, 1981	1,026,783	\$1,028	953	11,500	5		
		Net income	113		133				
		Dividend (paid in cash)							
		Common stock	10		(109)				
		Preferred stock	113		(15)				
	(2,807,000)	Common stock sold	21	(39)					
112,470		Other	(9)		(3)				
103,291,000	1,051,000	Balance at December 31, 1982	1,079,793	98	978	11,500			
		Net income							
		Dividend (paid in cash)							
		Common stock	113						(15)
		Net income	105		105				15
		Cash dividends declared							
		Common stock	(51)		(51)				
		Preferred stock	(15)		(15)				
	(1,241,000)	Common stock sold	21						
		Retirement adjustments	16						(10)
112,470		Other	(9)		(6)				
103,291,000	1,129,000	Balance at December 31, 1983	1,079,793	98	1,001	(53)			(6)
		Net income	119		119				
		Cash dividends declared							
		Common stock	(72)		(72)				
		Preferred stock	(13)		(13)				
	(1,100,000)	Common stock sold	21						
112,470		Employee stock purchase plan	12						
		Retirement adjustments	(24)						(2)
		Other	(9)		(6)				
103,291,000	1,539,000	Balance at December 31, 1984	1,079,793	98	1,009	(43)			(6)

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of Georgia Pacific Corporation and subsidiaries (Corporation). The investment in GA-Mill (Note 15) is accounted for by the equity method. All significant intercompany balances and transactions are eliminated in consolidation.

Income per Share of Common Stock

Primary income per share of common stock has been computed based on the weighted average number of shares outstanding, assuming conversion of convertible preferred stock, when dilutive, and issuance of shares under dilutive stock option and stock purchase plans. Fully diluted income per share of common stock, in addition, assumes conversion of the convertible subordinated debentures when dilutive. The average number of shares used in the income per share computations for 1984, 1983, and 1982, respectively, were 102,295,000, 101,926,000 and 99,957,000 for primary and 105,556,000, 105,562,000 and 103,779,000 for fully diluted.

Income per share amounts for 1983 and 1982 have been restated downward by \$.15 and \$.12, respectively. The total dollar amount of net income for both years is unchanged. The recalculation was made to properly reflect the effect of convertible preferred stock in those periods.

Inventory Valuation

The last-in, first-out (LIFO) method of inventory valuation is utilized for the majority of inventories at manufacturing facilities and the Corporation's manufactured inventories located at its building products distribution centers. The average cost method is used for all other inventories.

Inventories are valued at the lower of cost or market as follows:

	December 31	
(Millions)	1984	1983
LIFO	\$624	\$270
Average cost	\$74	\$67
	\$698	\$337

The Corporation uses the dollar value pool method for computing LIFO inventories; therefore, it is not possible to present a breakdown of inventories between finished goods, raw materials and supplies. Inventory costs include cost of materials, labor and plant overhead.

If LIFO inventories were valued at the lower of average cost or market, the inventories would have been \$164 million and \$117 million higher than those reported at December 31, 1984 and 1983, respectively.

Property

Property and equipment are recorded at cost. Lease obligations for which the Corporation assumes substantially all the property rights and risk of ownership are capitalized. Replacements of major units of property are capitalized and the replaced properties retired. Maintenance, repairs and replacements of minor units of property are charged to expense as incurred.

Provisions for depreciation of buildings, machinery and equipment are computed on the straight-line or units-of-production method using composite rates based upon estimated service lives of the various units of property. The ranges of composite rates for the principal classes are: land and improvements—5% to 7%; buildings—5% to 5%; and machinery and equipment—5% to 20%.

No gain or loss is recognized on normal property dispositions; property costs credited to the property accounts and charged to the accumulated depreciation accounts and any proceeds are credited to the accumulated depreciation accounts. When there are abnormal dispositions of property, the cost and related depreciation amounts are removed from the accounts and any gain or loss is reflected in income.

The Corporation amortizes its timber costs over the total fiber that will be available during the estimated growth cycle. Timber carrying costs are expensed as incurred.

The Corporation capitalizes interest on projects where construction takes considerable time and entails major expenditures. Such interest is charged to the property, plant and equipment accounts and amortized over the approximate life of the related assets in order to properly match expenses with revenues resulting from the facilities. Interest capitalized and expensed was as follows:

	Year ended December 31		
(millions)	1981	1983	1982
Total interest costs	\$167	\$152	\$205
Interest costs capitalized	(11)	(5)	(19)
Interest expense	\$156	\$147	\$186

NOTE 2. UNUSUAL ITEMS

The Corporation has experienced certain events over the last three years which are considered to be unusual items. A summary of these items is as follows:

(millions)	1981	1983	1982
Sale on Portland, Ore.			
Building	\$19	\$-	\$-
Sale of royalty interest	=	=	67
Sale of tax benefits	=	=	11
Relocation costs	=	=	(21)
Facility disposals and asset write-downs	=	(155)	(60)
	\$19	\$(155)	\$19

The Georgia-Pacific building in Portland, Oregon, owned by G.A. MBI, a joint venture in which the Corporation has a 50% ownership interest, was sold in 1981. The Corporation recorded a pre-tax gain of \$19 million from this transaction.

The Corporation's management made a series of decisions to eliminate, withdraw from or sell certain operations and redeploy company resources in

The Corporation defers net operating costs on new construction projects during the start-up phase and amortizes the deferral over approximately seven years. The amounts deferred, which were not material in 1981, 1983 and 1982, are included in the property, plant and equipment accounts.

areas having better prospects for future profitability. During 1983 and 1982, the Corporation expensed approximately \$155 million and \$30 million, respectively, for asset disposals and write-downs of certain facilities to net realizable value. In 1984, management decided to retain for of the United Kingdom paper operations which it had planned to sell. Upon assessment of the other pending dispositions, no adjustment was made to the overall reserve.

In 1982, the Corporation received \$41 million from the sale of certain tax benefits as provided for under the Economic Recovery Tax Act of 1981. Also in 1982, the Corporation sold, for approximately \$67 million, its 24.75 percent royalty interest on certain portions of its acreage in the Port Hudson field, a producing gas/condensate field in East Baton Rouge Parish, Louisiana. The Corporation completed the relocation of its corporate offices to Atlanta, Georgia, in 1982 and expensed associated relocation costs of \$21 million.

