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Garlock
NEWS
RELEASE

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1974 FISCAL YEAR
SALES AND EARNINGS

Rochester, New York, February 17 - - - Garlock Inc. (NYSE) reported a 20% increase in sales and a 15% increase in earnings for the year 1974 after adopting the LIFO method of inventory valuation for certain domestic inventories. On a consistent basis (before the LIFO adjustment) earnings were 28% higher than the previous year. These record highs represent the 14th consecutive year of increases in both sales and earnings.

Net earnings for the fiscal year ending December 29 were $6,430,000 or $2.70 per share compared with $5,592,000 or $2.35 per share in 1973.

The adoption of LIFO accounting, which more properly matches current costs with current revenues in inflationary times, reduced earnings for the year by $710,000 or 30¢ per share.

Sales for the year totaled $151,168,000 compared with $126,022,000 for the previous year.

The major sales categories were to independent distributors (26%), machinery (26%), passenger cars (8%), and other transportation (19%). The other categories were each less than 5%; government sales were less than 1%.