



E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED
NEWPORT, DELAWARE 19804

CHEMICALS AND PIGMENTS DEPARTMENT

February 9, 1983

TO: P. A. WRIEDE
FROM: W. M. WILLIAMS *wmw*

VARIANCE VS. JOE GLAS VISIT (10/13/82)

ENERGY

I used only those dollars that show on the Cost Reduction Forecast/Accomplishment Report put out by J. L. Balasquide each quarter (\$154M in QA and \$131M in CPC which includes the economizer). I do not see how we can claim more at this time. We will have to negotiate these kinds of savings each quarter in 1983 so they appear on the plant reports.

CPC PIGMENT LOSS

I claimed zero dollars since nothing shows on Balasquide's reports.

SUMP QA LIQUIDATION

This item was not counted in 1982; it will be counted in 1983.

WMW:jcp