

FILE NAME: Owens-Corning (OC)

DATE: 1960 Mar 1

DOC#: OC223

DOCUMENT DESCRIPTION: Fibreboard & OC Agreement to Manufacture and Sell Kaylo Products

March 1, 1950

Owens-Corning Fiberglas Corporation
P. O. Box 89
Santa Clara, California

Re: Agreement for Manufacture and Sale
of Private Brand "Kaylo"
Insulation Products

Gentlemen:

We agree to manufacture and sell to you, and you agree to purchase from us, the products herein described at the prices and upon the terms and conditions herein set forth:

1. Term

The term of this agreement shall commence on August 1, 1950 and shall continue in effect until terminated by either party at any time upon at least six months' prior written notice to the other.

2. Products

The products to be manufactured and sold hereunder shall be calcium-silicate pipe coverings, blocks and cements, as regularly marketed by you under your brand "Kaylo" at the date hereof, excluding your "Kaylo 20" product. Such products shall comply with the specifications set forth in Exhibit A attached hereto.

3. Quantities

The quantities of the products to be manufactured and sold hereunder shall be your requirements thereof for sale and/or installation in the thirteen Western States, including Hawaii and Alaska (but not including, except at your option, direct Government sales), subject to the limitations hereinafter set forth.

4. Prices

The prices to be paid by you to us for the products manufactured and sold hereunder, until revised as hereinafter provided, shall be the prices set forth in Exhibit B attached hereto, less 12%. We shall have the right to revise said prices or any of them from time to time upon at least 30 days' prior written notice to you and such revised prices shall, subject to the provisions of Paragraph 5 below, apply to all deliveries made after the effective date specified in such notice, until again revised in like manner; provided that in no event shall any such price, as revised, exceed our regular net price for our most comparable "Caltemp" products sold by us to our distributor-contractors in the same area, less 12%.

5. Price Protection

If all of the following conditions shall apply:

- (a) Not later than the expiration of 30 days after the effective date of a price increase specified in a notice given under Paragraph 4 above, you shall have entered into a valid and binding contract to furnish and install any products covered by this agreement, the bid or proposal for which contract was given by you prior to receipt of the notice of price increase; and
- (b) Not later than the expiration of such 30-day period you shall have submitted to us an order for any of the products covered by such contract, and the time of shipment, determined under Paragraph 7 below, shall be within 6 months after the effective date specified in such notice of price increase; and
- (c) Actual shipment of such products shall not have been delayed beyond such 6-month period by any action of yours;

then such products covered by any such order shall, except to any extent you may be protected by any escalation provision in your said contract, be paid for by you at the prices in effect hereunder at the time such notice of price increase was given.

6. Conditions of Sale

Seller's regular conditions of sale in effect at the time of each delivery shall be applicable to such delivery. A copy of such regular conditions of sale as now in effect is attached hereto as Exhibit C and made a part hereof.

7. Time of Shipment.

The time within which the products covered by any order from you shall be shipped to you shall in each case be the time we shall designate in the exercise of a reasonable discretion giving due regard to our inventories, manufacturing schedules and the needs of you and our other customers. If in any case you shall, in the exercise of a reasonable discretion, determine that such period will not meet your requirements, then you shall promptly so notify us and, as to the quantities of the products covered by such order, each of us shall be free from our respective obligations under this agreement.

8. Minimum Purchase Requirement

If in any period of six consecutive calendar months during the term of this agreement the invoice value of the products purchased by you shall aggregate less than \$150,000 then we shall have the right to terminate this agreement by notice given to you at any time during the calendar month next succeeding said 6-month period, effective upon the date specified therein which shall not be earlier than 60 days after the date such notice is given.

9. Packaging

Products to be manufactured and sold hereunder shall be packaged by us in the sizes and kinds of cartons at the time used by us for the packaging of our comparable Caltemp products. The cartons shall be printed in such manner as you may from time to time designate, provided that the costs thereof are no greater than the costs of duplicating the format presently used by you on your "Kaylo" cartons.

10. Purchase of Inventory on Termination

Upon any termination of this agreement, you shall be obligated forthwith to purchase and pay for "Kaylo" calcium-silicate products (at the price in effect hereunder at termination) and "Kaylo" printed cartons (at our regular price in effect at termination) in our inventory upon the effective date of the termination, up to but not exceeding an aggregate value of \$100,000. You shall take delivery of the same within 60 days after such effective date.

11. Default

If either party shall fail to perform any of the provisions hereof to be kept and performed by it and such failure shall continue for a period of 20 days after notice thereof by the other party, or if any proceedings under any

state or federal insolvency or bankruptcy law be filed by or against a party, or if a party shall make an assignment for the benefit of creditors, or if a receiver of its properties shall be appointed, then and in any such event the other party shall have the right to terminate this agreement by written notice.

12. Notices

Notices hereunder shall be sufficiently given if personally delivered or if deposited in the mail in a stamped envelope properly addressed:

If to you -

Owens-Corning Fiberglas Corporation
P. O. Box 89
Santa Clara, California

If to us -

Fibreboard Paper Products Corporation
475 Brannan Street
San Francisco 19, California;

or to such other address as either of us shall hereafter designate by written notice to the other.

13. Non-Assignability

This agreement shall not be assignable by either party without the prior written consent of the other, except in connection with a merger, consolidation or other corporate reorganization of a party (including for purposes hereof the sale of assets of the industrial insulation division of a party); provided that, in the event of any such corporate reorganization, either party shall have the right at its option by written notice to the other to terminate this agreement, effective upon the completion of such corporate reorganization.

If this letter correctly sets forth the terms of our agreement, please so indicate by endorsing the carbon copy of this letter in the space provided and return the same to us.

