

California Historical Society  
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JAN 21 1920

Jan. 21, 1920

PRIVATE

Messrs. W. P. Fuller & Co.,  
San Francisco, Calif.

Gentlemen:-

STEAMER SERVICE:

Replying to your letter of the 18th inst.,  
beg to advise we have been quoted the following rates by  
the Isthmian S/S Line:--

|                           | <u>CARLOADS</u> | <u>LESS CARLOADS</u> |
|---------------------------|-----------------|----------------------|
| Petroleum Lubricating Oil | .85             | 1.35                 |
| Dry and Liquid Paint      | .85             | 1.35                 |
| Wall Finish               | .85             | 1.35                 |
| Varnish                   | .85             | 1.70                 |

per 100 lbs. from New York to San Francisco.

Owing to the fact that the first steamer of  
this proposed service was delivered to them earlier than  
expected, they were unable to obtain sufficient cargo in time  
to warrant their sending steamer to San Francisco.

At the present time they expect to forward  
a steamer to San Francisco about Feb. 20th. There is  
however nothing definite as yet.

We are keeping in touch with this matter and  
will advise you promptly as soon as we know that steamer  
will actually sail.

Very truly yours,  
W. P. FULLER & CO.