

**Lead Industries Association, Inc.**

292 Madison Avenue • New York, N. Y. 10017 • Telephone: (212) 878-8030

December 21, 1973

**SUBJECT: FOURTH QUARTERLY
PUBLICITY REPORT****TO THE MEMBERS OF THE LEAD INDUSTRIES ASSOCIATION, INC.:**

Attached for your review and comment is a report on LIA Fourth Quarterly Publicity activities. A summary of the number of feature articles and other placements appears on Page 7. We are proud of the continued success of this effort, being conducted through our agency, Lieberman Harrison, and if you should wish a few additional copies of this report for distribution, please let us know.

One additional pickup which we did not have time to attach has also been enclosed. This was a feature article appearing in "Transport Topics" which has a weekly circulation of 26,000 and is directed to truckers through the American Trucking Association. The electric postal delivery van featured in this article is very similar to the lead-acid battery powered van which your Association has purchased and will have on display around the country in 1974.

Sincerely,

Jerome F. Smith
Secretary & General Manager

JFS:lm
Enclosures

4-116 TRANSPORT
TOPICS
WOLV. 24,000

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EXPLAINS BY
BACON'S

Postal Service Testing Electric Delivery Vehicles

The more than 100,000 internal combustion engine-powered U.S. Postal Service mail delivery trucks may eventually be replaced by fleets of electric at a rate of 5,000 vehicles per year.

That's what could happen if tests now being conducted in the Eastern United States and in California prove that lead acid battery-powered vehicles can deliver the mails more quietly, efficiently, and with far less energy consumption than internal combustion-powered vehicles.

One U.S. Postal Service official estimates that the initial vehicle replacement program would begin with about 3,300 electric vehicles per year and then, as production facilities expand—and providing the electric vehicles continue proving themselves—the replacement rate could increase to about 5,000 electric vehicles per year.

The U.S. Postal Service is funding tests of such vehicles in Cupertino and Santa Ana, Calif.; Allentown and Bethlehem, Pa.; and Lowell, Mass.

'Very Comfortable'

Allentown mail carrier Frank Wetherhold is piloting a new, all-electric, lead acid battery-powered truck which he says is "very comfortable to handle and drive."

Allentown postal supervisor Richard Truxell says the significant factor, in addition to absence of pollution, is that the battery-powered carrier runs less to operate. About 15 kilowatt hours are needed to power one electric car for a 10-to-12-mile route. A mounted carrier route in Allentown averages about 30 miles per day.

The Allentown electric unit is manufactured by Battlronik Truck Corp., Bayertown, Pa., which also is producing 100 on-the-road electric vehicles as part of a million-dollar nationwide testing program funded by 45 electric utilities.

The Lead Industries Assoc. says the vehicle Battlronik is supplying at Allentown is powered by a 36-volt



Allentown postman on run with test vehicle

lead acid battery with a top speed of 47 mph.

Three more battery-powered electric vehicles are scheduled to be tested at Allentown. Three similar vehicles are slated to be tested at Bethlehem, Pa.

California Plans

In Cupertino, Calif., plans are being made for full-scale electrification of the town's mail delivery service as the result of a two-year test of electric vehicles for intracity mail delivery. Thirty electric vehicles, also powered with lead acid batteries, are slated to replace the standard internal combustion vehicles.

Cupertino Postmaster Alvin R. Carter claims that the electric trucks are smog-free and cost only about one-tenth as much as the conventional type to operate. The electric vehicles can reportedly operate for at least two days without recharging. When a recharge is necessary, the batteries are connected into an industrial-type charger. The trucks have a top speed of 40 mph on a 2½-inch upgrade and are powered by two, 36-volt lead acid batteries.

Don P. Crane, director, Office of Fleet Management at postal headquarters in Washington, D.C., feels that if the 30 vehicles are successful, this may lead to their introduction in several other "sun belt" cities such as Phoenix, Miami, Memphis and Los Angeles. These cities are called ideal because they are not too

hilly, and their warm climate is suitable for year-round electric vehicle operation.

Transportation Systems Laboratory is supplying the vehicle for the Lowell tests. In California, a combination U.S.-British vehicle will be used for the 30 prototypes for the Cupertino "ElectroMail" project. Harbitt Electric Vehicle Co., Manchester, England, has been awarded a contract to build the electric propulsion system for the vehicle and it will be completed and assembled by Electric Vehicles, San Francisco.

The vehicle being tested in Santa Ana is designed and manufactured in the Stockton, Calif., Special Vehicle Plant of the Otis Elevator Co. The vehicle has been tested by Dynamic Science Laboratories, an independent testing facility located in Phoenix, Ariz.

The Otis Electric Delivery Vehicle can travel about 40 miles on a single charge and has a maximum speed of 42 mph. Sixteen 6-volt lead acid batteries power the vehicle.

In the tests at Lowell, an electric delivery van produced by the Transportation Systems Laboratory, is being used.

The five-city electric vehicle mail delivery project is designed to test various types of vehicles under various conditions, and to determine the ability of manufacturers to produce electric-powered vehicles that will meet the U.S. Postal Service's need.

December, 1973

LEAD INDUSTRIES ASSOCIATION
TRADE PUBLICITY PROGRAM
FOURTH QUARTER
October-December, 1973

In addition to the publicity projects listed below, an extensive publicity and promotion program was developed for the introduction of the nation's first modern-day production-line electric vehicle by the Lead Industries Association. Named GoLIATH, the vehicle is slated to be introduced to the press and public on January 16, 1974, at the Plaza Hotel in New York City. The program includes a variety of publicity materials which will be directed to the trade press, daily newspapers, news magazines, radio and television; and promotion material directed to various commercial and industrial markets who are expected to purchase such vehicles.

Highlights of current publicity projects during this period include applications in...LEAD ACID BATTERIES:

- * Three major feature articles on the use of lead acid battery-powered vans by the U.S. Postal Service appeared in ELECTRICAL WORLD, AMERICAN METAL MARKET, and ELECTRIC VEHICLE NEWS.
- * A feature article on OSHA's approval of battery-powered vehicles for hazardous areas appeared in ELECTRIC VEHICLE NEWS.

- A photo caption article on the use of lead acid batteries to operate the hydraulic lift mechanism on a truck-mounted aerial lift bucket was published in ELECTRIC VEHICLE NEWS.

During this period two releases discussed the use of lead in sound control. One release discussed lead used to reduce industrial noise in machinery enclosure panels, a plastic scrap grinder and, a centrifugal compressor. The second release discussed how Grumman Corporation utilized leaded vinyl to reduce noise levels in its Gulfstream II executive jet and in the experimental tracked air cushion research vehicle (TACRV) the company built for the Department of Transportation.

- A feature article combining the three industrial applications and Grumman's jet aircraft and TACRV applications appeared in PRODUCT ENGINEERING.
- A feature article on the three industrial noise applications appeared in FACTORY.
- A feature article on the two Grumman noise control applications appeared in AMERICAN METAL MARKET. A short notice on this same application was also published in TECHNICAL SURVEY.
- A photo caption article on the use of lead in the plastic scrap grinder appeared in MACHINE DESIGN.

Other releases published during this period included:

- * A feature article on the use of LEAD ALLOY SOLDER PREFORMS to simplify the soldering of metals appeared in CIRCUITS MANUFACTURING, INSULATION CIRCUITS and DESIGN NEWS.
 - * A feature article announcing the introduction of a new LEAD CIAD STEEL composite material in England appeared in ABC AMERICAN ROOFER & BUILDING CONTRACTOR. A short notice on this subject also appeared in TIM INTERNATIONAL.
 - * A feature article describing the unearthing of a 200-year old lead fragment from an equestrian statue of King George III appeared in CASTING ENGINEERING.
 - * A release announcing the Second International Soldering Conference, sponsored jointly by the Lead Industries Association and the American Welding Society appeared in WELDING JOURNAL.
- J. A. Peterson's paper, "Lead In Automobile Industry's Batteries", presented at the LIA Annual Meeting, was published in AUTOPRODUCTS Magazine.
- * A feature article by-lined by LIA executive vice-president, Philip Robinson on the use of highway yellow

chromate paint as part of a nationwide highway safety plan appeared in AMERICAN PAINT JOURNAL CONVENTION DAILY. This publication appears at the annual meetings of the National Paint and Coatings Association and the Federation of Societies for Paint Technology.

Five LITERATURE AVAILABILITY announcements appeared in a wide variety of magazines during the reporting period. The announcements included the followings:

- "Annual Review of Lead Industry"
- "Practical Application of Sheet Lead For Sound Barriers"
- "Lead Magazine"
- "Lead Radiation Shielding"
- "Publications and Films"

LIA participation in a number of industry-related projects such as: Hofmann Memorial Prize Competition, Electric Vehicle Exposition, and a conference of childhood lead poisoning received publicity in several publications.

A number of other feature articles are scheduled for publication in the near future. These include:

- The use of sheet lead to line pollution control equipment at a Canadian copper mine will appear in a future issue of NORTHERN MINER.

- * An article on lead acid batteries that provide uninterruptible power for IBM's computer headquarters is scheduled to appear in THE BATTERY MAN, ELECTRICAL WORLD and MODERN OFFICE.
- * An article discussing Consolidated Edison's Cable Splicing School, and how trainees learn to join, splice and wipe underground electric cables is slated to appear in a future issue of WELDING DESIGN & FABRICATION.
- * The use of lead in Nondestructive testing at a sand casting foundry is scheduled to appear in CASTING ENGINEERING.
- * Additionally, the article discussing the Postal Service's use of battery-powered vans will also appear in FLEET OWNER.

Feature articles covering a wide variety of lead applications are currently being developed. Some of these include:

- * The use of lead-tin-silver bonding preforms in new electronic automobile ignition systems.
- * Lead-based paints used to repaint the Brooklyn Bridge for its 90th Anniversary.

- A new copper/lead anti-friction compound for metalworking applications.
- Sheet lead utilized to damp noise on a centrifugal blower; and at Chrysler Corporation to reduce noise on high velocity fans, ducts, and a centrifugal compressor.
- Lead acid batteries used to store electricity for a unique house that operates by solar energy.
- LIA's newly acquired electric work vehicle, GoLIATH.

FOURTH QUARTER
SUMMARY OF PUBLICITY ACTIVITIES

Feature Articles Published	13
News Articles Published (including literature availability announcements)	20
Feature Articles in Preparation	12
News Releases Completed (including personnel announcements and literature availability announcements)	11
Editorial Request Responses	9

ENERGY NEWS — ITW

Electrics get key Post Office tests

Results to date indicate that electric vehicles can handle the mail
One California town moves to fleet testing as Postal Service
funds testing programs in other sections of the country

The more than 16,000 US Postal Service mail-delivery trucks powered by internal-combustion engines are gradually being replaced by fleets of electric, at a rate of 1,500 vehicles per year. That's what could happen if tests now being conducted in California, Pennsylvania, and Massachusetts prove that lead-acid battery-powered vehicles can deliver the mail more quickly, efficiently, and with the less energy consumption than internal-combustion vehicles.

One Postal Service official estimates that the annual vehicle-replacement program would begin with about 1,500 electric vehicles per year and then, as production facilities expand and providing the electric vehicles continues proving themselves—the replacement

rate could increase to about 3,000 per year.

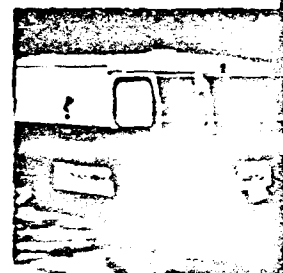
As an indication of the Postal Service's serious interest in evaluating the electric-mail-delivery concept, it is funding tests of such vehicles in California near San Jose, in northern California (ENR, Dec. 15, 1972, p. 73), in Santa Ana, near Los Angeles, in northern California, in Allentown and Bethlehem, Pennsylvania, and in Lowell, Massachusetts.