Very truly yours,
FIBREBOARD PAPER PRODUCTS CORPORATION

By

E. W. - [Signature]

VICE PRESIDENT

Accepted and agreed to at
Santa Clara, California, this
day of _____, 1960.
OWENS-CORNING FIBERGLAS CORPORATION

Exhibit A

"Kydex" Manufacturing Specifications

Density (approx. lbs. per cu. ft.)	1.
Flexural Strength (lbs. per sq. in.)	50
Compressive Strength (5% deformation)	
Before heating (lbs. per sq. in.)	150
After boiling for 24 hrs.	
(wet, lbs. per sq. in.)	74
Dimensional Stability (linear shrinkage after heating 24 hrs. @ 1200° F.)	1.4
Thermal Conductivity (Btu./sq. ft. in. /hr. /°F.)	
near 100° F	.33
200°	.47
400°	.63
600°	.80
800°	.96
1000°	1.15

Table 4

Physical Properties of Polyethylene

Density (g./cc. at 25°C.)	0.96
Modulus of Elasticity (lb./sq. in.)	30
Compressive Strength (lb./sq. in.)	
Before heating	150
After boiling for 24 hrs.	
(wet, lb./sq. in.)	74
Dimensional Stability (linear shrinkage after heating 24 hrs. @ 120°C.)	1.4
Thermal Conductivity (Btu./sq. ft. in. / sec. @ 100°C.)	0.33
25°C.	0.17
50°C.	0.20
75°C.	0.23
100°C.	0.25
125°C.	0.27
150°C.	0.29

PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

CARLOAD DEFINITION

For shipping and pricing purposes, a carload is defined as one shipment consisting of one or more items having a value of \$5000.00 or more.

PRICING PROCEDURE

Invoices shall be priced in accordance with prices applicable to the area where the material is actually shipped.

Prices indicated are for Pipe Covering and Blocks in full 3-foot lengths only, and Cement in 50 lb. bags only.

Multiple layer pipe covering, cemented or uncemented, is priced as one unit for pipe size and nominal thickness involved.

Tubing Pipe Covering is priced the same as for equivalent Standard Iron Pipe sizes.

On all Pipe Covering and Blocks, next higher listed thickness or width will be used for sizes not shown.

ACCESSORIES - EXTRA CHARGES

All sectional pipe covering will be furnished without canvas. Standard canvas will be supplied without charge for 10" pipe size and smaller only when requested. Canvas on sectional pipe covering for 11" pipe size and larger will be furnished only when requested, and an extra charge will be added, as shown on Price Exhibit for Accessories.

There will be an additional charge for all sectional pipe covering supplied with extra weight canvas and/or weatherproof jackets, as shown on Price Exhibit for Accessories.

Apply extra charges for accessories to the pipe size and over-all nominal thickness.

FABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Denver, Colorado Area

AREA DEFINITION

Colorado - All counties except:

Alamosa	Eagle	Mass	Pitkin
Archuleta	Garfield	Mineral	Rio Blanco
Chaffee	Gunnison	Moffatt	Rio Grande
Conejos	Hinsdale	Montezuma	Routt
Delta	Lake	Montrose	Saguache
Dolores	La Plata	Ouray	San Juan
			San Miguel

Wyoming - All counties except:

Lincoln	Sweetwater	Washakie
Park	Teton	Yellowstone National Park
Sublette	Uinta	

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PARCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Pacific Coast, Intermountain and Hawaiian Islands

AREA DEFINITION

ENTIRE STATES OF:

Arizona

Colorado - Following counties ONLY:

Alamosa
Archuleta
Chaffee
Conejos
Delta
Dolores

Eagle
Garfield
Gunnison
Hinsdale
Lake
La Plata

Mesa
Mineral
Moffatt
Montezuma
Montrose
Ouray

Pitkin
Rio Blanco
Rio Grande
Routt
Saguache
San Juan
San Miguel

California

Idaho

Montana

Nevada

New Mexico

Oregon

Utah

Washington

Wyoming - Following counties ONLY:

Big Horn
Fremont
Hot Springs

Lincoln
Park
Sublette

Sweetwater
Teton
Uinta

Washakie
Yellowstone National Park

Hawaii

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PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Alaska

AREA DEFINITION

Anchorage Area includes Anchorage, Elmendorf and Ft. Richardson.

Anchorage Area prices will also apply as F.O.B. dock prices
at Ketchikan, Juneau, and Sitka.

Fairbanks Area includes Fairbanks, Eielson AFB and Ladd Field.

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PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

FREIGHT ALLOWANCES

Pacific Coast, Intermountain and Denver, Colorado Areas

CL - F.O.B. Mill, Emeryville, California, with full carload rail freight allowed to the railroad destination.
Charges for cars stopped in transit will be for the buyer's account.

LCL - F.O.B. Mill, Emeryville, California, actual freight allowed not to exceed lowest published rail rate for quantity involved.

Hawaii

CL and LCL - F.A.S. San Francisco Bay ports.

Alaska

CL and LCL - F.A.S. San Francisco, freight allowed at minimum carload rail and water rate to area involved.

FABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Denver, Colorado Area

SECTIONAL

Terms: 1% 20th Proximo - Net 30th Proximo

Price per Lineal Foot

e Size	Nom. 4" Thk.		Nom. 4 1/2" Thk.		Nom. 5" Thk.		Nom. 5 1/2" Thk.		Nom. 6" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL
1/2	1.85	2.10	2.28	2.59	2.75	3.13	3.27	3.72	3.84	4.37
3/4	2.04	2.32	2.42	2.75	2.94	3.34	3.46	3.94	3.99	4.53
1	2.09	2.37	2.47	2.80	2.99	3.40	3.51	3.99	4.03	4.59
1-1/4	2.23	2.53	2.66	3.02	3.27	3.72	3.80	4.32	4.22	4.80
1-1/2	2.28	2.59	2.75	3.13	3.32	3.78	3.84	4.37	4.41	5.02
1-1/2	2.32	2.64	2.85	3.24	3.42	3.88	3.89	4.42	4.51	5.13
1-1/2	2.56	2.91	3.08	3.51	3.70	4.21	4.22	4.80	4.84	5.50
1-1/2	2.70	3.07	3.23	3.67	3.80	4.32	4.37	4.96	4.98	5.67
1-1/2	2.99	3.40	3.51	3.99	4.13	4.69	4.75	5.40	5.36	6.10
1-1/2	3.13	3.56	3.61	4.10	4.22	4.80	4.84	5.50	5.46	6.21
1-1/2	3.32	3.78	3.89	4.42	4.56	5.18	5.22	5.94	5.89	6.69
1-1/2	3.37	3.83	3.94	4.48	4.60	5.23	5.27	5.99	5.93	6.75
1-1/2	3.70	4.21	4.27	4.86	5.03	5.72	5.70	6.48	6.36	7.23
1-1/2	4.03	4.59	4.60	5.23	5.46	6.21	6.17	7.02	6.98	7.93
1-1/2	4.32	4.91	4.98	5.67	5.79	6.58	6.69	7.61	7.45	8.47
1-1/2	4.65	5.29	5.32	6.04	6.31	7.18	7.12	8.10	7.93	9.01
1-1/2	5.13	5.83	5.84	6.64	6.74	7.66	7.64	8.69	8.55	9.72
1-1/2	5.41	6.15	6.17	7.02	7.12	8.10	8.07	9.18	9.02	10.26
1-1/2	5.70	6.48	6.50	7.39	7.50	8.53	8.45	9.61	9.40	10.69
1-1/2	6.17	7.02	7.07	8.04	8.12	9.23	9.12	10.36	10.07	11.44
1-1/2	6.50	7.39	7.45	8.47	8.50	9.60	9.50	10.80	10.54	11.98
1-1/2	6.79	7.72	7.74	8.80	8.83	10.04	9.92	11.28	11.02	12.52
1-1/2	7.12	8.10	8.07	9.18	9.21	10.47	10.35	11.77	11.44	13.01
1-1/2	7.41	8.42	8.40	9.55	9.59	10.90	10.78	12.25	11.87	13.50
1-1/2	7.69	8.74	8.78	9.99	10.02	11.39	11.16	12.69	12.35	14.04

Prices subject to change without notice.

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of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Denver, Colorado Area

PRICE EXHIBIT

SECTIONAL

run: 12 20th Proximo - Net 30th Proximo

Price per Lineal Foot

Size	Nom. 1" Thk.		Nom. 1½" Thk.		Nom. 2" Thk.		Nom. 2½" Thk.		Nom. 3" Thk.		Nom. 3½" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL
1/2	.209	.237	.437	.496	.712	.81	.95	1.08	1.14	1.29	1.47	1.67
3/4	.228	.259	.465	.529	.76	.864	.977	1.13	1.28	1.45	1.66	1.89
	.256	.291	.494	.561	.807	.918	1.04	1.18	1.33	1.51	1.71	1.94
1/4	.285	.324	.532	.604	.855	.972	1.09	1.24	1.37	1.56	1.83	2.10
1/2	.313	.356	.57	.648	.902	1.02	1.14	1.29	1.47	1.67	1.90	2.16
	.342	.388	.608	.691	.95	1.08	1.18	1.35	1.56	1.78	1.99	2.26
1/2	.38	.432	.665	.756	.997	1.13	1.28	1.45	1.66	1.89	2.13	2.43
	.427	.486	.722	.82	1.09	1.24	1.42	1.62	1.80	2.05	2.23	2.53
1/2	.475	.54	.779	.885	1.18	1.35	1.56	1.78	1.94	2.21	2.47	2.80
	.57	.648	.836	.95	1.28	1.45	1.71	1.94	2.09	2.37	2.56	2.91
1/2	.617	.702	.893	1.01	1.37	1.56	1.85	2.10	2.23	2.53	2.80	3.18
	.665	.756	.95	1.08	1.47	1.67	1.99	2.26	2.37	2.70	2.85	3.24
	.76	.864	1.04	1.18	1.61	1.83	2.13	2.43	2.56	2.91	3.13	3.56
			1.14	1.29	1.75	1.99	2.28	2.59	2.75	3.13	3.42	3.88
			1.28	1.45	1.90	2.16	2.42	2.75	2.99	3.40	3.65	4.15
			1.42	1.62	2.09	2.37	2.66	3.02	3.23	3.67	3.99	4.53
			1.56	1.78	2.28	2.59	2.89	3.29	3.46	3.94	4.41	5.02
			1.66	1.89	2.42	2.75	3.04	3.45	3.70	4.21	4.65	5.29
			1.75	1.99	2.56	2.91	3.23	3.67	3.89	4.42	4.89	5.56
			1.99	2.26	2.85	3.24	3.61	4.10	4.37	4.96	5.27	5.99
			2.13	2.43	2.99	3.40	3.80	4.32	4.60	5.23	5.55	6.31
			2.23	2.53	3.13	3.56	3.99	4.53	4.84	5.50	5.84	6.64
			2.37	2.70	3.27	3.72	4.18	4.75	5.08	5.77	6.12	6.96
			2.47	2.80	3.42	3.88	4.37	4.96	5.32	6.04	6.36	7.23
			2.61	2.97	3.61	4.10	4.56	5.18	5.51	6.26	6.65	7.56

Prices subject to change without notice.

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FABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Denver Colorado Area

