

LOCATION OF FACTORIES,  
WAREHOUSE & STORES.

N17008

# LOCATION OF FACTORIES, WAREHOUSE & STORES

|                                            |                                     |                     |
|--------------------------------------------|-------------------------------------|---------------------|
| The Glidden Company                        | Madison Ave. & Berea Rd.            | Cleveland           |
| " " " Industrial                           | 31 No. Green St.                    | Chicago, Ill.       |
| " " " Merchants                            | 1833 Seward St.                     | Brooklyn, N.Y.      |
| " " " "                                    | <del>209-14th St. (Pratt Sta)</del> | Reading, Pa.        |
| The A. Wilhelm Co.                         | Third & Bern Sts.                   | Chicago, Ill.       |
| Adams & Elting Co.                         | 1833 Seward St. (22nd. St. Sta)     | " "                 |
| " " " (Factory only)                       | 1000 Kostner Ave.                   | New Orleans, La.    |
| American Paint Works                       | 424 Josephine St.                   | St. Louis, Mo.      |
| Campbell Paint & Varnish Co.               | Main & Gratiot Sts.                 | St. Paul, Minn.     |
| The Glidden Company                        | 413-15 Wacouta St.                  | St. Paul, Minn.     |
| Twin City Varnish Co. (Factory only)       | 519-39 Cleveland Ave.               | Cleveland, O.       |
| The Forest City Pt. & Varnish Co.          | 11016 Berea Rd.                     | Chicago, Ill.       |
| Heath & Milligan Mfg. Co.                  | 1833 Seward St. (22nd St. Sta)      | Chicago, Ill.       |
| Nucian Paint & Varnish Co.                 | 1856 Leclair Ave.                   | Boston, Mass.       |
| The Glidden Co. of Mass.                   | 44 Midway Ave.                      | San Fran., Calif.   |
| The Glidden Co. of Calif.                  | Seventh & Hubbell Sts.              | Los Angeles, Calif. |
| The Glidden Co. of Calif.                  | 2455 E. Eighth St.                  | Seattle, Wash.      |
| The Glidden Co. of Calif.                  | 309 Third Ave.                      | Toronto, Ont.       |
| The Glidden Co. Ltd.                       | 370-382 Wallace Ave.                | Montreal, Que.      |
| The Glidden Co. Ltd.                       | 328 W. Craig St.                    | Winnipeg, Man.      |
| The Glidden Co. Ltd.                       | 44 Princess St.                     | Baltimore, Md.      |
| The Chemical & Pigment Co., Inc. (Factory) | Patapsco Ave.                       | Baltimore, Md.      |
| The Chemical & Pigment Co., Inc. (Sales)   | 525 Munsey Bldg.                    | Oakland, Calif.     |
| " " " " " "                                | 766 - 50th Ave.                     | Collinsville, Ill.  |
| " " " " " "                                | Box 191.                            | Chicago, Ill.       |
| The Glidden Food Products Co.              | Elston Ave. & Logan Blvd.           | Scranton, Pa.       |
| Euston Lead Co.                            | 500 Penn Ave.                       |                     |

*The Glidden Co 1245 So Beretania St Honolulu Hawaii*  
*" " " 1701 East Hennipen Ave Minneapolis*

# RETAIL STORES

The Glidden Company

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The Platt & Thornburgh Store

Endurance Paint Co.

The Campbell Paint & Varnish Co.

34 West Peachtree St.

19 N. Liberty St.

260 Crockett St.

121 Court St.

2016 First Ave.

1215 Elm St.

418 Mesa Ave.

10-16 Main St.

700-702 Travis St.

420 Union Ave.

150 Southwest First St.

224 Wyoming Ave.

134 W. Commerce St.

304 S. Poinsetta St.

142 S. Main St.

620 Franklin St.

1601 West 7th St.

705 Houston St.

Atlanta, Ga.

Baltimore, Md.

Beaumont, Tex.

Binghamton, N.Y.

Birmingham, Ala.

Dallas, Tex.

El Paso, Tex.

Evansville, Ind.

Houston, Tex.

Knoxville, Tenn.

Miami, Fla.

Scranton, Pa.

San Antonio, Tex.

West Palm Beach, Fla.

Wilkes Barre, Pa.

St. Louis, Mo.

Los Angeles, Calif.

