INTERNATIONAL
COMPUMEDICS
CORPORATION

14 WASHINGTON ROAD
PRINCETON JUNCTION, N.J. 08550
609-799-2290-1

CH-436-73

February 6, 1973

Mr. Drislane
Friction Materials Standards Institute
East 210 Route #4
Paramus, N. J. 07652

Dear Mr. Drislane:

Please accept this as our proposal to establish a medical examination program using mobile health clinics. This program will provide your participants with a medical examination to meet the requirements of the asbestos standard enacted by the Department of Labor.

This program is offered to your company at an average cost of $18.00 per examination, providing full utilization of the mobile clinics. Each mobile clinic can test 96 participants in an eight hour day. We will provide the asbestos standard medical examination at a rate of $20.00 per examination for the first 48 exams per day, and $16.00 per examination for any additional examinations done during that day.

We will develop, implement and operate the total program, including medical record keeping. We only require the names, addresses and telephone numbers of the sites and the employees to be tested. Through the use of computerized scheduling techniques, we will cover the 48 states with one or more clinics as required. Our costs per examination will include the full price of the program, including administration, record keeping, etc. Depending on your demographic requirements, a travel fee may be required. The mobile clinic will operate eight hours per day and can be moved once during that day. We would like to limit this move to thirty minutes travel time in order to meet decent utilization and use the computer scheduling techniques effectively.

We will provide a medical questionnaire to meet the asbestos standard, give the pulmonary function tests and perform a 14" x 17" chest X-ray. Our company physicians and radiologists will submit their Curriculum Vitaes for your approval. We will provide a $500,000 malpractice and "errors and omissions" insurance policy to the company for this program.

We will maintain a central data base of medical records on each participant tested, and will submit this information to whomever it is required, employer, employee, union or government agency. In addition, we will provide each participant with an identification card, showing the date of the last examination.

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Each mobile unit will be staffed with a minimum of two paramedical personnel, headed by a licensed X-ray technician. The equipment will include a 14" x 17" chest X-ray, spirometer to perform pulmonary function tests, dressing rooms and a reception area. Medical questionnaires will be sent in advance to the participants for completion before coming to the medical van for testing. Full administration of this program will be maintained out of our Princeton Junction, New Jersey office. All medical histories, including X-rays and results of the pulmonary function tests will be mailed on a daily basis to Princeton Junction in order to provide for the orderly processing of the results and to establish a central medical records data base. Formal progress reports will be presented to your company by ICM.

Our enclosure outlines the type of unit we are planning to use for this program.

We look forward to working closely with your company and the Department of Labor to provide a quality service to fulfill the asbestos standard in the area of medical examinations and medical record keeping for the asbestos standard. We ask for your criticisms in order to better serve all parties.

We look forward to meeting with you in the near future to discuss implementation of this program.

Very truly yours,

Don Iverson
President

EI/rab

Enc.

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