

**To:** Jackson, Ryan[jackson.ryan@epa.gov]  
**Cc:** Shine, Dan[dan.shine@thermofisher.com]; Fenton, Tim[tim.fenton@thermofisher.com]  
**From:** Fenton, Tim  
**Sent:** Wed 6/21/2017 3:41:06 PM  
**Subject:** Thermo Fisher Scientific: Good to meet you yesterday

Hi Ryan – Good to meet you yesterday at the BCIU session. Thanks for joining for the 1:1 meeting between Dan Shine & the administrator. We are both keen to have further discussion about the administrator's interest in moving away from modeling and using more real-time data, especially for air quality monitoring.

As mentioned, Thermo Fisher Scientific is the world's leader in ambient and source air quality monitoring. We've been working with the EPA & power customers for 40 years on this issue. Our international business has grown because other countries look to the US & EPA for guidance on how to set & attain their own air quality standards. This has driven a lot of U.S. jobs at Thermo Fisher, as we manufacture many of these monitors in Massachusetts.

Once Henry Darwin is on board on July 10<sup>th</sup>, I'd appreciate your making an introduction to him so we can continue the discussion. We'll want to include our colleagues who've got the most insight on the issue.

And of course, if Dan or I can assist with anything in the meantime, please let me know.

Thanks very much,

Tim

**Tim Fenton**

Vice President, Global Government Relations

Thermo Fisher Scientific

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*[@ThermoFisherDC](#) on Twitter*

GR on Yammer internal only

**To:** Jackson, Ryan[jackson.ryan@epa.gov]  
**From:** Pete Nonis  
**Sent:** Wed 6/21/2017 3:09:21 PM  
**Subject:** Thank you  
[BCIU Overview 2017.pdf](#)

Hi Ryan: Thank you so much for your assistance yesterday. Our members were extremely grateful that the Administrator was able to meet despite his not feeling well. Thank you for your personal effort in holding the meeting on his schedule. I may have a few member companies that would like to follow-up, and I was wondering if I might be able to connect them with you.

I want BCIU to remain a resource for you on global business outreach and please task us in the future with convening particular companies/sectors for senior staff in either the U.S. or abroad.