NOTE 3. DISCONTINUED OPERATIONS

The Corporation's management reached a decision in 1984 to dispose of certain lines of business. In November 1984, a final agreement was reached for the sale of 100% of the outstanding common stock of Georgia-Pacific Chemicals, Inc. (GPC), the Corporation's commodity chemicals subsidiary, to the executive group managing that business. Under the terms of the agreement, the Corporation received cash of \$192 million and debt, preferred stock and warrants with an estimated present value of \$70 million on December 31, 1984.

The Corporation is also marketing its Exchange Oil & Gas Corporation subsidiary (Exchange) and other chemical facilities. GPC, Exchange and these other operations together constituted the commodity chemicals and oil and gas operations included in the previously reported chemicals segment. Thermosetting resins and certain specialty chemical lines, primarily those which are vertically integrated into core forest products businesses, are being retained.

Under this contract, NABAP is to fully coordinate operations. The amount included during the first six months is:

	1994	1993
Current assets	53	93
Noncurrent assets	148	16
Property, plant and equipment, net	72	66
Other assets	76	0
Current liabilities	220	100
Deferred income taxes	34	3
Deferred income taxes	61	19
Other liabilities	191	78
Warrant liability at fair value	(9)	=
Minority interest and noncontrolling interests	15	63

The composition of primary products was dominated by the building products, pulp, paper and other cellulose products, which were produced mainly in Germany, (4) building products, which included the manufacturing and distribution of plywood and other flat-panels (particle board, oriented strand board, etc.), lumber, panel, etc. (mainly produced in (2) Finland and Germany), which included the manufacturing and distribution of structural and cladding, painting and specialty products (glass, other products, etc.), glass and window pane, (5) Chemicals, which included various derivatives from the manufacturing of petrochemicals and a small chemical plant.

for 1931 and 1932, respectively, have returned to the level of 1934 by the following amounts: building products \$30 million and \$23 million, pulp and paper \$41 million and \$53 million, other operations \$9 million and \$15 million, miscellaneous \$67 million and \$8 million and income tax \$316 million and \$2 million.

The Corporation recorded wide-spread operating losses for the full 1982 year on a \$5 million in 1983 and \$30 million in 1982 (Note 2). These figures have not been audited and segment operating profits have not been reported in audited financial statements. Based on the more conservative operating profits in 1983 would have been reduced by \$77 million in the building products segment and \$8 million in the pulp and paper segment while 1982 operating profits (losses) would have been reduced by the following amounts: building products, \$3 million; pulp and paper, \$5 million; other operations, \$7 million and general corporate, \$12 million.

DISCONTINUOUS

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	1981	1980	1979	1978	1977	1976	1975
(thousands)	1981	1980	1979	1978	1977	1976	1975
Building products	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Building materials	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Other divisions	111	0	123	0	0	0	0
Eliminations and adjustments	812	102	123	601	123	123	123
Intercompany sales	0	0	(2.0)	0	0	0	0
Intercompany income	0	0	0	0	0	0	0
Intercompany expenses	0	0	0	0	0	0	0
Goodwill amortization	0	0	0	0	0	0	0
Income taxes	0	0	0	0	0	0	0
Income taxes	0	0	0	0	0	0	0
Continuing operations	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Discontinued operations net	0	0	0	0	0	0	0
Total	1,122	1,145	1,155	1,179	1,191	1,177	1,155

	1981	1980	1979	1978	1977	1976	1975
(thousands)	1981	1980	1979	1978	1977	1976	1975
Building products	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Building materials	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Other divisions	111	0	123	0	0	0	0
Eliminations and adjustments	812	102	123	601	123	123	123
Intercompany sales	0	0	(2.0)	0	0	0	0
Intercompany income	0	0	0	0	0	0	0
Intercompany expenses	0	0	0	0	0	0	0
Goodwill amortization	0	0	0	0	0	0	0
Income taxes	0	0	0	0	0	0	0
Income taxes	0	0	0	0	0	0	0
Continuing operations	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Discontinued operations net	0	0	0	0	0	0	0
Total	1,122	1,145	1,155	1,179	1,191	1,177	1,155

	1981	1980	1979	1978	1977	1976	1975
(thousands)	1981	1980	1979	1978	1977	1976	1975
Building products	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Building materials	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Other divisions	111	0	123	0	0	0	0
Eliminations and adjustments	812	102	123	601	123	123	123
Intercompany sales	0	0	(2.0)	0	0	0	0
Intercompany income	0	0	0	0	0	0	0
Intercompany expenses	0	0	0	0	0	0	0
Goodwill amortization	0	0	0	0	0	0	0
Income taxes	0	0	0	0	0	0	0
Income taxes	0	0	0	0	0	0	0
Continuing operations	1,122	1,145	1,155	1,179	1,191	1,177	1,155
Discontinued operations net	0	0	0	0	0	0	0
Total	1,122	1,145	1,155	1,179	1,191	1,177	1,155

Continuing operations (1981) 1,122; (1980) 1,145; (1979) 1,155; (1978) 1,179; (1977) 1,191; (1976) 1,177; (1975) 1,155. Discontinued operations net (1981) 0; (1980) 0; (1979) 0; (1978) 0; (1977) 0; (1976) 0; (1975) 0. Total (1981) 1,122; (1980) 1,145; (1979) 1,155; (1978) 1,179; (1977) 1,191; (1976) 1,177; (1975) 1,155.

NOTE 5. GAIN ON EXCHANGE OF BONDS

In August 1982, the Corporation exchanged 2,387,000 shares of common stock held in treasury for the extinguishment of all further obligations with respect to industrial revenue refunding bonds

Series 1977 issued by the City of Crossett, Arkansas. The bonds had a principal amount of \$62 million. As a result of the transaction, the Corporation realized a tax-free extraordinary gain of \$27 million.

NOTE 6. CHANGES IN ACCOUNTING POLICY

As of January 1, 1983, the Corporation adopted the requirements of Statement of Financial Accounting Standards No. 52. As a result, the financial statements of the Corporation's foreign operations are translated into U.S. dollars at current exchange rates. Resulting translation adjustments are accumulated as a component of shareholders' equity and excluded from net income. Foreign currency trans-

action gains and losses which were not material in 1984, 1983, or 1982, are included in net income.