PRICE EXHIBIT

SEGMENTAL

Terms: 1% 20th Proximo - Net 30th Proximo

Price per Lineal Foot

Size	Nom. 1 1/2" Thk.		Nom. 2" Thk.		Nom. 2 1/2" Thk.		Nom. 3" Thk.		Nom. 3 1/2" Thk.		Nom. 4" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL
8	1.17	1.36	1.74	2.02	2.21	2.57	2.74	3.18	3.34	3.88	3.95	4.39
9	1.30	1.51	1.91	2.22	2.43	2.82	2.95	3.43	3.65	4.24	4.26	4.94
10	1.43	1.66	2.08	2.42	2.65	3.08	3.17	3.68	4.04	4.69	4.69	5.45
11	1.52	1.76	2.21	2.57	2.78	3.23	3.39	3.93	4.26	4.94	4.95	5.75
12	1.60	1.86	2.34	2.72	2.95	3.43	3.56	4.14	4.48	5.20	5.22	6.06
14	1.82	2.12	2.61	3.03	3.30	3.83	4.00	4.64	4.82	5.60	5.65	6.56
15	1.95	2.27	2.78	3.18	3.48	4.04	4.21	4.89	5.08	5.90	5.95	6.91
16	2.04	2.37	2.87	3.33	3.65	4.24	4.43	5.15	5.35	6.21	6.22	7.22
17	2.17	2.52	3.00	3.48	3.82	4.44	4.65	5.40	5.61	6.51	6.52	7.57
18	2.26	2.62	3.13	3.63	4.00	4.64	4.87	5.65	5.82	6.76	6.78	7.87
19	2.39	2.77	3.30	3.83	4.17	4.84	5.04	5.85	6.09	7.07	7.04	8.18
20	2.47	2.87	3.48	4.04	4.35	5.05	5.22	6.06	6.30	7.32	7.35	8.53
21	2.61	3.03	3.61	4.19	4.52	5.25	5.43	6.31	6.52	7.57	7.61	8.83
22	2.69	3.13	3.74	4.34	4.69	5.45	5.65	6.56	6.82	7.92	7.87	9.14
23	2.78	3.23	3.82	4.44	4.87	5.65	5.87	6.81	7.00	8.13	8.13	9.44
24	2.87	3.33	3.91	4.54	5.00	5.80	6.09	7.07	7.17	8.33	8.39	9.74
26	3.08	3.58	4.21	4.98	5.39	6.26	6.52	7.57	7.69	8.93	9.00	10.45
27	3.17	3.68	4.39	5.10	5.56	6.46	6.69	7.77	7.96	9.24	9.22	10.70
28	3.26	3.78	4.48	5.20	5.78	6.71	6.91	8.02	8.22	9.54	9.61	11.16
30	3.48	4.04	4.78	5.55	6.04	7.01	7.30	8.48	8.70	10.10	10.04	11.66
32	3.74	4.34	5.13	5.95	6.43	7.47	7.91	9.19	9.13	10.60	10.52	12.22
34	3.82	4.44	5.26	6.11	6.61	7.67	8.00	9.29	9.30	10.80	10.83	12.57

Prices subject to change without notice

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PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Pacific Coast, Intermountain and Hawaiian Islands

PRICE EXHIBIT

SECTIONAL

Terms: 1% 20th Proximo - Net 30th Proximo

Price per Lineal Foot

Pipe Size	Nom. 1" Thk.		Nom. 1½" Thk.		Nom. 2" Thk.		Nom. 2½" Thk.		Nom. 3" Thk.		Nom. 3½" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL
1/2	.215	.237	.45	.496	.735	.81	.98	1.08	1.17	1.29	1.51	1.67
3/4	.235	.259	.48	.529	.784	.864	1.02	1.13	1.32	1.45	1.71	1.89
1	.264	.291	.509	.561	.833	.918	1.07	1.18	1.37	1.51	1.76	1.94
1-1/4	.294	.324	.548	.604	.882	.972	1.12	1.24	1.42	1.56	1.91	2.10
1-1/2	.323	.356	.588	.648	.931	1.02	1.17	1.29	1.51	1.67	1.96	2.16
2	.352	.388	.627	.691	.98	1.08	1.22	1.35	1.61	1.78	2.05	2.26
2-1/2	.392	.432	.686	.756	1.02	1.13	1.32	1.45	1.71	1.89	2.20	2.43
3	.441	.486	.744	.82	1.12	1.24	1.47	1.62	1.86	2.05	2.30	2.53
3-1/2	.49	.54	.803	.885	1.22	1.35	1.61	1.78	2.00	2.21	2.54	2.80
4	.588	.648	.862	.95	1.32	1.45	1.76	1.94	2.15	2.37	2.64	2.91
4-1/2	.637	.702	.921	1.01	1.42	1.56	1.91	2.10	2.30	2.53	2.89	3.18
5	.686	.756	.98	1.08	1.51	1.67	2.05	2.26	2.45	2.70	2.94	3.24
6	.784	.864	1.07	1.18	1.66	1.83	2.20	2.43	2.64	2.91	3.23	3.56
7			1.17	1.29	1.81	1.99	2.35	2.59	2.84	3.13	3.52	3.88
8			1.32	1.45	1.96	2.16	2.49	2.75	3.08	3.40	3.77	4.15
9			1.47	1.62	2.15	2.37	2.74	3.02	3.33	3.67	4.11	4.53
10			1.61	1.78	2.35	2.59	2.98	3.29	3.57	3.94	4.55	5.02
11			1.71	1.89	2.49	2.75	3.13	3.45	3.82	4.21	4.80	5.29
12			1.81	1.99	2.64	2.91	3.33	3.67	4.01	4.42	5.04	5.56
13			2.05	2.26	2.94	3.24	3.72	4.10	4.50	4.96	5.43	5.99
14			2.20	2.43	3.08	3.40	3.92	4.32	4.75	5.23	5.73	6.31
15			2.30	2.53	3.23	3.56	4.11	4.53	4.99	5.50	6.02	6.64
16			2.45	2.70	3.38	3.72	4.31	4.75	5.24	5.77	6.32	6.96
17			2.54	2.80	3.52	3.88	4.50	4.96	5.48	6.04	6.56	7.23
18			2.69	2.97	3.72	4.10	4.70	5.18	5.68	6.26	6.86	7.56

Prices subject to change without notice.