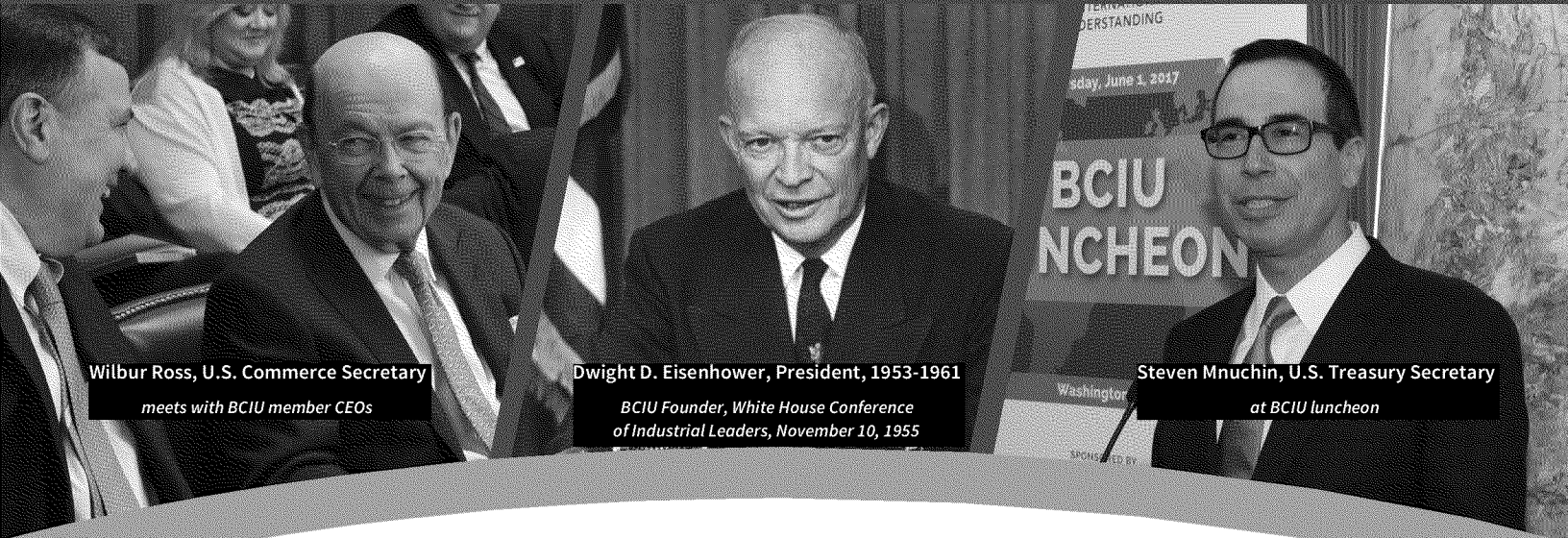
Thanks so much, again, Ryan – Pete

**Pete Nonis** | Director, Corporate Development

[BCIU](#) (Business Council for International Understanding)

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Wilbur Ross, U.S. Commerce Secretary  
*meets with BCIU member CEOs*

Dwight D. Eisenhower, President, 1953-1961  
*BCIU Founder, White House Conference  
of Industrial Leaders, November 10, 1955*

Steven Mnuchin, U.S. Treasury Secretary  
*at BCIU luncheon*

## Global Thinking from a Position of Trust and Credibility

President Eisenhower established BCIU to "inspire, encourage and assist American companies operating abroad to help create wider international understanding of the United States" on the belief that business growth was a cause, not an effect, of U.S. global leadership. BCIU has a long trusted relationship with the U.S. government, and over the years has built strong relationships with many foreign governments and multilateral agencies. The organization skillfully leverages its global knowledge and broad network of business and government contacts to facilitate dialogue and initiatives that expand international commerce and encourage economic development worldwide.

### ONBOARDING NEW ADMINISTRATION

In each of the last 10 Presidential transitions, BCIU has engaged newly-appointed officials allowing executives to learn about their economic and foreign policy agenda. Officials gain insights on private sector interests and concerns related to their specific portfolio and receive direct inputs on the support needed from the U.S. Government.

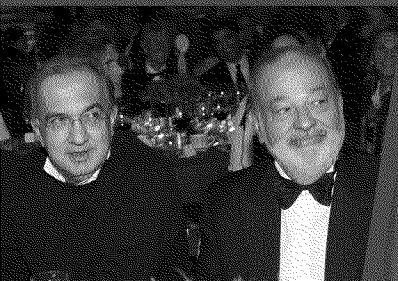
“ Through several of our corporate clients, we have become the ‘honest broker’ function for the U.S. government, serving as ambassadors, liaisons, and communication channels between administration officials, and industry and business leaders from around the world and the United States. BCIU’s broad access to the business community is essential for business and government to consult selectively and effectively, exchanging economic research and information of continuing value to both. ”

RONALD REAGAN, 1981



[www.BCIU.org](http://www.BCIU.org)

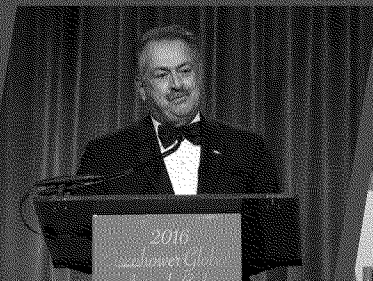
BCIU Point of Contact: Jeffrey Donald | tel. 202-595-2673 | [j-donald@bciu.org](mailto:j-donald@bciu.org)



**Sergio Marchionne (left)**  
CEO, Fiat Chrysler  
Automobiles N.V.

**Carlos Slim Helu (right)**

2011 and 2012 BCIU Dwight D.  
Eisenhower Global Award Recipients



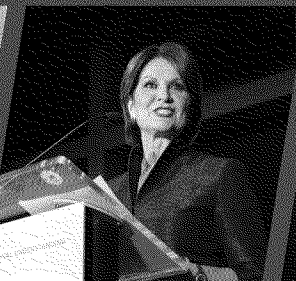
**Andrew N. Liveris**  
Chairman and CEO,  
The Dow Chemical Company

