FORM NO. 776-0

SALES SUMMARY

ORGANIC #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

MONTH: DEC. | YEAR: 1966 | PAGE NO.: 810

16 1050 300 TRANSFORMER PYRANOL A1383R

					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15	39	A	283214	G E SERV SHOP PHILA PA	675	127	25,855	4,907	28,480	5,328
10	37	A	283215	GENL ELEC NEWARK NJ			3,375	627		
10	37	A	285226	GEN TEL & ELEC TRNC LABS			260	76	260	74
41	36	A	286687	GEORGIA PACIFIC CORS BAY					2,025	376
11	33	A	286750	GEORGIA POWER CO 10			6,840	1,317	11,160	2,129
44	36	A	291644	CITY OF GLENDALE					1,080	288
44	36	G	291874	GLENN PACIFIC CORP	13,500	976	141,140	24,502		
44	36	G	302461	GRAYBAR ELEC SAN F			740	181		
44	36	G	302465	GRAYBAR ELEC LOS ANG			195	65		
08	32	J	306709	GREENVILLE MILL					455	130
11	33	A	311264	GULF STREAM STEEL CORP 10					6,750	1,253
10	37	A	324260	HARTE & CO INC BROOKLYN					675	150
44	36	A	336424	HILL MAGNETIC PROD	2,700	644	5,400	1,280	4,050	954
11	33	A	350009	HUDSON PULP&PAP PALATKA					1,080	207
44	36	A	350588	HUGHES AIRCRAFT FULLERTN					65	22
03	34	G	361064	INDIANA GENERAL CUDAHY			3,375	627		
03	34	A	361065	INDIANA GENERAL CORP 10			3,375	627	12,825	2,583
23	32	G	362353	INDUSTRIAL ELECTRIC	720	139	720	139		
41	36	G	362356	INDUSTRIAL ELEC SEATTLE			1,350	250		
44	36	A	362363	INDUSTRIAL ELEC SERVICE					360	87
03	34	A	362374	INDUSTRIAL ENG EQUIPMENT					1,350	251
11	33	A	362921	INDUSTRICAL SUPPLIERS					2,025	376
23	32	J	366722	INTER STATE ELECTRIC					675	125
16	31	A	380424	JONES & LAUGH STE AL IO P			2,880	549		
44	36	A	383260	KAISER STEEL CORP			41,580	7,961	360	87
44	36	A	383280	KAISER SAND & GRAVEL CO					1,350	318
23	32	A	384844	KANSAS GAS AND ELECTRIC					260	74
23	32	J	384899	KANSAS CITY POWER			1,350	251		
44	36	G	389883	KENNECOTT COPPER HAYDEN			360	87		
44	36	G	389886		675	127	675	127		
11	33		399600	KNOXVILLE VT LITITES						
03	34	A	401075	KOONTZ WAGNER ELCT INC			3,240	618	6,120	1,176
08	32	G	404311	KUHLMN ELEC CRSTL SPRNGS			32,400	5,693		
29	34	A	404311	KUHLMN ELEC CRSTL SPRNGS 170			32,400	5,693	97,200	17,079
44	36	A	412228	LARSEN HOGUE ELEC CO			2,700	636	675	159
15	39	A	417413	LEEDS AND NORTHRUP C					130	37
15	39	G	417416	LEEDS & NORTHRUP N WALES			130	37		

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