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 ORGANIC DIVIS. I FUNCTIONAL FLUIDS
 PRODUCT/CUSTOMER SALES REPORT

FOR () 1969

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-IN THOUSANDS OF POUNDS AND DOLLARS-

M G	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		TRANSFORM INTERTEEN PPO		1968		1969													1050-200-16
1635		.ITT BLACKBURN CO ST LOUIS MO				.065						.065							00206245
1637		.JUSSEY METALS LEETSDALE PA				1.35	1.35												00162167
1637		.KENTUCKY MINE SUPP HARLAN KY		.390		.780												.780	00126896
1637		.L FRANK MARKEL NURRISTOWN PA		.065															10048869
1635		.LA GLORIA OIL TYLER TX		1.35															10045185
1637		.A J LA COURSE INC PHILA PENN				.674											.674		00219436
1637		.LEE WILSON EGR OHI ELYRIA OH		1.35															00145661
1637		.LOCKHEED-GEORGIA CLARKSBURG WV				.065						.065							00209252
1635		.MACYS BAR FAIR SAN LEANDRO CA				.195		.195											00167746
1637		.MADIGAN ELEC FARMINGDALE NY		1.75															00154482
1637		.MAGNA TRAN INC KEARNEY NJ		4.72		1.35					1.35								10048060
1637		.MARINE ELECTRIC LOUISVILLE KY		3.60															10048826
1637		.MARINO ELECTRIC CO PHILADEL PA		.674															00128600
1637		.PAUL MARROW NEW CASTLE DE		2.02		13.5	9.44					4.04							00130893
1637		.MARYLAND ELECTR BALTIMORE MD		4.72		2.02				2.02									10049032
1637		.MC WANE C I P BIRMINGH AL		.674															00129607
1637		.MEMPHIS LIT GAS WAT MEMPHIS TN				5.39		5.39		2.70						2.70			00168386
1635		.MICHIGAN CALIF LUB CAMINO CA		.120															00129895
1637		.UNIV OF MICH YPSILANT MI		.674															00129933
1637		.MID-OHIO ELECTRIC COLUMBUS OH		6.43															00130044
1637		.MILLS - LUPTON WILSON DAM AL		1.35															10052785
1637		.MILLS & LUPTON SUP CHATTANO TN		6.07															00130192
1637		.MILLS & LUPTON SUP MEMPHIS TN		.674															00130206
1635		.MINE & SMELTER SUP COLORADO CO		.300															00130249
1637		.MINN MIN CHEMOLITE SIDING MN		1.35															10052971
1637		.UNIVERSITY OF MINN MPLS MN		.674		2.52									1.08		1.44		10053153
1635		.ED MINTZMEYER VALMONT CO		3.87															00134791
1635		.MOLONEY ELECTRIC ST LOUIS MO		227		64.6		40.4	.5	23.6									10054931
1637		.MOLONEY ELECTRIC C ROCKFORD IL		.360															00130702
1637		.MOLONEY ELECTRIC CHAMPION MI				.360							.360						00208949
		PARENT CUST. TOT-MOLONEY ELECTRI		227		64.9		40.4	.5	23.6			.4						10054931
1333		.MOORE HANDLEY KESSLER AFB MS				1.35				1.35									00178829
1637		.MOORE-HANDLEY HARD SHEFFIEL AL		1.35															00130788
1637		.MUR ELECTRIC SUPPL HOT SPRI AR		3.06															00130826
1635		.NATL ELEC SERV ST LOUIS MO		.540															00048402
0423		.NAVAL AJR ST OAK HARBOR WA		.120															00155934
1637		.NELSON ELECTRICAL RICHMOND VA		.674															00131393
1635		.NEPAK INC PRYOR OK		.674															00131644
1637		.NIAGARA TRANSFORM BUFFALO NY	450	305	250														10057744
1635		.NORTHROP CORP HAWTHORNE CA	15.0	6.07	25.0														10058376