SCHEDULE 1. Sheet - [illegible].

GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Tree State Interior Gloss
CATEGORY: Interior Gloss
COLOR: White
NUMBER: 665
QUALITY: Third

	LB.	YIELD IN GALLONS	UNIT COST	[illegible]
PIGMENT:				
Titanium Calcium Pigment	430	16.3	.06	[illegible]
Whiting	129	5.7	.016	[illegible]
VEHICLE:				
Refined Linseed Oil	64	8.3	.140	[illegible]
Polymerized Linseed Oil	76	9.4	.177	[illegible]
Ester Solution	344	48.0	.070	[illegible]
Mineral Spirits	76	11.7	.014	[illegible]
Heavy Naptha	86	12.6	.018	[illegible]
Cobalt Tollate	1-3/4	.2	.305	[illegible]
Lead "	4-1/2	.4	.093	[illegible]
Calculated Yield	1210-7/8	107.6		[illegible]
Manufacturing Loss 3%		3.6		
Actual Yield		104.0		

COST ANALYSIS:

Material cost per gallon or pound (Total cost divided by actual yield)	[illegible]
Direct Labor cost per gallon	[illegible]
Factory Overhead per gallon	[illegible]
Bulk cost per gallon	[illegible]
Complete Package cost per gallon	[illegible]
Factory cost in Package per gallon	[illegible]

SALES:

(A) Company owned or controlled outlet	[illegible]
(B) Independent Wholesaler	[illegible]
(C) Company owned or controlled outlet to retail customer	[illegible]
(D) Independent Retailer	[illegible]
(E) To Other (Painters, Industrial, etc.)	[illegible]

Above prices are highest charged -- average prices will closely approximate (A)

N 4539

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