

Trade Name: Full-Gloss Finish
 Category: Interior Gloss Paint
 Color: White
 Number: 1030
 Quality: First

PIGMENT: 36.8%	--Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
Ti-Cal L.O.	300	11.50	.0575 Lb.	\$17.25
Titanox AA	90	2.77	.1475 "	13.28
15 Kadox Zinc	3	.06	.08 "	.24

VEHICLE: 63.2%

V-473 Full-Gloss Vehicle	570	74	1.02 Gal.	75.48
V-271 Mixing Vehicle	7.3	1	.86 "	.86
3026 Mineral Spirits	75	11	.095 "	1.05
3038 Borax Solution	8.4	1	.02 "	.02
Cobalt Oilsolate	9.5	1.3	2.76 "	3.59
Lead Nuodex	9.5	1	1.62 "	1.62

\$113.39

Calculated Yield	1,072.7	103.63
Manufacturing Loss 3.5%		3.63
Actual Yield		100

COST ANALYSIS:

Material Cost per Gallon (Total Cost divided by actual yield).....	1.12
Direct Labor Cost per Gallon.....	.027
Factory Overhead per Gallon.....	.043
Bulk Cost per Gallon.....	1.25
Complete Package Cost per Gallon (Container plus Filling Expense).....	.25
Factory Cost in Package per Gallon.....	1.50

PRICES:

(A) To a Company owned or controlled outlet.....	1.75
(B) To an independent wholesaler.....	1.41
(C) By Company owned or controlled outlet to retail customer.....	2.00
(D) To an independent retailer (Dealer).....	2.00
(E) To other (specify).....	2.00

* - Small Commercial buyer.

** - Large Commercial buyer.