The Corporation adopted, as of January 1, 1982, the flow-through method of accounting for investment tax credits. Under the flow-through method, investment tax credits are reflected in net income in the year the qualified investment is made. The Corporation previously followed the deferral method.

NOTE 7. INCOME TAXES

The provision for income taxes is based on pretax financial accounting income which differs from taxable income. Differences generally arise because certain items, such as depreciation and capitalized interest, are reflected in different time periods for financial accounting and tax purposes.

Effective January 1, 1982, the Corporation began recognizing investment tax credits (Note 6) as a reduction of income tax expense. Investment tax credits realized on the purchase of qualifying assets were previously recorded on the deferral method. For tax purposes, the full credit amount was used to reduce current Federal income taxes payable.

The provision for income taxes for continuing operations consists of the following:

(Millions)	1984	1983	1982
Federal income taxes, net of investment tax credit			
Current	\$ 40	\$ 26	\$ 23
Deferred (benefit)	90	3	(19)
State income taxes	13	3	2
	\$143	\$ 32	\$ 6

The difference between the ordinary Federal income tax rate and the Corporation's effective income tax rate for continuing operations is summarized as follows:

	1984	1983	1982
Federal income tax rate	46%	46%	46%
Increase (decrease) as a result of:			
Investment tax credits	(4)	(7)	(20)
Value of timber appreciation			
Taxed at capital gains rate	(6)	(13)	—
State income taxes, net of Federal benefit	3	3	3
Other	(5)	1	(6)
	36%	39%	23%

Components of the deferred tax provision for continuing operations are as follows:

(Millions)	1984	1983	1982
Excess of tax depreciation over financial depreciation	\$ 83	\$ 46	\$ 49
Reinstatement (reversal) from recognition of investment tax credits in 1982	22	30	(50)
Capitalized interest, net	(6)	(6)	3
Deferred start-up costs, net	(6)	(10)	(6)
Sale of tax benefits	(13)	(12)	9
Write down of certain assets	10	(45)	(21)
Other	—	—	(5)
	\$ 90	\$ 3	\$ (19)

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NOTE 8. INDEBTEDNESS

Long-term debt consists of the following:

(Millions)	1984	1983
Banks		
8 1/2% term loans, payable in varying installments through 1988	\$ 150	\$ 150
10 1/2% term loans	—	1
Other, average interest rate 14.4%, payable in varying installments through 1991	15	17
Commercial paper	165	279
Notes		
7 7/8% due 1985	100	100
10 10 1/4% due 1990	150	150
Floating rate, currently 11 7/8% due 1987	32	150
13 1/8% due 1994	—	—
Redeemable after 1991	100	—
14 1/8% due 1987	62	61
15% due 1990	64	40
15 3/8% due 1988	70	70
Insurance companies		
6 1/2% term loan, payable in annual installments through 1989	5	6
9 1/8% term loan, payable in annual installments through 1997	7	8
10 1/2% term loan, payable in semi-annual installments through 1996	4	4
10 1/2% term loans, payable in semi-annual installments through 1996	36	38
15 1/2% senior notes due 1987	50	—
Revenue bonds, average interest rate 6.8%, with varying annual payments to 2014	159	116
Purchase contracts and other, average interest rate 6.0%, with varying payments to 2017	86	87
5 1/2% convertible subordinated debentures due 1996	92	103
12 1/4% sinking fund debentures due 2018	98	98
	\$1,421	\$1,484
Less current portion	89	31
	\$1,333	\$1,453

The scheduled maturities of long-term debt are \$158 million in 1985, \$68 million in 1986, \$237 million in 1987, \$137 million in 1988 and \$14 million in 1989.

As of December 31, 1984, the Corporation had a domestic bank revolving credit and term loan agreement, a foreign bank credit agreement and a regional bank agreement providing for aggregate lines of credit of \$700 million.

The revolving credit and term loan agreement is with nine domestic money center banks and estab-

lishes a \$390 million unsecured revolving line of credit until January 20, 1987, at which time the outstanding balance may be converted to a term loan repayable in eight equal semiannual installments beginning on June 30, 1987. Commitment fees during the revolving loan period are 1/4 of 1 percent of the daily average unused available credit. The interest rates associated with this agreement are based on either the prime rate, certificate of deposit rate or the offshore rate.

The foreign credit agreement with 10 foreign banks establishes an unsecured revolving line of credit totaling \$210 million until January 27, 1986. Commitment fees during the revolving loan period are 1/4 of 1 percent of the daily average unused available credit. The agreement provides for borrowings to have an interest rate, at the Corporation's option, based on the prime rate, the federal funds rate or the Eurodollar interbank offered rate.

The regional bank agreement is with five banks and establishes a \$100 million unsecured revolving line of credit until January 20, 1986. Commitment fees during the loan period are 1/4 of 1 percent of the daily average unused available credit. The interest rates associated with this agreement are based on either the prime rate or certificate of deposit rate.

The Corporation uses these three agreements to support commercial paper and master note borrowings. At December 31, 1984, the Corporation had classified \$165 million of commercial paper with an interest rate of 8.6% and \$100 million of 7 7/8% notes as long-term debt. The 7 7/8% notes were refinanced with commercial paper borrowings on January 14, 1985. It is the Corporation's intention to refinance this commercial paper with long-term debt.

During 1984, the Corporation entered into interest rate exchange agreements with two banks. One of the agreements provides for the Corporation to pay interest at an effective fixed rate of 13.07% on the notional amount of \$52 million until October 1991, in exchange for the bank paying interest on the same amount at a floating rate equivalent to the six-month London interbank offered rate set on each semi-annual settlement date. The other agreement provides for a similar arrangement with the Corporation paying interest at an effective fixed rate of 14.07% on the notional amount of \$50 million until May 1991.

During 1984, \$54 million in industrial revenue bonds were issued on behalf of the Corporation, principally to finance the construction or improve-

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ment of certain pollution control and solid waste disposal facilities. These borrowings had an average interest rate of 7.0% at December 31, 1984, and are payable in varying installments through 2014.