Fort Worth, Tex.

## HEADQUARTERS LIST

|                  |                                                                     |
|------------------|---------------------------------------------------------------------|
| Adrian D. Joyce  | President                                                           |
| O. A. Hasse      | <del>Vice President</del> in Charge of Industrial and Railway Sales |
| R. W. Levenhagen | Vice President in Charge of Production                              |
| R. H. Horsburgh  | Secretary - Treasurer                                               |
| C. M. Kolb       | Assistant Secretary                                                 |
| F. W. Power      | Assistant Treasurer                                                 |
| J. A. Peters     | Assistant Treasurer                                                 |
| D. P. Joyce      | Manager - Merchants Sales Department                                |
| G. S. Sturges    | Advertising Manager                                                 |
| C. L. Cole       | General Auditor                                                     |
| Lloyd L. Storey  | Manager - Budgets & Expenses                                        |
| H. W. Caton      | General Credit Manager                                              |
| F. W. Schill     | General Purchasing Agent                                            |
| L. H. Wismar     | General Stockkeeper                                                 |
| J. O. Kaser      | Chief Cost Accountant                                               |
| J. W. Savage     | General Traffic Manager                                             |
| C. C. Hart       | Cashier                                                             |
| L. W. Brintnall  | Auditor of Disbursements                                            |
| A. S. Norwalk    | Retail Store Auditor.                                               |

*in London*

# REGIONAL DIRECTORS, SALES AND SALES PROMOTION MANAGERS

| NAME                                              | DIVISION                                          |
|---------------------------------------------------|---------------------------------------------------|
| X M. F. Emrich                                    | Cleveland, Industrial                             |
| <del>E. C. Shurtliff</del> <i>E. C. Shurtliff</i> | " "                                               |
| M. J. Pearce                                      | " "                                               |
| W. N. Cline                                       | Cleveland Merchants                               |
| L. A. Radloff                                     | " "                                               |
| P. L. Lotz                                        | " Lacqueroid - G.M.F.                             |
| L. E. Dean                                        | " Railway & Marine                                |
| ✓ S. F. Brigham                                   | Glidden Chicago Industrial                        |
| <del>E. L. Crane</del> <i>E. L. Crane</i>         | " " Merchants                                     |
| ✓ E. W. Michael                                   | " New York                                        |
| F. C. Schmiest                                    | " "                                               |
| E. J. Hildebrand <i>E. J. Hildebrand</i>          | " Baltimore                                       |
| ✓ P. B. Fehl                                      | A. Wilhelm Co., Reading                           |
| * R. R. Ruble                                     | " " " "                                           |
| ✓ P. L. F. Elting                                 | Adams & Elting, Chicago                           |
| * Albert Pattou                                   | " " "                                             |
| G. J. Hall                                        | " " "                                             |
| ✓ R. D. Sullivan                                  | American Paint Wks., New Orleans                  |
| * W. G. Smart                                     | " " " " "                                         |
| <del>Z. C. Peck</del>                             | Campbell Pt. & Varn. Co., St. Louis               |
| <del>E. S. Fulton</del>                           | " " " " " "                                       |
| ✓ Geo. G. Nowat                                   | The Glidden Co., St. Paul                         |
| * R. H. Sheppard                                  | The Forest City Paint & Varnish Co., Cleveland    |
| * W. H. Hall                                      | Heath & Milligan Mfg. Co., Chicago                |
| ✓ F. S. Keyser                                    | " " " " "                                         |
| ✓ H. R. Hamilton <i>H. R. Hamilton</i>            | Nubian Paint & Varnish Co., Chicago               |
| * Raymond Hamilton                                | " " " " "                                         |
| ✓ Leonard Mould                                   | The Glidden Co. Ltd., Toronto                     |
| * C. H. Dahl <i>C. H. Dahl</i>                    | The Glidden Co. of Mass., Boston.                 |
| ✓ L. F. Perrine                                   | " " " " Texas, Dallas                             |
| ✓ G. W. House                                     | " " " " Calif., San Francisco, Calif.             |
| H. R. Dinger                                      | " " " " Calif., " " "                             |
| ✓ W. J. O'Brien                                   | The Chemical & Pigment Co., Inc., St. Helena, Md. |
| T. H. Zappert                                     | " " " " " Baltimore, Md.                          |
| ✓ David N. Burruss, Jr.                           | " " " " " Collinsville, Ill.                      |
| C. V. Bates                                       | " " " " " " "                                     |
| ✓ D. S. Grenfell                                  | " " " " " Oakland, Calif.                         |
| ✓ Howard Beatty                                   | The Glidden Food Products Co., Chicago, Ill.      |
| ✓ P. E. Sprague                                   | Euston Lead Co., Scranton, Pa.                    |

