EXHIBIT "A"

KAYLO

	IND. SALES $M	OCF KAYLO SALES $M	% PENE.	OCF [illegible] $MM
1964	18754	6422	34.3	[illegible]
1965	21238	7612	35.8	[illegible]
1966	21561	7667	35.6	[illegible]
1967	24210	8200	33.9	[illegible]
1968	20177	7339	36.4	[illegible]
1969	21146	5734	27.1	
1970	21390	5109	23.9	
1971	19994	6664	33.2	
1972	20600*	7[illegible]87*	35.0*	

*Est. Berlin Plant on strike

FIBERGLAS PIPE INSULATION

1971	38190	15574	40.8
1972	36804	13803	38.0

33 104 1043

PLAINTIFF'S EXHIBIT 04959-00

PLAINTIFF'S EXHIBIT WV-001477