On August 1, 1984, the Corporation issued \$50 million of 15 3/8% senior notes through a private placement with an insurance company. The senior notes are due on August 1, 1987, and are unsecured.

Also on August 1, 1984, the Corporation issued \$100 million of 13 3/4% notes under a shelf registration statement originally filed with the Securities and Exchange Commission in 1983. The notes are unsecured and unsubordinated obligations maturing in 1994, and are redeemable (subject to certain restrictions) at any time on or after August 1, 1991, at the option of the Corporation. During 1985, \$100 million of 12 3/4% sinking fund debentures were sold under the same shelf registration statement. The debentures are unsecured, unsubordinated obligations maturing in 2013. The debentures require the Corporation to make sinking fund payments commencing in 1994 and are redeemable (subject to certain restrictions) at any time at the option of the Corporation. At December 31, 1984, there remained \$50 million of debentures sold under the 1985 shelf registration statement.

At December 31, 1984, the Corporation, through a wholly-owned subsidiary, had outstanding \$40 million of 15% notes due April 15, 1990, and \$61 million of 14 3/4% notes due April 15, 1987, with warrants to purchase an additional \$37 million of the 15% notes. The warrants were exercised during 1984; however, the Corporation later redeemed \$65 million of the 15% notes prior to their scheduled maturity. As of December 31, 1984, \$62 million of 14 3/4% notes and \$64 million of 15% notes are still outstanding.

The Corporation, through the same wholly-owned subsidiary, has a \$70 million Swiss franc loan with two European banks, which has been fully hedged for currency fluctuations. The loan has an effective interest rate of 15.37% (including the cost of the hedge) and is due December 1, 1988.

During 1984, \$118 million of floating rate notes were redeemed as provided for under their terms. As of December 31, 1984, \$32 million of the floating rate notes are outstanding. The notes are convertible by the holder prior to April 1, 1987, into 8 3/4% debentures due 2009, and are redeemable in whole or in part at the Corporation's option. Prior to

April 1, 1987, the Corporation may also convert the notes into linked rate debentures due 2009 at a defined premium over the yield on 30 year Treasury securities, but not less than 8 3/4%. The conversion by the Corporation is subject to the election by the holder to have the notes mature on the specified conversion date. The interest rate on the notes is adjustable semiannually to a rate based on the six month Treasury bill rate plus a specified premium.

The 5 3/4% convertible subordinated debentures mature in 1996. The debentures were convertible into common stock at \$0.87 per share on December 31, 1984. Additionally, the indenture provides for a sinking fund for the redemption on April 1, in each of the years 1985 through 1995, of not less than 5% nor more than 10% of debentures outstanding on April 1, 1984. As of December 31, 1984, the Corporation had purchased sufficient debentures to meet the sinking fund requirements for the years 1985 and 1986.

At December 31, 1984, \$108 million of long-term debt was secured by property and timber with a net book value of \$171 million, including \$9 million net book value (original cost \$205 million) relating to certain manufacturing and pollution control facilities which were financed with the proceeds from revenue bonds issued by governmental units and guaranteed by the Corporation. The Corporation leases such facilities from the governmental units and pays all costs incidental to ownership of the properties.

Certain loan agreements place a limitation on cash dividends that can be paid. The amount of retained earnings available for cash dividends under the most restrictive covenants of the loan agreements is approximately \$665 million. In addition, certain agreements require the Corporation to maintain a minimum of \$250 million of consolidated working capital and impose certain limitations on additional borrowings.

CAPITALIZATION (in millions)

1981	\$624	(3)
1983	\$574	(2)
1982	\$634	(4)
1981	\$524	(4)
1980	\$434	(3)

\$240,000,000
☐ Long-Term Debt ☐ Deferred Taxes & Other ☐ Redeemable Preferred Stock
☐ Common Equity

NOTE 9. REDEEMABLE PREFERRED STOCK

	Adjustable Rate Convertible Preferred Stock			
(Millions)	Series A	Series B	Series C	Total
Balance, December 31, 1991	\$142	\$31	\$50	\$323
Amortization of discount				
involuntary liquidating value over fair value at acquisition date		1	2	3
Balance, December 31, 1992	142	32	52	326
Shares cancelled			(1)	(1)
Amortization of discount				
involuntary liquidating value over fair value at acquisition date	3	1	5	9
Balance, December 31, 1993	145	33	56	334
Shares repurchased	(32)			(32)
Amortization of discount				
involuntary liquidating value over fair value at acquisition date	3	1	5	9
Balance, December 31, 1994	113	33	61	307

The number of shares of adjustable rate convertible preferred stock (preferred stock) issued and outstanding were as follows:

	December 31	
	1993	1994
Series A	5,411,000	4,141,000
Series B	937,000	937,000
Series C	1,517,000	1,517,000
Total	7,865,000	6,595,000

The preferred stock is recorded at fair market value on the date of issue. The excess of involuntary liquidating value over such fair market values being amortized over a 10-year period by a charge to retained earnings and corresponding credit to preferred stock.

NOTE 10. COMMON STOCK

At December 31, 1994, the following authorized shares of common stock of the Corporation were reserved for issue:

Each share of preferred stock is entitled to receive cumulative quarterly cash dividends at the annual rate of 3.2%. Such dividends are subject to increase (up to a maximum of \$4.00 per share) should the Corporation fail to make the scheduled purchase offers described below unless the average of the last reported sales prices for the Corporation's common stock during a prescribed period of time is at least 108% of the conversion price of the preferred stock during such period. Subject to adjustment for common stock dividends and splits, each share of preferred stock has a conversion price of \$59.00 and an involuntary liquidating value of \$59.00, and is convertible into one share of common stock and entitled to one vote. In addition, whenever six quarterly dividends on Series A preferred stock are unpaid, the holders of such Series A stock are entitled to elect two directors of the Corporation until all past dividends have been paid.

Subject to the price of the Corporation's common stock and the appropriate action by the Board of Directors, the Corporation is scheduled to make offers to purchase, at a price of \$59.00 per share plus accumulated dividends, a specified number of shares annually. In 1994, the Corporation accepted tender offers, as scheduled, for the purchase of 323,535 shares of Series A preferred stock at \$59.00 per share. Scheduled preferred stock redemptions for the next five years are 1,020,000 shares in 1995; 1,285,000 shares in 1996 and 1997; 1,282,000 shares in 1998 and 452,000 shares in 1999.