*Chairman, Manufacturing Council*

2016 BCIU Dwight D. Eisenhower Global  
Award Recipient

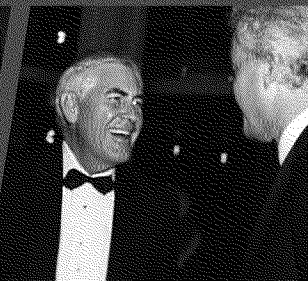


**U.S. Ambassador to  
China Terry Branstad**  
*speaks to BCIU members*



**Marillyn A. Hewson,**  
Chairman, President and  
CEO, Lockheed Martin  
Corporation

2015 BCIU Dwight D. Eisenhower  
Global Award Recipient



**The Honorable  
Rex W. Tillerson**  
Secretary of State

*BCIU Honorary Trustee  
greeting Jeffrey Immelt, CEO, GE  
at BCIU Dwight D. Eisenhower  
Global Awards Gala*

## GLOBAL COMPETITIVENESS FORUMS

These unique forums in global capitals with U.S. and host-country government officials foster an honest dialogue which examines the investment climate and doing business challenges of the country. The programs often include a networking reception at the U.S. Ambassador's residence and dynamic discussions which explore issues of competitiveness and economic growth. Past countries include Peru, Ghana, Kenya, Egypt, Argentina, and India.

## ROUNDTABLES, TELECONFERENCES, & OUTREACH MISSIONS

Each year, BCIU organizes 200 roundtables bringing together government officials and business leaders for candid, off-the-record conversations to tackle the most pressing market topics. BCIU also delivers timely teleconferences with U.S. Ambassadors around key global developments and customized outreach missions to alert business on new business opportunities and policy developments.

## BCIU DWIGHT D. EISENHOWER GLOBAL AWARDS GALA

BCIU's Dwight D. Eisenhower Global Awards Gala is a prominent New York gathering where the organization recognizes distinguished members of the global business community who embody outstanding leadership and achievement. The 2016 Eisenhower Business Statesman Award was presented to Mr. Andrew N. Liveris, Chairman and Chief Executive Officer, The Dow Chemical Company, and the 2016 Eisenhower Innovation Award was presented to Mr. Goh Choon Phong, Chief Executive Officer, Singapore Airlines.

## CUSTOM PROGRAMS

As a trusted global entity, BCIU can deliver custom domestic and international programs for partners wishing to highlight important policy achievements and initiatives to business and media audiences. Such programs give policy leaders access to thought leadership from the business community on economic reforms, infrastructure modernization and smart cities initiatives, as well as investment attraction and trade facilitation efforts.



## OUR SUPPORTERS

**Cc:** Matthew Freedman[mfreedman@globalimpact-inc.com]  
**To:** Jackson, Ryan[jackson.ryan@epa.gov]  
**From:** Matthew Freedman  
**Sent:** Wed 6/21/2017 2:31:00 PM  
**Subject:** Update  
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Ryan:

Good to briefly meet you yesterday at the BCIU event. As I mentioned, Rick Smotkin and I are close personal friends and colleagues. I would be pleased to work with you on the Australia trip. I am very close, personally, to the Prime Minister, Foreign Minister, and other key folks like the Minister for Energy and Environment, and see them often. I am typically in Aus 6-8 times a year, and all of it unofficial (other than my role at US Pacific Fleet as the Senior Advisor to our 4-star Commander). I've already penned something thoughts on potential activities and issues for a visit by the Administrator that I can forward to you if desired.

Look forward to following up. Rick and I will be in Marrakech next week, and then he and I will also be in Portugal the following week back in DC July 14. So maybe we can get coffee that week. I also want to discuss with you some of the EPA activities in the innovation area. I also worked for 5 years at Special Operations Command, and found some of the EPA activities to be of interest - in particular the partnership with NASA to use sensors. So maybe we can put a variety of items on the agenda to discuss - including politics. I've been with Amb John Bolton for 35 years including serving as his deputy when he was Amb to the UN so I think we think alike!

Matthew

**Matthew Freedman**  
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