EFFECTIVE 6/1/59
PAGE 11

PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Denver, Colorado Area

PRICE EXHIBIT

SEGMENTAL

Terms: 1% 20th Proximo - Net 30th Proximo

Price per Lineal Foot

Pipe Size	Nom. 4 1/2" Thk.		Nom. 5" Thk.		Nom. 5 1/2" Thk.		Nom. 6" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL
8	4.56	5.30	5.30	6.16	6.13	7.12	6.82	7.92
9	4.87	5.63	5.78	6.71	6.52	7.57	7.26	8.43
10	5.35	6.21	6.17	7.17	7.00	8.13	7.83	9.09
11	5.65	6.56	6.52	7.57	7.39	8.58	8.26	9.59
12	5.95	6.91	6.87	7.97	7.74	8.98	8.61	9.99
14	6.48	7.52	7.43	8.63	8.35	9.69	9.22	10.70
	6.82	7.92	7.78	9.03	8.70	10.10	9.65	11.21
	7.09	8.23	8.09	9.39	9.09	10.55	10.09	11.71
17	7.39	8.58	8.43	9.79	9.48	11.00	10.48	12.17
18	7.69	8.93	8.78	10.20	9.87	11.48	10.87	12.62
19	8.04	9.34	9.17	10.65	10.22	11.86	11.31	13.13
20	8.30	9.64	9.43	10.95	10.61	12.32	11.74	13.63
21	8.61	9.99	9.78	11.36	11.00	12.77	12.09	14.03
22	8.91	10.35	10.13	11.76	11.35	13.18	12.57	14.59
23	9.30	10.80	10.48	12.17	11.78	13.68	13.05	15.15
24	9.57	11.11	10.83	12.57	12.09	14.03	13.35	15.50
26	10.26	11.91	11.52	13.38	12.91	14.99	14.26	16.56
27	10.48	12.17	11.87	13.78	13.22	15.35	14.48	16.81
28	10.83	12.57	12.22	14.19	13.60	15.80	14.92	17.32
30	11.31	13.13	12.78	14.84	14.26	16.56	15.61	18.12
12	12.04	13.98	13.44	15.60	14.92	17.32	16.53	19.19
13	12.13	14.08	13.70	15.90	15.31	17.77	16.74	19.44

Prices subject to change without notice.

EFFECTIVE 8/1/59
PAGE 9

FABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Denver, Colorado Area

PRICE EXHIBIT

BLOCKS

Terms: 1% 20th Proximo - Net 30th Proximo

<u>Thickness Inches</u>	<u>Price per Square Foot</u>	
	<u>CL</u>	<u>LCL</u>
1	.249	.291
1-1/4	.315	.368
1-1/2	.373	.436
1-3/4	.439	.514
2	.498	.582
2-1/4	.564	.659
2-1/2	.622	.727
2-3/4	.688	.805
3	.747	.873
3-1/2	.871	1.01
4	.996	1.16

CEMENT

Price per 50# Bag

<u>CL</u>	<u>LCL</u>
3.40	3.50

Prices subject to change without notice.

EFFECTIVE 8/1/59
PAGE 10

PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

PRICE EXHIBIT

ACCESSORIES

Accessory Material

Extra Charge

CANVAS - Standard
" - 6 oz.
" - 8 oz.

10" Pipe Size or Smaller

11" Pipe Size & Larger

No Charge
7%
9%

6%
10%
12%

Weatherproof Jackets (Integral)
3 layers - 15 lb. Asphalted Felt
(Cut to size and/or factory
installed)

12%

16%

Prices for special weight weatherproof coverings of rag or asbestos felts
will be quoted upon request.

Prices subject to change without notice.

PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Pacific Coast, Intermountain and Hawaiian Islands

PRICE EXHIBIT

SECTIONAL

net 1% 20th Proximo - Net 30th Proximo

Price per Lineal Foot

e Size	Nom. 4" Thk.		Nom. 4½" Thk.		Nom. 5" Thk.		Nom. 5½" Thk.		Nom. 6" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL
1/2	1.91	2.10	2.35	2.59	2.84	3.13	3.38	3.72	3.96	4.37
3/4	2.10	2.32	2.49	2.75	3.03	3.34	3.57	3.94	4.11	4.53
		2.37	2.54	2.80	3.08	3.40	3.62	3.99	4.16	4.59
-1/4		2.53	2.74	3.02	3.38	3.72	3.92	4.32	4.36	4.80
-1/2	2.35	2.59	2.84	3.13	3.43	3.78	3.96	4.37	4.55	5.02
	2.40	2.64	2.94	3.24	3.52	3.88	4.01	4.42	4.65	5.13
	2.64	2.91	3.18	3.51	3.82	4.21	4.36	4.80	4.99	5.50
	2.79	3.07	3.33	3.67	3.92	4.32	4.50	4.96	5.14	5.67
-1/2	3.08	3.40	3.62	3.99	4.26	4.69	4.90	5.40	5.53	6.10
	3.23	3.56	3.72	4.10	4.36	4.80	4.99	5.50	5.63	6.21
1/2	3.43	3.78	4.01	4.42	4.70	5.18	5.39	5.94	6.07	6.69
	3.47	3.83	4.06	4.48	4.75	5.23	5.43	5.99	6.12	6.75
	3.82	4.21	4.50	4.86	5.19	5.72	5.88	6.48	6.56	7.23
	4.16	4.59	4.75	5.23	5.63	6.21	6.37	7.02	7.20	7.93
	4.45	4.91	5.14	5.67	5.97	6.58	6.90	7.61	7.69	8.47
	4.80	5.29	5.48	6.04	6.51	7.18	7.35	8.10	8.18	9.01
	5.29	5.83	6.02	6.64	6.95	7.66	7.88	8.69	8.82	9.72
	5.58	6.15	6.37	7.02	7.35	8.10	8.33	9.18	9.31	10.26
	5.88	6.48	6.71	7.39	7.74	8.53	8.72	9.61	9.70	10.69
	6.37	7.02	7.30	8.04	8.37	9.23	9.40	10.36	10.38	11.44
	6.71	7.39	7.69	8.47	8.77	9.60	9.80	10.80	10.87	11.98
	7.00	7.72	7.98	8.80	9.11	10.04	10.24	11.28	11.36	12.52
	7.35	8.10	8.33	9.18	9.50	10.47	10.68	11.77	11.80	13.01
	7.64	8.42	8.67	9.55	9.89	10.90	11.12	12.25	12.25	13.50
	7.93	8.74	9.06	9.99	10.33	11.39	11.51	12.69	12.74	14.04

Prices subject to change without notice.