The preferred stock will be subject to redemption (Series A—1995 through 1998; Series B—1995 through 1999 and Series C—1996 through 1999) at \$59.00 per share plus accumulated dividends provided that the average of the last reported sales prices for the Corporation's common stock is at least 125% of the then conversion price of the preferred stock. Thereafter, the preferred stock may be redeemed, without limitation, at \$59.00 per share plus accumulated dividends.

Employee Stock Purchase Plan	5,250,000
Stock option plans	5,832,000
Conversion of the 5% convertible subordinated debentures	5,000,000
Conversion of preferred stock	5,537,000
	15,669,000

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On May 31, 1984, the 1982 Employee Stock Purchase Plan expired. In accordance with the terms of the plan, 774,000 shares were issued during 1984.

During 1984, the Corporation adopted, subject to shareholder approval, the 1984 Employee Stock Purchase Plan (Plan). As of December 31, 1984, 1,250,000 shares of common stock have been subscribed at \$17.00 per share. Subscribers have the option to receive their payments plus interest at the rate of 10% per annum in full of stock. During the subscription period which ended November 15, 1984, 728 employees subscribed and are still in the Plan at December 31, 1984. The Plan expires on October 31, 1986.

The 1974 Employee Stock Option Plan (74 Plan) reserved for issue 852,000 shares of the Corporation's common stock. As of December 31, 1984, there were 153,000 options for shares available for grant under the 74 Plan until October 15, 1985.

During 1984, the Corporation adopted, subject to shareholder approval, the 1984 Employee Stock Option Plan (84 Plan), which reserved for issue 5,000,000 shares of the common stock of the Corporation. The 84 Plan provides for the granting of stock options to certain officers and employees. Holders of stock options may be granted cash awards, payable upon exercise of an option, of an amount not to exceed 100% of the amount by which the market value of the common stock, as defined, exceeds the option price. Certain officers may also be granted rights to surrender all or part of the unexpired stock option in exchange for common stock with a fair market value equal to the amount by which the market value of the common stock, as defined,

exceeds the option price, and for similar cash awards. As of December 31, 1984, there were 3,969,000 options for shares available for grant under the 84 Plan until September 10, 1995.

Additional information relating to the stock option plans is as follows:

	1984	1983
Options outstanding at January 1	745,000	—
Granted	1,144,000	789,000
Exercised	(50,000)	—
Cancelled	(149,000)	(44,000)
Options outstanding at December 31	1,740,000	745,000
Options exercisable at December 31	658,000	—
Option price per share		
Granted	\$21-\$22	\$21-\$25
Exercised	\$21	—
Cancelled	\$21-\$22	\$21

The shares and prices relating to the Plan, the 74 Plan, the 84 Plan, the convertible subordinated debentures and the preferred stock are subject to adjustment for certain changes in the capital structure, including common stock splits and stock dividends.

COMMON STOCK CHANGE

1984	100	100
1983	23	313
1982	77	272
1981	77	23
1980	23	143
1979	62	50
1978	62	13
1977	62	13

NOTE 11. PENSION AND BONUS PLANS

Most of the Corporation's hourly employees participate in noncontributory pension plans. Contributions to some of these plans are based upon hourly rates set forth in various labor contracts. The Corporation also has a noncontributory pension plan for all of its salaried employees. The actuarially determined cost of the salaried plan was accrued based upon years of service and final average compensation. An employee's Stock Bonus Plan account serves to reduce the benefits provided by the salaried plan.

The assumed annual rates of investment return used in determining the actuarial present values of vested and nonvested accumulated benefits for the Corporation's defined benefit plans were 7.5% in 1984 and averaged 6.7% in 1983. This change in the assumed rate of return decreased the actuarial present value of accumulated plan benefits by approximately \$25 million at December 31, 1984. A comparison of these accumulated benefits, as estimated by consulting actuaries, and the plan assets for the defined benefit plans administered solely or jointly by the Corporation is as follows:

	Exhibit 1	
	1981	1982
Amount of total value of accumulated plan benefits		
- vested	\$252	\$240
- nonvested	25	27
	\$277	\$267
Amount available to plan participants	\$255	\$237

The Corporation also makes contributions to several collectively bargained, multi-employer pension plans in accordance with the provisions of the plans, and these amounts are generally based on the number of hours worked. Information from the plans' administrators is not readily available to permit the Corporation to characterize its share of intended vested benefits.

The Corporation's annual pension expense, including contributions made to multi-employer pension plans and amortization of prior service cost over periods ranging from ten to thirty years, was \$26 million in 1981, \$19 million in 1982 and \$20 million in 1983.

The vested pension plan's benefit formula for service through December 31, 1984, was based on final average compensation and took into consideration reductions for Social Security benefits and employer contributions to the Stock Bonus Plan. A plan amendment effective for years of service

after December 31, 1984, changed the benefit formula to a career average basis and removed the Social Security and Stock Bonus Plan reductions.

The Stock Bonus Plan (Plan) was an non-contributory plan for qualified full-time employees of General Electric and certain subsidiaries. For each year through 1984, participants received an allocation up to a maximum of 10% of the salary component on the availability of the Corporation's profits, as defined. At December 31, 1984, the plan had 12,000 participating employees. The cost of the Plan was approximately \$5 million in 1981, \$5 million in 1982 and \$5 million in 1983.

The Plan was amended effective on January 1, 1985, and renamed the Savings and Capital Growth Plan. As of December 31, 1984, contributions to the existing fund of the Plan were discontinued and the fund's assets were being fully vested and non-forfeitable. Assets held under the Plan will continue to be invested on behalf of the participants and serve to reduce pre-1985 benefits under the defined pension plan. Under the Savings and Capital Growth Plan, the Corporation will contribute each year of qualified full-time employee's compensation up to 5% of the first \$100,000 of compensation as defined. The Corporation will also match 50% of voluntary non-qualified employee contributions up to a maximum matching contribution of 5% of an employee's compensation as defined.

NOTE 12. LITIGATION.

