Monsanto

FROM (NAME & LOCATION) H. J. Day - St. Louis G. O.

DATE March 2, 1970

SUBJECT Aroclors

REFERENCE

TO : H. W. Tippee

cc: W. A. Kuhn (2)
J. E. Smith - JSMIT (2)
H. S. Bergen
H. L. Williams - ANNISTON
T. W. Dalton - KRUMMRICH
J. A. Morgan - JMORG
R. E. Bilger - RBILG
D. A. Olson - DOLSO
J. E. Springgate - JSPRI
R. M. Kountz - RKOUN CED
W. B. Papageorge
2 Extra

The attached shows the U.S. requirements for Aroclors (liquid and solids) for the next five years. These figures are based on the set of sales forecasts dated 2/15/70 (all figures are in M lbs.).

H. J. Day

sfn

Enclosures

DSW 200446

IN-10 REV. 11 65

STLCOPCB4058510

Liquid Aroclors

5-Year Forecast (in M lbs.) U. S.

	4/1/70-3/31/71	1971	1972	1973	1974
WGK					
1232	378	430	534	695	774
1242	24,970	27,048	29,801	32,717	35,444
1248	6,807	7,533	8,270	8,835	9,015
1254	7,819	8,357	8,934	9,614	10,114
1260	2,916	2,988	3,270	3,550	3,764
1262	82	100	100	125	125
TOTAL	42,972	46,456	50,909	55,536	59,236
Anniston					
1242	31,511	32,690	34,931	37,120	38,182
1248	1,214	1,233	1,299	1,364	1,384
1254	5,990	6,136	6,307	6,584	6,810
1260	1,496	1,580	1,726	1,873	1,983
1262	1,057	1,069	1,135	1,175	1,239
1221	460	219	225	230	235
1232	808	355	365	375	385
TOTAL	42,536	43,282	45,988	48,721	50,218
Division Total	85,508	89,738	96,897	104,257	109,454
Capacity*	110,000	110,000	110,000	110,000	110,000
% Capacity	78	82	88	95	100

1969 Actual Production	WGK	Anniston	Total
	42,758	33,629	76,387

*Reduced from previous reports - now based on 1970 Standards

DSW 200447

Solid Aroclors

5-Year Forecast (in M lbs.)

	4/1/70-3/31/71	1971	1972	1973	1974
1268	427	503	603	703	803
4465	935	929	979	1,031	1,081
5060	563	600	650	700	750
5442	136	126	146	166	186
5460	13,744	15,658	17,083	18,309	19,304
TOTAL	15,805	17,816	19,461	20,909	22,124

With 4465 being made by blend process, the net solids will be:

	467	465	490	515	540
Net Solids Demand	15,338	17,351	18,971	20,394	21,584
Capacity	30,000	30,000	30,000	30,000	30,000
% Capacity	51	58	63	70	74

1969 Actual Production 12,672

DSW 200448