

September 1, 1929 to August 31st, 1930

	Net Sales	Net Cost	Gross Profit	% Gross Profit	District Selling Expense	% Expense to Sales	Net Profit	% Net Profit to Sales
Paint, Varnish, Unmanufactured and District D&C, exclusive of MSD & Railway								
Special Cost Territories	TY 16,419,760 LY 17,284,653	10,085,856 10,387,182	6,333,904 6,897,471	38.57 39.91				
MSD Cost Territories of Paints and Varnishes	TY 2,297,088 LY 2,317,503	1,592,209 1,567,719	704,879 749,784	30.69 32.35				
Railway Cost Territories of Paints and Varnishes	TY 1,780,222 LY 1,582,953	1,245,997 1,427,943	534,225 255,010	30.01 26.68				
TOTAL OF ABOVE	TY 20,497,070 LY 21,554,905	12,924,062 13,382,844	7,573,008 8,172,065	36.95 37.91				
Opex Lacquers	TY 2,429,504 LY 2,293,673	1,441,413 1,282,252	988,091 1,011,421	40.67 44.09				
Rogers Brushing Lacquer	TY 69,113 LY 875,434	283,201 345,824	365,942 529,610	56.37 60.50				
Insecticides	TY 1,737,511 LY 1,698,122	1,214,884 1,159,488	522,627 478,634	30.08 29.22				
DDP White Lead	TY 727,054 LY 892,144							
Red Lead & Litharge	TY 453,427 LY 549,501	465,340 531,932	(11,913) 17,569	(2.63) 3.19				
Linseed Oil	TY 437,466 LY 471,439	415,287 433,291	22,179 38,148	5.07 8.09				
TOTAL	TY 26,931,175 LY 28,275,222	17,297,780 17,918,281	9,633,395 10,356,941	35.40 36.65	6,812,429 6,861,422	24.61 23.64	2,720,566 3,475,519	10.79 12.29
DC&C Special Territory	TY 1,055,663 LY 1,188,024	617,025 693,715	436,638 494,309	41.14 41.60	233,547 244,551	21.16 20.58	203,091 249,758	20.26 21.02
GRAND TOTAL	TY 30,574,771 LY 33,360,230	20,292,542 22,063,985	10,282,229 11,296,245	33.63 33.86	7,180,590 7,282,177	23.52 21.83	3,101,639 4,014,068	10.14 12.03
Less:								
General Sales Expense	465,376							
Sales Campaigns	20,102							
NET PROFIT 1930							465,479	1.38
1929							580,494	1.74
1928							2,616,150	8.56
1927							3,433,574	10.29
							3,689,353	12.52
							3,412,689	11.4

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Year 1960	Year 1961	Year 1962	Year 1963	Year 1964	Year 1965	Year 1966	Year 1967	Year 1968	Year 1969	Year 1970	Year 1971	Year 1972	Year 1973	Year 1974	Year 1975	Year 1976	Year 1977	Year 1978	Year 1979	Year 1980	Year 1981	Year 1982	Year 1983	Year 1984	Year 1985	Year 1986	Year 1987	Year 1988	Year 1989	Year 1990	Year 1991	Year 1992	Year 1993	Year 1994	Year 1995	Year 1996	Year 1997	Year 1998	Year 1999	Year 2000	Year 2001	Year 2002	Year 2003	Year 2004	Year 2005	Year 2006	Year 2007	Year 2008	Year 2009	Year 2010	Year 2011	Year 2012	Year 2013	Year 2014	Year 2015	Year 2016	Year 2017	Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029	Year 2030	Year 2031	Year 2032	Year 2033	Year 2034	Year 2035	Year 2036	Year 2037	Year 2038	Year 2039	Year 2040	Year 2041	Year 2042	Year 2043	Year 2044	Year 2045	Year 2046	Year 2047	Year 2048	Year 2049	Year 2050	Year 2051	Year 2052	Year 2053	Year 2054	Year 2055	Year 2056	Year 2057	Year 2058	Year 2059	Year 2060	Year 2061	Year 2062	Year 2063	Year 2064	Year 2065	Year 2066	Year 2067	Year 2068	Year 2069	Year 2070	Year 2071	Year 2072	Year 2073	Year 2074	Year 2075	Year 2076	Year 2077	Year 2078	Year 2079	Year 2080	Year 2081	Year 2082	Year 2083	Year 2084	Year 2085	Year 2086	Year 2087	Year 2088	Year 2089	Year 2090	Year 2091	Year 2092	Year 2093	Year 2094	Year 2095	Year 2096	Year 2097	Year 2098	Year 2099	Year 2100
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DATE OF DEATH - 08/08/2010

