SPEEDISET® MOORE BUSINESS FORMS INC. 24

Monsanto

~~Att~~ NWT

CALL REPORT — ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
THIOKOL ([illegible])		12/1/[illegible]
CITY AND STATE	DATE RECEIVED	DATE TYPED
[illegible], [illegible]	12/5/[illegible]	12/[illegible]

CUSTOMER MAILING LIST CHANGES — SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
New York		Jan Smoke

TO Cumming Paton
St. Louis

CC E.H. Fording -New York
J.R. Darby -Queeny

CONTACTED:

Bill Overberger -Tech. Service Supervisor
Dan Smith -Automotive Group Leader
(plus 8 or 10 Thiokol Chemists)

OBJECTIVE: (Joint call with Paton and Dick Onians)

(1) Present laboratory work on plasticizers for polysulfide.
(2) Discuss Thiokol European set-up

RESULTS:

(1) Cumming's presentation of our lab work spurred interest in S-429, S-148, S-261, A-5442, S-141, and DCHP. Samples of all have been ordered.

(2) Thiokol Europe operates independently, and only gets advice from Thiokol here. Jules Panek gave Onians several names of people to contact.

Betsy Peterson found that viscosity variation from lot-to-lot of A-1254 made little difference in end properties. Consequently that idea has been dropped.

Dan Smith revealed that Ford had scheduled a plant trial for polysulfide sealers for January 1970. This was cancelled due to economy moves resulting from low 1970 model sales. Smith says Ford has only delayed the project - he is confident Ford will switch as government pressure mounts to force issue. Windshields will have to remain in place during collisions at test speeds, and butyl tapes cannot do the job. Thiokol has informed its customers that it will enter polysulfide competition. It will not compete in areas already developed by Thiokol customers, however.

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