FILE NAME: WR Grace (WRG)

DATE: April 9, 1970

DOC#: WRG199

DOCUMENT DESCRIPTION: 1970 memo to Regional Managers from TF Egan regarding developments in New York

Plaintiff's Exh. 4

GRACE

ZONOLITE

CONSTRUCTION PRODUCTS DIVISION

TO: Regional Managers DATE: April 9, 1970

FROM: Thomas F. Egan

cc: J. N. Beveridge

Gentlemen:

Developments in New York in the last week have brought the pollution hazard of asbestos in sprayed fiber fireproofing to national attention. I refer to a recent speech by Representative Richard Ottinger, New York, and the cover article of ENGINEERING NEWS RECORD, April 2, 1970, "Does Sprayed Asbestos Cause Lung Cancer?"

I want to report that we have not been idle. There has been a concerted effort to see everyone and have spoke to Dr. Selikoff, Tishman, Turner, etc. As a result, we are back in discussion on several projects that had been lost to competition, such as the World Trade Center and U. S. Steel Office Building, New York. Also, Tishman is now calling for cementitious bids on all projects.

This is to alert you to do some homework and get back after any and all projects that you have lost or those that fibers are bidding. Be very alert to the involvement of the owner and general contractor in possible lawsuits over this health hazard.

Sell the advantages of cementitious and that the fiber is locked in the mix. Push very hard on the air erosion in plenum and the present danger of the sprayed fibers being blown through the air distribution system. This is no time to be gentle, timid or really too diplomatic. You must move quickly.

PLAINTIFF'S EXHIBIT G-13

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Also, I want to report that we have at least two formulations that work without asbestos. We have scheduled UL tests for full equivalency and should have them completed in July. We will have a column tested with the new product by late May. There is a real urgency on this, and I hope I'm communicating that feeling.

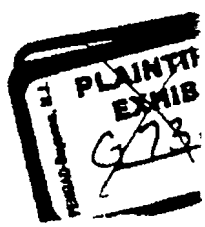
Please let us help if we can, but a status report on your region's efforts would be a great help.

Yours truly,

Tom

Thomas F. Egan

TFE/jac



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