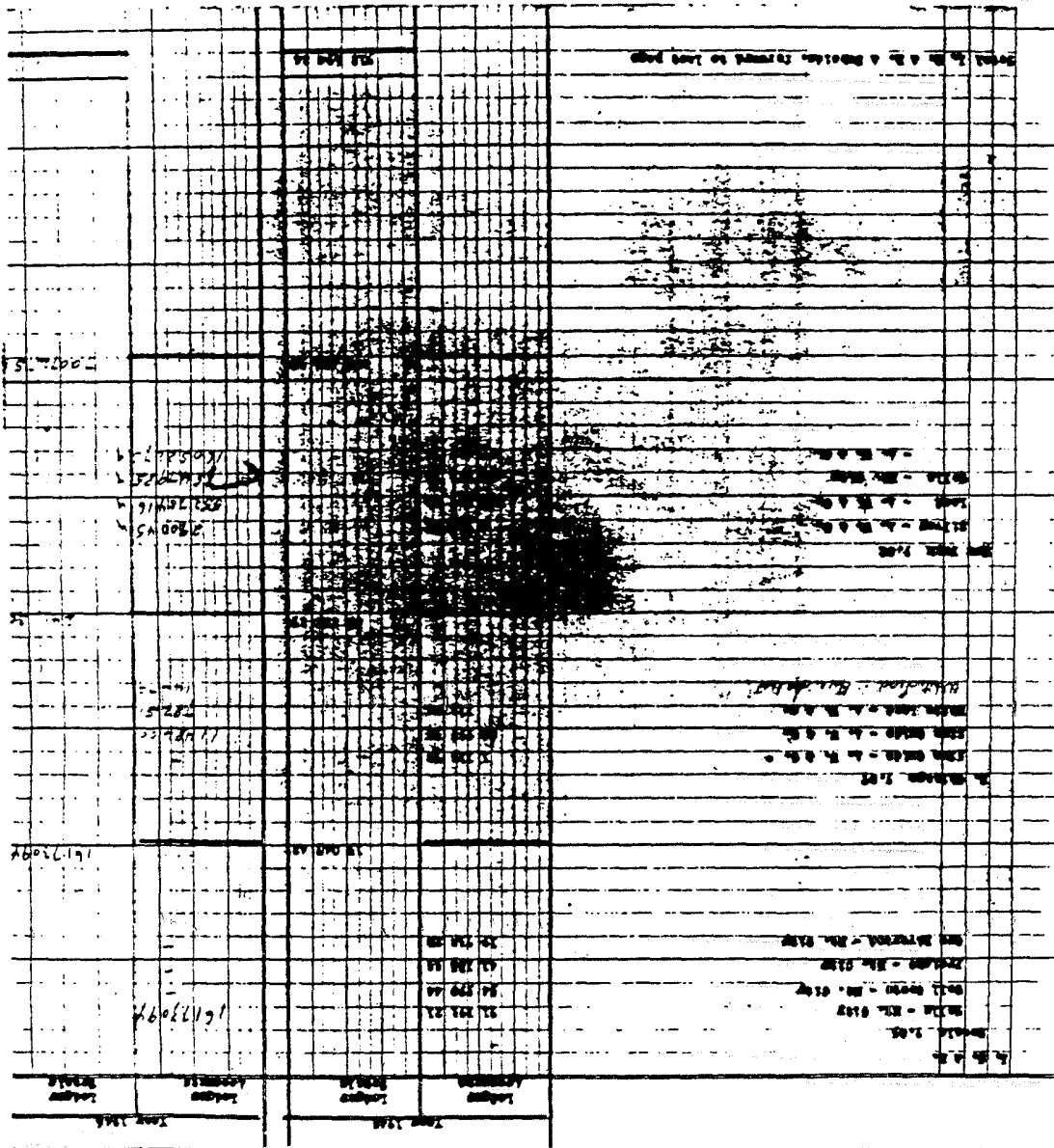
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REPRODUCTION ONLY, AS TO YEAR 1962.
THIS ACCOUNT IS WITH THE AIRCRAFT
ENGINEER FOR 1962 WORK INCLUDED IN 1962.

