

FILE NAME: THAN (THAN)

DATE: 1960

DOC#: THAN003

DOCUMENT DESCRIPTION: Bulletin - Appointment of Thompson-Hayward Chemical Co. as a Carey-Canadian Asbestos Fibre Distributor

CAREY-CANADIAN MINES, LTD.
P. O. BOX 95
CINCINNATI 15, OHIO

Bulletin
No. 44

March 24, 1960

APPOINTMENT OF THOMPSON-HAYWARD CHEMICAL COMPANY
AS A CAREY-CANADIAN ASBESTOS FIBRE DISTRIBUTOR

Effective April 1, 1960, the Thompson-Hayward Chemical Company will represent Carey-Canadian Mines, Ltd., in the central area of the United States. Thompson-Hayward headquarters at Kansas City, Missouri and maintains 18 branch warehouses. Approximately 135 experienced men staff their administrative and sales organizations and they distribute a balanced line of chemicals to industry and agriculture.

Thompson-Hayward will represent our asbestos at their main office and 16 branch offices, as listed below. The two branch offices that will not handle our asbestos are Denver, Colorado and Chicago, Illinois.

Kansas City, Missouri
Dallas, Texas
Davenport, Iowa
Des Moines, Iowa
Houston, Texas
Little Rock, Arkansas
Lubbock, Texas
Memphis, Tennessee
Minneapolis, Minnesota
New Orleans, Louisiana
Oklahoma City, Oklahoma
Omaha, Nebraska
San Antonio, Texas
Shreveport, Louisiana
St. Louis, Missouri
Tulsa, Oklahoma
Wichita, Kansas

At the present time, we are excluding all insulation contractor-distributors and Carey-Canadian carload customers in our agreement with Thompson-Hayward.

This is a fine organization, and we ask our salesmen to work closely and enthusiastically with Thompson-Hayward personnel in their territories. We are attaching Thompson-Hayward directories which lists the branch offices, addresses and names of branch managers. The directory also includes a map which outlines their branch territories. We suggest our salesmen introduce themselves to the Thompson-Hayward branch managers in their territories and offer their assistance and cooperation.

Thompson-Hayward offices and warehouses at New Orleans and Houston have handled our asbestos for several years in a very satisfactory manner. We are pleased to announce that we have extended our agreement with this outstanding organization to cover about one-third of the United States.

A. H. Bagenet
AHBagenetose/jx
Manager - Sales Engineers

