FILE NAME: Copeland (COP)

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INDUSTRY PRODUCTS COMPANY

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May 11, 1988

Mr. Jerry Green
Copeland Corporation
1675 W. Campbell Road
Sidney, Ohio 45365

Dear Jerry:

I want to confirm the phone conversation we had concerning our position on asbestos products.

As you know, in the Spring of 1986 I notified Copeland that, due to changing federal regulations, potential liability insurance problems, and rising employee awareness and concern, Industry Products had decided to discontinue cutting asbestos materials in the Spring of 1987. Upon this notification a program was initiated at Copeland to test and approve non-asbestos replacements.

When May,1987 was upon us, an alternative material had not yet been approved. At this time Industry Products decided to continue supplying asbestos as long as progress was being made toward finding a replacement material. During meetings with your Purchasing and Engineering Departments in January, 1988, we again emphasized our need to rid ourselves of asbestos and it appeared to me as though this issue was receiving increased attention at Copeland.

This brings us to our current situation. Prompted by visits from the Environmental Protection Agency and a magnification of the concerns expressed in 1986 I have decided to buy no more raw material containing asbestos; thus, we will not be able to supply product once we work off our present inventories, unless we can take some emergency steps to find an alternative material.

I predict that we have at least a three-month supply in all thicknesses. No one can predict with 100% accuracy the usage of the sized gaskets, but, based on what history we do have, I feel comfortable with the three-month prediction. Of course, in some sizes we have much more than this.

PLAINTIFF'S EXHIBIT IPC 56

EXHIBIT 16 Gibson 1-15-14 hg Litigation Services

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Jerry, I feel that either Victor or Klinger produce non-asbestos materials that would be a viable alternative for Copeland. Unfortunately for the hermetic side, this would mean a large cost penalty; however, if we could at least rid ourselves of the asbestos, we could continue to search for less costly materials.

Thank you for your attention to this matter. If you need my assistance, please contact me.

Sincerely,

Ken

Kenneth W. Cleveland