Monsanto

CALL REPORT

MONSANTO INDUSTRIAL CHEMICALS CO'

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME			DATE OF CALL
General Electric			9/12/73
CITY AND STATE		DATE RECEIVED	DATE TYPED
Spokane, WA			10/1/73

CUSTOMER MAILING LIST CHANGES - SERVICE CENTER USE ONLY

~~CP~~ ~~PDB~~ ~~FHL~~ ~~APF~~ ~~JHD~~	~~REH~~ ~~DBR~~ ~~PWG~~ ~~MTJ~~ ~~TIG~~	NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

Date Rec'd: 10/2

REGION	SERVICE CENTER	SALESMAN
Western	Santa Clara	Erik Treffner:sl

TO Cumming Paton - St. Louis CC W.R. Richard - St. Louis

CONTACTS: Don LaMont

OBJECTIVE: Introductory call.
Check Pyranol status.

RESULTS:

GE/Spokane no longer stocks Pyranol. They only require as they get orders from various customers. LaMont said that they no longer get customers to sign documents releasing them of all claims. He felt that this made the customer only too apprehensive and in most cases customers were used to Pyranols anyway and these releases were not necessary.

He suggested I see Fred Krittle in GE/Seattle. He also suggested we contact ~~Xxxfxx~~ Travis and Associates in Seattle and see Jerry Fitsmorease. Also another company we should contact is Metro Engineering. The man to see there is Dick Templeton. Don LaMont claimed that because of the adverse publicity for Pyranol there have been a number of dry transformers installed in areas where the fluid filled transformers would have done a better job.

ACTION REQ'D - ET follow-up on above contacts.

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