The tests are already under way at Cupertino, Santa Ana, and Allentown, and they are slated to begin shortly at Bethlehem and Lowell. The primary project is designed to test various types of vehicles under various conditions, and to determine the ability of such facilities to produce electric-powered vehicles that will meet the Postal Service's needs. It is expected that, in time,

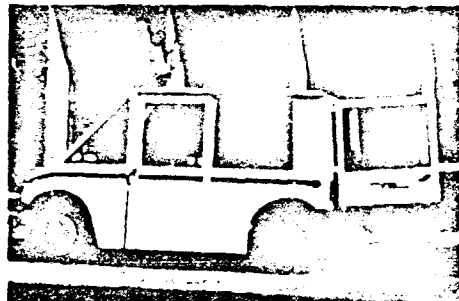
a standard Postal Service electric mail truck will be developed from data gained in these tests.

Allentown test

As part of the tests in Allentown, mail-carrier Frank Weatherford is piloting a new, all-electric, lead-and-bat-



teries under test by Postal Service include Batteries. Tests already at Allentown and Bethlehem, Pa. (top left) the One Electric Delivery vehicle (top right) at Santa Ana, Calif. (bottom left) the Electric Vehicle Inc. (bottom right) Electric Vehicle Co. near at Cupertino, Calif. (top right) and the Electric Vehicle Inc. vehicle at Lowell, Mass. (bottom right).



Feature article: "Electrics Get Key
Post Office Tests"

Published in: ELECTRICAL WORLD
November 1, 1973

ENR Group Inc.

Enclined Mail, November 1, 1973

Table 1: Calculated vehicle averages, Cupertino, Calif.

	Model Oct. 1, 1971, to April 14, 1972	Model Nov. 17, 1971, to March 26, 1972	Model May 1, 1972, to May 1, 1972	Model May 1, 1972, to May 1, 1972
Cost/mile	\$1.1	\$1.1	\$1.1	\$1.1
Energy use	1.3 kwh/mile (28 m. per equivalent)	0.8 kwh/mile (28 m. per equivalent)	0.8 kwh/mile (28 m. per equivalent)	0.8 kwh/mile (28 m. per equivalent)
Miles/day	11.1	11.4	11.4	11.4
Cost/day	\$1.2	\$1.2	\$1.2	\$1.2
Energy use	1.3 kwh/day	0.8 kwh/day	0.8 kwh/day	0.8 kwh/day

very-powered truck to deliver the mail in the city's 14th Ward. Unlike the internal-combustion-engine (ICE) vehicle it replaces, the electric truck is, says Wetherhold, "very comfortable to handle and drive." He adds that the vehicle is smooth-running, and the absence of a hot engine means in a month cooler cab.

Alcoa's Postal Service supervisor, Richard Timm, says the significant factor, in addition to its being pollution-free, is the fact that the battery-powered carrier costs less to operate. About 15 hours are needed to power one electric car for a 10-to-12 mile route. A standard carrier runs at Alcoa's average about 30 miles a day, which is three times the national average and well within the capabilities of the electric vehicle.

The electric vehicle being tested at Alcoa's is manufactured by Battelle Truck Corp., Berea, Ohio, the nation's leading producer of electric vehicles. Battelle also is producing 100 on-the-road electric vehicles as part of a multi-million-dollar nationwide testing program funded by 35 electric utilities under the sponsorship of the Electric Vehicle Council.

The Light Industries Association reports that the vehicle Battelle is supplying for the Alcoa test is powered by a 36-volt lead-acid battery, and has a top speed of 41 mph. Plans call for testing the vehicle on a variety of routes in Alcoa. Carriers operating the vehicle will be asked to rate its performance at the end of the annual test period.

As part of the test program, three additional battery-powered vehicles are scheduled to be tested at Alcoa. And three similar vehicles will be tested at nearby Bethlehem, Pa.

Cupertino test

In Cupertino, plans are being made for full-scale distribution of the town's mail-delivery service as the result of a two-year test of electric vehicles for secondary mail delivery. Thirty electric vehicles powered by lead-acid batteries are slated to replace the stan-

dard ICE-powered vehicles that currently Cupertino's present mail-delivery fleet.

A combination U.S.-British vehicle will be used for Cupertino's "ElectroMail" project. Martin County Vehicle Co., Menlo Park, California, built the vehicle's electric propulsion system, and the vehicle was completed and assembled by San Francisco-based Electric Vehicle Inc.

Cupertino Postmaster John R. Carter says the trucks are easy-to-use, and that only about one month, or much as the conventional type to operate. The electric car operates for at least two days without recharging the batteries. He says when a recharge is necessary, the batteries are simply connected into an industrial-type charger. The trucks are powered by two 36-volt lead-acid batteries, and have a top speed of 40 mph on a 7% upgrade. However, they will travel at a maximum of 31 mph to conform with local speed laws.

The almost-silent vehicles produce only a slight hum as they accelerate, ensuring quiet anti-noise delivery. And since they drive purely on electricity, pollution from an idling engine is eliminated, and only the power needed to operate the vehicle is used, thus saving several pennies, he claims.

The test vehicle has now been in operation at Cupertino for a half year. It has been tested on the same routes as the regular Post Office vehicles. The length of these routes ranges from 8 to 15 miles with 100 to 300 stops.

During the tests, daily mileage, power consumption, the number of stops, and general maintenance readings have been recorded (see Table 1). In order to give these data some sort of perspective, a control vehicle was selected at random—a jeep powered by a four-cylinder engine—and comparative data were recorded. The overall results of the battery vs ICE comparison proved that four mail-delivery vans powered by batteries could be operated at the cost of operating one ICE vehicle.

Reaction to the vehicle by Cupertino postal carriers who operate them has

been generally favorable. One carrier commented that she feels better at the end of the day because the electric eliminates vibration and noise.

Don F. Cross, director of the Office of Fleet Management at postal headquarters in Washington, D.C., feels that if the 30 vehicles are successful, it may lead to other innovations in mail delivery. "We hold" ideas, such as Phoenix, Miami, Memphis, and Los Angeles. These cities are ideal, he says, because they are not too hilly and, in addition, their warm climate is suitable for year-round operation of electric vehicles.

Other tests

The vehicle being tested in Santa Ana is designed and manufactured in the San Jose (Calif.) Special Vehicle Plant of One Electric Co. The vehicle has been tested by Dynamic Systems Laboratory, an independent testing facility in Phoenix, Ariz., which says it meets all specifications set forth by the Postal Service under its electric-vehicle test program.

The van, called the One Electric Delivery Vehicle, can travel about 40 miles on a single charge, and has a top speed of 41 mph. It has a 6-volt lead-acid battery power it.

Since the middle of June, the One vehicle has been driven on regular mail routes in the Santa Ana area. Mayor O'Connor, postmaster of Santa Ana and assistant county manager of the Orange County Postal Dept., says the vehicle is the forerunner of the type of vehicle that will eventually be used on all routes in Orange County. Of the 1,300 routes in the county, 1,200 require vehicles to distribute mail.

The same at Lowell began in late September. An electric delivery van produced by the Transportation Systems Laboratory, a division of Electro-Science Inc., Bedford, Mass., is being used.

The vehicle, 2 ft shorter than a Volkswagen sedan, has 75 sq ft of cargo space for a 10-day period, and is somewhat larger than the present Postal Service Jeep. The Electro-Science vehicle has a top speed of 41 mph and a range of 35 miles before its pack of 14 6-volt batteries have to be recharged.

Maintenance is expected to consist solely of replacing the 950-lb battery pack every 10,000 to 20,000 miles, a once-a-month check on the water level in the batteries, and a periodic replacement of the motor brushes.

Costing \$4,000 each, the electric vans are about twice as expensive as the conventional Jeeps, but are expected to last 15 years against the six-year life expectancy of a Jeep.

At present average electric rates, the electric van is estimated to operate at a cost of 2¢ a mile, vs about 2½¢ for an ICE-powered vehicle. □

batteries section

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batteries section

Mail Delivery Vehicles Powered by Batteries On Replacement Horizon

The tests are already under way at Capertown Santa Ana, Lowell, and Alhambra, and they are slated to begin shortly at Borchert. As part of the tests, Alhambra and corner Frank Weatherford is placing a new all-electric lead acid battery-powered tract to deliver the mail in the city's Job Ward. The electric tract is, according to Weatherford, "very comfortable."

MAIL CARRIER Frank Wetherhold checks the intricate wiring on electric postal truck currently under test in Allentown, Pa. The electric mail carrier is manufactured by Betts Bros. Truck Corp., Bensalem, Pa., and is powered by a 36-volt lead acid battery.

The almost silent vehicles

November 21, 1972

Meanwhile, in Cupertino, plans are being made for full-scale electrification of the town's main delivery service as the result of a

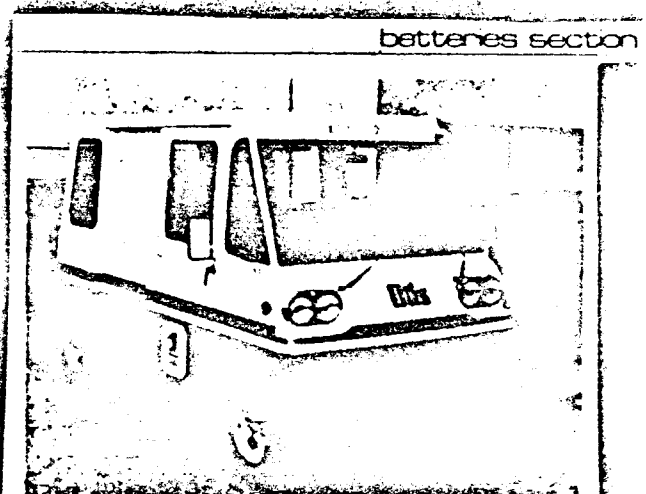
product only a single item as they accelerate, insuring quiet deliveries. And since they drive power only when in motion, the cost and pollution of an idling engine is eliminated.

The test vehicle has been in operation at Capertown for a little over a year, and has been utilized on the same routes as the regular Post Office vehicles. The length of these routes ranges from 8 to 25 miles, with 200 to 300 stops.

During the tests at Capertown, study ratings power consumption, the number of stops and general maintenance readings were recorded. To give this data some perspective, a control vehicle was selected at random — a Jeep powered by a four-cylinder internal combustion engine — and comparative data was recorded. The overall results of the battery vehicle versus the internal combustion-powered vehicle study indicated that lead acid delivery was powered by lead acid batteries could be operated for the cost of operating an internal combustion vehicle.

Favorable Reaction
Reaction to the vehicles by Capertown postal carriers was

(Continued on page 17)



A LEAD ACID battery-powered vehicle produced by Otis Elevator Co.'s Special Vehicle plant, San Jose, Calif., is being used to test the feasibility of electric mail service runs at Santa Ana, Calif.

Electric Vehicles To Speed Mail

(Continued from page 16)

operate them was generally favorable. One carrier commented that the test battery at the end of the day increased the electric motor's vibration at times.

Don P. Crane, director of Office of Fleet Management at postal headquarters in Washington, D.C., feels that if the 20 vehicles are successful, more may be introduced in several other San Jose sites such as Phoenix, Miami, Memphis and Los Angeles. These cities are cited because they are not too hotly and, in addition, their warm climate is suitable for year-round electric vehicle operation.

