FILE NAME: Colgate (COL)

DATE: 1976 Sept 16

DOC#: COL022

DOCUMENT DESCRIPTION: Call Report Discussing Olympic Talc Situation

Cyprus Industrial Minerals Company

CALL REPORT

RWG/LDM	9/16/76
TIME: 2 hrs. inc. lunch	INDUSTRY CODE: Z-1

COMPANY: Colgate Polmolive Res. Center

ADDRESS: Riscataway, NJ

INDUSTRY:

PERSONNEL AND TITLES (X - INFLUENCES BUYING) (C - CALLED ON)

Frank Marshner - Gp. Leader
~~Joe Simpko - Anal. Gp. Leader~~

RWG 10/5

OBJECTIVE:

Discuss Olympic talc situation.

SUMMARY:

The Olympic talc has passed all analytical and biological testing as well as physical testing. They are at the point now where a panel test will be conducted by Gill Leigh. This is the final say in whether Colgate approves our material. Right now, it looks from here as though they will, because they are having quite a few problems with their present source with respect asbestos. Frank admitted as they have been sending out samples to McCrone in Chicago for TEM and LDM and I both know this is very expensive. They have found suspect asbestos minerals in the talc on occassion and this is very upsetting to Colgate. As per our discussion with HTM during my last visit, Colgate would be willing to pay an additional fee for having us run a TEM on a regular basis. HOwever, this can be discussed in the future. Frank would like present pricing on Olympic talc and RWG is to submit a letter indicating 1976-77 prices. Things are looking good here and the target date for approval is Jan 1, 1977.

ACTION REQUIRED:

Send appropriate letter with copy to NY purchasing and follow up.

RWG/kah

rec'd: 9/28/76
typed: 9/28/76

FOLLOW-UP

CYPRUS

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