Mr. Cornish submitted the minutes of meeting of the Metal Committee held here on March 9th. and 10th. 1911, and on motion duly seconded, the following resolution was unanimously adopted:

Resolved, That the recommendations of the Mixed Metal Committee as shown in the minutes of the meeting held on the 9th and 10th days of March, 1911, as presented to the Board of Directors, be and hereby are approved, and the Manufacturing Committee and Advertising Department are hereby instructed to take the necessary steps to carry such recommendations into effect, except that the Cincinnati and Chicago Branches are hereby authorized to manufacture Type Metal conforming in composition to that made at the St. Louis Branch, and sell the same at the price quoted by it.

On motion the meeting then adjourned.

Charles Davison
Secretary

Minutes of Regular Meeting of Board of Directors of National Lead Company held at No. 111 Broadway, New York, on Thursday, April 20, 1911, at 11 A.M.

Present: Messrs. E. F. Beale, C. E. Field, Walter Cutts, Edward Brush, G. W. Fortmeyer, C. F. Wells, G. O. Carpenter, W. W. Lawrence, E. J. Cornish, R. P. Rowe

The minutes of meeting held March 16, 1911, were read and duly approved.

On separate motions the following resolutions were each unanimously adopted, the roll being called where the expenditure of money was involved:

Resolved, That the following actions of the Executive Committee be and are hereby approved and confirmed:

Instructing Chicago Branch to discontinue setting pig lead at the Shipman Works after the lead now on hand has been consumed.

Appropriating $5.223. for a Tent House and Dust Collecting System at the Atlantic Works.

Preferred Stock shall be closed and remain closed until May 24, 1[illegible]

Whereas, Pursuant to negotiations conducted by the Executive Committee as directed by resolution of this Board at its regular meeting held December 15, 1910, this Board at its regular mee[illegible] held January 26, 1911, authorized the President and the Executive Committee to take steps as to them seemed best, looking to the better securing of the Company's interest in the Heath & Milligan Mfg Co as contemplated by such negotations, and

Whereas, Pursuant to the authority so given action has been duly taken resulting in the increase of the capital stock of said Heath & Milligan Mfg Co. from $500.000. to $800.000. of which last named amount $600.000. is 6% cumulative preferred stoc[illegible] and $200.000. common stock, all owned by this Company, an[illegible] payment for which increase has been fully made out of the proceeds of a dividend of 60% on said original $500.000. capital stock duly declared out of surplus prior to such increase; and in the increase of the number of Director[illegible] of said Company from five to seven; and the appropri[illegible] officers have further under date of February 24, 1911, exec[illegible] separate agreements on behalf of this Company with Norris B. Gregg, Ernest W. Heath and Arthur M. Heath, granting to each of them the option to acquire a certain portion of the above mentioned common stock of said Heath & Milligan Mfg Co. on certain terms and conditi[illegible] as set forth in said agreements; therefore be it

Resolved, That the measures thus taken and the resu[illegible] accomplished thereby as above stated and the various act[illegible] of the officers of this Company and of the Executive Committee with respect thereto be and the same hereby are in all respects ratified, confirmed and approved.

On motion the meeting then adjourned sine die.

Charles Davison
Secretary

Resolved, That the Committee on Sales Methods be instructed to elaborate that part of their preliminary report which refers to a uniform system of receiving data about their customers, etc. and to report as soon as possible suggesting forms, filing methods, etc.

Resolved, That the following names and formulas for Standard Brands of Solder, as recommended by the Metal Committee, be approved: viz.,

Formula.	Name
50/50	National Lead Co. Warranted Half and Half
48/52	Medal
45/55	Imperial
45/55 (no antimony)	Perfection
43/57	Universal
41/59	Salamander
40/60	Regal
38/62	Leader

and be it further,

Resolved, That the Company at once register the above trade marks and also the Dutch Boy Painter for Solder and Babbitt Metals.

On motion the meeting then adjourned.

Charles Davison
Secretary

Minutes of Regular Meeting of Board of Directors of National Lead Company held at No. 111 Broadway, New York, on Thursday, June 22, 1911, at 11 A. M.

Present: Messrs. E. F. Beale, G. O. Carpenter, E. J. Cornish, Chas. E. Field, E. C. Goshorn, W. W. Lawrence, R. P. Rowe, Walter Tufts, C. F. Wells

The minutes of meeting held May 18, 1911, were read and duly approved.