April 16, 1971

Mr. L. W. Bates
Specialty Converters, Inc.
Dawson Drive Delaware Industrial Park
Newark, Delaware 19711

Dear Mr. Bates:

I regret that we cannot supply you the 2 gallons of Aroclor 1254 you requested in your Purchase Order 499 dated April 8, 1971. Aroclor 1254 contains persistent polychlorinated biphenyls which have been identified as environmental contaminants. Monsanto voluntarily withdraw Aroclor 1254 from all open type applications and will supply it only to closed system use where fire resistance is essential.

I am forwarding under separate cover samples of Aroclor 5432 and Aroclor 6062 for your evaluation. These materials sell for $0.55½ per pound in 5 gallon quantities, $0.25½ per pound in 1-2 drum orders (each drum contains 600 pounds), $0.23½ per pound in 3-9 drums, $0.22½ per pound for 10 drums or more, $0.18 per pound in bulk tank truck or tank car orders. These prices are quoted F.O.B., Anniston, Alabama.

Regarding your laboratory constant temperature bath application, I find that your application to 500°F exceeds the level at which our materials are recommended. I would like to suggest that you contact the Dow-Corning people for information on their silicone base liquids.

I hope this information is useful to you. If I can be of further service, please let me know.

Sincerely,

W. B. Papageorge
Manager
Environmental Control

WBP:ms

MONS 089518

124