

1700 S. SECOND ST.
N. W. TOUCHETTE

TO: .

DATE: April 14, 1969

SUBJECT: POLYSULFIDES - A NEW PRODUCT -

We have just learned that Thiokol may be about to lose its monopoly in polysulfide manufacture. During a recent call on Diamond-Shamrock of Cleveland, we learned that they plan to produce polysulfides. They are currently field-testing and hope to go into production "soon" at Ashtabula, Ohio. All technical service work will be handled out of Painesville, Ohio. Diamond tried to develop polymercaptans as competitors to polysulfides some years ago but without conspicuous success. It is believed that Diamond's polysulfides will be similar to Thiokol's since Thiokol patents expired some two-three years ago.

Present U. S. prices for polysulfides are:

65 cents/pound for automotive uses

up to 91 cents/pound for other uses

The above is based on information from Diamond.

Diamond has indicated a strong desire to obtain plasticizer information from Monsanto and this will be given. At the same time, we plan to maintain our regular contact with Thiokol's Marketing Center. Up to now, rapport has been excellent and we will try to keep it that way.

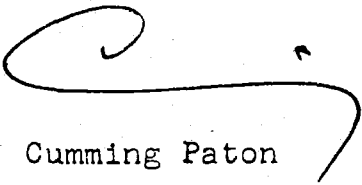
If other manufacturers of polysulfides do enter the market place, we would still expect the following plasticizers to be used:

HB-40
Aroclors (particularly 1254/1260)
Santicizer 160
Santicizer 261
Santicizer 278

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We would ask you, however, to take a neutral stand on the question of the merits of the polysulfides produced by the various producers. If we play favorites, we may get hurt by the other producers.



Cumming Paton

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