According to LIA, in addition to the vehicles, Batteries Truck Corp. is supplying for the Alhambra and Buena Vista tests. Transportation Systems Laboratory is supplying one for the Lowell tests. In California, a combination U.S. Street vehicle will be used for the 20 prototype for the Capertown "Electric" project. British Electric Vehicle Co., Manchester, England, has been awarded a contract to build the electric propulsion system for the vehicle, and it will be completed and assembled by Electric Vehicle, Inc., San Francisco.

The vehicle being tested at Santa Ana was designed and manufactured in the San Jose, Calif., special vehicle plant of the Otis Elevator Co. The vehicle was pre-tested by

Dynacore Science Laboratories, an independent testing facility located in Phoenix, which said it meets all specifications set forth by the Postal Service under its Electric Vehicle Program.

Called the Otis Electric Delivery Vehicle, the test car travels a distance of about 60 miles on a single charge and has a maximum speed of 42 mph. Service level and delivery power the vehicle.

Since the middle of June, the Otis vehicle has been driven on regular mail routes in the Santa Ana area. Marvin Goodman, postmaster of Santa Ana and postoffice center manager of the Orange County Postal Department said he uses the vehicle in the improvement of the type of vehicle that will eventually

be used on all routes in Orange County. Of the 1,300 routes in the county, 1,200 require vehicles to distribute mail.

In the tests at Lowell, an electric delivery was produced by the Transportation Systems Laboratory, a division of Electric Vehicle, Inc., Bedford, Mass., is being used for the project.

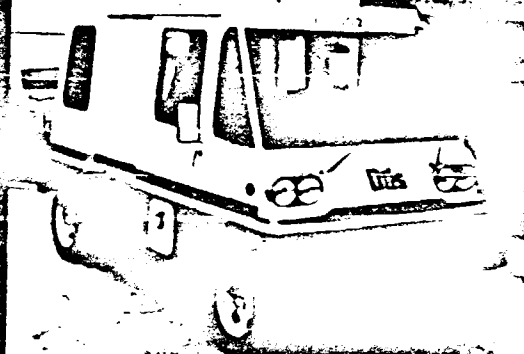
The electric vehicle mail delivery project is designed to test various types of vehicles under various conditions, and to determine the ability of manufacturers to produce electric-powered vehicles that will meet the U.S. Postal Service's need. It is expected that, in time, a standard U.S. Postal Service electric mail truck will be developed.

Postal Service Plugging Into EV Mail Delivery

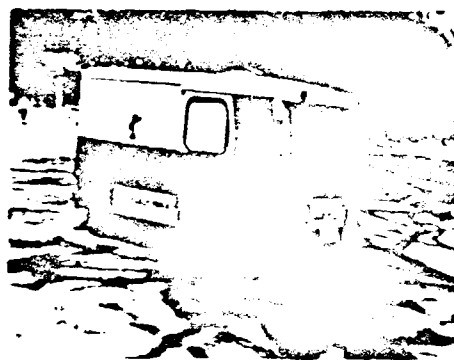
The more than 100,000 internal combustion engine-powered U.S. Postal Service mail delivery trucks may eventually be replaced by fleets of electric at a rate of 5,000 vehicles per year. That is what could happen if tests now being conducted in the Eastern United States and in California prove that lead acid battery-powered vehicles can deliver the mail more quietly, efficiently, and with far less energy consumption than internal combustion-powered vehicles. One U.S. Postal Service official estimates that the vehicle replacement program would begin with about 3,300 electric vehicles per year and then, as production facilities expand, and providing the electric vehicles continue

HARBILTEV

OTIS EV



30



proving themselves—the replacement rate could increase to about 5,000 electric per year.

As an indication of the U.S. Postal Service's serious interest in evaluating the electric postal delivery van concept, it is funding tests of such vehicles in Cupertino, near San Jose in Northern California, in Santa Ana, near Los Angeles in Southern California, in the Eastern U.S. at Allentown and Bethlehem, Pennsylvania, and in Lowell, Massachusetts, near Boston.

The tests are already underway at Cupertino, Santa Ana and Allentown and they are slated to begin very shortly at Bethlehem and Lowell. As part of the tests, Allentown, Pa., mail carrier Frank Weatherford is piloting a new, all-electric, lead-acid battery-powered truck to deliver the mail in the city's 14th Ward. Unlike the internal combustion vehicle it replaces—the electric truck is, according to Weather-

The all-new vehicle produces only a slight hum as they accelerate, ensuring quiet early-morning deliveries. And even when they draw power only when the vehicle is in motion, the cost and pollution of an idling engine is eliminated.

The test vehicle has now been in operation at Cupertino for a little over a year and it has been utilized on the same routes as the regular Post Office vehicles. The length of these routes ranges from 8 to 15 miles with 100 to 300 stops.

During the tests at Cupertino, daily mileage, power consumption, the number of stops and general maintenance readings have been recorded. In order to give these data some sort of perspective, a control vehicle was selected at random—a jeep powered by a four cylinder, in-



ELECTROMOTION VAN

ELECTRIC VEHICLE NEWS/NOVEMBER 1979

supplying for the Allentown test is powered by a 96-volt lead-acid battery and it has a top speed of 47 mph. Plans call for testing the vehicle on a variety of routes in Allentown. Carriers operating the vehicles will be asked to rate its performance at the end of the initial test period.

As part of the test program, three more battery-powered electric vehicles are scheduled to be tested at Allentown. Three smaller vehicles are slated to be tested at nearby Bethlehem, Pa.

Meanwhile, in Cupertino, Calif., adjacent to San Jose, plans are being made for full-scale electrification of the town's mail delivery services as the result of a two-year test of elec-

trical delivery vehicles. The tests are slated to replace the standard internal combustion vehicles that comprise Cupertino's present mail delivery fleet.

Cupertino Postmaster Alvin R. Carter claims that the trucks are simple to use and cost only about one-tenth as much as the conventional type to operate. The electric cars operate for at least two days without recharging the batteries. When a recharge is necessary, the batteries are simply connected into an industrial-type charger. The trucks have a top speed of 40 mph at a two per cent upgrade and are powered by two, 36-volt, lead acid batteries. However, they will travel at a maximum of 35 mph to conform with Cupertino speed laws.

Internal combustion engine—and comparative data were recorded. The overall results of the battery versus internal combustion-powered vehicle study proved that four mail delivery vans powered by lead acid batteries could be operated for the cost of operating one internal combustion vehicle.

Reaction to the vehicles by Cupertino postal carriers who operate them is generally favorable. One carrier commented that the lead battery at the end of the day because the electric vibration or noise.

Don P. Crane, Director, Office of Fleet Management at postal headquarters in Washington, D.C., feels that if the 30 vehicles are successful, this may lead to their introduction in several other "sun belt" areas.

ELECTRIC VEHICLE NEWS/NOVEMBER 1979

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Product Engineering

Design engineering feature

Lead proves a heavy favorite as sound control material

Heavy metal, often combined with plastic foam and stainless steel, helps to meet OSHA requirements in factory machinery and quieting factory-made products.

Lead is best for muffling the sound coming from heavy machinery, says the Lead Industries Association (LIA).

It is being incorporated in many products because it offers excellent sound absorption properties and can be tailored to meet the various specific demands for noise control.

Noise pollution is one of the most serious problems facing industry today. Statistics show that more than 10% of the country's working population suffers some noise-related hearing impairment, and it has even suggested that workers subjected to the highest industrial noise levels are prone to heart disorders, circulatory and equilibrium problems.

As the result of such problems, the Occupational Safety and Health Act (OSHA) now requires that any industry with noise levels of more than 90 dBA must provide a hearing conservation program for its employees. This requirement encompasses approximately 40% of all industrial manufacturers, and it is expected that approximately \$1.8 billion will be spent to implement the hearing conservation program in compliance with new regulations. Most of the funds allocated by industry for noise control will be spent for new products and systems that will design, build or retrofit machinery noise.

sound barrier properties of lead to insure sound attenuation effectiveness of their products. Many of these enclosures are made up of panels consisting of sheet lead and commercial polyurethane foam combinations. Some of these combinations contain more than one sheet of lead separated by layers of foam to enhance sound attenuation properties over that of an equal mass of lead in a single sheet.

Lead foam systems. Typical of such machinery enclosures is a new modular sound control system to enclose furniture production machinery developed by Maher Engineering, Des Plaines, Illinois. The furniture machinery noise control system consists of 14-in. thick lead foam material, an extruded aluminum framing system, and fast aluminum slats, in gauges ranging from .045-in. to .062-in., for the exterior face of the panel.

The combination lead and commercial foam material, produced by the Soundbar Co., Brooklyn, N.Y., is a modular panel system consisting of two 14-pd (100" x 100") sheets of lead material, sandwiched in acoustical foam. This combination is then bonded to the backside of the metal exterior and interior face panels. The acoustical foam will not "dust out" or deteriorate from the time

lead like some other materials. The lead acoustical foam also tends to be self-healing should workers have to drill holes in the panel, e.g., for electrical conduit. The material flexes the cable and leads to seal potential openings through which sound could travel.

The enclosure system meets regulations for the standards and it is designed to meet noise standards depending on how carefully it is installed and the original noise levels encountered.

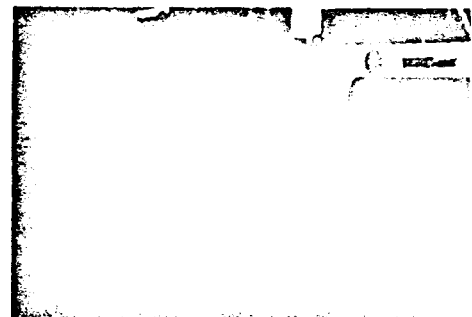
The system is designed to bring 90 dBA machinery noise sound levels to 60 dBA outside the unit. Noise regulations say a worker can perform tasks for eight hours in a 90 dBA noise environment. This compares to a sound level of 115 dBA at which a worker can perform for only 15 minutes unless protected from such noise levels. They are so high that conversation is impossible.

According to Maher Engineering, the system can be custom-built to enclose any type of machinery regardless of size and configuration. The enclosure design features openings at either end so that work input and output can enter and leave the work station. (Noise panels installed in the sides of the enclosure permit an unobstructed view of the work being performed and, in addition, allow visual communication between the

4 to use in built a special built a multi-layered of a or by 470; decrease the / gradient

method methoded in 1 equipped 4 order two sound control without

increasing built coverage of the



Laminated 3-in.-thick lead foam sandwiched noise on portable band grinder noise was cut by 50% compared to unprotected version of machine

Feature article: "Lead Proves A Heavy

Favorite As Sound Control Material"

Published in: PRODUCT ENGINEERING

November, 1973

Product Engineering, November, 1973

BATTERY POWERED VEHICLES APPROVED FOR HAZARDOUS AREAS

An important aspect of the new OSHA Occupational Safety and Health Act is concerned with the use of industrial vehicles in hazardous areas. Basically a hazardous industrial area exists where various ignitable or explosive gases, vapors, dusts or fiber particles are present in the atmosphere in sufficient quantities to create fires or explosions.

These conditions are commonly found in chemical and petroleum plants, flour and grain mills, underground mines and plants engaged in the production of non-metallic mineral and organic products.

Three classes of hazardous locations are defined by OSHA.

Class I locations: those in which flammable gases or vapors are, or may be present in the air in quantities sufficient to produce explosive or ignitable mixtures.

Class II locations: those which are hazardous because of the presence of combustible dusts.

