

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Superlastic
CATEGORY: Cement & Stucco Coating
COLOR: White
NUMBER:
QUALITY: First

	LB.	YIELD IN GALS.	UNIT COST	TOTAL C
PIGMENT:				
Titanium Pigment				
Magnesium Silicate	140	5.32	.0580	8.
35% leaded Zinc	105	2.1	.0732	7.

VEHICLE:

Raw Linseed Oil	119	15.25	.90	13.
2109 Drier	5.24	.75	.84	.6
Mineral Spirits	13.25	2.	.1239	.2

CALCULATED YIELD	382.49	25.42		30.4
MANUFACTURING LOSS 2-1/2%		.63		
ACTUAL YIELD		24.79		

COST ANALYSIS:

Material Cost Per Gallon or Pound	\$	1.23 ¹² /136
Direct Labor Cost Per Gallon, or Pound		.04
Factory Overhead Per Gallon, or Pound		.07
Bulk Cost Per Gallon, or Pound	\$	1.34
Complete Package Cost Per Gallon, or Pound		.18
Factory Cost in Package Per Gallon, or Pound	\$	1.52

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet 2.52
- (B) To an Independent Wholesaler
- (C) By Company owned or controlled outlet to
Retail Customer 3.35
- (D) To an Independent Retailer (Dealer) 2.52
- (E) To Other (Specify) Painters & Maintenance 2.95