*E. C. Shurtliff*  
*Marshall Bell* 16 Pine St San Francisco

# CREDIT MANAGERS

|                             |                                            |               |
|-----------------------------|--------------------------------------------|---------------|
| H. W. Caton                 | General                                    | Cleveland     |
| R. E. Payne                 | The Glidden Company                        | "             |
| <del>F. R. McCullough</del> | <del>The Adams &amp; Little Co.</del>      | Chicago       |
|                             | <del>Heath &amp; Williamson Mfg. Co.</del> | "             |
| G. C. Dyer                  | The Glidden Company                        | "             |
| W. F. Geraldsek             | " " "                                      | New York      |
| J. L. Sloat                 | The A. Wilhelm Co.                         | Reading       |
| E. H. Randall               | The Glidden Company                        | Baltimore     |
| B. H. Read                  | American Paint Wks.                        | New Orleans   |
| F. G. Reauper               | Campbell Pt. & Varn. Co.                   | St. Louis     |
| J. E. Manning               | The Glidden Company                        | St. Paul      |
| W. W. Hostettler            | The Forest City Paint & Varn. Co.          | Cleveland     |
| C. C. Johnson               | The Nubian Pt. & Varn. Co.                 | Chicago       |
| G. W. Fisher                | The Chemical & Pigment Co., Inc.           | St. Helena    |
| I. A. McNabb                | The Glidden Co., Ltd.                      | Toronto       |
| L. J. Nutta                 | The Glidden Food Products Co.              | Chicago       |
| L. A. Freeman               | The Glidden Co. of Calif.                  | San Francisco |
| Thos. E. Bloom              | The Glidden Co. of Mass.                   | Boston        |
| Harvey M. Pace              | The Glidden Co. of Texas                   | Dallas        |

C. A. ...

*Houston*

AUDITORS

|                   |                                  |                    |
|-------------------|----------------------------------|--------------------|
| C. L. Cole        | General                          | Cleveland          |
| H. R. Whittle     | Assistant                        | "                  |
| Paul Hursh        | General Bookkeeper               | "                  |
| A. S. Norwalk     | Stores                           | "                  |
| J. A. Klaar       | Traveling                        | "                  |
| J. L. Vopalecky   | Headquarters Division            | "                  |
| E. J. Brenzartner | A. Wilhelm Co.                   | Reading            |
| H. K. Heath       | Adams & Elting Co.               | Chicago            |
| B. H. Read        | American Paint Wks.              | New Orleans        |
| C. W. Sponsler    | Campbell Pt. & Varnish Co.       | St. Louis          |
| A. W. Goldsmith   | The Glidden Company              | St. Paul           |
| Arthur Wahl       | The Forest City Pt. & Varn. Co.  | Cleveland          |
| C. C. Johnson     | The Nubian Pt. & Varnish Co.     | Chicago            |
| R. C. Elliott     | The Glidden Food Products Co.    | "                  |
| C. A. O'Hearn     | The Glidden Co., Ltd.            | Toronto            |
| R. D. Stockdale   | The Glidden Co. of Calif.        | San Francisco      |
| T. B. Bloom       | The Glidden Co. of Mass          | Boston             |
| H. A. Pace        | The Glidden Co. of Texas         | Dallas             |
| M. B. Gay         | Euston Lead Co.,                 | Scranton           |
| G. W. Fisher      | The Chemical & Pigment Co., Inc. | St. Helena         |
| P. J. Sweeney     | The Chemical & Pigment Co., Inc. | Oakland, Calif.    |
| M. E. Hoeynok     | The Chemical & Pigment Co., Inc. | Collinsville, Ill. |

STORE MANAGERS.

