

TRANSALL Incorporated

RAILWAY DIVISION

FLANGE LUBRICATORS - FLANGE LUBRICANT - FLANGE TURNERS

100 NORTH 11TH STREET-BIRMINGHAM, ALA.

TELEPHONE ALPINE 1-8204

October 31, 1956

Monsanto Chemical Company
Anniston, Alabama

Attn: Mr. Hosmer, Plant Mgr.

Dear Mr. Hosmer,

Our company has been manufacturing dry lubricating sticks for lubricating the flanges of locomotive wheels for approximately two years. We have not pushed the sale of these sticks until recent months because we wanted to make sure the product would be accepted before we spent too much on development. Sales have been continuously rising and we feel sure of a steady market now.

We make two types of lubricating sticks both containing Monsanto Aroclor. Our regular stick contains 1254 Aroclor and our high temperature stick contains 1268 Aroclor. At the present time we are not using too much of your product however as sales go up we will use more and more and the manufacture of these sticks will have to be fairly continuous.

There is a large amount of fumes connected with the manufacturing process and, knowing that there is some danger from breathing aroclor fumes we would like to ask if you would be kind enough to send one of your Safety Engineers to our plant to advise us as to the best way to avoid these fumes. The fumes cause our workers to cough profusely and make the entire area very uncomfortable to work in.

If you can handle this request for us it will be greatly appreciated. Just let us know what day will be convenient for one of your men to come down and we will arrange to make sticks on that day.

Thank you very much for any help you can give us on this problem and may we hear from you soon.

Yours Very Truly,
Transall, Incorporated

R. C. Fassinger
R. C. Fassinger,
President

RCH:msh

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