

Robertson

File 111 Follow P2
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March 25, 1977

PLAINTIFF'S EXHIBIT

ASA-905

Southwestern Industrial Contractors
& Riggers, Inc.
P.O. Box 26976
El Paso, Texas 79926

ATTENTION: Mr. Hugh Wickes

SUBJECT: ASARCO - El Paso, Texas
H. H. Robertson Company Work Order #75775
Southwestern Industrial Contractors' P.O.#610-365

Dear Hugh:

I understand your meeting in Pittsburgh went very well and that prior commitments from our supplier and plant indicate that we will be in a position to ship your project in accord with the previously established schedule.

Benton Early called me regarding the possibility of special colors for the prefinished Galbestos siding. He told me that you were attempting to have a standard color approved which could certainly expedite production and not place an added cost burden for special color formulation to the owner.

In the meantime, I was requested to obtain a color chip of the Coastal Beige #326-6741 manufactured by DuPont. I tried the DuPont Lucite distributor here in Phoenix and also the direct DuPont paint supplier in Phoenix, Young Sales, and they both told me that they had no information on this color and that the number did not even appear to be a DuPont reference. It is very possible that this color formulation is produced by a different division of DuPont, but in essence we are unable to obtain the required chips for preparation of our samples.

If you have not been able to secure approval for our standard color, could you please work through ASARCO to obtain further information or even better at least a 2" x 2" size chip of their desired color.

Very truly yours,
H. H. ROBERTSON COMPANY
Robert J. Hess
Robert J. Hess
Phoenix Branch Manager

RJH-1k
H. H. Robertson Company
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ASARCO ELP 0006147