| <u>NAME</u>                                     | <u>LOCATION</u>                                   |
|-------------------------------------------------|---------------------------------------------------|
| R. T. Hopkins                                   | The Glidden Co., Atlanta                          |
| <del>E. J. Hildebrand</del> <i>E H Randall</i>  | " " " Baltimore                                   |
| A. L. Glidden                                   | " " " Beaumont                                    |
| Russell P. Weed                                 | " " " Binghamton                                  |
| R. R. Callen                                    | " " " Birmingham                                  |
| W. B. Russell, Jr.                              | " " " Dallas                                      |
| W. M. Pearoy                                    | " " " El Paso                                     |
| L. A. Day                                       | " " " Evansville.                                 |
| <del>Mark Beeman</del> <i>E C</i>               | " " " Houston                                     |
| J. W. Jones                                     | " " " Knoxville                                   |
| J. A. Gaddis                                    | " " " Miami, Fla.                                 |
| W. W. Egerly                                    | " " " Scranton                                    |
| <i>Arthur Wood</i><br><del>Parker Spencer</del> | " " " San Antonio, Texas.                         |
| J. Clint Brown                                  | " " " West Palm Beach, Fla.                       |
| G. Russell Monk                                 | " " " Wilkes Barre, Pa.                           |
| Ray Heston                                      | The Campbell Pt. & Var. Co.,<br>Ft. Worth, Texas. |
| <u>V. F. Grannel</u> <i>C E Hendt</i>           | Platt & Thornburgh Store, St. Louis, Mo.          |
| A. J. Olander                                   | Endurance Paint Co., Los Angeles, Calif.          |
| <i>No name given R</i>                          | <i>Glidden Co Randall</i>                         |

FACTORY COST ACCOUNTANTS

|                            |                                  |                    |
|----------------------------|----------------------------------|--------------------|
| J. O. Kaser                | General                          | Cleveland          |
| E. J. Brengartner          | A. Wilhelm Co.                   | Reading            |
| Theo. Struckmeier          | Adams & Elting Co.               | Chicago            |
| J. R. Stiles               | American Paint Works             | New Orleans        |
| C. W. Sponsler             | Campbell Pt. & Varnish Co.       | St. Louis          |
| E. M. Finck                | The Glidden Company              | St. Paul           |
| C. C. Johnson              | The Nubian Paint & Varnish Co.   | Chicago            |
| G. W. Fisher               | The Chemical & Pigment Co., Inc. | St. Helena         |
| C. A. O'Hearn              | The Glidden Co., Ltd.            | Toronto            |
| <del>R. D. Stockdale</del> | The Glidden Co. of Calif.        | San Francisco      |
| M. B. Gay                  | Euston Lead Co.                  | Scranton           |
| R. C. Elliott              | The Glidden Food Products Co.    | Chicago            |
| M. E. Hoeynek              | The Chemical & Pigment Co., Inc. | Collinsville, Ill. |
| P. J. Sheehan              | " " " " " "                      | Oakland, Calif.    |

FACTORY SUPERINTENDENTS.

|                                     |                                              |               |
|-------------------------------------|----------------------------------------------|---------------|
| J. P. Wagner                        | General Director of Research and Development | Cleveland     |
| O. F. Shobe - Paint                 | The Glidden Company                          | "             |
| A. S. Kittelberger - Varnish        | " " "                                        | "             |
| E. F. Cathcart - Lacquer            | " " "                                        | "             |
| <i>Frank C. Production Mgr.</i>     |                                              |               |
| Harry Eastwood - Research           | A. Wilhelm Co.                               | Reading       |
| <i>H. E. Frank - Production</i>     |                                              |               |
| R. S. Wagner                        | Adams & Elting, Heath & Milligan             | Chicago       |
| G. H. Mutersbaugh                   | Adams & Elting Lacquer Division              | Chicago       |
| John Feldman                        | American Paint Wks.                          | New Orleans   |
| <i>John Kirby Lee Graice</i>        | Campbell Pt. & Var. Co.                      | St. Louis     |
| H. H. Smith                         | T. L. Blood & Twin City                      | St. Paul      |
| Gurdon Hamilton                     | Nubian Pt. & Var. Co.                        | Chicago       |
| F. C. Webb                          | The Glidden Co., Ltd.                        | Toronto       |
| <i>F. A. Clarke</i> <i>JE Kirby</i> | The Glidden Co. of Calif.                    | San Francisco |

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