Class III locations: those where easily ignitable fibers or flyings are present but are likely to be in suspension in quantities sufficient to produce ignitable mixtures.

The first version of the OSHA powered industrial truck specification states that all new vehicles must meet design specifications established in the American National Standard Institute (ANSI) Powered Industrial Truck publication B56.1-1968. Part II. ANSI is one of several nationally known organizations whose material handling equipment fire protection recommendations become law when adopted for powered industrial trucks.

The regulations also state that all material handling equipment to be operated in hazardous locations must be clearly marked with a label or some other identifying mark indicating their approval for use in one or more of the three hazardous locations.

OSHA regulations specify battery-powered explosion-proof vehicles as the only types permitted to operate in all three classes of hazardous industrial areas.

A key factor in the ability of material handling equipment to qualify for the EX (explosion-proof) Label is the requirement for an explosion-proof battery. Lead acid battery manufacturers have played a leading role in helping the producers of lift trucks and other types of material handling equipment to qualify their vehicles for the EX Label by working with them to develop specially designed explosion-proof lead acid batteries.

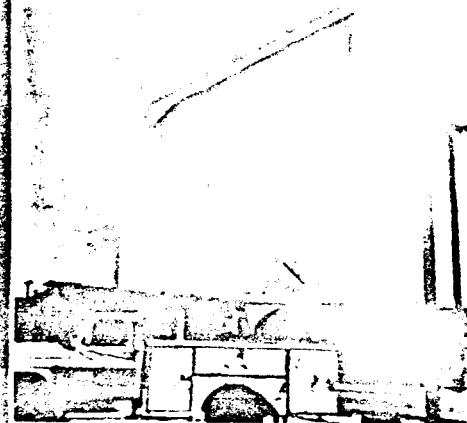
From a fire protection standpoint, the most critical components of EX Label vehicles is the electric power system. The batteries of such vehicles are enclosed in special trays that have 3/16-in. thick forged steel covers. Ventilation for the trays is provided by a design that precludes the accidental insertion of foreign objects through the vents in such a way that a short could occur across the vent terminals.

The housing for the battery tray consists of a 5/16-in. thick multipiece steel compartment. A fuse block for control and power circuits is built into the housing. A tumbler type lock is fitted to the fuse block to prevent unauthorized personnel from engaging or withdrawing the connector plug.

EX Label vehicles also are provided with explosion-proof enclosures for the lift pump and tractor motors and all electrical components. As added safety precautions, electrical conduct from the battery to the drive and pump motors is covered in flexible woven wire.

Rules and regulations based in the new OSHA requirements also establish 12 specific safety steps to be followed when charging or charging the lead acid batteries of electric-powered vehicles operating in hazardous areas. They include a requirement that battery charging installations be located in specific non-hazardous areas designated for that purpose and a ruling that battery compartments and/or covers shall be kept open to dissipate heat while charging batteries.

ELECTRIC VEHICLE NEWS/NOVEMBER



Replacing turret lights was one of the many jobs performed by Arkansas Power & Light Company technicians in Hot Springs, AR, when the utility undertook a 15-week test of the feasibility and operating economy of using power supplied by lead acid batteries to operate the hydraulic lift mechanism of a turret-mounted aerial lift bucket. The test provided positive proof that batteries provide hydraulic lift mechanism power more efficiently and at far less cost than the traditional power source for such mechanisms, a power take-off unit attached to the truck engine motor. Batteries are not usable in phone booths since they are installed in a specially built box located on the floor of the truck chassis just behind the rear tail-lift. Tel-E-Lift Corp., Minneapolis, Minn., built the power-up bucket truck in cooperation with the utility and has announced production of bucket trucks equipped with the battery designed and as of battery power source.

Feature articles: "Battery Powered Vehicles

Approved For Hazardous Areas"

Published in: ELECTRIC VEHICLE NEWS

August, 1973

Photo Caption on battery operated hydraulic lift mechanism.

Published in: ELECTRIC VEHICLE NEWS

November, 1973

ELECTRIC VEHICLE NEWS/AUGUST 1973

517 AMERICAN
METAL MARKET
N.Y. CL. 804, 806, AND
BIRMINGHAM

OCT 22 1973

REPLY TO
PAGE 25

Leaded Vinyl Sound Barrier Used in Air Cushion Vehicle

PUEBLO, Col. — Lead dispersed in vinyl is being used by Grumman Aerospace Corp. engineers here to overcome sound control problems encountered in designing the company's experimental trucked air-cushion research vehicle, according to a spokesman.

Built for the United States Department of Transportation to test a high-speed ground transportation concept, the vehicle is currently being produced along a mile-and-a-half track near here.

For present test purposes, the trucked air cushion is being produced by mounting three turbofan engines, mounted in a streamlined pod atop the rear of the vehicle. These provide power for the cushion of air on which the vehicle rides and also the thrust to propel it up to 120 miles per hour.

The Grumman spokesman noted that, during this present phase, noise protection from the turbofan jets is the prime consideration.

Later when the lower section of the vehicle is used, noise will come from two sources, turbofan engine noise and aerodynamic noise, also known as boundary layer noise.

The latter, he said, tends to increase with velocity and creates a constant excitation of the boundary skin. Depending on a craft's speed and shape, it can cause extremely high noise levels.

The two noise sources together will result in overall noise levels of 110 decibels (dB) in the enclosed cabin. This, the spokesman said, was to be compared to the highly amplified sound of a hard rock band and was to be extremely discomforting and also detrimental to hearing.

In the current stage of testing, only the vehicle's cabin had to be protected against sound.

The sound control system required two essential ingredients: a barrier between the craft's engines and the cabin interior to block external sound, and methods to dampen interior structure-borne sound radiation and turbine engine vibration, the Grumman man said.

A multi-material system incorporating lead was chosen to control

sound between the engine side and cabin interior headliner.

The spokesman described the barrier as 1-pd leaded vinyl fluff powder dispersed in vinyl.



NEW USE FOR LEAD: To make the experimental trucked air-cushion research vehicle quiet, Grumman Aerospace Corp. engineers sandwiched lead powder dispersed in vinyl between two layers of polyurethane foam.

sandwiched between two layers of stacked, each thick polyurethane foam and covered to place by the cabin headliner.

The spokesman noted that the technique eliminated the need for fasteners which would have penetrated the leaded vinyl and provided a large number of routes for noise to enter the cabin.

Another advantage of using leaded vinyl, he said, is that it is virtually free-floating, thereby improving its effectiveness as a sound barrier. Because of a 1-pd leaded vinyl

Feature article: "Leaded Vinyl Sound

Barrier Used in Air Cushion Vehicle,

and notice on same subject.

Feature article published in: AMERICAN METAL

MARKET, October 22, 1973

Notice published in: TECHNICAL SURVEY

November 10, 1973

CLAY EDISON NEWS
MILL

NOV 20 1973

REPLY TO
PAGE 25

"Stewart-Warner's new **WARNER** light and directional signal for tractors, and other off-the-road equip, uses a small die-casting in the mounting for the whole unit. Shaped like a bollapop, it is entirely without gaskets and screens. The simplified construction permits easier and quicker lamp-bulb change (pr.) ... Grumman Aerospace is solving sound control problems in their **air-cushion** research vehicle via lead-dispersed in vinyl. The sound barrier technique sandwiches 1-pd lead vinyl between 2 layers of 1/4-in thick polyurethane foam and holds it in place with the cabin headliner. This eliminates fasteners which would penetrate the barrier and provide many routes for noise to enter the cabin. The free-floating nature of the sound barrier enhances its effectiveness. (AMM/Metalworking News, 10/25 p 25).

Design engineering features

before engine exhaust on overall noise level of 110 decibels in the forward cabin. The manufacturer's sound level, which can be determined by having someone in the nose of a jet fighter at 1000 feet.

Despite this high exterior noise level, Grumman specifications called for a cabin interior that was "bring some quiet." The company's engineers therefore were faced with the task of developing a sound control system to overcome noise problems common to all jet aircraft.

Grumman's G-2 sound control system incorporates three essential elements: 1) a barrier between the cockpit and the cabin interior to block the path of exhaust gases; 2) methods to damp interior structure to reduce vibration and isolate engine vibration; 3) a method to absorb sound inside the cabin and prevent its reverberation.

The sound barrier between the cockpit and the cabin interior has been a major element in the total sound system. Grumman engineers installed a multi-material system incorporating lead. The sound barrier, located vertically (lead powder dispersed in vinyl), is sandwiched between two layers of compressed acoustical foam and is secured in place by the cabin headliner. The installation engineers illustrated the need for barriers which would have prevented the leaded vinyl and provided a large number of means for noise to enter the cabin. Another major advantage of using leaded vinyl in this form is that it is virtually fire-resistant, thereby meeting fire requirements.

The weight of the leaded vinyl was increased for forward sections of the aircraft because these areas are subjected to higher noise levels of boundary layer noise at maximum cruise speeds and, in addition, the glass enclosed cockpit is more susceptible to noise penetration. Three weights of leaded vinyl were used—1.5 pcf for the cockpit, 0.57 pcf for the forward section of the cabin, and 0.22 pcf for the mid and rear sections of the cabin.

Another major vehicle, also from Grumman, got the lead treatment too. It's a tracked air cushion train now being tested as part of the U.S. Department of Transportation's plan to develop high speed railroad vehicles that will provide passenger and cargo service between urban areas. Though different in design and function, the YACV faced the same problems as that of the Gullstream-II (a-2) business jet—before engine noise and aerodynamic related engine noise (the a-2 at 600



Sound barrier jet is developed for quiet operation inside and out. Lead in construction will prevent back and in the cabin headliner absorbed noise.



Sound barrier jet is developed for quiet operation inside and out. Lead in construction will prevent back and in the cabin headliner absorbed noise.

mph at 35,000 ft. has almost the same two-dimensional dynamic pressure as the YACV at 300 mph at sea level. However, Grumman engineers had a distinct advantage in designing the YACV since they had already designed the highly effective sound control system for the a-2. Based on this previous experience and knowledge gained in developing the sound control system, it was easily incorporated into the vehicle.

To insulate the cabin, the multi-material noise insulation system was applied in the same manner as the system installed in the Gullstream-II. Damping foam was applied to about 90 per cent of the skin area, a 4-in. thickness of low density fiberglass was compressed into the 3-in. depth between the frame rails and a 1 pcf leaded vinyl sandwiched between two 1/4 in. thickness of poly-

urethane foam was installed over the fiberglass before the cabin lining was installed. In addition, a 1 pcf leaded vinyl curtain was suspended behind the aft cockpit bulkhead to provide additional insulation from the noise of the rear-mounted turbofans.

The noise insulation is providing the research vehicle operator and test engineers with a quiet environment for the test program. During the present phase when the vehicle is being tested for speeds of up to 125 mph, noise penetration from the turbofan jets is a primary consideration. Later, when the second phase of the tests are underway and the lower induction motor is used to achieve the vehicle's maximum 300 mph speeds, noise will come from two sources—turbofan engine noise and boundary layer noise.

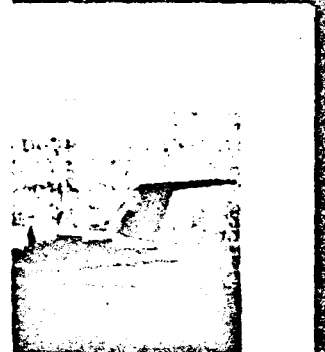
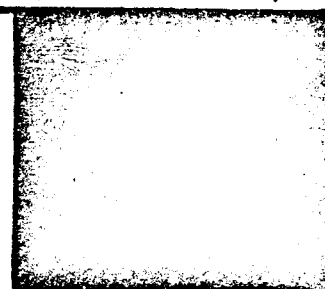
Product Engineering, November, 1970

bars of the cabin.

