Monsanto

FROM (NAME & LOCATION) W. A. KUHN - ST. LOUIS

DATE OCTOBER 30, 1969

SUBJECT AROCLOR QUALITY

REFERENCE

TO : J. W. MOLLOY - KRUMMRICH
H. L. WILLIAMS - ANNISTON

cc: P. G. BENICKUS
H. S. BERGEN
D. B. HOSMER
J. A. MORGAN
D. A. OLSON
C. B. SIGLER

Bill Kuhn Did you get a response?

During the recent problem with shipments of 542010K to Westinghouse, the handling, cleaning, sampling, and analysis of Aroclor and Aroclor blend tankcars was much discussed.

Although in this case it turned out that the customer had more problems than Monsanto, there remains some doubt regarding whether we are utilizing all of the knowledge available about the delivery of high quality material as the customer sees it. During the last 12 months, we have had problems related to:

- Junk in cars.
- Contamination with other products.
- Inadequate cleaning, or at least uncertainty about it.
- Loose and leaking dome lids.
- Lint, clay and other particulate matter.
- Analytical techniques.
- Analytical results.
- Tagging and sealing.

All of the above have not been documented and I think it unlikely that they all will be.

Even though the percentage of "bad" shipments has been low, I believe that in view of the above, each plant should conduct a complete review of the practices and people connected with the shipment of Aroclors. Having completed such a review, I think it appropriate that the plants exchange detailed

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information with the goal of achieving and maintaining excellent product and package quality from our storage tanks to the customers. I do not mean to imply that the techniques employed at both plants must be identical — only that each plant should utilize the know-how of the other where appropriate.

Please let me know what action is being taken so I can pass the information back to the Fluids Group. If I can help, please call on me.

W. A. KUHN

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