As previously reported, in 1978 the Corporation and two other defendants received an unfavorable jury verdict in a civil class action lawsuit filed against the three defendants by a group of plywood workers. On January 15, 1983, the Corporation and the other two defendants executed a settlement from a group of plaintiffs to which plaintiffs would receive \$105 million, \$99 million of which was payable by the Corporation. A remaining charge, including legal fees, in the amount of \$50 million, net of a related tax benefit of \$4.9 million, was reflected as an extraordinary item in 1982. During 1983, the Corporation paid its portion of the settlement.

The Corporation is a defendant in a class action suit concerning a future asbestos liability. The Corporation's Shareholders and Underwriters, Managers, and other persons who are or may be involved in the action will not have a material effect on the

financial condition of the Corporation.

Three actions are pending against the Corporation in Louisiana alleging damages from a February 1981 discharge of chemicals into the Mississippi River from the Corporation's Hanford mine. The three defendants are the Corporation, two of the defendants are the class plaintiffs, and the third is the aggregate of \$50 million in damages plus attorneys' fees and other costs. The third is a private action within the class action. Management believes that the maximum liability will not be material to the Corporation's financial condition.

The Corporation is a party to various other legal proceedings, generally in connection with its business. Although the ultimate disposition of these proceedings may possibly result in a material increase or decrease in the Corporation's net assets, the Corporation does not believe that any of these proceedings will have a material adverse effect upon the financial condition of the Corporation.

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NOTE 13. OTHER ASSETS

In 1980, the Corporation formed a joint venture (CA-MET) with Maropollian Life Insurance Company. Each partner has a 50% interest in the venture. CA-MET owns and operates the Corporation's office headquarters building in Atlanta, Georgia. The Corporation leases from CA-MET, at market rates, office space in the Atlanta building. CA-MET has loan agreements with various banks for the construction of the Atlanta building. As of December 31, 1984, the loans outstanding total \$16.3 million and mature at various dates through January 1988. The Corporation accounts for this investment using

the equity method. The Corporation's investment in CA-MET of \$15 million in 1984 and \$16 million in 1985 is included in "Other assets" on the Balance Sheets.

CA-MET also owned and operated an office building complex in Portland, Oregon, which was the Corporation's office headquarters prior to its relocation to Atlanta in 1982. The Portland building was sold in September 1984, and the Corporation, through its 50% interest in CA-MET, recorded a net tax gain of \$19 million which was accounted for as an unusual item (Note 2).

NOTE 14. ACQUISITIONS

On July 16, 1984, the Corporation acquired certain assets from St. Regis Corporation in a transaction accounted for as a purchase. The purchased assets included a timberland and millage parcel, related timberlands and logging contracts, an over-sight, 16 corrugated container plants, and certain current assets related to those operations. The purchase price consisted of approximately \$224 million in cash and a \$110 million noninterest-bearing five-

year note repayable by surrender of the St. Regis stock acquired by the Corporation in April 1984 for \$153 million. In August 1984, the Corporation surrendered the St. Regis stock as payment for the note. The results of these operations have been included in the statements of income from the date of acquisition. Had the operations been acquired as of the beginning of the year, the Corporation's operating results would not have been materially affected.

NOTE 15. UNAUDITED SELECTED QUARTERLY FINANCIAL DATA

	Last Quarter		Second Quarter		Third Quarter		Fourth Quarter	
(Amounts in millions of dollars, unless otherwise indicated)	1984	1983	1984	1983	1984	1983	1984	1983
Revenues	\$1,433	\$1,319	\$1,670	\$1,635	\$1,733	\$1,698	\$1,700	\$1,575
Gross profit	260	220	276	222	306	266	326	287
Income (loss) from continuing operations	43	17	66	2	71	(10)	65	20
Net income (loss)	50	24	73	26	83	16	(9)	16
Per share income (loss) from continuing operations:								
Basic	.37	.09	.50	.02	.71	(.10)	.57	.20
Diluted	.36	.07	.49	.01	.72	(.10)	.57	.20
Per share net income (loss):								
Basic	.38	.24	.73	.40	.70	(.02)	(.04)	.41
Diluted	.37	.22	.70	.39	.70	(.02)	(.04)	.41
Dividends declared per share	.15	.14	.15	.15	.20	.15	.30	.15
High range of ordinary stock:								
High	25.75	21.00	25.00	21.88	25.50	27.75	25.25	24.75
Low	20.65	20.50	18.10	20.35	18.00	22.38	20.45	22.35

Income (loss) from continuing operations includes a \$12 million pre-acquisition sale of plant, equipment, building and other intangible assets with a net loss of \$1 million and a contribution of \$2 million to the income of 1984.

Operating results for all quarters of 1984 and 1983 have been restated to include the results of the Corporation's investment in St. Regis, which were also included in the 1984 fourth quarter

statements. The 1984 second and third quarters of 1984 and the first quarter of 1985 have been restated to include the results of the Corporation's investment in St. Regis, which were also included in the 1984 fourth quarter statements. The 1983 fourth quarter of 1983 has been restated to include the results of the Corporation's investment in St. Regis, which were also included in the 1984 fourth quarter statements.

NOTE 16. UNAUDITED SUPPLEMENTARY INFORMATION ON THE EFFECTS OF INFLATION

The supplementary information in this footnote sets forth selected financial data relating to the effects of specific price changes on the individual resources of the Corporation, in accordance with the current disclosure requirements of the Financial Accounting Standards Board. Although management believes that the estimates have been developed in a reasonable manner in compliance with the requirements of the FASB, it should be recognized that they may be of only limited value because of the numerous assumptions and subjective judgments inherent in the estimation process. Therefore, the information presented herein should not be viewed as a precise indicator of the effects of inflation.

Current cost estimates for property, plant and equipment were developed using historical costs appropriately indexed for increased costs of construction. A similar adjustment was made to historical depreciation and depletion amounts. The land and timberlands have been included in current cost data as adjusted to reflect the effect of general inflation, while no further adjustment to reflect current cost estimates.

The current cost of inventories at manufacturing plants was determined by reference to average production costs experienced during the year. Current cost of inventories at building materials distribution centers was based upon a review of recent purchases for a representative sample of selected branches.

The table below attempts to measure the effects of price changes of specific assets on the results of operations for 1984. The effect of general inflation on these price changes was measured by the average 1984 Consumer Price Index for All Urban Consumers. In accordance with the FASB, the provision for income taxes has not been adjusted for increasing current costs because such increases are not deductible for income tax purposes.

