

P. O. Box 855

November 23, 1960

Mr. O. S. Warner, Vice President
The Glidden Company
3901 Hawkins Point Road
Baltimore 26, Maryland

Dear Mr. Warner:

File (encl) →
Your letter of November 18, 1960, has been received with our invoices numbered 07549, 07550, 07551, 07554 and 07555, billing you for freight on shipments, enclosed. Arrangements have been made for these invoices to be cancelled.

Initial shipments to you were made on a freight prepaid basis but we were later advised to ship freight collect. As a result, 5 cars have been shipped freight collect, but we have been able to arrange with the Railroads to change this billing to freight prepaid. We are informed by the carriers that they will make a direct refund to you on any payments made covering freight invoices you have received.

We are currently using railroad bills of lading but will change over to the use of your bills which we understand you are having prepared as soon as they are available.

In an arrangement of this kind, there are a number of details to be covered but, I believe, we are now well along the way in establishing routines that will be satisfactory. I trust the handling of the freight matter in accordance with the above will meet with your approval.

Yours very truly,


O. F. Wyman

cc: Mr. S.B. Coolidge, Jr.
Mr. W. K. Kelley

O. F. Wyman
General Superintendent

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