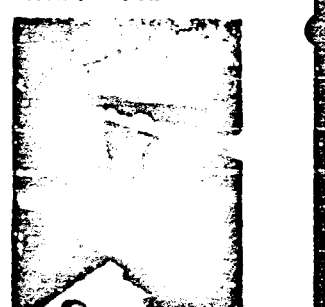
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When made and out. Lead in heavy break prevented noise.



When jet engine noise partly blocked.

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Type and trends

Facilities & Utilities

Get the lead in, get noise out

Sound-insulated enclosures are one way to control noise from industrial equipment that originally was considered either too large to equip with adequate sound control, or that was already installed without built-in noise control.

According to the Lead Industries Association, an increasing number of machinery enclosure makers are taking advantage of the sound barrier properties of lead to meet sound attenuation of their products. Many of these enclosures are made up of panels consisting of sheet lead and structural polyurethane foam combinations. Some enclose more than one sheet of lead separated by layers of foam to enhance sound attenuation properties over that of an equal mass of lead in a single sheet.

Typical of such enclosures is a new modular sound control system developed by Maher Engineering, Des Plaines, Ill., to enclose furnace production machinery. The system consists of 1 1/2-in. thick (3.8 cm) lead-foam material, an extruded aluminum framing system, and flat aluminum sheets or gages ranging from 0.49 to 0.062 in. (0.12 to 0.16 cm) for the exterior face of the panel.

The combination lead and economical foam material, produced by Soundcoat Co., Brooklyn, N.Y., is a modular panel with two 1/2-pd sheets of lead sandwiched in acoustical foam. The combination is then bonded to the backsides of the metal exterior and interior face panels. The acoustical foam won't "dent out" or delaminate from the sheet lead like some materials. It also tends to be self-healing should workmen have to drill holes in the panel.

Elsewhere, a foam-and-lead laminate was one of several reasons Ingersoll Rand's Contact Products Co., Mayfield, Ky., achieved a 67% loudness reduction in line of 7000-cfm packaged centrifugal compressors (FACTORY-Feb '73,p.

13). It used a steel shrapnel heat-treated to a combination lead/foam sound barrier to get the decrease, marking the first time such equipment has operated with a sound level of 84 dBA. By comparison, original levels were as high as 100 dBA.

Engineering Industries, Inc., Madison, Wis., solved a similar noise problem and realized a \$1500 cost saving by installing this, continuous cast sheet lead to five production plastic scrap grinders.

Two techniques were considered, shipping the machines 400 miles to the firm's plant while a noise enclosure cavity shell could be installed, or applying sheet lead directly at the plastic plant. The maker chose the latter method, saving more than \$1500 in shipping costs and eliminating 10 to 12 weeks of downtime while the machines were being altered.

Several techniques were tested to determine how the sheet lead could be most effectively and economically installed. In the first test, workers spent 20 hours, laminating sheet lead to the interior face of all hopper walls, underseal portions, and the interior of pedestals, at top and covers of one machine.

In the second test, the outside face of two machines was laminated in 15 hours. The second method was not only faster, but was just as effective as the first. Laminating the sheet lead to the machines' exteriors allowed lead surfaces to be spray-painted to match machine decor. Each machine required about 25 sq ft (2.3 sq m) of 1-pd sheet lead. A special urethane adhesive bonded the sheet lead to the exterior of the machines. Total cost for labor and materials came to \$100 per grinder, a savings of \$500 over the first technique.

Readings before installation of the lead sheet was 84 dBA at 2 ft from the grinder. Following installation, the count was 64 dBA. □

Factory, November, 1973

 61-77 MACHINE
 DESIGN
 L.A. 15177

NOV 1 1973

 (KAP-17)
 (PAC-08)

GRINDER GLAZING—Noise levels measured 2 ft away from grinders of tough plastic scrap are lowered from 84 to 64 dBA by laminating all exterior surfaces with lead sheet. Engineering Ind. Inc., Madison, Wis., spent only \$100 for labor and materials to apply a urethane adhesive, then faster about 25 sq ft of 0.0152 in. thick sheet lead to each in-production machine for grinding plastic, reports Lead Industries Assn. Inc.

Madison, Wis.

Feature article: "Get Lead In, Get Noise Out", and Photo Caption: "Grinder Glazing?"

Feature article published in: FACTORY
November, 1973

Photo Caption published in MACHINE DESIGN
November 1, 1973

PLATE CIRCUITS
MANUFACTURING
IN 1973

SEP 1973

PLATE CIRCUITS
MANUFACTURING
IN 1973

TECHNOLOGY ASSESSMENT

Soldering Preforms

TIME SAVERS. THEY SIMPLIFY THE TASK OF JOINING METALS

Not too long ago, many solder joining operations used only the time-tested, proven soldering iron and a solid wire or bar. Today, the continuous effort by many industries to partially or completely automate production has brought many changes to soldering procedures and techniques, for example increased use of solder preforms, according to a survey by the Lead-Industries Association (LIA), Inc. (NY, NY). Preforms are manufactured solder configurations containing a fixed quantity of metal alloys - with or without a flux core. You can manually place preforms on the solder area or use a machine to dispense them automatically.

Conventional heating methods compatible with your application can join the preform to the assembly. Such methods include infrared lamps, induction or resistance heating, gas torch, oven or hot plate.

Various on four basic preform shapes make up all the shapes mentioned (Fig 1). These basic shapes include wire, You can fashion round, square, oblong and oval shapes from solid wire or flux-filled wire. Cutting and forming the wire into shape is less expensive than using other solid shapes. Punched parts, Solid wire or flux-filled wire can form discs, washers, domes and oval shapes. Flux-filled discs require a solid portion to join the top and bottom of the disc.

Spheres. Spherical shapes come only in solid.

Solder-coated metal forms. These pre-coated metal preforms contain a specific thickness of solder alloy.

sequential soldering

Solder preforms come in a variety of alloys developed for joining specific metals. Alloy contents range from nearly 100% lead to as low as 20% lead. In most cases, the alloy contains tin, according to the LIA report.

An assembly can sometimes utilize two or more different types of solder alloys to make joints in sequence. Called sequential joining, this method makes use of the fact that different alloys melt at different temperatures. For example, to join parts of a high precision oscillator and, you must provide for progressively lower melting temperatures at solder contact points within an area of 2 sq in to avoid burning the previous bond. In the first step, you resistance-solder the wires and end of the coil to the coil cover

using flux and rings composed of 93% lead and 7% silver alloy. This solder melts at about 680°F, and therefore the next parts joined, three glass terminals located immediately adjacent to the wires and end, must be joined using a solder with a lower melting point. Ring preforms made from 63% tin and 37% lead, which melt at 360°F do the job. The final operation automatically seals the oscillator cover. You make this seal with a preform composed of 22.5% bismuth, 22.5% tin and 43% lead because this alloy has a softening point of 250°F. This temperature proves high enough to seal the lid, and yet not high enough to destroy the solder joint for the three glass terminals.

using solder preforms

A typical example of the many preformed lead alloy solder preforms used in the electronic data processing industry are tiny chains of washers used as grounding elements for the wires attached to a computer terminal block (Fig 2). The terminal block wires extend through the chain, down to and from various parts of the computer. An average computer contains as many as 200 to 3000 such terminal blocks.

Made from 63% tin/37% lead flux-filled alloy, typical chain washers have a 0.007" O.D. and a 0.040" I.D. You set the chain washers by hand along every other row of the gold-plated square pins to which the wires join. Because the preforms come in chain form, you can set a row of 24 pins at one time rather than inserting in the time-consuming task of placing solder around the pins one by one. The computer wires join to the pins with the 63/37 alloy along every other row because the terminal is wired in a "twisted pair" arrangement whereby one wire (the one with the lead alloy) serves as the electrical contact, while

(the one
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computer
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tic in the
terminals
between
one to the
the wires
terminal
about 20

Fig 1 Shows that 38 different types of lead alloy solder preforms give you some idea of the variety of preform shapes available to you.



Fig 2 Chain washers typify the lead alloy solder preforms developed to solve joining problems encountered in the electronic data processing industry. This shape, under a 63% tin and 37% lead alloy, permits rapid hand placement of preforms around the base of hundreds of tiny gold-plated square pins in a computer terminal block.

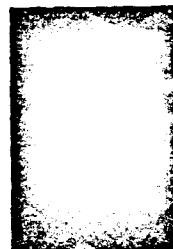


Fig 2 Typical circuit board the

Feature articles and Photo Captions

on Soldering Preforms appeared in:

CIRCUITS MANUFACTURING, September, 1973;

INSULATION CIRCUITS, November, 1973;

and DESIGN NEWS, November 5, 1973

CIRCUITS MANUFACTURING

25-17 INSULATION/
CIRCUITS
NOV 1973

NOV 1973 (LIA15179)

Lead Alloy Preforms For Solder Joining Operations

According to the Lead Industries Association, Inc., industrial demand for mass-produced electronic joints has resulted in increased use of lead alloy preforms.

The continuous effort by many industries to either partially or completely automate production lines has brought about many changes in soldering procedures and techniques, according to a recent survey by Lead Industries Association. One soldering innovation being increased use is the solder preform. Preforms have been made economical and practical as the result of a number of developments: the availability of high quality solder alloys, faster-acting fluxes, and new techniques for the proper heating of parts.

The solder preforms are available in a wide variety of alloys that have been developed for joining specific materials. Alloy contents range from nearly 100% lead to as low as 30% lead. In most cases, the alloy is made with tin. One of the most frequently used tin-lead alloys in the electronics field is a combination of 80% tin and 20% lead. It is a general purpose alloy and preform shapes is classified for temperature-sensitive electronic components. For example, 60/40 solder is used for printed circuits, one of the major applications areas for lead-containing preforms.

Because of their ease of installation, the speed with which they can be assembled, and the highly effective joints they provide, lead alloy preforms are being used by the thousands to join computer components.

An example of mass-produced lead alloy solder preforms used in the electronic data processing industry are the many tiny chains of washers that are used as grounding elements for the hundreds of wires attached in a computer terminal block. Typical chain washers have a .100" OD and a .040" ID and they are made from 62 (Pb62) tin-lead alloy. The chain washers are set by hand along every other row of tiny

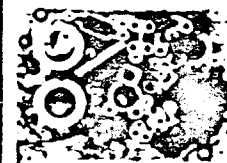
200 plated square pins to which the wires are joined. Because the preforms are in chain form, a row of 31 pins can be "set" at one time. The computer wires are joined to the pins with the 62/37 alloy along every other row because the terminal is wired in a "banded" pin arrangement whereby one row (the one with the lead alloy) serves as the electrical contact while the wire in the adjacent row (the one without the lead alloy) serves as the ground and helps to eliminate stray voltage.

There are numerous other applications for lead alloy preforms ranging from air filters to wire mesh components, and in all cases their use results in time and money saved in assembly, elimination of solder waste, and an improved soldered joint. Preforms also permit the rapid joining of a wide variety of wires and substrate assemblies that could not otherwise be efficiently joined.

62-76 SOLDER WIRE
70% SN, 32% PB

NOV 5 1973 (LIA15179)

Solder Preforms



Manufactured solder configurations contain a fixed quantity of metal alloy with or without a flux core. Preforms produce solder fillets for specific joints in an assembly. They can be manually placed on the area to be soldered or they can be dispensed automatically. Once in place, solder preforms are joined by any conventional heating method. Lead Industries Ass., Inc., 372 Madison Ave., New York, NY 10017.

