

The RUBEROID Co.

NEW YORK, N. Y. 10017

For Attention

Mr. F. K. Sweeney

Date

September 13, 1965

Copy to

Messrs. Limerick, Dent, Sell, Matthews, Laskoski

Reference

Subject

ASBESTOS FIBRE REPORT - AUGUST 1965

August 1965 Asbestos Fibre Sales totalled - 2,069 tons -
dollar value - \$199,867.

Comparison with August 1964, and year-to-date is as follows:

	<u>August 1964</u>	<u>August 1965</u>
Tons	1,818	2,069
Dollar Value	\$167,843.89	\$199,867.00

	<u>Jan.-Aug. 1964</u>	<u>Jan.-Aug. 1965</u>
Tons	11,126	14,328
Dollar Value	\$899,954.03	\$1,289,112.12

The backlog of "Export" orders are as follows:

Grade 3T	125 Tons
3Z	67.5 "
4K	650 "
5D	255 "
5R	88 "
6D	143 "
TOTAL	1328.5 "

Hookan Fibre sales continue to equal mine yield, thus, 1964 through 1965 commitments for Group 3 fibre exceed mill capacity. All Group 4 fibre is released on "allocation" and outside sales are limited to those accounts that purchase a combination of Group 4 - 5 and 6 fibre.

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The surplus Group 5 stocks (800 tons) have been sold, and/or released to Ruberoid plants. All available tonnage, milled September, 1965, will be released to Ruberoid plants.

The surplus Group 6 stocks (1,050 tons) have been sold, and/or released to Ruberoid plants. The 6D-V in stock will be shipped during the month of September, 1965.

Group 7 fibre, excluding 7M, are in balance. We continue to increase our sales volume of 7M fibre, but have been unable to reduce stockpile of 680 tons (all increased tonnage is supplied from current milling schedules).

No new developments of availability of an improved Float (7TF) at this time. We are still awaiting the installation of the Bauer equipment, that should improve our Float. We are "hurting" as Float tonnage sales are reduced, pending availability of a cleaner product. (Our report of June 1965 still of record)

Estimated Sales, September 1965 - 200 Tons \$190,000.

New Accounts, August 1965 - 1 (One)

New Accounts, year-to-date - 12 (Twelve)

W. G. Neel
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WGN/nb

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