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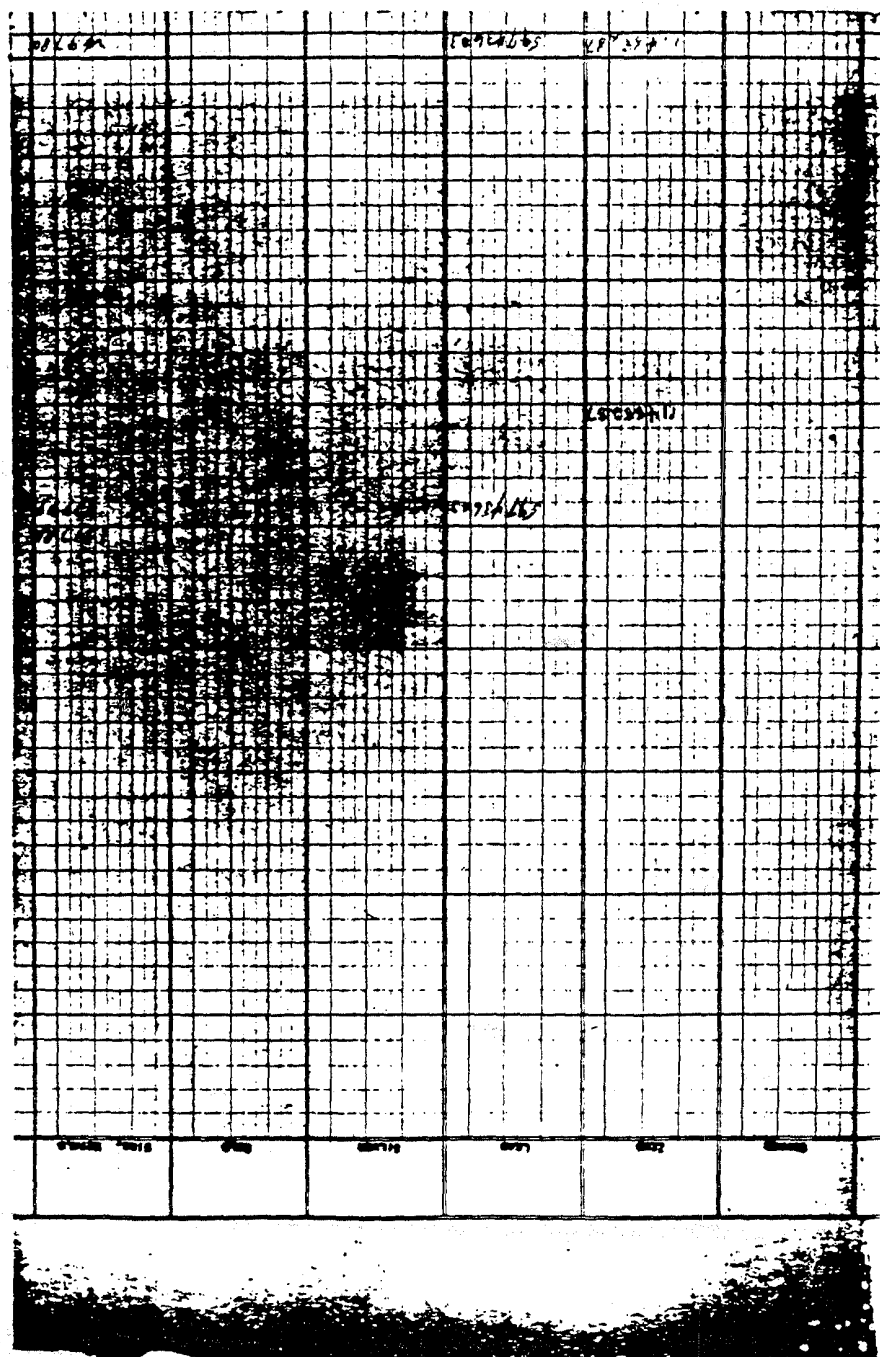


