

EATON

Internal Correspondence

Date: April 18, 1988
 To: L. Sengewalt
 Axle & Brake-Galesburg
 Copy: D. Allyn, J. Lilly, A. Bau, M. Lawrence, H. Hargis
 From: R. Wolfarth
 Axle & Brake-Henderson
 Subject: END OF THE LINE FOR 1002380 ASBESTOS BLOCK FOR OSHKOSH

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 APR 21 1988
 AXLE & BRAKE DEPT.

To follow-up on our conversation of last week, considering the past accelerated usage of the mentioned block by Ejeven we have recalculated the projected stock versus the demand forecast from Oshkosh. (This assumes that starting in May, we ship 1002380 block for nobody but Oshkosh). It now appears that we will stock out in November this year (712 short vs. 936 required). It is important that we begin the process to make the appropriate change now so that we don't have a panic situation later this year. By the same token, it is important that the phase-in of the new material be coordinated as smoothly as possible since once Oshkosh is converted, any remaining asbestos block would have to be scrapped according to hazardous waste law, and this is an expensive proposition.

RW
 R. Wolfarth
 RW/sw

Mark Lawrence

I told Oshkosh last week that we would phase out asbestos in November, based on above information. I cannot expect them to phase in non-asbestos any sooner, we'll be lucky if they can get military approval by November. I need all available material for Oshkosh exclusively.

L. Sengewalt
 4/21

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