

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO.			
					DEC.	1966	608			
					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 4595 200 PYDRAUL A 200										
44 36 A 333330	HEWLETT PACKARD CORP ALT								645	176
28 31 A 335920	HILL ACME COMPANY						1,290	340		
28 31 A 343687	HONEYWELL INC								2,580	680
44 36 A 343687	HONEYWELL INC						25,800	7,020		
03 34 A 343690	HONEYWELL INC S MINEAP M						5,805	1,537		
28 31 A 346969	HOUDAILLE BUFFALO N Y								295	88
15 39 G 348427	HOWMET LANCASTER PA	3,225	864				9,030	2,395		
03 34 A 351295	HUMBLE OIL OAK BROOK ILL 10								6,450	1,530
29 34 A 351304	HUMBLE OIL CHAR NC 20								15,480	3,674
03 34 A 351306	HUMBLE OIL TULSA						5,160	1,225	7,740	1,834
29 34 A 351306	HUMBLE OIL TULSA 90						18,770	3,980	77,400	18,254
15 39 A 351313	HUMBLE OIL BALTIMORE MD								645	153
10 37 A 351316	HUMBLE OIL PELHAM NY								3,870	918
44 36 G 358177	IMPERIAL DIE CASTING CO						645	176		
23 32 J 362942	INDUSTRIAL TOOL & DIECAS						1,935	516	1,290	340
44 36 A 364462	INTL CAST PROD INC	645	181				3,225	884	1,290	352
07 38 A 364600	INTERNATIONAL EQUIP CO						118	36	59	18
44 36 A 369875	ITT GENERAL CONTROLS INC	6,450	1,809				41,925	11,519		
44 36 G 369877	ITT CANNON ELE SANTA ANA						16,125	4,523		
10 37 G 375917	JERSEY CENTRAL POWER &						295	88		
10 37 A 375918	JERSEY CENTRAL P & L CO								295	88
03 34 A 378425	JOHNSON MOTORS DIV 700	42,320	10,278				709,665	170,029	752,270	179,946
41 36 G 383223	KAISER ALUMINUM & CHEMIC						3,870	1,085		
41 36 A 383225	KAISER ALUMINUM HEAD WAS						2,580	702		
41 36 A 383227	KAISER ALUM TACOMA WASH						1,290	351		
41 36 A 383236	KAISER ALUMI SPOKANE WAS						25,800	7,042		
16 31 G 388000	THE M W KELLOGG COMPANY						645	173		
10 37 A 389850	KENAMETAL LATROBE PA								645	170
16 31 A 389850	KENAMETAL LATROBE PA						3,870	1,026	3,225	857
29 34 A 389850	KENAMETAL LATROBE PA								645	170
28 31 G 392900	KEYSTONE BRASS WORKS INC						1,290	343		
03 34 A 397164	KITCHEN-QUIP INC						3,870	1,023	1,290	340
28 31 A 420260	LESTER CASTINGS INC						32,250	8,535		
28 31 A 420268	LESTER ENGINEERING CO								1,935	510
03 34 A 426538	LINDBERG ENG CO								1,290	340
03 34 A 427150	LINE MATERIAL CO DIV						7,740	2,040		
44 36 G 439996	MAAS-ROE CARILLONS							18		