EFFECTIVE 8/1/59
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PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Pacific Coast, Intermountain and Hawaiian Islands

PRICE EXHIBIT

SEGMENTAL

Terms: 1% 20th Proximo - Net 30th Proximo

Price per Lineal Foot

Pipe Size	Nom. 1 1/2" Thk.		Nom. 2" Thk.		Nom. 2 1/2" Thk.		Nom. 3" Thk.		Nom. 3 1/2" Thk.		Nom. 4" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL	CL	LCL
8	1.21	1.36	1.80	2.02	2.29	2.57	2.83	3.18	3.46	3.88	4.09	4.59
9	1.35	1.51	1.98	2.22	2.52	2.82	3.06	3.43	3.78	4.24	4.41	4.94
10	1.48	1.66	2.16	2.42	2.74	3.08	3.28	3.68	4.18	4.69	4.86	5.43
11	1.57	1.76	2.29	2.57	2.88	3.23	3.51	3.93	4.41	4.94	5.13	5.75
12	1.66	1.86	2.43	2.72	3.06	3.43	3.69	4.14	4.63	5.20	5.40	6.06
14	1.89	2.12	2.70	3.03	3.42	3.83	4.14	4.64	4.99	5.60	5.85	6.56
15	2.02	2.27	2.83	3.18	3.60	4.04	4.36	4.89	5.26	5.90	6.16	6.91
16	2.11	2.37	2.97	3.33	3.78	4.24	4.59	5.15	5.53	6.21	6.43	7.22
18	2.25	2.52	3.10	3.48	3.96	4.44	4.81	5.40	5.80	6.51	6.75	7.57
	2.34	2.62	3.24	3.63	4.14	4.64	5.04	5.65	6.03	6.76	7.02	7.87
19	2.47	2.77	3.42	3.83	4.32	4.84	5.22	5.85	6.30	7.07	7.29	8.18
20	2.56	2.87	3.60	4.04	4.50	5.05	5.40	6.06	6.52	7.32	7.60	8.53
21	2.70	3.03	3.73	4.19	4.68	5.25	5.62	6.31	6.75	7.57	7.87	8.83
22	2.79	3.13	3.87	4.34	4.86	5.45	5.85	6.56	7.06	7.92	8.14	9.14
23	2.88	3.23	3.96	4.44	5.04	5.65	6.07	6.81	7.24	8.13	8.41	9.44
24	2.97	3.33	4.05	4.54	5.17	5.80	6.30	7.07	7.42	8.33	8.68	9.74
26	3.19	3.58	4.36	4.89	5.58	6.26	6.75	7.57	7.96	8.93	9.31	10.43
27	3.28	3.68	4.54	5.10	5.76	6.46	6.93	7.77	8.23	9.24	9.54	10.70
28	3.37	3.78	4.63	5.20	5.98	6.71	7.15	8.02	8.50	9.54	9.94	11.16
30	3.60	4.04	4.95	5.55	6.25	7.01	7.56	8.48	9.00	10.10	10.39	11.66
32	3.87	4.34	5.31	5.95	6.66	7.47	8.19	9.19	9.45	10.60	10.89	12.22
33	3.96	4.44	5.44	6.11	6.84	7.67	8.28	9.29	9.63	10.80	11.20	12.57

Prices subject to change without notice

EFFECTIVE 8/1/59
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PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Pacific Coast, Intermountain and Hawaiian Islands

PRICE EXHIBIT

SEGMENTAL

Terms: 1% 20th Proximo - Net 30th Proximo

Price per Lineal Foot

Ins. Size	Nom. 4 1/2" Thk.		Nom. 5" Thk.		Nom. 5 1/2" Thk.		Nom. 6" Thk.	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL
8	4.72	5.30	5.49	6.16	6.34	7.12	7.06	7.92
9	5.04	5.65	5.98	6.71	6.75	7.57	7.51	8.43
10	5.53	6.21	6.39	7.17	7.24	8.13	8.10	9.09
11	5.85	6.56	6.75	7.57	7.65	8.58	8.55	9.59
12	6.16	6.91	7.11	7.97	8.01	8.98	8.91	9.99
14	6.70	7.52	7.69	8.63	8.64	9.69	9.54	10.70
	7.06	7.92	8.05	9.03	9.00	10.10	9.99	11.21
	7.33	8.23	8.37	9.39	9.40	10.55	10.44	11.71
17	7.65	8.58	8.73	9.79	9.81	11.00	10.84	12.17
18	7.96	8.93	9.09	10.20	10.21	11.48	11.25	12.62
19	8.32	9.34	9.49	10.65	10.57	11.86	11.70	13.13
20	8.59	9.64	9.76	10.95	10.98	12.32	12.15	13.63
21	8.91	9.99	10.12	11.36	11.38	12.77	12.51	14.03
22	9.22	10.35	10.48	11.76	11.74	13.18	13.00	14.59
23	9.63	10.80	10.84	12.17	12.19	13.68	13.50	15.15
24	9.90	11.11	11.20	12.57	12.51	14.03	13.81	15.50
26	10.62	11.91	11.92	13.38	13.36	14.99	14.76	16.36
27	10.84	12.17	12.28	13.78	13.68	15.35	14.98	16.81
28	11.20	12.57	12.64	14.19	14.08	15.80	15.43	17.32
30	11.70	13.13	13.23	14.84	14.76	16.56	16.15	18.12
32	12.46	13.98	13.90	15.60	15.43	17.32	17.10	19.19
33	12.55	14.08	14.17	15.90	15.84	17.77	17.32	19.44

Prices subject to change without notice.

EFFECTIVE 8/1/59
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PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Pacific Coast, Intermountain and Hawaiian Islands

PRICE EXHIBIT

BLOCKS

Terms: 1% 20th Proximo - Net 30th Proximo

Price per Square Foot

Thickness Inches	CL	LCL
1	.255	.294
1-1/4	.323	.372
1-1/2	.382	.441
1-3/4	.45	.519
2	.51	.588
2-1/4	.578	.666
2-1/2	.637	.735
2-3/4	.705	.813
3	.765	.882
3-1/2	.892	1.02
4	1.02	1.17

CEMENT

Price per 50# Bag

CL	LCL
3.95	4.20

Prices subject to change without notice.

