

Y
AMERICAN CHEMET CORP.
82 WEST WASHINGTON ST.
CHICAGO 2, ILL.

May 11, 1943

Mr. F. H. Hurless
Anaconda Copper Mining Company
25 Broadway
New York, N. Y.

Dear Mr. Hurless:

I have your letter of April 28th and note that you will have to sell the Tooele Lead Fume to American Chemet Corp. at 12.625¢ per pound which is the same basis as it is sold to other paint manufacturers.

There is some misunderstanding here and I evidently did not make myself clear in my original letter.

1st-American Chemet Corporation is not a paint manufacturer but is a producer of leaded zinc oxide which is sold to the paint trade. This lead fume would be used as a raw material in the manufacture of 35% leaded zinc for resale. I doubt that you are now selling any other manufacturer that would fall in same classification as our use.

2nd-It is true that the American Chemet Corp. and the Columbia Paint Company are allied in that American Chemet owns a controlling interest in the Columbia Paint Co. However, the two companies are separate corporations and deal with each other at "arms length". Pigment sales that American Chemet may make to Columbia are invoiced at the market price the same as any other customer.

3rd-The price of 12.625¢ per pound for this Lead Fume will exclude it from any further consideration on the use we had in mind.

Will you discuss the matter with your Legal Department and see if this later information changes the picture to any extent. We have made some blends with Tooele Lead fume and East Helena fume and they look surprisingly good. None of these have been submitted to the trade but it is possible that some tonnage can be developed if we can offer the final user an appreciable saving. You of course know that if the Lead Fume is priced at 12.625¢ that it would be impossible for us to blend, pack, sell and pay freight on such a product and even offer it at the market, much less, show the user a saving.

Very truly yours,

AMERICAN CHEMET CORP.

W. W. Shropshire (S)

copy - Mr. P. O. Case
Mr. H. E. Gardiner ✓

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