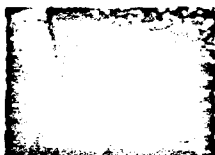
For information, circle 398

CASTING REVIEW AND NEWS

Unearth Fragment Of Revolutionary War Statue Destroyed To Make Bullets



Close-up view of the 28-lb. lead fragment which makes up the head of the King George III statue which it was created in 1776.



Lead fragment, its most precious part, and the 28-lb. lead fragment of the King George III statue which it was created in 1776.

A 28-lb. fragment of one of the most famous pieces of sculpture in American pre-revolutionary history has been unearthed in Wiltshire, Conn., where it has been buried for nearly 200 years. The fragment is from a 1300-lb. equestrian statue of King George III, the last king of the American Colonies, that stood for only six years after it was erected atop a high marble pedestal in 1776 at Bowling Green Park on the island of Manhattan.

The story of how the two-ton statue got from the island of Manhattan to Wiltshire, Conn., could serve as the epilogue to the Broadway musical hit, "1776." The play has been made into a popular movie that is now being shown throughout the country.

The statue was made in London—only enough in the light of later events, by a man named Joseph Wilton—and shipped to New York

where it was unveiled in the summer of 1776. The Wilton statue like other classical Roman statues of the day, was complete with legs, sandals, and a wreath of laurel. The king and his horse appeared to be made from gold, but both were cast from lead and coated with gold leaf.

The statue was never popular among the majority of the Colonists. In fact, it had been standing only one year, when the British erected an iron fence around it (the fence still stands today) and threatened to lay a 500-pound fine on anyone caught defacing the statue.

On July 9, 1776, a courier arrived from Philadelphia bearing a copy of the Declaration of Independence which was read to the citizens and members of New York for the first time at the site of what is today the City Hall for the City of New York. That evening, a group of enthusiastic patriots angrily attacked the statue.

Not content with attacking the statue, the patriots placed a rope around his Majesty's neck and toppled him and his horse from the marble pedestal. The angry men then attacked the lead statue with axes, cutting the lead from the body, defacing the nose, and prying the laurel wreath from the King's head.

Within a matter of days, as the American Revolution got underway, the statue was hacked into pieces of approximately 28 pounds each. With British forces encircling Manhattan and the American Revolution only five days old, the decision was made to use the lead by turning it into bullets to fight the British. The remaining lead was loaded into cannons and carried off to a military depot in Litchfield, Conn., where a lead ball of it was melted down a bullet for the Continental Congress to debate near sunset in Litchfield, as soon made 42,000 balls scold lead.

Bullets cast in Litchfield account for only about half of the two tons of lead in the statue and the fate of the missing pieces has been a matter of speculation for many years. It is known that the head, nose, the wreath, somehow made its way back to England. In 1832, other parts of the statue began appearing in Wiltshire, Conn., as a swamp near the center of the town was being drained. Several small pieces of the statue were located at that time, and about 40 years later (1877), a much more spectacular find was made on a farm near the Wilton swamp. Four large pieces weighing about 200 lbs. and including the horse's tail, part of the saddle, and what is believed to be a part of the horse's head, part of the King's legs and the horse's foreleg were discovered a little later.

While it isn't known exactly how the pieces of the King George III statue became scattered around Wiltshire, it is assumed that men driving the wagon to Litchfield stopped off at a tavern in the area and left it unattended while they rested and ate. Some local Tories (Colonists who were on the side of the British during the Revolutionary War) are believed to have discovered the pieces of the statue and stolen several pieces to keep them from being turned into bullets.

The 28-lb. fragment of the statue that was recently unearthed at Wiltshire is the only piece to have been discovered in more than 200 years. Louis Miller, a native of Wiltshire, found the piece in a small swamp that is only about two miles from his home. He located the fragment with an electronic metal detector and its date on the under that was made the

Feature article: "Unearth Fragment of Revolutionary War Statue Destroyed to Make Bullets"

Published in: CASTING ENGINEERING

July/August, 1973

SEP 1973

1995

A NEW COMPOSITE material that combines lead's outstanding corrosion resistance, aesthetic appeal and sound barrier properties with the strength of steel has been successfully introduced in England.

Colford rail banded land clad steel, the new composite material was developed by the British Non-Ferrous Metals Research Association. It is produced by pressure bonding land to steel sheets which have been pre-treated with land alloy. The land clad steel has been subjected to extensive mechanical and thermal testing without bond failure. It was fabricated using traditional steel fabricating techniques and has already been successfully used for commercial and industrial building construction applications in England.

American lead producers have expressed an interest in producing the low lead steel used for the domestic market because the composite material performs excellent properties for roofing, siding and structural construction.

Lead acid steel is competitive to steel with other quality metal products and in the construction market, pushing the use of lead structural bar steel reinforcement not considered. Some examples include beams and column reinforcement which have already been developed in England and roofing gutters down eaves and ventilation equipment.

Most types of lathework can be used to satisfactorily join load-carrying steel. When decorative architectural panels are required to timber bottoms or other structural members, load-carrying panels can be incorporated to provide a continuous load surface. The use of load-carrying panels also helps to waterproof the fast-over and retain the pleasing appearance of lath throughout the entire frame.

A verapamil, self-adhesive paper coating is applied over the lead cladding to protect it during handling, shipping and installation. After installation, any exposed edges of lead clad steel can be sealed from corrosion by painting with quick drying primer followed by a coat of finish paint.

The firm application in England for lead coated steel was the roof frame of the new National Mutual Life Agency.

tion of Amstelroote Ltd. This octagonal-shaped office building was designed by Gunn & Partners. Located to the City of London within the precinct of St. Paul's Cathedral, the new building, like the world famous cathedral, has a lead roof.

The beams of the roof of the six-story building is in the form of an open square composed of 200 panels. The panels, each 8' high and 14' wide, are installed vertically around the beams of the roof which, like the building, have



TOP: Partial view of the lead roof of the new National World Life Association of Australia, 101, Leinster Building in London, England. The roof is made up of 304 stainless-steel panels, each covered with 1 lb. of gold. (Inset in story shows lead, intended to permit suspended ceiling here.) Top floor of an adjoining building are visible at upper right. **BOTTOM:** Close-up view of typical roof panel that has been lifted to show 6" wide lead lap joint that connects every full row of 16" pitch roof.

is integral in shape. Because the heads of the pencils are partially exposed to the weather, hand chiseling was applied to both sides of the pencils. They were fabricated from 20 gauge two-piece steel with a coating of about 1 1/2 pounds per sq. ft. LARSEN® paint on each side.

also store the various equipment for the National Medical Life Association of Americans Ltd. building is housed on the top floor of the structure and it is this reason that protection has been made for access through the roof at any point to facilitate equipment replacement and maintenance via helicopter. The roof was designed so that any point can be lifted and replaced without disrupting structural members. The steel design is based on the use of half-covered 8" x 4" plywood panels with a lining of asbestos board secured to the steel by means of 1/2" x 4" bolts. The panels are located in a series of raised sections or plenums here, similar to glazing bars, which are supported on purlins.

The exterior face of the panels are covered in 5 lb. per sq. ft. (2.24-in. thick) sheet lead which was simply fixed to the face of the panels by returning the edges and nailing them to the back of the panels with copper nails.

Each side of the octagonal-shaped roof is about 35' long and each treatment of the octagon is made up of 60 panels. They have a maximum width of about 7' 6" at the eaves and curve toward 7' in length. The hip joints across the fall of the 18" pitch roof are 5' wide. The lead is run down into an anti-capillary groove on the underside of the hipping panels. A second groove contains a neoprene strip as an additional safeguard against penetrating rain.

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Feature arti
New Lead Clo
Published

Feature article: "England Introduces
New Lead Clad Composite Material"

Published in: AMERICAN BOOKER &

BUILDING CONTRACTOR

August/September, 1973

Also appeared in TIN INTERNATIONAL.

September, 1973

engineering essay

Removing lead from batteries

by J.A. Peterson
Director of Purchases
Prestolite Battery Div, Eltra Corp

The battery industry is taking an increasing portion of lead consumption, now representing 44% of the total, and if all other uses, including secondary lead, continue their past trend, batteries will represent over 55% of lead consumption by 1980. Despite the reliance of batteries on lead (and vice versa), however, we are constantly trying to take lead out of batteries, since lead is the largest single item in our manufactured cost and it, therefore, the most fertile area for

potential cost savings. In the past, lead was removed through refinement of thinner plates or grids, and smaller containers. The non-plate cover and the through-the-cell inter-cell construction reduced the lead required. This lead, which is basically hard lead, or antimonial lead, was removed without loss of quality.

The move to thinner grids was accomplished through improved antimonial lead

alloys and grid design. In 1962, 62% of battery lead was antimonial lead alloy. By 1971, it was 46%, with oxide making up the remaining 54%. By 1980, the ratio of oxide to alloy lead will have increased to 60% oxide and 40% alloyed lead. This will result from further reducing the grid thickness, so in effect, we will be using less lead per battery, and more of the lead will be oxide. Presently, it doesn't seem we can go much beyond this ratio, so as an example, although there will be some specialized cases, as there are now, where the ratio of oxide to hard lead is 75-25. Such an increase is bordering on inefficiency, so I would prefer to stick with the 60-40 ratio as a guide. It must be remembered that this ratio is not accomplished by replacing grid metal with oxide, but by just increasing grid metal.

Antismelting. We anticipate that oxide use will result at around 13-17 pounds per battery, but the grid lead will be reduced 30% to nine pounds per battery. As the total

industry grows, the lead lead requirement for battery grids will increase by 30% between 1971 and 1980, while the oxide requirements will increase by about 50%. Presently, 70-80% of the oxide used by battery manufacturers is produced in-house, to maintain this percentage, a significant capital investment will be required, and the companies justify the expansion by the battery industry. Both the battery industry and the lead industry must prepare to provide the capacity needed to meet a 60% market increase.

A split of oxide sourcing representing 70-80% in-house capability is healthy and economically feasible for the battery industry. It is wise to be double covered on them in protection against breakdowns or other problems. At the same time, however, the "make or buy" decision inherent to the battery manufacturer that he should make his own oxide. The 70-80% split is oxide sourcing means a well thought-out breakdown and one that affords both the oxide producers and the battery manufacturers the best of two worlds. It is important to realize, as we talk of growing oxide use, that while battery weight is going down, the battery market is going up, the net result being an increase in battery lead consumption of 30% by 1980 to 954,000 tons per year.

Carbon alloys. Reduction in grid metal is being aided by the advent of carbon lead alloys, which yield much lower corrosion rates, allowing grid weight reduction without loss of efficiency. Carbon alloys are gaining importance with the introduction of the maintenance-free battery, and, while carbon lead is not new (industrial batteries have used it for many years), it is still true that in the auto battery, where this grid and high-speed production tools, carbon creates a whole new set of problems. For example, the main reason that the maintenance-free battery wasn't introduced years ago are that new techniques must be developed to make and handle the grids, and that new separators are required. Up to this point, casting grids has been the most economical approach because of relatively low labor costs (working with lead in pig form as opposed to sheet or rod stock and a low equipment investment). With these handling problems, the battery industry is seriously looking at punching, perforating or expanding grids.