(Millions)	Year ended December 31, 1984	
	As Reported	Current Dollars
Net sales	\$6,682	\$6,682
Cost of sales	5,441	5,416
Depreciation and depletion	282	269
Current costs and expenses	563	563
Provision for income taxes	145	145
	\$6,429	\$6,561
Income from continuing operations	\$253	\$171
Gain on the repurchasing power of net amounts owed		71
Effects of increases in general purchasing power on:		
- property, plant and equipment and timberlands held		\$1,000
- increase in current costs		
Excess of increases in general purchasing power increase provided		\$1,000

The increase in stock inventories was \$2.9 million. Inventory, plant and equipment held accumulated depreciation was \$1,000 million and net amounts owed and net income was \$1,000 million.

The 1984 net income as reported was adversely affected by \$132 million to adjust historical costs by the change in specific price levels during the periods in which the assets were held. During the same 1984 period, the Corporation's monetary liabilities exceeded its monetary assets. Accordingly, an immanent hedge against inflation is provided as this net monetary liability position will be paid in dollars which have a lower purchasing power than the dollars originally received in return for the obligations. This favorable gain from decline in purchasing power of net amounts owed of \$71 million would reduce adverse effects of the inflation adjustments to income.

It should also be pointed out that the adjustments required by the FASB represent an attempt to estimate what it would cost in terms of today's dollars to build currently existing facilities. Thus, the calculations do not reflect the economic benefit of new technology which would be realized by replacing the Corporation's existing plants with new facilities.

Such replacement of the Corporation's plants would result in increased productivity and certain other cost savings. The cost savings would be realized primarily in the form of reduced manpower requirements, lower maintenance costs and reduced costs for energy. Such savings would also reduce the adverse effects of inflation.

**FIVE YEAR COMPARISON OF SELECTED SUPPLEMENTARY FINANCIAL DATA
ADJUSTED FOR EFFECTS OF CHANGING PRICES**

	years ended December 31				
(Millions, except per share amounts)	1981	1980	1979	1978	1977
Net sales	\$6,682	\$6,282	\$5,403	\$5,802	\$5,738
Income (loss)					
As reported	\$ 953	75	20	38	161
Current dollars	121	(79)	(127)	(91)	82
Income (loss) per share - primary					
As reported	\$ 2.28	\$.55	\$ (.01)	\$.09	\$ 1.48
Current dollars	.99	(1.00)	(1.50)	(.75)	.13
Income (loss) per share - fully diluted					
As reported	\$ 2.24	\$.54	\$.02	\$.09	\$ 1.45
Current dollars	.99	(1.00)	(1.50)	(.75)	.13
Net assets at end of year					
As reported	\$2,035	\$2,013	\$1,939	\$1,926	\$1,900
Current dollars	3,372	3,499	3,671	3,728	3,878
Excess of book value to general public level of inventory, property, plant and equipment and maintenance expenditures in current costs	\$ 100	\$ 73	\$ 193	\$ 61	\$ 209
Gain (loss) on sale of property, plant and equipment	\$ 71	\$ 75	\$ 86	\$ 13	\$ 225
Cash dividends declared per common share	\$.70	\$.62	\$ 1.12	\$ 1.35	\$ 1.50
Market price per common share	\$25.00	\$26.74	\$28.12	\$22.14	\$29.96
Average consumer price index	510.1	295.4	289.1	272.4	246.8

Historical cost information adjusted for changes that have occurred in the general purchasing power of the dollar as measured by the average consumer price index for All Urban Consumers.

Income from continuing operations before extraordinary items and accounting change.

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	As of December 31, 1984		Production				
	No. of Facilities	Rental/Ampl. Capacity	1984	1983	1982	1981	1980
Building Products							
Softwood plywood (sq. ft.)	18	1,057	4,443	4,480	5,851	3,655	3,034
Specialty plywood (sq. ft.)	2	333	343	442	444	405	392
Particleboard (sq. ft.)	4	375	381	400	303	423	415
Softboard (sq. ft.)	1	250	243	241	226	212	232
Hardboard (sq. ft.)	2	415	361	346	220	360	445
Panelboard (sq. ft.)	2	460	311	299	301	443	439
Insula (sq. ft.)	57	1,650	1,650	1,603	1,406	1,418	1,318
Expansion board (sq. ft.)	3	2,530	2,412	2,242	1,381	1,335	1,335
Roofing - shingles and roll (sq. ft.)	3	3,403	7,539	5,976	5,367	3,704	2,028
Formaldehyde (mls.)	10	1,105	1,169	1,031	966	1,039	931
Urethane/urea resin (mls.)	14	1,342	1,527	1,451	1,146	1,156	1,003
Pulp and Paper							
Pulp (tons)	13	3,301	3,332	2,976	2,643	2,723	2,633
Paper (tons)	13	3,070	2,703	2,375	2,162	2,112	2,017
Corrugated endboard (mls.)	34	17,433	17,330	8,427	7,530	6,291	5,742
Paper products (tons)	3	473	422	422	393	368	360
Miscellaneous Facilities							
Building operations	20						
Pulp and paper	13						
Other manufacturing operations	14						
Distribution centers	14						
Resources (as of Dec. 31)							
In American market (in thousands)							
Owned mill			4,920	4,632	4,630	4,613	4,500
Controlled			480	532	506	515	600