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FORMS		1249. 1250. 1251. - FORMS		1252. 1253. 1254. - FORMS		1255. 1256. 1257. - FORMS		1258. 1259. 1260. - FORMS		1261. 1262. 1263. - FORMS		1264. 1265. 1266. - FORMS		1267. 1268. 1269. - FORMS		1270. 1271. 1272. - FORMS		1273. 1274. 1275. - FORMS		1276. 1277. 1278. - FORMS		1279. 1280. 1281. - FORMS		1282. 1283. 1284. - FORMS		1285. 1286. 1287. - FORMS		1288. 1289. 1290. - FORMS		1291. 1292. 1293. - FORMS		1294. 1295. 1296. - FORMS		1297. 1298. 1299. - FORMS		1300. 1301. 1302. - FORMS		1303. 1304. 1305. - FORMS		1306. 1307. 1308. - FORMS		1309. 1310. 1311. - FORMS		1312. 1313. 1314. - FORMS		1315. 1316. 1317. - FORMS		1318. 1319. 1320. - FORMS		1321. 1322. 1323. - FORMS		1324. 1325. 1326. - FORMS		1327. 1328. 1329. - FORMS		1330. 1331. 1332. - FORMS		1333. 1334. 1335. - FORMS		1336. 1337. 1338. - FORMS		1339. 1340. 1341. - FORMS		1342. 1343. 1344. - FORMS		1345. 1346. 1347. - FORMS		1348. 1349. 1350. - FORMS		1351. 1352. 1353. - FORMS		1354. 1355. 1356. - FORMS		1357. 1358. 1359. - FORMS		1360. 1361. 1362. - 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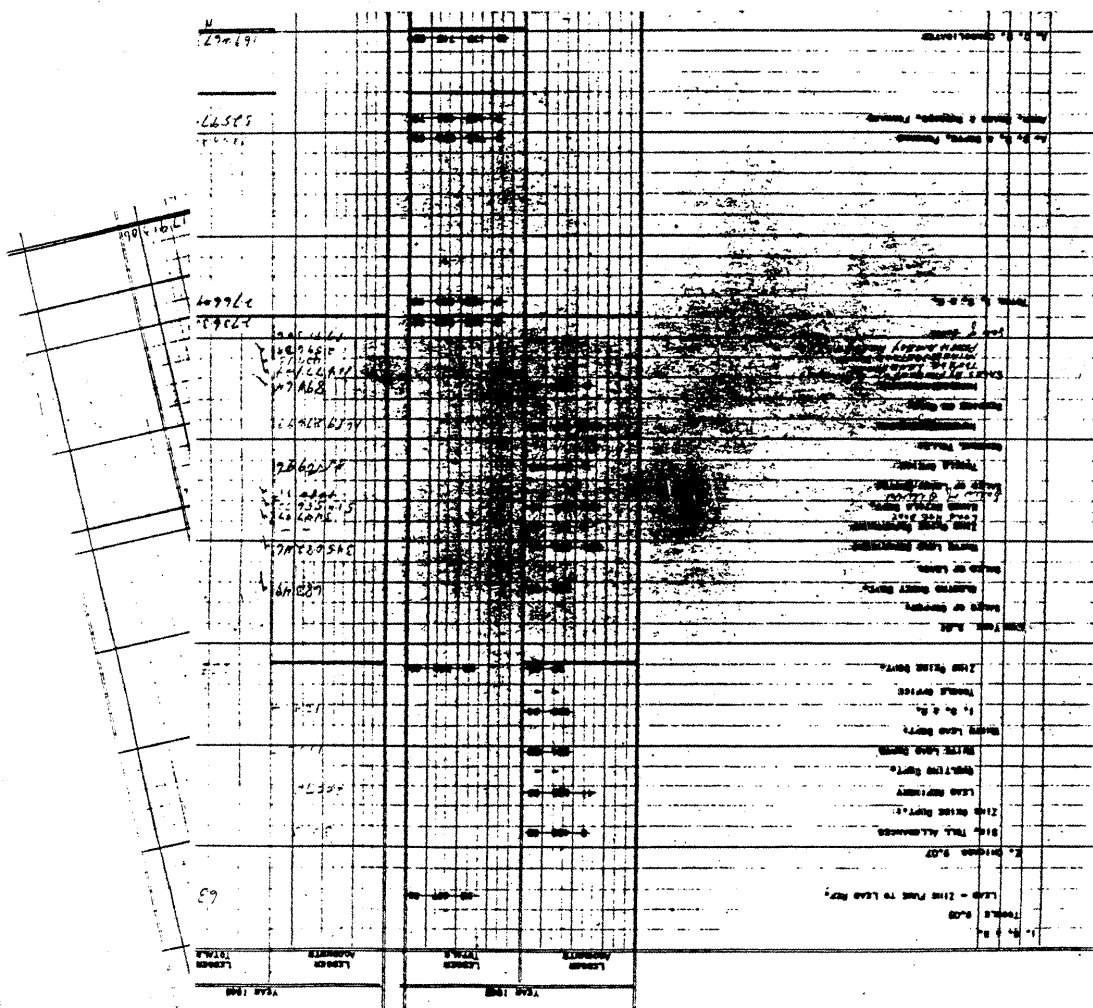
15R005971