The approach will differ, but the end result will be to produce a thinner grid without the inherent problems of casting and handling carbon lead grids. These batteries will cause some problems in terms of scrap. Any significant trend to batteries without antimony could affect the secondary lead producers. Without antimony, battery scrap could run its upward and become a drag on the market. As scrap values go down, the cost to the battery industry will go up, and secondary smelters may have to adjust their pricing to make out. The battery industry will then have to compensate for this. At least this situation will supply the secondary lead industry with some relatively pure lead to melt. Finally, we could buy the lead for grid metal from the primary producers and the lead oxide from secondary producers.

Over-high purity. Smaller content also comes up with carbon lead alloys. With some open as low as 0.001%, alloy sources become restrictive as carefully studied. But with increasingly more grids which make the battery less maintenance-free and the maintenance-free battery in this area, and by 1980, we probably won't recognize the carbon lead specifications used today. This problem of over-high purity must be met by both the battery industry and the lead industry, so that there will be greater freedom for casting and more competitive pricing.

— Guest Editor: Robert Service, Chief

Feature article: "Removing Lead From

Batteries", by J.A. Peterson

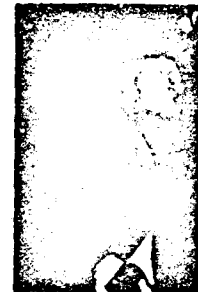
Published in: AUTOPRODUCTS

November, 1973

Chrome Yellow . . .

Part of the Answer to Traffic Accidents

By Philip E. Schlemmer
Executive Vice President
Lead Industries Association, Inc.



Philip E. Schlemmer

LEAD CHROMATE paint will play a major role in two permanent marking programs that are key elements of a massive nationwide highway safety plan authorized by the Federal Aid Highway Act of 1972.

The two programs were developed to help decrease the staggering 56.4 million vehicular traffic accidents that resulted in 58,000 deaths, two million disabling injuries and more than \$12 billion in property damage in the United States during each of the last two years. The programs will cost nearly \$200 million—\$175 million for a three-year Permanent Marking Demonstration Program, which will begin in 1974, and \$25 million for a five-year Permanent Marking Research and Demonstration Program, which also will begin in 1974.

You Think Pavement

The Permanent Marking Demonstration Program authorizes the Secretary of Transportation to approve permanent marking demonstration projects on any two-lane rural highway, other than the leading 100,000, in order to bring such highways up to marking standards issued or mandated by the Federal Highway Administration. The program is primarily designed to meet the critical need to provide, for the first time, sufficient funds to bring thoroughly marking rural two-lane roads where two-thirds of the nation's highway fatalities occur.

The Permanent Marking Research and Demonstration Program, as its name im-

plies, was developed to conduct research and demonstration projects to improve the effectiveness and durability of various types of permanent markings and related substances. The program also will develop improved equipment and techniques for applying, servicing and maintaining such markings and substances during adverse weather and conditions during construction.

Here Is Long Run

Traffic control devices such as permanent markings are proven elements of accident and subsequent deaths, injuries and property damage annually. For example, if all highways and streets in the U.S. were properly marked, it is estimated that from 1,000 to 2,000 lives could be saved and from \$1,000 to \$2,000 injuries would be avoided each year. It also is estimated that the permanent markings would save \$2.5 to \$4 for each dollar it costs to apply such markings.

The difference in monetary and dollar figures is due to the fact that Federal, state, urban and rural roads, such as two-lane highway, combined with a road, for example, accounted for 68 per cent of the highway traffic deaths during the 1971 period. It is for this reason that the Permanent Marking Demonstration Program gives priority for handling permanent markings on such roads.

bold, broken and dotted single and double center line permanent markings are the most frequently used to prevent high-

way accidents. They include "no passing," "no passing" and "passing with care" zones and, even though they are known as white line markings, such markings are not always in the proper color of pavement. In addition to such permanent markings, white line permanent markings also are used to mark the edges of streets and highways where there is inadequate clear space to the left of the line for disabled vehicles or for making emergency stops.

"Highway Yellow"

Three types of permanent markings and others, such as such markings and temporary lines to indicate highway construction, are painted "highway yellow." A special color standard, highway yellow, has been specified by the 1971 Manual on Uniform Traffic Control Devices (MUTCD) for all temporary highway traffic control devices, including signs. The paint program that must readily meet the standard highway yellow color requirement, as well as such requirements, is lead chromate, or "chrome yellow" paint. Yellow is the most visible color to the human eye from among all those in the color spectrum.

In addition to meeting the color standard for highway yellow, chrome yellow paint also must meet many other important qualities that make it the most versatile, longest lasting and most durable for all temporary traffic control devices. For example, chrome yellow paint also has good resistance to degradation by light, and it remains chromatic and to various sizes and in many environments.

Look of Proof

The MUTCD Manual is intended to serve as the regulatory document for handling traffic control devices such as permanent markings on all streets and highways in the United States. However, there is a major problem in implementing and complying with the Manual as a nationwide basis. There just isn't enough money available.

To understand why the MUTCD Manual cannot be fully implemented because of the lack of funds, it is necessary to have a basic understanding of the U.S. highway system, how it was built, and how it is being maintained.

Of the nearly two million miles of paved, urban and highway in the U.S., only 600 thousand miles of Interstate, state and urban, and municipal primary and secondary roads were built with Federal aid funds. In order to quickly fix such roads, each state was committed to maintaining them according to regulations outlined in the "MUTCD Manual" Chapter

Friday, November 16, 1973

work, chromate, the nation states build a vehicle, responsible to comply with requirements for the treatment of traffic control devices outlined in a series of repeated orders of UTCD Manual when it became effective in early 1972. In particular, there was a lack of funds for maintenance equipment and paint to comply with the increased use of permanent marking traffic control devices. In the meantime, many municipal and county highway officials were finding it even more difficult, if not impossible, to comply with the permanent marking guidelines established by the Manual. These highway officials are responsible for maintaining the roads that three million miles of paved rural and urban primary and secondary highways that serve and built with Federal aid funds and yet, they have for five maintenance funds to allocate their dollars. As the result, only 27 per cent of the rural and urban primary and secondary highways have been marked in accordance with the Manual.

Federal Money

That it is now to see why the nearly \$200 million allocated by the Federal Aid Highway Act of 1972 is so important. For the first time, highway construction and maintenance will have sufficient funds to at least begin the massive program that will be required to comply with the 1972 UTCD Manual.

The following data gives some indication of the magnitude task involved in carrying out the first phase of the permanent marking program. It is estimated that 600 thousand miles of two-lane roads, 2.2 million miles of one-lane roads, and the rest will be approximately 600 million. It is estimated that 575 million will be spent to apply "no passing" permanent markings. Approximately 100 thousand miles of white lines will be placed on primary and secondary two-lane roads at a cost of \$1.5 million.

Feature article: "Chrome Yellow...Part of the Answer to Traffic Accidents"

Published in: AMERICAN PAINT

JOURNAL CONVENTION DAILY

November 16, 1973

80-1 WELDING
 JOURNAL
 Vol. 24, No. 10

OCT 1973

EXPIRY
30-0000

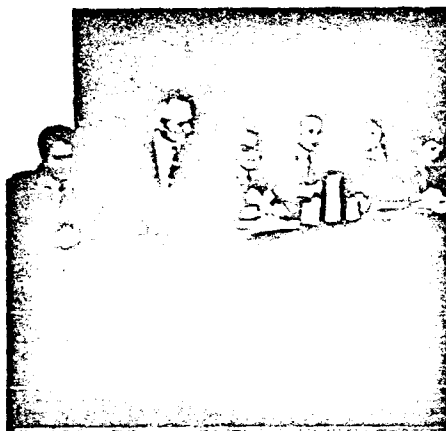
International Brazing and Soldering Conferences Scheduled for Annual Meeting in Houston

Keeping trend with growing interest in the brazing and soldering fields and based on the success of the AWS-WRC Fourth International Brazing Conference and the AWS Second International Soldering Conference held this past April in Chicago, the sponsors of the Conferences have decided to schedule a Third International AWS Soldering Conference and a Fifth International AWS-WRC Brazing Conference. They will be held in conjunction with the 1974 AWS Annual Meeting and Welding Exposition at the Albert Thomas Convention and Exhibit Center in Houston, Texas during May 6-10, 1974.

On this occasion, papers by both USA and foreign authors will be presented on brazing and soldering applications and brazing and soldering research and development. The papers to be presented will be previously unpublished and they will represent a wide range of interests.

During 1972, both conferences were held at Chicago's McCormick Place in conjunction with the AWS 66th Annual Meeting and 1973 Welding Show which featured 134 exhibits and attracted a record number of visitors. The Soldering Conference was cosponsored by the Lead Industries Association, and AWS and the Welding Research Council were joint sponsors of the Brazing Conference.

These events were started by the AWS Committee on Brazing and Soldering as a result of the need to promote knowledge and information in those fields which were contained throughout a number of societies and publications. Also important was the fact that the number of applications for these processes had substantially increased in the past decade and that all signs pointed to even greater usage in the 1970's. During that time, the performance requirements of brazed and soldered joints had, likewise, become more stringent. In brazing, designs are engineered and brazements are fabricated to perform with increasing reliability by the aerospace, aircraft, nuclear



A group of authors presented questions from the audience and gave informal presentations on applications, safety, new equipment and products and announcements and items of the highly anticipated 1974 Brazing and Soldering Conferences. Standing from left to right are Messrs. R. Smith, Ashbury Corp.; R. B. Hendry, Kaiser Steel; A. M. Sengupta, Hardy & Harman; J. R. Taylor, Adams & Lyman, Lead Industries Assoc.; and R. L. Ray, Consultant.

and other equally sophisticated industries. In soldering, most of the changes have occurred in the electrical and electronic industries and have been prompted by the trend to miniaturized components, assemblies and equipment.

Through annual brazing and soldering conferences, the Brazing and Soldering Committees hope to centralize the information on these processes in one source, the American Welding Society, and to publish the papers in the Welding Journal, and at the same time, generate more interest and activity within AWS in brazing and soldering.

The Fifth International Brazing Conference and the Third International Soldering Conference

promise to be even better than the previous ones. The AWS Committee on Brazing and Soldering has taken great care in selecting topics of broad interest for the

Article: "International Brazing and Soldering Conferences Scheduled For Annual Meeting in Houston"

Published in: WELDING JOURNAL

October, 1973

65-1 WELDER
JOURNAL
ON PLANS

NOV 1973

LEAD IN
BACON

1972 Annual Review of Lead Industry

The Lead Industry Association, Inc., has announced publication of the 1972 Annual Review of the U.S. Lead Industry. The 34-page report provides data on the production and consumption of lead in the United States and many foreign countries. Charts and graphs in the report provide a breakdown for lead consumption by products from 1968 through 1972. Also discussed are details concerning various markets for lead, a report on secondary production, a report on the free world lead situation, and research and development projects conducted by the International Lead Zinc Research Organization, Inc.

Lead Industries
Association, Inc.

65

51-2K PRODUCTION
MAGAZINE
ON PLANS

NOV 1973

LEAD IN
BACON

A 34-page report by the Lead Industries Association provides in-depth data on the production and consumption of lead in the U.S. and several foreign countries. Charts and graphs provide a breakdown of consumption by products from 1968 through 1972. Also discussed are details concerning various markets for lead, a report on secondary production, a report on the free world lead situation, and research and development projects conducted by the International Lead Zinc Research Organization, Inc.

