FILE NAME: Cape Asbestos (CAPE)

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February 2, 1978

Mr. S. M. Dougherty
Cape Asbestos South Africa (Pty) Ltd.
P. O. Box 8644
Johannesburg, South Africa

Dear Simon,

Mrs. Holtze has returned and continues to tell us, in glowing terms, how much she enjoyed her visit to South Africa. I would like to personally thank you for your efforts in making this possible, and for your gracious cooperation.

Joan has advised me of her conversation with you regarding our continued problems with product liability litigation. To avoid any misunderstanding, please do not feel that I have any personal reasons for suggesting a low profile of Cape or Casap in the United States. On the contrary, I would be delighted to have you visit all of our accounts, but we are only endeavoring to pass along the opinion of our legal staff.

Max Meyee has suggested that he would be happy to talk with either you or your legal staff, relative to this matter, should you be so inclined. Perhaps it would be advantageous to call him if there are further questions.

Further to this matter, we met with Rolly Heath at JM, whom you may recall is Director of Purchasing, and also on their legal staff. After we had explained all of the ramifications of our recent changes, he commented that he thought all of your maneuvers were proper, correct and positive measures, but that he hoped Cape would not negate these actions by personal visits to U.S. customers for a period of time.

Please understand that I shall be pleased to abide and cooperate with you on your decision. Most certainly I shall look forward to seeing you in Mexico and personally I cannot see any reason why you cannot pay us a social visit in Chicago. We would be happy to have you here.

Best personal regards.

Sincerely,

CGMorgan/jc

CASE#2023CP4001759