TABLE 1 (cont.)

	1963	1964	1965	1966	1967	1968	1969	1970	1971	Prospect 1972
US. PRODUCTION	44734	50833	60480	65849	75309	82854	76387	85054	40471	25-30 m
DOMESTIC SALES (LBS.)	38132	44869	51796	59078	62466	65116	67194	73061	37635	25-30 m
U.S. EXPORT SALES	3647	4096	4234	6852	8124	11231	10624	13651	9876	?
U.S. DOMESTIC SALES BY CATEGORY										
Heat Transfer	582	929	1237	1766	2262	2529	3050	3958	3480	-
Hydraulics/Lubricants	3945	4371	4616	4258	4643	5765	8039	7403	1643	-
Misc. Industrial	1528	1692	1841	1779	1426	1283	1079	1627	578	-
Transformer	7290	7997	8657	8910	11071	11585	12105	13828	11528	25-30 m
Capacitor	15606	19540	23749	28884	29703	29550	25022	26708	17305	25-30 m
Plasticizer Applications	9181	10337	11696	13481	13361	14404	16460	19537	3102	-
Petroleum Additives	-	-	-	-	-	-	1439	-	-	-
U.S. DOMESTIC SALES BY PCB GRADE										
Aroclor 1221	361	596	369	528	442	136	507	U76	1600	300
Aroclor 1232	13	13	7	16	25	90	273	260	211	300
Aroclor 1242	18510	23571	31533	39557	43055	44853	45401	48588	21000	4000
Aroclor 1248	5013	5238	5565	5015	4704	4894	5650	4073	261	-
Aroclor 1254	5911	6280	7737	7035	6696	8891	9822	12421	5800	6000
Aroclor 1260	7626	8535	5831	5875	6417	5252	4439	4890	1750	600
Aroclor 1262	414	446	558	768	840	720	712	1023	-	-
Aroclor 1268	284	190	196	284	287	280	300	330	-	-

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EXHIBIT 13

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