

July 12, 1971

Mr. R. E. Warthan
Newport News Shipbuilding & Dry Dock Company
Newport News, Virginia 23607

Dear Mr. Warthan:

Subject: Your Inquiry No. 32-720
Dated November 9, 1970

Mr. Joel Frampton reports that the samples described in the attached letter dated April 16 which were sent to Mr. Rich Schiestel for transmittal to Mr. A. C. Burris were not received at your office. You will recall that we were the unsuccessful bidder on your inquiry No. 32-720 because of the fact that your Pipe Shop reported that our original samples exhibited a higher degree of asbestos fiber fall-out according to their test procedures. Joel Frampton, John Hawkins and I visited your facility on March 30 and talked with Mr. Burris about the problem and, as noted above, we sent samples for approval on April 16 in an effort to get an approval for future participation in your cloth requirements.

Mr. Louis Gray suggested to Joel Frampton in his call last week that we request the Purchasing Department to issue a dummy purchase order for the appropriate samples and on a no-charge basis. For the sake of clarification, I am listing below the exact items on which we bid with a full description of each item and the identical quotation sent to you in our letter of January 21, 1971.

Item 1. R/M Style 10P225 Underwriters Grade
Non-Metallic Woven Asbestos Cloth Blue Stripe
40" x 50 Yd. Rolls-------$1.24/Lb. Including Treatment
Weight Approx. 2.25 Lbs./Sq. Yd.
Nominal Gauge .072"

Item 2. R/M Style 10P225 AA Grade
Non-Metallic Woven Asbestos Cloth Red Stripe
60" x 50 Yd. Rolls-------$1.46/Lb. Including Treatment
Weight Approx. 2.25 Lbs./Sq. Yd.
Nominal Gauge .072"

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Item 3. R/M Style 12M260 AAA Grade
Metallic (Nickel .006") Woven Asbestos Cloth
60" x 50 Yd. Rolls———$2.40/Lb. Including Treatment
Weight Approx. 2.60 Lbs./Sq. Yd.
Nominal Gauge .065"

Item 4. R/M Style 10P225 AAA Grade
Non-Metallic Woven Asbestos Cloth Green Stripe
60" x 50 Yd. Rolls———$1.66/Lb. Including Treatment
Weight Approx. 2.25 Lbs./Sq. Yd.
Nominal Gauge .072"

Item 5. R/M Style 10P111 Underwriters Grade
Non-Metallic Woven Asbestos Cloth Blue Stripe
60" x 50 Yd. Rolls———$1.32/Lb. Including Treatment
Weight Approx. 1.10 Lbs./Sq. Yd.
Nominal Gauge .055"

Terms: 1% 10th prox., net 30th prox., for acceptance in 15 days and shipment prior to 31 December 1971. Freight prepaid and allowed from North Charleston, S. C. on shipments of 200 lbs. and over. No terms in addition to those offered will be accepted.

Allowing for reasonable time for your people to check out these samples, Joel Frampton will contact you and, hopefully, obtain approved vendor's status for Raybestos-Manhattan, Inc. Thank you.

Very truly yours,

Milton Q. Scowcroft
Sales Manager

kgo
attachment
cc: Mr. A. C. Burris, Superintendent, Pipe Department

bcc: Messrs. W. A. Mitchell
A. P. Tiedemann, No. Charleston
J. W. Frampton, Jr.
J. W. Hawkins, No. Charleston
D. J. Maxwell, No. Charleston