

MYNDET CORK CORPORATION

TO Howard Mason - ChicagoCOPY TO
FROMLeon T. ChoatePLAINTIFF'S
EXHIBIT

14046-02

DATE February 18, 1957

REFERRING TO YOURS OF

REGARDING

Insulation Sales Bulletin #4

The following distributors should be added to those included in our note of February 14, on which we will require call reports:

- * Insulation Engineers, Minneapolis
- * Walker-Jamar, Duluth
- * Asbestos Products Co., Wausau
- * Bay Asbestos Co., Green Bay
- * Johnson Insulating, Madison
- * Milwaukee Insulation Co., Milwaukee
- * Stanley Knight, Chicago
- * Rioux Insulation, Chicago
- * McDermid, Rockford
- * Zack, Inc., South Bend
- * Edge Heat & Frost Insulation, Terre Haute
- * MacArthur Co., St. Paul
- * Asbestos Products, St. Paul

LTC:lr

FILE

OFFICIAL GOVERNMENT PROPERTY - PENALTY, \$3.

PLAINTIFF'S
EXHIBIT

WV-05737

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WV-05737

FORM 2-1-50M 2-1-50M
MUNDET CORK CORPORATION

DATE February 14, 1957

TO Howard Mason - Chicago

REFERRING TO YOURS OF _____

COPY TO _____
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REGARDING _____

In line with our bulletin no. 43, we are listing below those distributor and industrial accounts on which we expect call reports: -

Koppers Co., Inc.
Tar Products Plants
- Chicago, Illinois

Gas & Coke Plants
- St. Paul, Minnesota

Shell Oil Co.
Refineries
- Wood River, Illinois

Research Laboratories
- Wood River, Illinois

Dow Chemical Co.
- Madison, Illinois

International Paper Co.
- Chicago, Illinois
- Minneapolis, Minnesota

DISTRIBUTORS

✓ W. J. Donahoe Co.
✓ Central Asbestos and Supply
✓ Industrial Cork Co.
✓ Cork Insulating Co.
✓ Iowa Asbestos Co.
✓ Central Asbestos and Magnesia
✓ Bartelt Asbestos and Cork
✓ John B. Plut
✓ Boil Insulation
✓ Allied Store Equipment

✓ General Insulation
Industrial Roofing *Cancelled*

Our sales report form may also be used where one of the branch representatives contacts either an architectural or engineering concern, in connection with a project in the territory of another branch or distributor, in which case the report should be typed with copies going to the branch or distributor, and a copy being sent to me for my files.

- continued -

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DET CORK CORPORATION

DATE February 14, 1957

TO Howard Mason - Chicago

REFERRING TO YOURS OF

COPY TO
FROM Leon T. Choate

REGARDING

- 2 -

As we develop additional names, we will of course expect reports on the expanded customer list, just the same as on the original list.

You are much more familiar with the industrial accounts in your area than we will ever be at the Home Office, and suggestions from you as to the additional names for the industrial accounts schedule are requested and will be appreciated.

This system should become effective not later than March 1, 1957.

LTC:lr

FILE

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