SALESMAN'S CALL REPORT — ORGANIC DIVISION MARKETING DEPARTMENT — 1 – CENTRAL OFFICE COPY

OFFICE ROUTING – CHECK BOXES

- ☐ FINE CHEMICAL
- ☐ INTERMEDIATES
- ☐ PLASTICIZERS
- ☐ AUTO. FUELS & LUB'S.
- ☐ RESIN MATERIALS
- ☐ PAPER CHEMICALS
- ☒ FUNCTIONAL FLUIDS
- ☐ RUBBER CHEMICALS

ATTENTION OF: Stan Shaw - SSHAW

EXTRA COPIES

CUSTOMER NAME: CAMPBELL SOUP

DATE OF CALL: 11/1/65

STREET ADDRESS: 2550 W. 35th St.

CITY AND STATE: Chicago, Ill.

☐ NEW ACCOUNT

CALL UNITS THIS CALL	ACTUAL CALLS(UNITS) THIS YEAR	REQUIRED CALLS(UNITS) PER YEAR	CHANGE REQUIRED CALLS (UNITS) TO
1			

ACCOUNT PROFILE CHANGES

CONTACT DATA

ADD	RM	NAME, TITLE, ETC.
		D. Roush

MAILING LIST

ADD	RM	MP	MG	CODE NUMBERS

PRODUCT INFORMATION

MAJOR	GRADE	SPG	PRODUCT NAME	MARKET CODE	UNIT PRICE	TOTAL PURCHASES 1000 LB. LIMITS TOTAL	TOTAL PURCHASES 1000 LB. LIMITS MONSANTO	TOTAL PURCHASES 1000 LB. LIMITS %	SOURCES OF SUPPLY CODE	%	CODE	%	CODE	%

FIRST – DICTATE ORDER RECEIVED–DISTRICT ACTION REQUIRED–PERSONNEL CONTACTED SECOND – REPORT OBJECTIVE–RESULTS–FURTHER ACTION REQUIRED

CONTACT: Bob Rehak - Engineer

OBJECTIVE: Called at Rehak's request to discuss the conversion of a Dowtherm system to Therminol.

RESULTS: Rehak is considering the conversion for two reasons:

1) with the present system the Dowtherm A operating with a 14 lb. gauge set takes three hours to heat the kettle batch from 100° F. to 425° F. Reha would like to speed this up by perhaps going to Therminol.
2) safety of Therminol versus Dowtherm

I explained to Rehak that Dowtherm vapor heating and Therminol liquid heating were entirely different. A major expense might be required to convert. I told Rehak we would study the design of the system and tell what would have to be done to make this conversion assuming, of course, we could reduce heat up time.

ATTN: Stan Shaw:

An extra blueprint was not available. Hope all the pertinent data is here. Can we make this conversion at a nominal cost and reduce heat up time?

HEATER Eclipse Dowtherm A vaporizer Model #33
1 million B.T.U.
Operating Pressure 14 lbs. which gives 550° F. Dowtherm.

PUMP: Dean Bros.
30 G.P.M.
75 ft. total discharge head

(over)

mlc

DISTRICT OFFICE	SALESMAN	DATE REC'D	DATE TYPED
Chicago	Dave Hosmer	11/4	11/4/65

S 331 (REV. 11/63)

DSW 434964

C

STLCOPCB4088024

CUSTOMER NAME	CAMPBELL SOUP	DATE OF CALL 11/1/65

JACKET: 3 ft. 1 in. height
5 ft. 6 in. inside diameter
3/8 in. stainless inside wall
3/16 in. carbon outside wall
1 5/8 in. gap

SYSTEM: no expansion tank, entirely closed system

BATCH: 400 gallon animal fat
8.1 lbs./gallon
24 p.s.i.a. steam through ½"line purge
2 mm. Hg. vacuum

If anything is left out, Stan, please let me know.

DSW 434965

GENERAL SALES COPY

S-950-3

STLCOPCB4088025