Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

February 8, 1972

Mr. Tobe Deutschmann, President
Tobe Deutschmann Laboratories
Canton, Massachusetts 02021

Dear Mr. Deutschmann:

Thank you for signing a copy of the "Special Undertaking by Purchasers of Polychlorinated Biphenyls", as well as providing a copy of your product catalog.

In order for this document to be completed by Monsanto, and for us to be able to continue to supply the material, we also need a certificate of insurance from your insurance company to the effect that you are covered to the extent of $10M product liability. This coverage is necessary in the event that the material might escape into the environment causing pollution problems, such as might occur through rupture of your equipment or other causes.

Other companies similar to yours have found little difficulty in obtaining this insurance at a slightly increased premium cost. If our insurance manager, Mr. Robert B. Chapman, can be of any assistance to you in this regard please contact him at (314) 694-7551.

We look forward to hearing further from you.

Very truly yours,

Howard S. Bergen, Jr.
Director
Specialty Products

/jf
cc: R. B. Chapman

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