

# **DICTATE IN SEQUENCE:**

1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

## **REPORT CAPTIONS:**

1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

|                                                         |                                  |                                |    |
|---------------------------------------------------------|----------------------------------|--------------------------------|----|
| CUSTOMER NAME<br><b>BETHLEHEM STEEL CORPORATION</b>     |                                  | DATE OF CALL<br><b>1/25/72</b> |    |
| CITY AND STATE<br><b>SEATTLE, WASHINGTON</b>            | DATE RECEIVED<br><b>2/15/72</b>  | DATE TYPED<br><b>2/16/72</b>   |    |
| CUSTOMER MAILING LIST CHANGES - SERVICE CENTER USE ONLY |                                  |                                |    |
| NAME AND TITLE                                          | PUT ON                           | TAKE OFF                       | MP |
|                                                         |                                  |                                |    |
|                                                         |                                  |                                |    |
|                                                         |                                  |                                |    |
| REGION<br><b>WESTERN</b>                                | SERVICE CENTER<br><b>SEATTLE</b> | SALESMAN<br><b>J.A. KRISS</b>  |    |

TO C.L. BRADFORD  
ST. LOUIS

CC D.R. Hansen  
J.H. Davidson  
Glenn Moore  
J.K. McCabe

PERSONNEL CONTACTED: Bud Yohn, P.A.

OBJECTIVE: Discuss Pydraul E Series fluids.

### RESULTS

I discussed in some detail why Monsanto was changing Pydraul selector I formulations. In further informed Yohn that in the near future he would possibly and hopefully be buying Pydraul 29 ELT to replace his Pydraul 150A. He did not deem it necessary that I talk to Engineering at this time.

### ACTION REQUESTED

JAK - Send literature and prices on Pydraul E Series.

/sb