Industry No. 488 on Card

REPRODUCED November 1973

51-34C 33 MAGAZINE/MAGAZINE OF
METALS PRODUCING
ON PLANS

OCT 1973

LEAD IN
BACON

Lead Industry Section Free, 34-page report provides in-depth coverage of the production and consumption of lead in the U.S. and several foreign countries. Charts and graphs furnish breakdown for lead consumption by products from 1968 through 1972. Lead Industries Association, Inc., 282 Madison Avenue, New York, N.Y. 10017

51-17 ELECTRICAL
WORLD
ON PLANS

OCT 1 1973

LEAD IN
BACON

Lead production, consumption. A 34-page report providing data on the production and consumption of lead in the U.S. and several foreign countries has been published by Lead Industries Association, Inc., New York, N.Y. Charts and graphs provide breakdown for lead consumption by products from 1968 through 1972. Also discussed are details concerning various markets for lead, a report on secondary production, a report on the free world lead situation, and a list of research and development projects conducted by the International Lead Zinc Research Organization, Inc. Tables at the end of the report summarize world lead resources, free world production, refined production, and refined consumption.

Revised report issue on 1973

51-17 WELDER
JOURNAL
ON PLANS

OCT 1973

LEAD IN
BACON

Lead Status
The 1972 Annual Review of the U.S. Lead Industry contains reports on lead consumption by market, lead production, the free world lead situation, and I.L.Z.R.O. research and development projects. 34 p.

Lead Industries Assn., Inc.

AMERICAN PAINT
JOURNAL
ON PLANS

SEP 24 1973

Lead Status
The Lead Industries Association, Inc., 282 Madison Ave., New York, N.Y. 10017 has announced publication of the 1972 Annual Review of the U.S. Lead Industry. The 34-page report provides in-depth data on the production and consumption of lead in the United States and several foreign countries. Charts and graphs in the report provide a breakdown for lead consumption by products from 1968 through 1972. Also discussed are details concerning various markets for lead, a report on secondary production, a report on the free world lead situation, and research and development projects conducted by the International Lead Zinc Research Organization, Inc.

THE BATTERY MAN, November, 1973

WHO WHAT WHERE

MANUFACTURING INDUSTRY, INC.

The Lead Industries Association, Inc., has announced publication of the 1972 Annual Review of the U.S. Lead Industry.

The 34-page report, available free from the Association, provides in-depth data on the production and consumption of lead in the United States and several foreign countries. Charts and graphs in the report provide a breakdown for lead consumption by products from 1968 through 1972. Also discussed are details concerning various markets for lead, a report on secondary production, a report on the free world lead situation, and research and development projects conducted by the International Lead Zinc Research Organization, Inc.

Tables at the end of the report summarize world lead resources, free world production, refined production, and refined consumption.

Free copies of the U.S. Review 1972 can be obtained from Lead Industries Association, Inc., New York, N.Y.

51-17 WELDER
JOURNAL
ON PLANS

OCT 1973

LEAD INDUSTRY REPORT
This report provides information and data on production and use of lead in the United States and a number of foreign countries. A breakdown by products from 1968 through 1972 is given in charts and graphs. Lead Industries Association, Inc., 282 Madison Ave., New York, N.Y. 10017

Card

Service Card

Literature Availability Announcement: "1972

Annual Review of the U.S. Lead Industry"

Published in: METAL PROGRESS, THE BATTERY

MAN, AMERICAN PAINT JOURNAL, ELECTRICAL

WORLD, 33 MAGAZINE/MAGAZINE OF METALS

PRODUCING, WELDING DESIGN & FABRICATION,

PRODUCTION MAGAZINE, and WELDING JOURNAL.

Lead for radiation shielding
Lead radiation shielding technology has come a long way from the weighty black waste your dentist used to wear when x-raying teeth. With the rapidly increasing use of nuclear medicine, lead shielding has become necessary in various types of medical equipment and environments. From the Lead Industries Association is offering information on the latest applications of lead radiation shielding. **Circle 208**

INDUSTRIAL DESIGN-SEPTEMBER 1972

3-4 ARCHITECTURAL FORUM
NO. 10, 1988

AUG 1973

100

Le 4. Design Applications

[illegible]

61.7% INDUSTRIAL
SECTION
10.7% OF 1967

OCT 1973



Investment

Lead Industries Association has offered its Spring 1973 issue of *Lead Magazine* which reviews 127 problem-solving applications involving lead. Featuring a variety of lead-based control applications, the issue includes information on the use of sheet lead to achieve protection in power plants, aboard a fleet of jet-powered Learjet commercial jets, in office buildings, and for industrial machinery designed to meet OSHA noise control regulations. The contributions of sheet lead in safety applications are also pointed up in two articles. One discusses lead's role in stress samples from X-rays and the other a technique involving lead. Threatened by the possibility of the use of lead to shield nuclear and other personnel from the effects of radiation encountered in nuclear medicine cancer detection. The magazine also lists technical literature currently available from the association. *CRC* 247

SL-2 FOUNDATION
NO. 21-204

NOV 1973

WATER IN
WATER

SWIFT LEAD NOISE BARRIERS
 ("Proven" Application of Steel
 Lead for Sound Barrier) Included
 cost curves that show lead consid-
 eration—Lead Industries Association
 Inc. Circle 424 on CARD-INFO

6.57 MARITIME DISASTERS

OCT 1973



POORE BARBERS The practical application of sheet lead for this purpose is discussed. The publication points out that lead can be used as sheath in wall joints, as our them as a sound push, instrument to protect for enclosures, and attached directly to heavy machinery. The brochure contains a series of drawings of lead-bearing partitions or enclosures, with test curves showing sound barrier capabilities of each type of construction. Lead Industries Assoc., Inc., Dept. ME, 292 Madison Ave., New York, NY 10017.
For more details, circle 226 on reply card

14-00000 METAL PROCESSING
14-00000 METAL PROCESSING

NOV 1973

कानून

Cambridge Class. Because particles smaller than 1 micron from light streams with this economical efficient Cambridge system.

Testing Barriers. Technical Publication
discusses the "Practical Application of
Sheet Lead for Sound Barriers." Dis-
tributed 11 12 p.
Lead Industries Assoc. Inc.

SI-17 METAL PROGRAM

OCT 1973

Black

Lead Data
 Booklet, "Publications and
 Filings," lists more than 60 current
 bulletins and newsletters on the
 properties and applications for lead
 and its alloys. 12 p.
 Lead industries from int. 100

NATIONAL

SEP 1973

CONFIDENTIAL

Healthcare

Literature

Abstract

Sheet lead makes barriers. Discusses applications of sheet lead for sound barriers. Includes sketches of lead-bearing partitions or battlements, and test curves showing sound barrier capabilities of each type of construction. Lead Industries Assoc., 8 pp. No. 1946 & 73. Circle 203.

SOUND AND VIBRATION
RAY VILLAGE, OHIO
SERIAL 12,000

AUG 1973

Costs lead for
noise barrier applications
As a 8-page brochure "Practical Appli-
cation of Sheet Lead for Sound Bar-
riers" has been released. A series of
diagrams of lead bearing partitions for
luminaires accompanied by test curves
are included. The architectural
drawings facilitate pricing and enable
the user to specify the construction
technique. Lead Industries Assoc.,
Inc., New York, NY.

Circle 323 on Reader-Service Card

Five examples of published literature

availability announcements; "publications"

and Films"; "LEAD" Magazine; "Practical

Application of Sheet Lead for Sound Barriers:

*Lead...As A Modern Design Material"; "Lead

For Radiation Shielding*

THE LIAISON
METAL MARKET
BY EX. 17, 18, 19
RELEASE 15187

OCT 29 1973

LEAD
BACON

Electric Vehicle Expo Feb. 19-24

NEW YORK — The electric vehicle exposition planned for Feb. 19-24 at the Sheraton Park Hotel in Washington is expected to be larger than two previous events held by the same sponsors.

The Electric Vehicle Council and the International Union of Producers and Distributors of Electrical Energy are sponsoring the Third International Electric Vehicle Symposium, as well as the exhibit. Both will be held simultaneously at the Sheraton Park Hotel.

The symposium will include sessions on developments in electric transportation including off-the-road and on-the-road vehicles, mass transit systems and electrified railroads.

A session on electric vehicle systems will be led by Robert L. Marshall, assistant director, Office of Vehicle Engineering, Department of Transportation, on-the-road vehicles by William H. Baker, staff engineer, Commonwealth Edison Co. electric vehicle response by Dr. Victor Wink, president, Petro-Elctric Motors, Ltd., and off-the-road vehicles by Samuel A. Baker, Jr.

technical service engineer Lead Industries Association.

The Electric Vehicle Council, which is composed of electric utility companies, manufacturers of the electrical equipment and transportation industries, battery companies, electronics firms and others.

The International Union of Producers and Distributors of Electrical Energy is composed of European electric power suppliers.

THE LIAISON
METAL MARKET
BY EX. 17, 18, 19
RELEASE 15187

SEP 10 1973

LEAD
BACON

Letters to the editor

SHORT WEIGHTED

Dear Sir,
In the Feb. 1973 article covering the EV Battery Co. (AEM, Aug. 29), it is stated that "annual sales of lead to paint, plastics, agriculture, pharmaceuticals and other industries are approximately 1,000,000 short tons."

The figure is not based on the statistical data for 1972, 700,000 tons of lead went into the battery market. Batteries consumed 730,000 tons last year, a 47,000 ton increase over 1971, which seems to indicate significant expansion in the market for battery applications.

Lead Industries Association's estimate for the first 6 months of the year was 1,100,000 tons going to the battery field out of an estimated 710,000 tons used in the six months period.

PHILIP E. SCHROEDER
Executive Vice President
Lead Industries Association, Inc.
292 Madison Ave.
New York, N.Y. 10017

THE LIAISON
METAL MARKET
BY EX. 17, 18, 19
RELEASE 15187

OCT 1973

LEAD
BACON

Lead and Zinc Officers Elected

Recently elected officers of two important mineral associations—the Zinc Institute, Inc. and Lead Industries Association, Inc.—were as follows:

Zinc Institute: L. D. Strauss, executive vice president of A. S. & S. Co., president and chairman; J. B. Alexander (N. J.), president; J. C. Dutton (Pa.), president; J. R. D. Matheson (Iowa), president; J. R. D. Matheson (Iowa), president; J. R. D. Matheson (Iowa), president.

Lead Industries Association: D. B. Craig, executive vice president of the J. M. Wink, president and chairman of the Board of Directors; T. M. Boyle (Iowa), president; J. R. D. Matheson (Iowa), president; J. R. D. Matheson (Iowa), president.

Lead Industries Personnel Announcements...

"Lead Industries Association Elects Officers", and announcements of LIA's participation in such industry-related projects such as: Hofmann Memorial Prize Competition, Electric Vehicle Exposition, and a Conference on Childhood Lead Poisoning.

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Lead Industries Assoc. Elects Officers

D. B. Craig, executive vice president of J. M. Wink Corp., was re-elected president and chairman of the board of directors of the Lead Industries Association, Inc.

New presidents elected were: T. M. Boyle, Ely Corp.; J. F. Robinson, Ely Corp.; and J. G. McCullough, Ames Lead and Zinc, Inc. L. E. Gage, director of communications for LIA, was elected to the additional post of assistant

secretary. P. E. Robinson was re-elected as executive vice president. J. F. Smith, secretary and general manager, R. J. O'Hara, treasurer and Mrs. D. L. Moore, controller and assistant treasurer.

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Environmental Engineering Problems in Industrialized and Developing Countries will be held Sept. 19-20, in New York City. For further information, contact Conference Manager, World Federation of Engineering Organizations, 1100, London W.C.2, England. Edited proceedings of two conferences on childhood lead poisoning, held recently in Chicago and Wilmington, Del., are available to physicians and public health workers, from J. F. Cole, Lead Industries Association, Inc., 292 Madison Ave., New York, N.Y. 10017.