FORM NO. 776-0

SALES S' MMARY

DIRECT 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

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				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
23 08 J 132500	CENTURY ELECTRIC CO							2,464	767
23 08 A 237301	EMERSON ELECTRIC MFG					1,848	576	616	192
10 45 J 260704	FISHER SMELTING & REFINING							110	39
10 04 A 284146	GENL MOTORS CHEV MASSENA								1
03 03 J 284168	G M CENTRAL-FOUNDRY DIV					2,464	766	2,464	767
27 06 A 284168	G M CENTRAL-FOUNDRY DIV							10,472	3,259
27 06 G 284187	GEN MOTORS CO WARREN MICH					616	192		
23 02 G 296380	B F GOODRICH CALVT CITY KY					1,232	383		
11 06 A 310975	GULF OIL CO PITTS PA			3,696	1,006	14,784	4,039	3,696	1,035
15 45 A 310975	GULF OIL CO PITTS PA					715	235	660	210
27 06 J 336586	HILLENBRAND ASSOC			165-	48-		11		
44 48 A 351296	HUMBLE OIL ANAHEIM CAL					33,880	10,841	3,080	986
08 49 A 351300	HUMBLE OIL & REFIN TEXAS *					1,232	346	165	68
27 06 A 424750	ELI LILLY AND CO					616	192		
10 05 J 432873	LORAL ELECTRONIC CO							55	25
03 06 G 485235	MINNESOTA RUBBER AND					55	20		
44 48 J 488336	MOBIL OIL CO BAKERSFIELD					26,488	8,395	7,392	2,365
44 48 A 488338	MOBIL OIL CO TAFT CAL							4,312	1,379
44 48 A 488341	MOBIL OIL CO L A			12,700	3,460	18,860	5,431	13,552	4,336
41 01 A 488343	MOBIL OIL CO DIV PORTLAND					1,848	531	1,232	354
44 48 J 488345	MOBIL OIL CO ARKADELPHIA					2,464	749	1,232	394
08 49 A 488347	MOBIL OIL DIV DALLAS TX			726	214	7,557	2,136		
03 43 A 488349	MOBIL OIL DIV ST PAUL MINN							7,392	2,071
10 04 G 488350	MOBIL OIL DIV PHILA PENN			2,464	690	11,088	3,109		
10 45 G 488350	MOBIL OIL DIV PHILA PENN			6,160	1,725	10,472	2,933		
29 43 A 488357	MOBILOIL DETROIT					1,232	345		
11 06 A 488360	MOBIL OIL DIV K C MO					3,080	863	1,848	518
23 46 A 488360	MOBIL OIL DIV K C MO					10,475	2,934	1,232	345
10 04 A 488363	MOBIL OIL DIV ALBANY N Y							14,168	3,968
03 43 A 488364	MOBIL OIL DIV NILES ILL					14,784	4,118	4,312	1,210
10 45 A 488370	MOBIL OIL DIV N Y N Y					7,392	2,070	4,928	1,380
41 01 A 488374	MOBIL OIL CO SEATTLE							1,397	408
44 48 J 488381	MOBIL OIL MARICOPA CAL					3,696	1,163	3,531	591
44 48 J 488391	MOBIL OIL LOS ANGELES							1,683-	
23 08 J 503637	A B MUELLER AND CO					616	192	616	192
27 06 A 504425	MULLIS PETROLEUM PRODUCTS							16,016	4,487
27 06 J 513104	NATIONAL METAL PRODUCTS					275	98	110	39
07 05 A 592017	PRATT & WHITNEY E HARTFORD					6,160	1,917		
11 06 A 673398	SINCLAIR REF CO ATLANTA GA					2,464	690		
15 45 A 673400	SINCLAIR REFINING CO NY NY					55	25		
03 43 A 673405	SNCLR REF CHICAGO					20,944	5,810		

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