EFFECTIVE 8/1/59
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FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Alaska

PRICE EXHIBIT

SECTIONAL

Terms: 1% 20th Proximo - Net 30th Proximo

Carload
Price per Lineal Foot

Type Size	Nom. 1" Thk.		Nom. 1 1/4" Thk.		Nom. 2" Thk.		Nom. 2 1/4" Thk.		Nom. 3" Thk.		Nom. 3 1/4" Thk.	
	*A	*F	A	F	A	F	A	F	A	F	A	F
1/2	.242	.248	.506	.519	.825	.847	1.10	1.13	1.32	1.35	1.70	1.75
3/4	.264	.271	.539	.553	.88	.904	1.15	1.18	1.48	1.52	1.92	1.97
1	.297	.305	.572	.587	.935	.96	1.21	1.24	1.54	1.58	1.98	2.03
1-1/4	.33	.339	.616	.632	.99	1.01	1.26	1.29	1.59	1.63	2.14	2.20
1-1/2	.363	.372	.66	.678	1.04	1.07	1.32	1.35	1.70	1.75	2.20	2.26
2	.396	.406	.704	.723	1.09	1.13	1.37	1.41	1.81	1.86	2.31	2.37
2-1/2	.44	.452	.77	.791	1.15	1.18	1.48	1.52	1.92	1.97	2.47	2.53
	.495	.508	.836	.858	1.26	1.29	1.65	1.69	2.09	2.14	2.58	2.64
	.55	.565	.902	.926	1.37	1.41	1.81	1.86	2.25	2.31	2.86	2.92
4	.66	.678	.968	.994	1.48	1.52	1.98	2.03	2.42	2.48	2.97	3.03
4-1/2	.715	.734	1.03	1.06	1.59	1.63	2.14	2.20	2.58	2.65	3.24	3.31
5	.77	.791	1.10	1.13	1.70	1.75	2.31	2.37	2.75	2.82	3.30	3.37
6	.88	.904	1.21	1.24	1.87	1.92	2.47	2.54	2.97	3.05	3.63	3.70
7			1.32	1.35	2.03	2.09	2.64	2.71	3.19	3.27	3.96	4.03
8			1.48	1.52	2.20	2.26	2.80	2.88	3.46	3.55	4.23	4.30
9			1.65	1.69	2.42	2.48	3.08	3.16	3.74	3.84	4.64	4.72
10			1.81	1.86	2.64	2.71	3.35	3.44	4.01	4.12	5.11	5.20
11			1.92	1.97	2.80	2.88	3.52	3.61	4.29	4.40	5.39	5.48
12			2.03	2.09	2.97	3.05	3.74	3.84	4.51	4.63	5.66	5.75
14			2.31	2.37	3.30	3.39	4.18	4.29	5.06	5.19	6.10	6.20
15			2.47	2.54	3.46	3.55	4.40	4.52	5.33	5.48	6.43	6.53
16			2.58	2.65	3.63	3.72	4.62	4.74	5.61	5.76	6.76	6.86
17			2.75	2.82	3.79	3.89	4.84	4.97	5.88	6.04	7.09	7.19
18			2.86	2.93	3.93	4.06	5.06	5.19	6.11	6.32	7.37	7.47
19			3.02	3.10	4.18	4.29	5.28	5.42	6.38	6.55	7.70	7.80

Anchorage Area
airbanks Area

Prices subject to change without notice.

EFFECTIVE 8/1/59
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PABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBERBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Alaska

PRICE EXHIBIT

SECTIONAL

Terms: 1X 20 Proximo - Net 30th Proximo

Carload
Price per Lineal Foot

Pipe Size	Nom. 4" Thk.		Nom. 4 1/2" Thk.		Nom. 5" Thk.		Nom. 5 1/2" Thk.		Nom. 6" Thk.	
	*A	*F	A	F	A	F	A	F	A	F
1/2	2.14	2.20	2.64	2.71	3.19	3.27	3.79	3.89	4.43	4.57
3/4	2.36	2.42	2.80	2.88	3.41	3.50	4.01	4.12	4.62	4.74
1	2.42	2.48	2.86	2.93	3.46	3.55	4.07	4.18	4.67	4.80
1-1/4	2.58	2.65	3.08	3.16	3.79	3.89	4.40	4.52	4.89	5.02
1-1/2	2.64	2.71	3.19	3.27	3.85	3.95	4.45	4.57	5.11	5.25
2	2.69	2.76	3.30	3.39	3.96	4.06	4.51	4.71	5.22	5.36
2	2.97	3.05	3.57	3.67	4.29	4.40	4.89	5.02	5.61	5.76
3	3.13	3.22	3.74	3.84	4.40	4.52	5.06	5.19	5.77	5.93
3-1/2	3.46	3.55	4.07	4.18	4.78	4.91	5.50	5.65	6.21	6.38
4	3.63	3.72	4.18	4.29	4.89	5.02	5.61	5.76	6.32	6.49
4-1/2	3.85	3.95	4.51	4.63	5.28	5.42	6.05	6.21	6.82	7.00
5	3.90	4.01	4.56	4.68	5.33	5.48	6.10	6.27	6.87	7.06
6	4.29	4.40	4.84	5.08	5.83	5.98	6.60	6.78	7.37	7.57
7	4.67	4.80	5.33	5.48	6.32	6.49	7.15	7.34	8.08	8.30
8	5.00	5.14	5.77	5.93	6.71	6.89	7.75	7.96	8.63	8.87
9	5.39	5.53	6.16	6.32	7.31	7.51	8.25	8.47	9.18	9.43
10	5.94	6.10	6.76	6.94	7.81	8.02	8.85	9.09	9.90	10.17
11	6.27	6.44	7.15	7.34	8.25	8.47	9.35	9.60	10.45	10.73
12	6.60	6.78	7.53	7.74	8.69	8.92	9.79	10.05	10.89	11.18
14	7.15	7.34	8.19	8.41	9.40	9.66	10.56	10.84	11.66	11.97
	7.53	7.74	8.63	8.87	9.84	10.11	11.00	11.30	12.21	12.54
	7.86	8.07	8.96	9.20	10.23	10.50	11.49	11.80	12.76	13.10
17	8.25	8.47	9.35	9.60	10.67	10.96	11.99	12.31	13.25	13.61
18	8.58	8.81	9.73	10.00	11.11	11.41	12.48	12.82	13.75	14.12
	8.91	9.15	10.17	10.45	11.60	11.96	12.92	13.27	14.30	14.69

A - Anchorage Area

F - Fairbanks Area

Prices subject to change without notice.

