CALL REPORT – ORGANIC DIVISION MARKETING DEPARTMENT

DICTATE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES AND CARBONEES

REPORT:
1. IMMEDIATE ACTION REQUIRED
2. PERSONS CONTACTED
3. OBJECTIVE
4. RESULTS
5. FURTHER ACTION REQUIRED

CUSTOMER NAME						DATE OF CALL
CITY AND Johnson & Johnson Co.						CHANGE R 11/6 ALL UNITS
CONTACT DATA AND MAILING LIST CHANGES - DISTRICT OFFICE USE ONLY 11/12 11/21 New Brunswick, New Jersey						
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES	

TO New York CC New York J.S. Pullman

J.R. Pullen - St. Louis
Jim Reder - Chicago
Roger Irwin - Houston

Contact: Frank Simon

The purpose of this call was to determine the effectiveness of our recent presentation and phone calls between Mel Goodman and Jack Garrett on Therminol Air Pollution in the calender line.

Quite a bit has happened in the past week. Much testing and several meetings. It looks good. Their tests have been unable to come up with any appreciable quantities of Therminol in the air. As a result of this, the entering department has taken a very strong position and both the union and their safty department has backed down. Everyone has backed down including the guy with the headaches. They will present the same data to the State Department of Health, when they show up, and they do not expect any difficulties in satisfying their health requirements.

J.S. Pullman

MONS 072122

DISTRICT OFFICE	SALESMAN	DATE REC'D	DATE TYPED

S-331A (REV 2/66)

EXTRA COPY