Roundwood (in thousands)

k = thousands
m = millions

FIVE YEAR SUMMARY OF FINANCIAL DATA

Millions of Dollars (Approximate)	Year ended December 31				
	1984	1985	1986	1987	1988
Operations					
Revenues	\$9,622	\$9,049	\$7,495	\$7,214	\$7,155
Costs and expenses					
Cost of sales	5,881	4,974	4,200	4,151	4,737
Selling, general and administrative	425	377	355	304	271
Depreciation and amortization	232	239	225	238	227
Interest	150	153	138	123	179
Income before income taxes	\$3,005	\$2,706	\$2,687	\$2,718	\$2,641
Income (loss) from continuing operations before taxes					
Income and income taxes	277	242	231	238	237
Unrealized gains	19	(11)	(11)	-	-
Provision for income taxes	115	125	130	138	172
Income from continuing operations	\$ 255	\$ 328	\$ 220	\$ 342	\$ 232
Financial position end of year					
Current assets	\$1,406	\$1,238	\$1,176	\$1,175	\$1,051
Less current liabilities	675	620	573	541	740
Working capital	730	618	603	634	311
Add:					
Land and land interests, net	340	73	22	21	682
Property, plant and equipment	2,270	1,989	2,214	2,260	1,955
Other assets	191	150	153	93	72
Net assets of continuing operations	1,537	1,830	2,062	2,048	1,570
Less:					
Long-term debt	1,535	1,457	1,410	1,337	1,227
Redeemable preferred stock	100	115	120	201	130
Other	304	27	27	339	311
Fixed assets	\$2,038	\$2,015	\$2,125	\$2,026	\$1,902
Intangibles	\$4,735	\$4,722	\$4,919	\$4,846	\$4,501
Other assets and liabilities					
Capitalization ratios					
For common shareholders	\$ 710	\$ 1,031	\$ 1,207	\$ 1,397	\$ 1,235
From continuing operations - primary	233	31	(101)	69	152
From continuing operations - fully diluted	224	15	(115)	139	145
Dividend yield	70	155	105	120	120
Market price per share	26.75	31.80	27.15	22.33	22.00
Book value	10.00	22.30	15.28	17.75	21.60
Dividend per share	19.53	15.15	10.22	13.00	10.40
Shareholders' equity at end of year and beginning of year	\$1,003	\$1,027	\$1,011	\$93	\$93
Number of common shares outstanding (thousands)	1,700	1,700	1,700	1,700	1,700
Number of employees (thousands)	1,400	1,300	1,200	1,100	1,000
Rate of return					
Return on sales	2.6%	3.6%	2.9%	4.7%	3.3%
Return on continuing operations equity	12.5%	18.4%	10.2%	15.7%	9.0%
Return on capital	5.0%	18.0%	10.2%	15.7%	15.2%

Notes on financial statements: 1. The above financial data are unaudited and should not be used for any purpose other than for general information only.

2. The above financial data are unaudited and should not be used for any purpose other than for general information only.

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THE UNIVERSITY OF CHICAGO

millions	Year ended December 31			
	1934	1935	1936	1937
Trade sales				
Building products				
Sash and windows	\$1,637 25%	\$1,560 26%	\$1,717 24%	\$1,250 25%
Carpets	1,051 42	1,101 24	1,103 20	1,071 20
Covers	380 5	289 4	133 4	105 2
Roofing	253 4	222 4	197 4	144 3
Furnishings and fixtures	1,136 3	162 3	156 3	139 3
Other	20 0	50 0	50 0	48 0
	2,457 67	2,125 69	2,356 66	1,611 64
Pulp and paper				
Corrugated				
Packaging	609 13	627 11	595 12	539 11
Baling and specialty	21 7	450 7	457 9	575 10
Base	111 3	100 3	129 8	111 6
Blank and pulp	225 5	101 3	137 3	223 5
Other	25 0	51 1	25 1	27 1
	2,001 29	1,328 29	1,387 34	1,506 35
Other products	113 3	128 2	130 2	112 5
Continuing				
Operating	\$2,564 100%	\$2,581 100%	\$2,603 100%	\$2,241 100%
Operating profits				
Building products	\$ 179 60%	\$ 166 78%	\$ 155 66%	\$ 111 70%
Pulp and paper	103 31	17 17	41 31	116 42
Other products	20 7	45 45	35 15	27 8
Continuing				
Operating	\$ 302 100%	\$ 328 100%	\$ 331 100%	\$ 254 100%

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DIRECTORS & OFFICERS

DIRECTORS

T. MARSHALL HAHN, JR.
Chairman and
Chief Executive Officer
Atlanta, Georgia

WILLARD S. BOOTHBY, JR.
Managing Director
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and BankAmerica Corporation
Los Angeles, California

HAROLD E. SANDT
President
Sand Investment Co.
Portland, Oregon

ROBERT A. SCHUMACHER
President and
Chief Operating Officer
Dana, Connecticut

Executive Committee
Audit Committee
Stock Option Plan and
Management Compensation
Committee
Finance Committee
Nominating Committee
Placed President and Chief
Operating Officer
February 3, 1985

OFFICERS

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Chairman and
Chief Executive Officer

ROBERT A. SCHUMACHER
President and
Chief Operating Officer

STANLEY S. DENNISON
Executive Vice President
Building Products

CONRAD SCHWEITZER
Executive Vice President
Pulp and Paper

JAMES C. VANMETER
Executive Vice President and
Chief Financial Officer

HAROLD L. AIRINGTON
Group Senior Vice President
Building Products

J. GERMIE BROCHFIELD, JR.
Senior Vice President
Legal and Governmental Affairs

JOHN H. DUNKAK
Senior Vice President
Western Pulp and Paper

RONALD P. HOGAN
Senior Vice President
Distribution Division

DAVID K. MORTENSEN
Senior Vice President
Wood Products Manufacturing

CAVIN R. SHAW
Senior Vice President
Building Products

MAURICE W. KRING
Group Vice President
Issue Products

JOSEPH J. ARMETTA
Vice President
Distribution Division
Midwest Region

HOWARD S. BERGEN
Vice President
Chemical Division

DAVID S. DARRIN
Vice President
Marketing and Sales

WILLIAM D. DICK
Vice President
Business Development
Manufacturing Division

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Vice President
Manufacturing Division

ROBERT L. DODD
Vice President
Sales and Marketing

STEPHEN A. JACKSON
Vice President
Manufacturing Division
Sales and Marketing

JOSEPH H. JONES
Vice President
Manufacturing Division
Manufacturing Division

ALBERT L. LEE
Vice President
Manufacturing Division

GEORGE A. MCCONNELL
Vice President
Manufacturing Division
Manufacturing Division

DANIEL A. MANNING
Vice President
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Sales and Marketing Division

JOHN A. MCCORMICK
Vice President
Finance

CHRISTOPHER M. MURPHY
Vice President
Manufacturing Division

EDWARD J. VOLCHIN
Vice President
Manufacturing Division

DEWEY L. MOORE
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