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ALCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Alaska

PRICE EXHIBIT

SEGMENTAL

Terms: 15 20th Proximo - Net 30th Proximo

Carload
Price per Lineal Foot

Pipe Size	Nom. 1 1/2" Thk.		Nom. 2" Thk.		Nom. 2 1/2" Thk.		Nom. 3" Thk.		Nom. 3 1/2" Thk.		Nom. 4" Thk.	
	*A	*F	A	F	A	F	A	F	A	F	A	F
8	1.40	1.43	2.08	2.16	2.63	2.75	3.27	3.40	4.00	4.13	4.73	4.91
9	1.56	1.62	2.28	2.37	2.91	3.02	3.53	3.67	4.36	4.53	5.09	5.29
10	1.71	1.78	2.49	2.59	3.17	3.29	3.79	3.94	4.63	5.02	5.61	5.83
11	1.82	1.89	2.63	2.75	3.32	3.45	4.05	4.21	5.09	5.29	5.92	6.13
12	1.92	1.99	2.80	2.91	3.53	3.67	4.26	4.42	5.35	5.56	6.24	6.48
14	2.18	2.26	3.12	3.24	3.95	4.10	4.78	4.96	5.77	5.99	6.76	7.02
15	2.34	2.43	3.27	3.40	4.16	4.32	5.04	5.23	6.08	6.31	7.12	7.39
	2.44	2.53	3.43	3.56	4.36	4.53	5.30	5.50	6.39	6.64	7.43	7.72
	2.60	2.70	3.58	3.72	4.57	4.75	5.56	5.77	6.70	6.96	7.80	8.10
18	2.70	2.80	3.74	3.88	4.78	4.96	5.82	6.04	6.96	7.23	8.11	8.42
19	2.86	2.97	3.95	4.10	4.99	5.18	6.03	6.26	7.28	7.56	8.42	8.74
20	2.96	3.07	4.16	4.32	5.20	5.40	6.24	6.48	7.54	7.83	8.78	9.12
21	3.12	3.24	4.31	4.48	5.40	5.61	6.50	6.73	7.80	8.10	9.10	9.43
22	3.22	3.34	4.47	4.64	5.61	5.83	6.76	7.02	8.16	8.47	9.41	9.77
23	3.32	3.45	4.57	4.75	5.82	6.04	7.02	7.29	8.37	8.69	9.72	10.09
24	3.43	3.56	4.68	4.86	5.98	6.21	7.28	7.56	8.58	8.91	10.03	10.42
26	3.69	3.83	5.04	5.23	6.44	6.69	7.80	8.10	9.20	9.53	10.76	11.17
27	3.79	3.94	5.25	5.45	6.65	6.91	8.00	8.31	9.51	9.88	11.02	11.44
28	3.90	4.05	5.35	5.56	6.91	7.18	8.26	8.58	9.82	10.20	11.49	11.93
30	4.16	4.32	5.72	5.94	7.22	7.50	8.73	9.07	10.40	10.80	12.01	12.47
32	4.47	4.64	6.13	6.37	7.69	7.99	9.46	9.82	10.92	11.34	12.58	13.06
33	4.57	4.75	6.29	6.53	7.90	8.20	9.56	9.93	11.12	11.55	12.94	13.44

*A - Anchorage Area
*F - Fairbanks Area

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FABCO INDUSTRIAL INSULATION DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Alaska

PRICE EXHIBIT

SEGMENTAL

Terms: 12 20th Proximo - Net 30th Proximo

Carload
Price per Lineal Foot

Pipe Size	Nom. 4 1/2" Thk.		Nom. 5" Thk.		Nom. 5 1/2" Thk.		Nom. 6" Thk.	
	A	F	A	F	A	F	A	F
8	5.46	5.67	6.34	6.58	7.33	7.61	8.16	8.47
9	5.82	6.04	6.91	7.18	7.80	8.10	8.68	9.01
10	6.39	6.64	7.38	7.66	8.37	8.69	9.36	9.72
11	6.76	7.02	7.80	8.10	8.84	9.11	9.88	10.26
12	7.12	7.39	8.21	8.53	9.25	9.61	10.29	10.69
14	7.74	8.04	8.89	9.23	9.98	10.36	11.02	11.44
15	8.16	8.47	9.30	9.66	10.40	10.80	11.54	11.98
	8.47	8.80	9.67	10.04	10.86	11.28	12.06	12.52
	8.84	9.18	10.08	10.47	11.33	11.77	12.53	13.01
18	9.20	9.55	10.50	10.90	11.80	12.25	13.00	13.50
19	9.62	9.99	10.97	11.39	12.22	12.69	13.52	14.04
20	9.93	10.31	11.28	11.71	12.68	13.17	14.04	14.58
21	10.29	10.69	11.70	12.15	13.15	13.66	14.45	15.01
22	10.66	11.07	12.11	12.58	13.57	14.09	15.02	15.60
23	11.12	11.55	12.53	13.01	14.09	14.63	15.60	16.20
24	11.44	11.88	12.94	13.44	14.45	15.01	15.96	16.57
26	12.27	12.74	13.78	14.31	15.44	16.03	17.05	17.71
27	12.53	13.01	14.19	14.74	15.80	16.41	17.31	17.98
28	12.94	13.44	14.61	15.17	16.27	16.90	17.83	18.52
30	13.52	14.04	15.28	15.87	17.05	17.71	18.66	19.38
32	14.40	14.95	16.06	16.68	17.83	18.52	19.76	20.52
33	14.50	15.06	16.38	17.01	18.30	19.00	20.02	20.79

A - Anchorage Area
F - Fairbanks Area

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FABCO INDUSTRIAL INSULATIONS DIVISION
of
FIBREBOARD PAPER PRODUCTS CORPORATION
San Francisco, California

Alaska

PRICE EXHIBIT

BLOCKS

12 20th Proximo - Net 30th Proximo

Thickness Inches	Carload Price per Square Foot	
	*A	*F
1	.303	.321
1-1/4	.383	.406
1-1/4	.343	.481
1-3/4	.535	.567
2	.606	.642
2-1/4	.686	.727
2-1/2	.757	.802
2-3/4	.838	.888
3	.909	.963
3-1/2	1.06	1.12
4	1.21	1.28

CEMENT

Price per 50# Bag

<u>*A</u>	<u>*F</u>
4.40	4.55

*A - Anchorage Area
*F - Fairbanks Area

Prices subject to change without notice.

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