General Motors Parts Division
General Motors Corporation.

6060 West Bristol Road
Flint, Michigan 48554

November 3, 1980

Dear Employe:

General Motors will publicly announce tomorrow a restructuring of its Service Parts Operations activities with direct affect upon GM Parts Division. The new organizational structure will be as follows:

- GM Parts Activity -- responsible for sales and marketing of service parts to franchised GM dealers in the United States. Van R. Peters has been appointed general director of this activity.

- AC-Delco Activity -- responsible for sales and marketing of service parts to independent aftermarket wholesale distributors in the U.S. William C. Lee will head this activity as general director.

- Overseas Service Parts Activity -- responsible for worldwide sales of North American-sourced service parts, with the exception of Canada and Mexico. A general director will be named later.

- GM Warehousing and Distribution Division -- responsible for the warehousing and distribution of North American-sourced car and truck service and replacement parts to GM dealers and independent wholesalers and mass merchandisers in the U.S., Canada and GM Overseas Distribution Corporation territories, including Afro-Mideast. This new division will result from the merger of existing U.S. warehousing and distribution operations of AC-Delco, GM Parts, AC Spark Plug and Delco-Remy (battery warehousing) and warehousing facilities of GM of Canada, Ltd. Parts sales activities in Canada will remain a responsibility of GM of Canada.

My request for retirement effective January 1, 1981 has been approved by the corporation. My successor at that time as general manager of the GM Warehousing and Distribution Division will be J. Wayne Cagle, general director of operations for GM Parts Division since July, 1977. Mr. Cagle will be on special assignment effective immediately until his assumption of the responsibilities of this office.

All four U.S.-based units will report to Archie M. Long, executive-in-charge of GM Service Parts Operations.

As employes, most of you will not perceive any dramatic changes as a result of this restructuring. You will continue to receive your paycheck from the same source, report to the same supervisor(s) in your same job assignment.

All of us will benefit from the improved operations and service that will result from this new organization. It is another step being taken by General Motors to assure our success in the highly competitive world market in which we operate. It is also a recognition of the important part we play as warehousers, distributors and sellers of aftermarket parts.

Sincerely,

Lewis G. Kalush

Lewis G. Kalush
General Manager

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