		1. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
		2. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
		3. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
		4. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
		5. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
		6. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
		7. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
		8. S. & S. - FORWARD WHITE LEAD DEPT. SALES (CONT'D)	218 87 20
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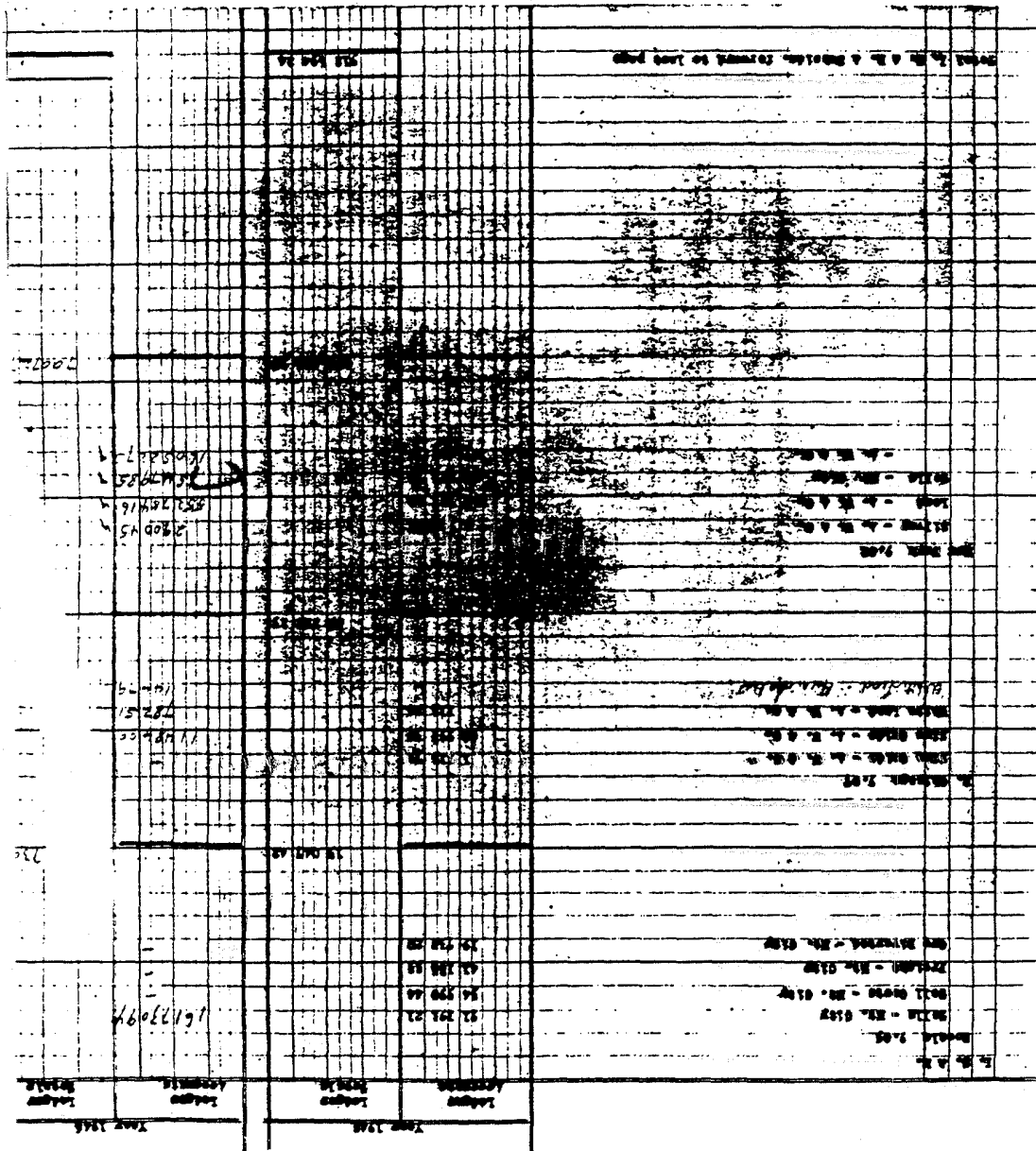


RECEIVED ONLY, AS PER 1965.
THE AMOUNT IS NOW THE AMOUNT
FOR 1965 MORE IN 1965.

100-443887-100

[illegible]

ISR005977



[illegible]

Handwritten numbers on the grid:

- Top left: 7.22.78
- Top right: 11.11.11
- Middle left: 11.11.11
- Middle right: 11.11.11
- Bottom left: 16.12.94

A large blacked-out area is present in the center of the grid, obscuring several handwritten numbers and grid lines.

COMPANY NO. 9.01 ADJUSTMENT		MONTH AND YEAR 1961 - 01		SHEET NO. 1	
INTERNATIONAL TRADING AND SHIPPING COMPANY (INCORPORATED IN U.S.A.) NEW YORK OFFICE		GENERAL LEDGER BALANCES		CURRENT MONTH	
LEDGER ACCOUNTS		MONTH YEAR		\$ 37,400.46	
ADJUSTMENT - Sales of Stock - OTHERS \$100.00 (DEBIT) Total Debit		Total Credit		Total Debit	

ISR005982