

- IN THOUSANDS OF POUNDS AND DOLLARS -																			
NO	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MARK LRD GP	
	SANTOSAFE 300																	00731A	7900-300-1
40	TOT MAJOR MISCELLANEOUS LB	193	380	193	226	41.4	17.7	30.0	29.1	3.7	19.9	28.0	50.7		5.1		1.0		
	\$9	40.1	88.0	40.1	51.8	9.8	3.9	6.8	5.4	.9	4.8	6.8	11.6		1.4		.3		
21	TOT SUB-CL SECOND GEN BYDR IN	17956	8384	10472	8450	917	695	741	843	467	666	840	741	792	569	659	520		
	\$9	4177	2153	2446	2172	232	181	190	216	124	177	226	160	202	175	149	139		
	TURBOCHARGER-150																	00531A	6124-000-1
1478	COLUMBIA GULF TRANS STANTON KY		23.0		21.2								6.1	42.4			27.2		00236438
1968	COLUMBIA GULF TRANS ALEXAND LA				15.1									16.9	15.1	16.9			00265144
1968	COLUMBIA GULF TRANS DELHI LA				24.2									33.9	9.7				00265152
1968	COLUMBIA GULF TRANS IVERNES MS				35.1									33.9	6.1		4.8		00265160
1968	COLUMBIA GULF TRANS HOUSTON TX	108		20.0															00221864
	PARENT CUST. TOT-COLUMBIA GAS NY	108	23.0	20.0	95.6								6	127	11	17	32		00047406
1133	BARUNER DENVER CII QUINCY IL				.605									.605					00227730
1230	PUB SERV ELEC - GAS LINDEN NJ	1.50	1.21	1.50	1.20												1.20		10065046
1968	TEXAS EAST TRANS HOUSTON TX	100	25.2	100															00048186
1932	TEXAS EASTERN TUSCUMBIA ALA	18.0	12.7	18.0															00185506
1968	TEXAS EASTERN TRAN DANVILLE KY	20.0	33.7	20.0	22.9	16.8								6.1					10074195
1968	TEXAS EAST RRA OWINGSVILLE KY	30.0	18.2	30.0															00206830
1968	TEXAS EASTN TRANSM LA ROSA LA	40.0	31.3	40.0	48.4							12.1			12.1		24.2		00197017
1968	TEXAS EASTERN TRAN WHITE CA LA	35.0	46.4	35.0	12.1												12.1		00140333
1968	TEXAS EAST TRAN KOSCIUSKO MS	20.0	25.3	20.0	24.2				12.1								12.1		10079217
1968	TX EASTRN TRANSMISSI YAZOU MS	20.0	18.2	20.0	21.6	7.2	14.4												00151831
1968	TEXAS EASTERN FLORHAM PARK NJ	10.0	7.20	10.0															00225061
1968	TEXAS EASTERN TRANS ARNAGH PA				29.3									29.3					00264393
1968	TEXAS EAS TR BECHTELSTVILLE PA				10.5									10.5					10079233
1131	TEXAS EAST TR EAST WATERFORD P				10.3												10.3		10079241
1968	TEXAS EAST TRANS GREENSBURG PA				6.00	6.00													00155381
1968	TEXAS EAST TRAN GRANTVILLE PA				3.03		3.03												10079268
1968	TEXAS EASTERN SHERMAN S DALEPA				31.8												31.8		00155403
1968	TEXAS EASTRN TRNSMSN LEDNCA IN	10.0	12.0	10.0	12.1							12.1							00181951
1968	TEXAS EASTERN TRANS CONROE TX		7.20																00243116
1968	TEXAS EAST TRAN NEW MAKEVLY TX	40.0	38.3	40.0	12.1												12.1		00233587
	PARENT CUST. TOT-TEXAS EAST TRAN	343	276	343	244	30	17		12		12	12		46	12		103		00048186
1968	TRANSWESTERN PIPE CORONA NM	20.0	32.6	20.0															00094811
1932	FLINN VALLEY AUTHON CHATTANO TN	300		15.0															00140279
1968	M-K-M VALVE MISSOURI CITY TX		.050																00205494
	TOTAL PRODUCT * * * * * LB	773	333	400	342	30	17		12		12	12	6	173	24	17	72		6124-000-1
	00531A * * * * * \$9	256	112	132	116	10.4	6.0		4.2		4.2	4.2	2.1	58.5	8.1	5.8	24.7		
COMPANY CONFIDENTIAL																			

TRAN 085001

TRANSWESTERN 231